



PROFILE

Fineurop Soditic is an independent corporate finance boutique established in 1998. Its activities range from mergers and acquisitions to debt advisory. Headquartered in Milan, Fineurop Soditic has an extensive international network.

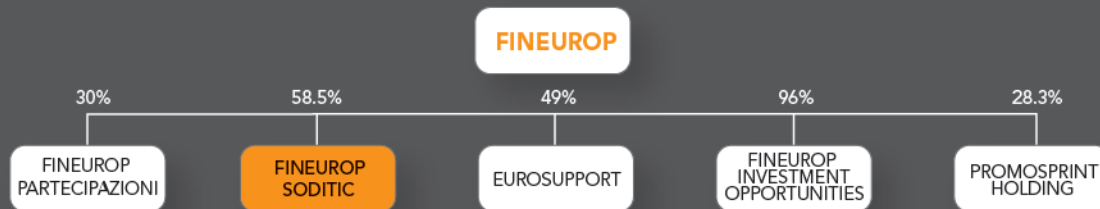
Fineurop Soditic has successfully completed over 550 domestic and cross border transactions with family owned businesses, large corporates and private equity firms. It has established a position as a leading player in the Italian market with a particular focus on mid-sized businesses.

Fineurop Soditic's main shareholders are the **Fineurop Group**, active in export finance since 1966; **Soditic Finance**, an international financial services company based in London and Geneva; and the senior management.

Besides corporate finance, Fineurop Group is successfully active in direct investments and investments in distressed assets. It has promoted a special purpose acquisition company (SPAC) named **SprintItaly**, which has performed a business combination with SICIT 2000, in May 2019.

Fineurop Soditic is an Associate Member of **AIFI** (Italian Venture Capital and Private Equity Association) and it is also member of the **World M&A Alliance** (international cooperation of independent M&A advisory firms, each having a strong track record in their home market).

THE FINEUROP GROUP



DEBT ADVISORY TEAM



Umberto Zanuso
Partner

Head of Structured Finance



Francesco Panizza



Ilenia Furlanis



Michela Agostini



Maria Pia Biguzzi

THE ROLE OF A DEBT ADVISOR

- Assistance, within a more and more complex financial market, in order to identify the optimal financial structure in terms of amounts, costs, and operational flexibility allowing the company to pursue its development strategy
- Assistance within the current scenario, characterized by uncertainty and complexity related to the effects of COVID-19 pandemic and its impact on the economic performances. Assessment of short – mid term financial needs, identifying the right customized instrument among the solutions introduced by the recent Italian regulation, allowing enough financial back up to meet the challenge.
- Assessment of a precise strategy to approach the lending market, selecting the best financial institutions fitting with the project
- To minimize the execution uncertainty structuring a daily dialogue with potential lenders helping them, even through an appropriate level of information prepared, to get a clear view on the company
- Assistance on all the aspects related to financing (i.e. negotiations on legal documentation) until completion

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FINEUROP SODITIC

Since 1998

DEBT ADVISORY - SELECTED TRANSACTIONS

CASA DELLA PIADA
GRM

controlled by
Aksia group
acquired a majority stake in

alba
FRATELLINI

Acquisition financing and ancillary facilities

Banca Ifis Musinich & Co

FINEUROP SODITIC acted as financial advisor to the Acquirer
December 2020

U2M INVESTMENTS and **FONDO ITALIANO D'INVESTIMENTO**

acquired a majority stake in

Gimmini
CIEMMECI GROUP

MELY'S

Senior secured financing

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirers
November 2020

FIOCCHI

Term Loan and ancillary facilities

BANCO BPM **INTESA** **SANBILO**

CRÉDIT AGRICOLE **BNL** **BPER**

FINEUROP SODITIC acted as exclusive financial advisor to the Borrower
November 2020

Aksia group
acquired a majority stake in

NAPPI

Acquisition financing and ancillary facilities

INTESA **SANBILO** **CRÉDIT AGRICOLE** **BANCO BPM**

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
November 2020

U2M INVESTMENTS

acquired a majority stake in

demenego

Acquisition financing

illimity **SPRINGROWTH**

FINEUROP SODITIC acted as financial advisor to the Acquirer
September 2020

WHITE BRIDGE INVESTMENTS

acquired a majority stake in

Alpha Test

Acquisition financing

BANCO BPM **Banca Popolare di Sondrio**

FINEUROP SODITIC acted as financial advisor to the Acquirer
July 2020

WISE EQUITY

acquired a majority stake in

FIMO

from **IGI SGR SpA**
PRIVATE EQUITY

Acquisition financing and ancillary facilities

BANCO BPM **CRÉDIT AGRICOLE** **INTESA** **SANBILO**

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
July 2020

Platform Equity
acquired

FANTINI GROUP
FARNESE

from **NB Renaissance Partners**
through a LMOB transaction

Acquisition financing and ancillary facilities

UniCredit

FINEUROP SODITIC acted as financial advisor to the Acquirer
March 2020

argos. wityu
acquired

SICURA
and its subsidiaries from

rekeep
minds that work

Acquisition financing and ancillary facilities

BANCA IFIS **BANCO BPM**

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
February 2020

ARCADIA SGR

acquired a majority stake in

FAVILLINI
PHARMACEUTICAL PACKAGING

Acquisition financing and ancillary facilities

CRÉDIT AGRICOLE

FINEUROP SODITIC acted as exclusive financial advisor to the Borrower
February 2020

MCP **Mandarin Capital Partners**

acquired a majority stake in

daroma

Acquisition financing and ancillary facilities

MPS **CRÉDIT AGRICOLE**

FINEUROP SODITIC acted as financial advisor to the Borrower
January 2020

eolo

Senior secured facilities

UniCredit **NATIXIS** **MPS**

BANCO BPM **CRÉDIT AGRICOLE** **INTESA** **SANBILO**

FINEUROP SODITIC acted as exclusive financial advisor to the Borrower
December 2019

XENON Private Equity
acquired

ZUMA
PELLI PREGIATE

QUAKE **koverlux**
THE VALUE OF FINISHES

creating a platform active in the production of accessories for fashion and luxury

Acquisition financing and ancillary facilities

INTESA **SANBILO** **BANCO BPM** **illimity**

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
November and December 2019

XENON Private Equity
acquired

C.B.G. ACCIAI
and its subsidiaries

Acquisition financing and ancillary facilities

MPS **BANCO BPM** **BANCA IFIS**
UBI Banca **INTESA** **SANBILO**

FINEUROP SODITIC acted as financial advisor to the Acquirer
November 2019

PROGRESSIO SGR
Passion for growth
acquired a majority stake in

Damiano
THINK ORGANIC

Acquisition financing and ancillary facilities

MEDIO CREDITO ITALIANO

FINEUROP SODITIC acted as financial advisor to the Acquirer
July 2019

H.I.G. CAPITAL
acquired

metal print
STAMPAGGIO A CALDO LAST LAVORAZIONE OTTONE
MADE IN ITALY

Acquisition financing and ancillary facilities

UBI Banca **MPS**
illimity **BANCA IFIS** **MEDIO CREDITO ITALIANO**

FINEUROP SODITIC acted as financial advisor to the Acquirer
June 2019

AMBIENTA
acquired a majority stake in

PHOENIX
ALUMINIO ESTRUSIONE DEE

Acquisition financing and ancillary facilities

BANCA IMI **UBI Banca** **BANCO BPM**

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
May 2019

EQUINOX
acquired a majority stake in

QUID
ICT FOR BUSINESS

Acquisition financing and ancillary facility

BANCO BPM **MEDIO CREDITO ITALIANO** **UniCredit**

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
April 2019

FONDO ITALIANO D'INVESTIMENTO
acquired

marval
mechanical machinings

alongside the Co-Founders and Management

Acquisition financing and ancillary facilities

CRÉDIT AGRICOLE **BANCO BPM**
BNL **MPS**

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
October 2018

Apax PARTNERS
acquired a majority stake in

Bip

alongside the Co-Founders

TIKEHAU CAPITAL
Senior Secured Notes
and
CRÉDIT AGRICOLE
Ancillary Facility

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
March 2018