

PROFILE

Fineurop Soditic is an independent corporate finance boutique established in 1998. Its activities range from mergers and acquisitions to debt advisory. Headquartered in Milan, Fineurop Soditic has an extensive international network.

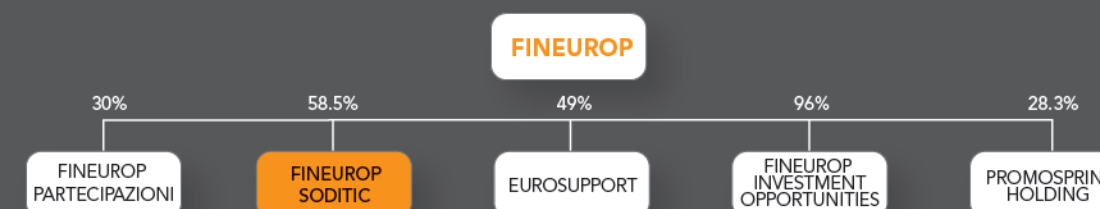
Fineurop Soditic has successfully completed over 550 domestic and cross border transactions with family owned businesses, large corporates and private equity firms. It has established a position as a leading player in the Italian market with a particular focus on mid-sized businesses.

Fineurop Soditic's main shareholders are the **Fineurop Group**, active in export finance since 1966; **Soditic Finance**, an international financial services company based in London and Geneva; and the senior management.

Besides corporate finance, Fineurop Group is successfully active in direct investments and investments in distressed assets. It has promoted a special purpose acquisition company (SPAC) named **SprintItaly**, which has performed a business combination with SICIT 2000, in May 2019.

Fineurop Soditic is an Associate Member of **AIFI** (Italian Venture Capital and Private Equity Association) and it is also member of the **World M&A Alliance** (international cooperation of independent M&A advisory firms, each having a strong track record in their home market).

THE FINEUROP GROUP



DEBT ADVISORY TEAM



Umberto Zanuso
Senior Partner
Head of Structured Finance



Francesco Panizza
Partner



Ilenia Furlanis
Partner



Michela Agostini
Associate



Maria Pia Biguzzi
Associate



Giovanni Fanfani
Analyst

THE ROLE OF A DEBT ADVISOR

- In a more and more complex financial market, identification of the optimal financial structure in terms of amounts, costs, and operational flexibility allowing the company to pursue its development strategy
- Assistance within the current scenario, characterized by uncertainty related to the effects of COVID-19 pandemic and its impact on the economic performances
- Assessment of short – mid term financial needs, finding the right customized instrument among the solutions introduced by the recent Italian regulation
- Assessment of a precise strategy to approach the lending market, selecting the best financial institutions fitting with the project
- Structuring a daily dialogue with potential lenders helping them, even through an appropriate level of information, to get a clear view on the company and to minimize the execution uncertainty
- Assistance on all the aspects related to financing (i.e. management of the information flow, negotiations on legal documentation) until completion

DEBT ADVISORY - SELECTED TRANSACTIONS

 Gnutti Cirillo <i>Acquisition and Refinancing facilities</i> BANCO BPM INTESA SANBIOLO BPER MPS CASSA CENTRALE BANCA UBI <i>Mezzanine financing</i> ANIMA FINEUROP SODITIC acted as financial advisor to the Acquirer May 2021	 XP 27 <i>has acquired</i> SPPLAST <i>tecnologia ed emozioni from the founding shareholders</i> FINEUROP SODITIC acted as financial advisor to the Acquirer May 2021	 F2A <i>owned by</i> ARDIAN <i>Term loan and ancillary facilities</i> BANCO BPM CREDIT AGRICOLE Musini & Co Banca Ifis FINEUROP SODITIC acted as exclusive financial advisor to the Borrower March 2021	 CASA DELLA PIADA <i>controlled by</i> Aksia group <i>acquired a majority stake in</i> alba <i>Acquisition financing and ancillary facilities</i> Banca Ifis Musini & Co FINEUROP SODITIC acted as financial advisor to the Acquirer December 2020	 AMBIENTA <i>acquired a majority stake in</i> PHOENIX <i>Acquisition financing and ancillary facilities</i> BANCA IMI UBI Banca BANCO BPM FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer May 2019	 EQUINOX <i>acquired a majority stake in</i> QUID <i>Acquisition financing and ancillary facilities</i> BANCO BPM MEDIO CREDITO ITALIANO UniCredit FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer April 2019	 XENON <i>acquired</i> PanaPesca <i>Acquisition financing and ancillary facilities</i> BANCA IMI MEDIO CREDITO ITALIANO BANCA IFIS FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer December 2018	 Benfante Benassi Bergedano Ecoflor Usvardi Valfredana ReFuel <i>joined in</i> ReLife <i>a leading integrated network in the circular economy</i> MPS BANCO BPM BANCA IMI UBI Banca CREDIT AGRICOLE FINEUROP SODITIC acted as exclusive financial advisor to the transaction November 2018
 UAM <i>acquired a majority stake in</i> Gimintini CIEMMECI GROUP MELY'S <i>Senior secured financing</i> FINEUROP SODITIC acted as financial advisor to the Acquirer November 2020	 FIOCCHI <i>Term Loan and ancillary facilities</i> BANCO BPM INTESA SANBIOLO CREDIT AGRICOLE BNL BPER FINEUROP SODITIC acted as exclusive financial advisor to the Borrower November 2020	 Aksia group <i>acquired a majority stake in</i> NAPPI <i>Acquisition financing and ancillary facilities</i> INTESA SANBIOLO CREDIT AGRICOLE BANCO BPM FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer November 2020	 UAM <i>acquired a majority stake in</i> demenego <i>Acquisition financing</i> illimity SPRINGGROWTH FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer September 2020	 TECNOPOOL <i>acquired</i> LF MIMAC <i>Acquisition financing and ancillary facilities</i> BANCO BPM MPS BANCA IFIS FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer November 2018	 FONDO ITALIANO D'INVESTIMENTO <i>acquired</i> marval <i>mechanical machinings alongside the Founding Family and Management</i> <i>Acquisition financing and ancillary facilities</i> CREDIT AGRICOLE BANCO BPM BNL MPS FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer October 2018	 F2A FIS ANTEX <i>owned by</i> ARDIAN <i>Term loan and ancillary facilities</i> BANCO BPM CREDIT AGRICOLE UniCredit BANCA IFIS FINEUROP SODITIC acted as exclusive financial advisor to the Borrower July 2018	 Trilantic <i>owned by</i> TRILANTIC EUROPE <i>Term loan and ancillary facilities</i> BANCO BPM UBI Banca ING FINEUROP SODITIC acted as exclusive financial advisor to the Borrower June 2018
 Alpha Test <i>Acquisition financing</i> BANCO BPM Banca Popolare di Sondrio FINEUROP SODITIC acted as financial advisor to the Acquirer July 2020	 WISE EQUITY <i>acquired a majority stake in</i> FIMO <i>from</i> IGI SGR SpA <i>Acquisition financing and ancillary facilities</i> BANCO BPM CREDIT AGRICOLE INTESA SANBIOLO FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer July 2020	 FANTINI <i>acquired</i> GROUP FARNESI <i>from</i> NB Renaissance Partners <i>through a LMBO transaction</i> <i>Acquisition financing and ancillary facilities</i> UniCredit FINEUROP SODITIC acted as financial advisor to the Acquirer March 2020	 argos.wityu <i>acquired</i> SICURA <i>and its subsidiaries from</i> rekeep <i>Acquisition financing and ancillary facilities</i> BANCA IFIS BANCO BPM FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer February 2020	 ntc <i>acquired a product portfolio from</i> wise sgr NOVARTIS <i>Acquisition financing and ancillary facilities</i> MEDIO CREDITO ITALIANO FINEUROP SODITIC acted as exclusive financial advisor to the Company May 2018	 inspired <i>Term loan facilities</i> CREDIT AGRICOLE UBI Banca MPS BPER FINEUROP SODITIC acted as exclusive financial advisor to the Borrowers May 2018	 Parma Healthcare <i>acquired 100% stake in</i> HpF <i>Financial advisory</i> FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer April 2018	 Apax <i>acquired a majority stake in</i> Bip <i>alongside the Co-Founders</i> TIKEHAU <i>Senior Secured Notes and</i> CREDIT AGRICOLE <i>Ancillary Facility</i> FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer March 2018
 ARCADIA SGR <i>acquired a majority stake in</i> FAMILLINI <i>PHARMACEUTICAL PACKAGING</i> <i>Acquisition financing and ancillary facilities</i> CREDIT AGRICOLE FINEUROP SODITIC acted as exclusive financial advisor to the Borrower February 2020	 MCP <i>acquired a majority stake in</i> daroma <i>Acquisition financing and ancillary facilities</i> MPS CREDIT AGRICOLE FINEUROP SODITIC acted as financial advisor to the Borrower January 2020	 eolo <i>Senior secured facilities</i> UniCredit NATIXIS MPS BANCO BPM CREDIT AGRICOLE INTESA SANBIOLO FINEUROP SODITIC acted as exclusive financial advisor to the Borrower December 2019	 XENON <i>acquired</i> ZUMA PELLI PREGIATE QUAKE koverlux <i>creating a platform active in the production of accessories for fashion and luxury</i> <i>Acquisition financing and ancillary facilities</i> INTESA SANBIOLO BANCO BPM illimity CREDIT AGRICOLE FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer November and December 2019	 astorg <i>acquired</i> surfaces TECHNOLOGICAL ABRASIVES <i>from</i> XENON FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer October 2017	 COMELZ <i>Acquisition financing and ancillary facilities</i> UniCredit BANCO BPM BANCA IFIS MPS FINEUROP SODITIC acted as financial advisor to the Acquirer September 2017	 CHEQUERS CAPITAL <i>acquired a majority stake in</i> BOZZETTO GROUP ADVANCED CHEMICALS <i>Acquisition financing and ancillary facilities</i> UniCredit CREDIT AGRICOLE UBI Banca FINEUROP SODITIC acted as financial advisor to the Acquirer August 2017	 STIRLING SQUARE CAPITAL PARTNERS <i>acquired</i> High-Tech Security Glass ISOCLIMA <i>alongside Co-Founder and New Senior Management</i> PEMBERTON <i>Senior Secured Notes and</i> CREDIT AGRICOLE <i>Super Senior Ancillary Facility</i> FINEUROP SODITIC acted as debt advisor to the Acquirer July 2017
 XENON <i>acquired</i> C.B.G. ACCIAI <i>and its subsidiaries</i> <i>Acquisition financing and ancillary facilities</i> MPS BANCO BPM BANCA IFIS UBI Banca INTESA SANBIOLO FINEUROP SODITIC acted as financial advisor to the Acquirer November 2019	 DE WAVE GROUP <i>alongside the Management team</i> <i>acquired</i> DE WAVE GROUP <i>from and Private Shareholders</i> FINEUROP SODITIC acted as exclusive financial advisor to the Sellers October 2019	 PROGRESSIO SGR <i>Passion for growth</i> <i>acquired a majority stake in</i> Damiano THINK ORGANIC <i>Acquisition financing and ancillary facilities</i> MEDIO CREDITO ITALIANO FINEUROP SODITIC acted as financial advisor to the Acquirer July 2019	 H.I.G. CAPITAL <i>acquired</i> metal print STAMPAGGIO A CALDO E LAVORAZIONE OTTONE <i>MADE IN ITALY</i> <i>Acquisition financing and ancillary facilities</i> UBI Banca MPS illimity BANCA IFIS MEDIO CREDITO ITALIANO FINEUROP SODITIC acted as financial advisor to the Acquirer June 2019	 wise sgr <i>together with its Limited Partners and Management</i> <i>acquired 100% stake in</i> Tapi TEAMWORK ACTION PASSION IDEAS <i>Term loan & ancillary facilities</i> BPER CREDIT AGRICOLE BANCA IFIS FINEUROP SODITIC acted as sole debt advisor to the Borrower January 2017	 COVISIAN <i>Data Driven Customer experience</i> <i>controlled by</i> Aksia capital nv <i>MLT facility provided by</i> CARPARMA CREDIT AGRICOLE UBI Banca UBI Banca FINEUROP SODITIC acted as exclusive financial advisor to the Borrower September 2016	 facile.it PRISPARMIARE E FACILE <i>owned by</i> Oakley Capital Private Equity <i>together with Founders and Management</i> <i>MLT and ancillary facilities</i> CARPARMA CREDIT AGRICOLE FINEUROP SODITIC acted as exclusive financial advisor to the Borrower June 2015	 SUMMIT PARTNERS <i>alongside with</i> UAM Alef4 <i>acquired majority stake in</i> DENTALPRO CENTRI DENTISTICI PROFESSIONALI <i>Acquisition financing and ancillary facilities</i> BANCA POPOLARE DI SONDRIO CARPARMA CREDIT AGRICOLE FINEUROP SODITIC acted as exclusive financial advisor April 2015