



PROFILE

Fineurop Soditic is an independent corporate finance boutique established in 1998. Its activities range from mergers and acquisitions to debt advisory. Headquartered in Milan, Fineurop Soditic has an extensive international network.

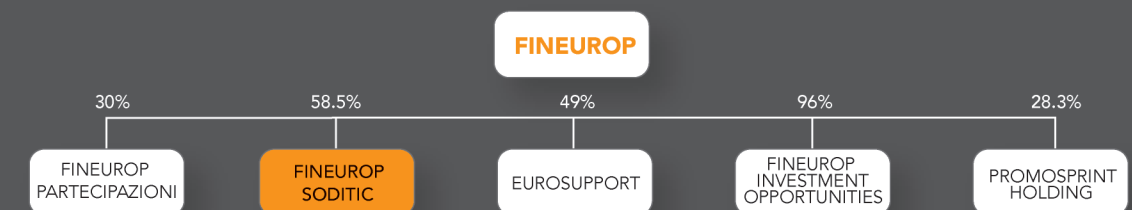
Fineurop Soditic has successfully completed over 550 domestic and cross border transactions with family owned businesses, large corporates and private equity firms. It has established a position as a leading player in the Italian market with a particular focus on mid-sized businesses.

Fineurop Soditic's main shareholders are the **Fineurop Group**, active in export finance since 1966; **Soditic Finance**, an international financial services company based in London and Geneva; and the senior management.

Besides corporate finance, Fineurop Group is successfully active in direct investments and investments in distressed assets. It has promoted a special purpose acquisition company (SPAC) named **SprintItaly**, which has performed a business combination with SICIT 2000, in May 2019.

Fineurop Soditic is an Associate Member of **AIFI** (Italian Venture Capital and Private Equity Association) and it is also member of the **World M&A Alliance** (international cooperation of independent M&A advisory firms, each having a strong track record in their home market).

THE FINEUROP GROUP



DEBT ADVISORY TEAM



Umberto Zanuso
Senior Partner
Head of Structured Finance



Francesco Panizza
Partner



Ilenia Furlanis
Partner



Michela Agostini
Associate



Giovanni Fanfani
Analyst



Alessandro Anaclerio
Analyst

THE ROLE OF A DEBT ADVISOR

- In a more and more complex financial market, identification of the optimal financial structure in terms of amounts, costs, and operational flexibility allowing the company to pursue its development strategy
- Assistance within the current scenario, characterized by uncertainty related to the effects of COVID-19 pandemic and its impact on the economic performances
- Assessment of short – mid term financial needs, finding the right customized instrument among the solutions introduced by the recent Italian regulation
- Assessment of a precise strategy to approach the lending market, selecting the best financial institutions fitting with the project
- Structuring a daily dialogue with potential lenders helping them, even through an appropriate level of information, to get a clear view on the company and to minimize the execution uncertainty
- Assistance on all the aspects related to financing (i.e. management of the information flow, negotiations on legal documentation) until completion

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DEBT ADVISORY - SELECTED TRANSACTIONS

<p>21 Invest acquired a majority stake in zanzar® Acquisition financing and ancillary facilities FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer November 2021</p>	<p>OAKTREE® acquired a majority stake in MARINI Acquisition financing and ancillary facilities FINEUROP SODITIC acted as financial advisor to the Acquirer November 2021</p>	<p>ISOCLIMA controlled by STIRLING SQUARE CAPITAL PARTNERS acquired DLUBAK Senior secured notes and ancillary facility FINEUROP SODITIC acted as financial advisor to the Acquirer November 2021</p>	<p>ARCADIA SGR acquired a majority stake in COLOSIO Acquisition financing and ancillary facilities FINEUROP SODITIC acted as financial advisor to the Acquirer October 2021</p>	<p>XENON acquired ZUMA acquired QUAKE koverlux creating a platform active in the production of accessories for fashion and luxury Acquisition financing and ancillary facilities FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer November and December 2019</p>	<p>XENON acquired C.B.G. ACCIAI and its subsidiaries Acquisition financing and ancillary facilities FINEUROP SODITIC acted as financial advisor to the Acquirer November 2019</p>	<p>Platinum Equity alongside the Management team acquired DE WAVE GROUP from Private Shareholders FINEUROP SODITIC acted as exclusive financial advisor to the Sellers October 2019</p>	<p>PROGRESSIO SGR Passion for growth acquired a majority stake in Damiano Acquisition financing and ancillary facilities FINEUROP SODITIC acted as financial advisor to the Acquirer July 2019</p>
<p>Gyrus CAPITAL acquired the Public Administration and Healthcare system consulting business of pwc Acquisition note and ancillary facility FINEUROP SODITIC acted as financial advisor to the Acquirer July 2021</p>	<p>Gnutti Cirillo Acquisition and Refinancing facilities FINEUROP SODITIC acted as financial advisor to the Acquirer May 2021</p>	<p>XP P7 has acquired SPPLAST from the founding shareholders Acquisition Financing and Ancillary Facilities FINEUROP SODITIC acted as financial advisor to the Acquirer May 2021</p>	<p>F2A owned by ARDIAN Term loan and ancillary facilities FINEUROP SODITIC acted as exclusive financial advisor to the Borrower March 2021</p>	<p>H.I.G. CAPITAL acquired metal print Acquisition financing and ancillary facilities FINEUROP SODITIC acted as financial advisor to the Acquirer June 2019</p>	<p>AMBIENTA acquired a majority stake in PHOENIX Acquisition financing and ancillary facilities FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer May 2019</p>	<p>EQUINOX acquired a majority stake in QUID Acquisition financing and ancillary facility FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer April 2019</p>	<p>XENON acquired PanaPesca Acquisition financing and ancillary facilities FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer December 2018</p>
<p>CASA DELLA PIADA controlled by Aksia group acquired a majority stake in alba Acquisition financing and ancillary facilities FINEUROP SODITIC acted as financial advisor to the Acquirer December 2020</p>	<p>U2M INVESTMENTS and FONDO ITALIANO D'INVESTIMENTO acquired a majority stake in Gimmini CIEMMECI GROUP MELY'S Senior secured financing FINEUROP SODITIC acted as financial advisor to the Acquirers November 2020</p>	<p>FIOCCHI Term Loan and ancillary facilities FINEUROP SODITIC acted as exclusive financial advisor to the Borrower November 2020</p>	<p>Aksia group acquired a majority stake in NAPPI Acquisition financing and ancillary facilities FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer November 2020</p>	<p>Benfante Bergadano Ecofler Usvardi Valfredana ReFuel joined in ReLife a leading integrated network in the circular economy Acquisition financing and ancillary facilities FINEUROP SODITIC acted as exclusive financial advisor to the transaction November 2018</p>	<p>TECNOPOOL acquired LOGIUDICE and MIMAC Acquisition financing and ancillary facilities FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer November 2018</p>	<p>FONDO ITALIANO D'INVESTIMENTO marval mechanical machinings alongside the Founding Family and Management Acquisition financing and ancillary facilities FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer October 2018</p>	<p>Istituto Cini Scientifici Maugeri owned by TRILANTIC EUROPE Term loan and ancillary facilities FINEUROP SODITIC acted as exclusive financial advisor to the Borrower June 2018</p>
<p>U2M INVESTMENTS acquired a majority stake in demenego Acquisition financing FINEUROP SODITIC acted as financial advisor to the Acquirer September 2020</p>	<p>WHITE BRIDGE INVESTMENTS acquired a majority stake in Alpha Test Acquisition financing FINEUROP SODITIC acted as financial advisor to the Acquirer July 2020</p>	<p>WISE EQUITY acquired a majority stake in FIMO from IGI SGR SpA PRIVATE EQUITY Acquisition financing and ancillary facilities FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer July 2020</p>	<p>Platinum Equity acquired FANTINI FARNESE from NB Renaissance Partners through a LMBO transaction Acquisition financing and ancillary facilities FINEUROP SODITIC acted as financial advisor to the Acquirer March 2020</p>	<p>ntc acquired Novartis Acquisition financing and ancillary facilities FINEUROP SODITIC acted as exclusive financial advisor to the Company May 2018</p>	<p>INTERNATIONAL SCHOOL EUROPE and St Louis School owned by inspired Term loan facilities FINEUROP SODITIC acted as exclusive financial advisor to the Borrowers May 2018</p>	<p>Apax PARTNERS acquired a majority stake in Bip alongside the Co-Founders Senior Secured Notes and Ancillary Facility FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer March 2018</p>	<p>astorg acquired surfaces TECHNOLOGICAL ABRASIVES from XENON FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer October 2017</p>
<p>argos wityu acquired Sicura and its subsidiaries from rekeep Acquisition financing and ancillary facilities FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer February 2020</p>	<p>ARCADIA SGR acquired a majority stake in FAVILLINI PHARMACEUTICAL PACKAGING Acquisition financing and ancillary facilities FINEUROP SODITIC acted as exclusive financial advisor to the Borrower February 2020</p>	<p>Mandarin Capital Partners acquired a majority stake in daroma Acquisition financing and ancillary facilities FINEUROP SODITIC acted as financial advisor to the Borrower January 2020</p>	<p>eoio Senior secured facilities FINEUROP SODITIC acted as exclusive financial advisor to the Borrower December 2019</p>	<p>NB Renaissance Partners acquired a majority stake in COMELZ Acquisition financing and ancillary facilities FINEUROP SODITIC acted as financial advisor to the Acquirer September 2017</p>	<p>CHEQUERS CAPITAL acquired a majority stake in BOZZETTO GROUP Acquisition financing and ancillary facilities FINEUROP SODITIC acted as financial advisor to the Acquirer August 2017</p>	<p>wise sgr together with its Limited Partners and Management acquired 100% stake in Tapi Teamwork Action Passion Ideas Term loan & ancillary facilities FINEUROP SODITIC acted as sole debt advisor to the Borrower January 2017</p>	<p>facile.it RISPARMIARE E FACILE owned by Oakley Capital Private Equity together with Founders and Management MLT and ancillary facilities FINEUROP SODITIC acted as exclusive financial advisor to the Borrower June 2015</p>