



YOUR ADVISOR IN CORPORATE FINANCE



## PROFILE

Fineurop Soditic is an independent corporate finance boutique established in 1998. Its activities range from mergers and acquisitions to debt advisory. Headquartered in Milan, Fineurop Soditic has an extensive international network.

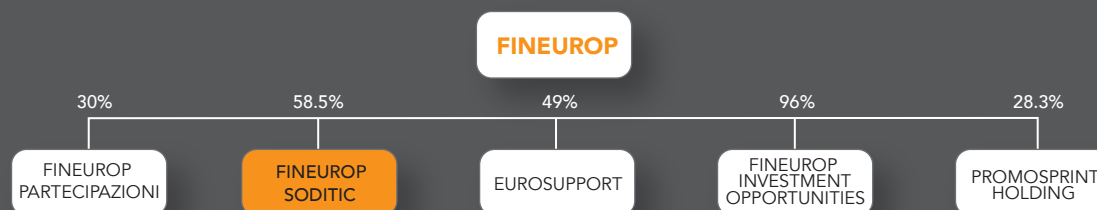
Fineurop Soditic has successfully completed over 600 domestic and cross border transactions with family owned businesses, large corporates and private equity firms. It has established a position as a leading player in the Italian market with a particular focus on mid-sized businesses.

Fineurop Soditic's main shareholders are the **Fineurop Group**, active in export finance since 1966; **Soditic Finance**, an international financial services company based in London and Geneva; and the senior management.

Besides corporate finance, Fineurop Group is successfully active in direct investments and investments in distressed assets. It has promoted a special purpose acquisition company (SPAC) named **SprintItaly**, which has performed a business combination with SICIT 2000, in May 2019.

Fineurop Soditic is an Associate Member of **AIFI** (Italian Venture Capital and Private Equity Association) and it is also member of the **World M&A Alliance** (international cooperation of independent M&A advisory firms, each having a strong track record in their home market).

## THE FINEUROP GROUP



## DEBT ADVISORY TEAM



**Umberto Zanuso**  
Senior Partner  
Head of Structured Finance



**Francesco Panizza**  
Partner



**Ilenia Furlanis**  
Partner



**Michela Agostini**  
Associate



**Giovanni Fanfani**  
Analyst



**Alessandro Anaclerio**  
Analyst



**Matteo Brancaleoni**  
Analyst

## THE ROLE OF A DEBT ADVISOR

- In a more and more complex financial market, identification of the optimal financial structure in terms of amounts, costs, and operational flexibility allowing the company to pursue its development strategy
- Assistance within the current scenario, characterized by uncertainty related to the effects of COVID-19 pandemic and its impact on the economic performances
- Assessment of short – mid term financial needs, finding the right customized instrument among the solutions introduced by the recent Italian regulation
- Assessment of a precise strategy to approach the lending market, selecting the best financial institutions fitting with the project
- Structuring a daily dialogue with potential lenders helping them, even through an appropriate level of information, to get a clear view on the company and to minimize the execution uncertainty
- Assistance on all the aspects related to financing (i.e. management of the information flow, negotiations on legal documentation) until completion

# FINEUROP SODITIC

Since 1998

## DEBT ADVISORY - SELECTED TRANSACTIONS

**ARCADIA SCR**  
controlled by

acquired a majority stake in

**KFL** and **CBS.Est**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
July 2022

**GRUPPO FLORENCE**

acquired a majority stake in

**BARBETTA** and **Fabopel**

Refinancing and acquisition financing

**BNL** **UniCredit** **INTESA** **SANBIOLO**  
**BPER:** **CRÉDIT AGRICOLE** **BANCO BPM** **cdp**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
July 2022

**DGS**  
BUILDING THE FUTURE  
controlled by

**H.T.C. CAPITAL**  
acquired

**SMC** and **TOW80**  
Acquisition facility

**INTESA** **SANBIOLO** **BANCO BPM**  
**CRÉDIT AGRICOLE** **Maximich & Co.** **Deutsche Bank**

**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
June and July 2022

**NB | RENAISSANCE**  
acquired

**ARBO**  
Acquisition financing

**Deutsche Bank** **BPER:**  
**INTESA** **SANBIOLO** **BANCO BPM**  
Mezzanine financing

**eurazeo**

**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
June 2022

**SPACE CAPITAL**

acquired a minority stake in

**BGG**

Acquisition financing

**Deutsche Bank**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
June 2022

**BU**  
a Bregal Company

acquired a majority stake in

**ital gel**

Acquisition financing and ancillary facilities

**BANCO BPM**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
May 2022

**project.it**  
GRUPPO PROJECT

backed by

**H.T.C. LEASING**  
acquired

**CONVERGE** **SINTHERA.COM**

Acquisition financing and ancillary facilities

**INTESA** **SANBIOLO** **BANCO BPM** **MPS** **Deutsche Bank**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
March 2022

**VISION GROUP**  
acquired 174 stores

**vistesil** and **GrandVision**  
from

**EssilorLuxottica** and **GrandVision**

Acquisition and refinancing facilities

**BANCO BPM** **MPS** **Banca Ifis** **Sella**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
March 2022

**FairConnect**  
controlled by **Palamon**  
Capital Partners

acquired 100% stake in

**G Evolution**  
from **Groupama**  
Senior secured notes

**BlackRock**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
December 2021

**BLUCLAD**  
backed by

**LBO FRANCE**  
acquired

**progedi**

to create an integrated platform serving the luxury market

Acquisition financing

**BPER:** **BANCO BPM** **MPS** **CRÉDIT AGRICOLE**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
December 2021

**(21) Invest**

acquired a majority stake in

**zanzar**

Acquisition financing and ancillary facilities

**CRÉDIT AGRICOLE** **MPS** **BNL**  
**BPER:** **Sella**

**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
November 2021

**OAKTREE**

acquired a majority stake in

**MARINI**

Acquisition financing and ancillary facilities

**BNL** **INTESA** **SANBIOLO**  
**BANCO BPM** **Banca Ifis** **CRÉDIT AGRICOLE**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
November 2021

**ISOCLIMA**  
controlled by **STIRLING SQUARE CAPITAL PARTNERS**

acquired

**Global** and **DLUBAK**  
Senior secured notes and ancillary facility

**BARINGS** **CRÉDIT AGRICOLE**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
November 2021

**ARCADIA SCR**  
acquired a majority stake in

**EMC COLOSIO**

Acquisition financing and ancillary facilities

**BANCO BPM** **CRÉDIT AGRICOLE**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
October 2021

**Gyrus CAPITAL**

acquired the Public Administration and Healthcare system consulting business of

**pwc**

Acquisition note and ancillary facility

**TIKEHAU CAPITAL** **CRÉDIT AGRICOLE**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
July 2021

**Gnuffi Cirillo**

Acquisition and Refinancing facilities

**BANCO BPM** **INTESA** **SANBIOLO** **BPER:**  
**MPS** **CASSA CENTRALE BANCA CREDITO COOPERATIVO ITALIANO** **BRISCA**

Mezzanine financing

**ANIMA ALTERNATIVE**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
May 2021

**XP27**  
has acquired  
**SP PLAST**  
creating  
from the founding shareholders

Acquisition Financing and Ancillary Facilities

**BANCO BPM** **CRÉDIT AGRICOLE** **illimity**

**FINEUROP** acted as financial advisor to the Acquirer  
**SODITIC** May 2021

**F2A**  
owned by  
**ARDIAN**

Term loan and ancillary facilities

**BANCO BPM** **CRÉDIT AGRICOLE**  
*Musinich & Co* **Banca Ifis**

**FINEUROP** acted as exclusive financial advisor to the Borrower  
**SODITIC** March 2021

**CASA DELLA PIADA**  
controlled by  
**Aksia group**  
acquired a majority stake in  
**alba**  
TRAHEZZINI

Acquisition financing and ancillary facilities

**Banca Ifis** *Musinich & Co*

**FINEUROP** acted as financial advisor to the Acquirer  
**SODITIC** December 2020

**U2M** INVESTMENTS and FONDO ITALIANO D'INVESTIMENTO  
acquired a majority stake in  
**Gimmini**  
**CIEMMECI GROUP**  
**MELY'S**

Senior secured financing

**FINEUROP** acted as financial advisor to the Acquirers  
**SODITIC** November 2020

**FIOCCHI**

Term Loan and ancillary facilities

**BANCO BPM** **INTESA** **SANPAOLO**  
**CRÉDIT AGRICOLE** **BNL** **BP&P** **BP&P**  
Banca

**FINEUROP** acted as exclusive financial advisor to the Borrower  
**SODITIC** November 2020

**Aksia group**  
acquired a majority stake in  
**NAPPI**  
1911

Acquisition financing and ancillary facilities

**INTESA** **SANPAOLO** **CRÉDIT AGRICOLE** **BANCO BPM**

**FINEUROP** acted as exclusive financial advisor to the Acquirer  
**SODITIC** November 2020

**U2M** INVESTMENTS  
acquired a majority stake in  
**demenego**

Acquisition financing

**illimity** **SPRINGGROWTH**

**FINEUROP** acted as financial advisor to the Acquirer  
**SODITIC** September 2020

**WHITE BRIDGE INVESTMENTS**  
**B**  
acquired a majority stake in  
**Alpha Test**

Acquisition financing

**BANCO BPM** **Banca Popolare di Sondrio**

**FINEUROP** acted as financial advisor to the Acquirer  
**SODITIC** July 2020

**WISE EQUITY**  
acquired a majority stake in  
**FIMO**  
from  
**IGI SGR SpA**  
PRIVATE EQUITY

Acquisition financing and ancillary facilities

**BANCO BPM** **CRÉDIT AGRICOLE** **INTESA** **SANPAOLO**

**FINEUROP** acted as exclusive financial advisor to the Acquirer  
**SODITIC** July 2020

*Platinum Equity*  
acquired  
**FANTINI GROUP**  
FARNESE  
from  
**NB Renaissance Partners**  
through a LMBO transaction

Acquisition financing and ancillary facilities

**UniCredit**

**FINEUROP** acted as financial advisor to the Acquirer  
**SODITIC** March 2020

**argos wityu**  
acquired  
**SICURA**  
and its subsidiaries from  
**rekeep**  
minds that work

Acquisition financing and ancillary facilities

**BANCA IFIS** **BANCO BPM**

**FINEUROP** acted as exclusive financial advisor to the Acquirer  
**SODITIC** February 2020

**ARCADIA SCR**  
acquired a majority stake in  
**FAVILLINI**  
PHARMACEUTICAL PACKAGING

Acquisition financing and ancillary facilities

**CRÉDIT AGRICOLE**

**FINEUROP** acted as exclusive financial advisor to the Borrower  
**SODITIC** February 2020

**Mandarin Capital Partners**  
acquired a majority stake in  
**daroma**  
LIFE

Acquisition financing and ancillary facilities

**MPS** **CRÉDIT AGRICOLE**

**FINEUROP** acted as financial advisor to the Borrower  
**SODITIC** January 2020

**éolo**

Senior secured facilities

**UniCredit** **NATIXIS** **MPS**  
CAPITAL SERVICES  
**BANCO BPM** **CRÉDIT AGRICOLE** **INTESA** **SANPAOLO**

**FINEUROP** acted as exclusive financial advisor to the Borrower  
**SODITIC** December 2019

**XENON** Private Equity  
acquired  
**ZUMA**  
PELLI PREGIATE  
**QUAKE** **koverlux**  
THE VALUE OF FINISHING

creating a platform active in the production of accessories for fashion and luxury

Acquisition financing and ancillary facilities

**INTESA** **SANPAOLO** **BANCO BPM** **illimity**

**FINEUROP** acted as exclusive financial advisor to the Acquirer  
**SODITIC** November and December 2019

**XENON** Private Equity  
acquired  
**C.B.G. ACCIAI**  
and its subsidiaries

Acquisition financing and ancillary facilities

**MPS** **BANCO BPM** **BANCA IFIS**  
**UBI** **Banca** **INTESA** **SANPAOLO**

**FINEUROP** acted as financial advisor to the Acquirer  
**SODITIC** November 2019



*Platinum Equity*  
alongside  
the Management team  
acquired  
**DE WAVE GROUP**

**CW** **UBI** **Banca** **MPS** **IMMERSA** **IMPRESA** **IMPRESA** **IMPRESA**

from and Private Shareholders

**FINEUROP SODITIC** acted as exclusive financial advisor to the Sellers  
October 2019

**PROGRESSIO SGR**  
Passion for growth  
acquired a majority stake in  
**Damiano**  
THINK ORGANIC

Acquisition financing and ancillary facilities

**MEDIO CREDITO ITALIANO**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
July 2019

**H. I. G. CAPITAL**  
acquired  
**metal print**  
STAMPAGGIO A CALDO LAVORAZIONE OTTONE MADE IN ITALY

Acquisition financing and ancillary facilities

**UBI Banca** **MPS** **illimity** **BANCA IFIS** **MEDIO CREDITO ITALIANO**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
June 2019

**AMBIENTA**  
ENVIRONMENTAL INVESTMENTS  
acquired a majority stake in  
**PHOENIX**  
ALUMINIUM EXTRUSION DIES

Acquisition financing and ancillary facilities

**BANCA IMI** **UBI Banca** **BANCO BPM**

**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
May 2019

**EQUINOX**  
acquired a majority stake in  
**QUID**  
ICT FOR BUSINESS  
CLOUD GROUP

Acquisition financing and ancillary facilities

**BANCO BPM** **MEDIO CREDITO ITALIANO** **UniCredit**

**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
April 2019

**XENON** Private Equity  
acquired  
**PanaPesca**  
Gli specialisti del pesce

Acquisition financing and ancillary facilities

**BANCA IMI** **MEDIO CREDITO ITALIANO** **BANCO BPM** **BANCA IFIS**

**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
December 2018

**TECNOPOOL**  
FOOD PROCESSING EQUIPMENT  
acquired  
**LF** **MIMAC**  
LOGIUDICE and food processing equipment

Acquisition financing and ancillary facilities

**BANCO BPM** **MPS** **CREDIT AGRICOLE FRUILADRIA** **BANCA IFIS**

**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
November 2018

**FONDO ITALIANO D'INVESTIMENTO**  
acquired  
**marval**  
mechanical machinings  
alongside the Founding Family and Management

Acquisition financing and ancillary facilities

**CREDIT AGRICOLE** **BANCO BPM** **BNL** **MPS** **GRUPPO BNP PARIBAS** **CREDIT SERVICES**

**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
October 2018

**INTERNATIONAL SCHOOL EUROPE** and **St. Louis School**  
owned by  
**inspired**

Term loan facilities

**CREDIT AGRICOLE** **UBI Banca** **MPS** **BPB**

**FINEUROP SODITIC** acted as exclusive financial advisor to the Borrowers  
May 2018

**ntc** Novelty Technology Care  
owned by  
**wise sgr**

acquired a product portfolio from  
**NOVARTIS**

Acquisition financing and ancillary facilities

**MEDIO CREDITO ITALIANO**

**FINEUROP SODITIC** acted as exclusive financial advisor to the Company  
May 2018

**Apax PARTNERS**  
acquired a majority stake in  
**Bip.**

alongside the Co-Founders  
**TIKEHAU CAPITAL**  
Senior Secured Notes and Ancillary Facility

**CREDIT AGRICOLE CARIPARMA**

**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
March 2018

**NB Renaissance Partners**  
acquired a majority stake in  
**COMELZ**

Acquisition financing and ancillary facilities

**UniCredit** **BANCA IFIS** **BANCO BPM** **MPS**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
September 2017

**CHEQUERS CAPITAL**  
acquired a majority stake in  
**BOZZETTO GROUP**  
ADVANCED CHEMICALS

Acquisition financing and ancillary facilities

**UniCredit** **CREDIT AGRICOLE** **IMPRESA** **UBI Banca**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
August 2017

**wise sgr**  
together with its Limited Partners and Management  
acquired 100% stake in  
**Tapi** | TEAMWORK ACTION PASSION IDEAS

Term loan & ancillary facilities

**BPB** **CREDIT AGRICOLE** **BANCA IFIS** **IMPRESA**

**FINEUROP SODITIC** acted as sole debt advisor to the Borrower  
January 2017

**surfaces** TECHNOLOGICAL ABRASIVES  
controlled by  
**XENON** Private Equity  
acquired  
**ADI**  
INDUSTRIAL DIAMOND APPLICATION

Creating a new leading player in the abrasive industry

**BANCO BPM** **INTESA** **SANPIOLO**  
sale book runner sale underwriter

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
December 2016

**facile.it**  
RISPARMIARE È FACILE  
owned by  
**Oakley Capital** Private Equity

together with Founders and Management  
MLT and ancillary facilities

**CARIPARMA** CREDIT AGRICOLE

**FINEUROP SODITIC** acted as exclusive financial advisor to the Borrower  
June 2015



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