



PROFILE

Fineurop Soditic is an independent corporate finance boutique established in 1998. Its activities range from mergers and acquisitions to debt advisory. Headquartered in Milan, Fineurop Soditic has an extensive international network.

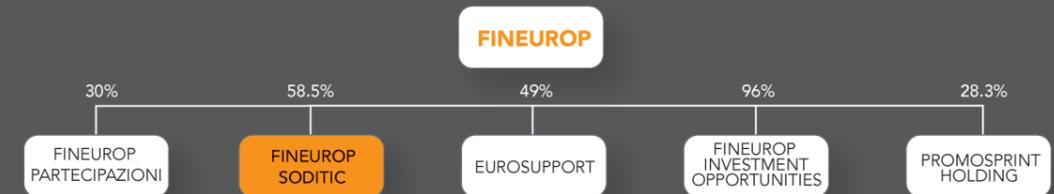
Fineurop Soditic has successfully completed over 550 domestic and cross border transactions with family owned businesses, large corporates and private equity firms. It has established a position as a leading player in the Italian market with a particular focus on mid-sized businesses.

Fineurop Soditic's main shareholders are the **Fineurop Group**, active in export finance since 1966; **Soditic Finance**, an international financial services company based in London and Geneva; and the senior management.

Besides corporate finance, Fineurop Group is successfully active in direct investments and investments in distressed assets. It has promoted a special purpose acquisition company (SPAC) named **SprintItaly**, which has performed a business combination with SICIT 2000, in May 2019.

Fineurop Soditic is an Associate Member of **AIFI** (Italian Venture Capital and Private Equity Association) and it is also member of the **World M&A Alliance** (international cooperation of independent M&A advisory firms, each having a strong track record in their home market).

THE FINEUROP GROUP



DEBT ADVISORY TEAM



Umberto Zanuso
Senior Partner
Head of Structured Finance



Francesco Panizza
Partner



Ilenia Furlanis
Partner



Michela Agostini
Associate



Giovanni Fanfani
Analyst



Alessandro Anaclerio
Analyst

THE ROLE OF A DEBT ADVISOR

- In a more and more complex financial market, identification of the optimal financial structure in terms of amounts, costs, and operational flexibility allowing the company to pursue its development strategy
- Assistance within the current scenario, characterized by uncertainty related to the effects of COVID-19 pandemic and its impact on the economic performances
- Assessment of short – mid term financial needs, finding the right customized instrument among the solutions introduced by the recent Italian regulation
- Assessment of a precise strategy to approach the lending market, selecting the best financial institutions fitting with the project
- Structuring a daily dialogue with potential lenders helping them, even through an appropriate level of information, to get a clear view on the company and to minimize the execution uncertainty
- Assistance on all the aspects related to financing (i.e. management of the information flow, negotiations on legal documentation) until completion



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DEBT ADVISORY - SELECTED TRANSACTIONS

21 Invest
acquired a majority stake in
zanzar
Acquisition financing and ancillary facilities
FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
November 2021

OAKTREE
acquired a majority stake in
MARINI
Acquisition financing and ancillary facilities
FINEUROP SODITIC acted as financial advisor to the Acquirer
November 2021

ISOCLIMA
controlled by STIRLING SQUARE CAPITAL PARTNERS
acquired
Global and **DLUBAK**
Senior secured notes and ancillary facility
FINEUROP SODITIC acted as financial advisor to the Acquirer
November 2021

ARCADIA SGR
acquired a majority stake in
COLOSIO
Acquisition financing and ancillary facilities
FINEUROP SODITIC acted as financial advisor to the Acquirer
October 2021

XENON Private Equity
acquired
ZUMA
QUAKE **koverlux**
creating a platform active in the production of accessories for fashion and luxury
Acquisition financing and ancillary facilities
FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
November and December 2019

XENON Private Equity
acquired
C.B.G. ACCIAI
and its subsidiaries
Acquisition financing and ancillary facilities
FINEUROP SODITIC acted as financial advisor to the Acquirer
November 2019

Platinum Equity
alongside the Management team
acquired
DE WAVE GROUP
Acquisition financing and ancillary facilities
FINEUROP SODITIC acted as exclusive financial advisor to the Sellers
October 2019

PROGRESSIO SGR
Passion for growth
acquired a majority stake in
Damiano
Acquisition financing and ancillary facilities
FINEUROP SODITIC acted as financial advisor to the Acquirer
July 2019

Gyrus CAPITAL
acquired the Public Administration and Healthcare system consulting business of
pwc
Acquisition note and ancillary facility
FINEUROP SODITIC acted as financial advisor to the Acquirer
July 2021

Gnutti Cirillo
Acquisition and Refinancing facilities
FINEUROP SODITIC acted as financial advisor to the Acquirer
May 2021

XP P7
has acquired
SPPLAST
from the founding shareholders
Acquisition Financing and Ancillary Facilities
FINEUROP SODITIC acted as financial advisor to the Acquirer
May 2021

F2A
owned by
ARDIAN
Term loan and ancillary facilities
FINEUROP SODITIC acted as exclusive financial advisor to the Borrower
March 2021

H.I.G. CAPITAL
acquired
metal print
Acquisition financing and ancillary facilities
FINEUROP SODITIC acted as financial advisor to the Acquirer
June 2019

AMBIENTA
acquired a majority stake in
PHOENIX
Acquisition financing and ancillary facilities
FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
May 2019

EQUINOX
acquired a majority stake in
QUID
Acquisition financing and ancillary facilities
FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
April 2019

XENON Private Equity
acquired
PanaPesca
Acquisition financing and ancillary facilities
FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
December 2018

CASA DELLA PIADA
controlled by
Aksia group
acquired a majority stake in
alba
Acquisition financing and ancillary facilities
FINEUROP SODITIC acted as financial advisor to the Acquirer
December 2020

LAM INVESTMENTS and **FONDO ITALIANO D'INVESTIMENTO**
acquired a majority stake in
Gimmini CIEMMECI GROUP
and **MELY'S**
Senior secured financing
FINEUROP SODITIC acted as financial advisor to the Acquirers
November 2020

FIOCCHI
Term Loan and ancillary facilities
FINEUROP SODITIC acted as exclusive financial advisor to the Borrower
November 2020

Aksia group
acquired a majority stake in
NAPPI
Acquisition financing and ancillary facilities
FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
November 2020

Benfante, **Benassi**, **Bergadano**, **Ecoifer**, **Usvardi**, **Valfredana**, **ReFuel**
joined in
ReLife
a leading integrated network in the circular economy
Acquisition financing and ancillary facilities
FINEUROP SODITIC acted as exclusive financial advisor to the transaction
November 2018

TECNOPOOL
acquired
LF and **MIMAC**
Acquisition financing and ancillary facilities
FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
November 2018

FONDO ITALIANO D'INVESTIMENTO
acquired
marval
mechanical machinings
alongside the Founding Family and Management
Acquisition financing and ancillary facilities
FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
October 2018

TRILANTICI EUROPE
owned by
TRILANTICI EUROPE
Term loan and ancillary facilities
FINEUROP SODITIC acted as exclusive financial advisor to the Borrower
June 2018

LAM INVESTMENTS
acquired a majority stake in
demenego
Acquisition financing
FINEUROP SODITIC acted as financial advisor to the Acquirer
September 2020

WHITE BRIDGE INVESTMENTS
acquired a majority stake in
Alpha Test
Acquisition financing
FINEUROP SODITIC acted as financial advisor to the Acquirer
July 2020

WISE EQUITY
acquired a majority stake in
FIMO
from
IGI SGR SpA
Acquisition financing and ancillary facilities
FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
July 2020

Platinum Equity
acquired
FANTINI
FARNESE
from
NB Renaissance Partners
through a LMBO transaction
Acquisition financing and ancillary facilities
FINEUROP SODITIC acted as financial advisor to the Acquirer
March 2020

ntc Health Technology Care
owned by
wise sgr
acquired a product portfolio from
NOVARTIS
Acquisition financing and ancillary facilities
FINEUROP SODITIC acted as exclusive financial advisor to the Company
May 2018

INTERNATIONAL SCHOOL EUROPE and **St. Louis School**
owned by
inspired
Term loan facilities
FINEUROP SODITIC acted as exclusive financial advisor to the Borrowers
May 2018

Apax PARTNERS
acquired a majority stake in
Bip
alongside the Co-Founders
Senior Secured Notes
and
Ancillary Facility
FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
March 2018

astorg
acquired
surfaces
TECHNOLOGICAL ABRASIVES
from
XENON Private Equity
FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
October 2017

argos.wityu
acquired
SICURA
and its subsidiaries from
rekeep
Acquisition financing and ancillary facilities
FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
February 2020

ARCADIA SGR
acquired a majority stake in
FAVILLINI
PHARMACEUTICAL PACKAGING
Acquisition financing and ancillary facilities
FINEUROP SODITIC acted as exclusive financial advisor to the Borrower
February 2020

MCP Mandarin Capital Partners
acquired a majority stake in
daroma
Acquisition financing and ancillary facilities
FINEUROP SODITIC acted as financial advisor to the Borrower
January 2020

èolo
Senior secured facilities
FINEUROP SODITIC acted as exclusive financial advisor to the Borrower
December 2019

NB Renaissance Partners
acquired a majority stake in
COMELZ
Acquisition financing and ancillary facilities
FINEUROP SODITIC acted as financial advisor to the Acquirer
September 2017

CHEQUERS CAPITAL
acquired a majority stake in
BOZZETTO GROUP
Acquisition financing and ancillary facilities
FINEUROP SODITIC acted as financial advisor to the Acquirer
August 2017

wise sgr
together with its Limited Partners and Management
acquired 100% stake in
Tapi
Teamwork Action Passion Ideas
Term loan & ancillary facilities
FINEUROP SODITIC acted as sole debt advisor to the Borrower
January 2017

facile.it
RISPARMIARE È FACILE
owned by
Oakley Capital
Private Equity
together with
Founders and Management
MLT and ancillary facilities
FINEUROP SODITIC acted as exclusive financial advisor to the Borrower
June 2015