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## PROFILE

Fineurop Soditic is an independent corporate finance boutique established in 1998. Its activities range from mergers and acquisitions to debt advisory. Headquartered in Milan, Fineurop Soditic has an extensive international network.

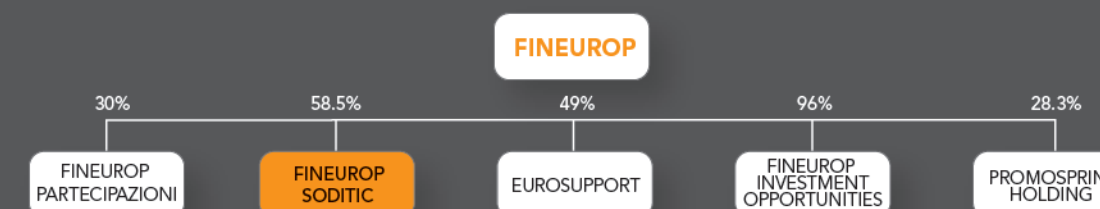
Fineurop Soditic has successfully completed over 550 domestic and cross border transactions with family owned businesses, large corporates and private equity firms. It has established a position as a leading player in the Italian market with a particular focus on mid-sized businesses.

Fineurop Soditic's main shareholders are the **Fineurop Group**, active in export finance since 1966; **Soditic Finance**, an international financial services company based in London and Geneva; and the senior management.

Besides corporate finance, Fineurop Group is successfully active in direct investments and investments in distressed assets. It has promoted a special purpose acquisition company (SPAC) named **SprintItaly**, which has performed a business combination with SICIT 2000, in May 2019.

Fineurop Soditic is an Associate Member of **AIFI** (Italian Venture Capital and Private Equity Association) and it is also member of the **World M&A Alliance** (international cooperation of independent M&A advisory firms, each having a strong track record in their home market).

## THE FINEUROP GROUP



## DEBT ADVISORY TEAM



**Umberto Zanuso**  
Senior Partner  
Head of Structured Finance



**Francesco Panizza**  
Partner



**Ilenia Furlanis**  
Partner



**Michela Agostini**  
Associate



**Maria Pia Biguzzi**  
Associate



**Giovanni Fanfani**  
Analyst

## THE ROLE OF A DEBT ADVISOR

- In a more and more complex financial market, identification of the optimal financial structure in terms of amounts, costs, and operational flexibility allowing the company to pursue its development strategy
- Assistance within the current scenario, characterized by uncertainty related to the effects of COVID-19 pandemic and its impact on the economic performances
- Assessment of short – mid term financial needs, finding the right customized instrument among the solutions introduced by the recent Italian regulation
- Assessment of a precise strategy to approach the lending market, selecting the best financial institutions fitting with the project
- Structuring a daily dialogue with potential lenders helping them, even through an appropriate level of information, to get a clear view on the company and to minimize the execution uncertainty
- Assistance on all the aspects related to financing (i.e. management of the information flow, negotiations on legal documentation) until completion

## DEBT ADVISORY - SELECTED TRANSACTIONS

<p><b>F2A</b> owned by <b>ARDIAN</b> Term loan and ancillary facilities</p> <p><b>BANCO BPM</b> <b>CREDIT AGRICOLE</b> Musinich &amp; Co. <b>Banca Ifis</b></p> <p><b>FINEUROP SODITIC</b> acted as exclusive financial advisor to the Borrower March 2021</p>	<p><b>CASA DELLA PIADA</b> controlled by <b>Aksia group</b> acquired a majority stake in <b>alba</b> Acquisition financing and ancillary facilities</p> <p><b>Banca Ifis</b> <b>Musinich &amp; Co.</b></p> <p><b>FINEUROP SODITIC</b> acted as financial advisor to the Acquirer December 2020</p>	<p><b>U2M INVESTMENTS</b> and <b>FONDO ITALIANO D'INVESTIMENTO</b> acquired a majority stake in <b>Gimmini</b> <b>CIEMMECIGROUP</b> <b>MELY'S</b> Senior secured financing</p> <p><b>FINEUROP SODITIC</b> acted as financial advisor to the Acquirers November 2020</p>	<p><b>FIOCCHI</b> Term Loan and ancillary facilities</p> <p><b>BANCO BPM</b> <b>INTESA</b> <b>SANPAOLO</b> <b>CREDIT AGRICOLE</b> <b>BNL</b> <b>BPER</b> <b>Banca IMI</b> <b>MEDIO CREDITO ITALIANO</b> <b>BANCA IFIS</b></p> <p><b>FINEUROP SODITIC</b> acted as exclusive financial advisor to the Borrower November 2020</p>	<p><b>XENON</b> Private Equity acquired <b>PanaPesca</b> All specialists del pesce Acquisition financing and ancillary facilities</p> <p><b>BANCA IMI</b> <b>MEDIO CREDITO ITALIANO</b> <b>BANCO BPM</b> <b>BANCA IFIS</b></p> <p><b>FINEUROP SODITIC</b> acted as exclusive financial advisor to the Acquirer December 2018</p>	<p><b>Benfante</b> <b>Benassi</b> <b>Bergedano</b> <b>EcoFuel</b> <b>Usvardi</b> <b>Valfredana</b> <b>ReFuel</b> joined in <b>ReLife</b> LIFE FROM RECYCLING a leading integrated network in the circular economy Acquisition financing and ancillary facilities</p> <p><b>MPS</b> <b>BANCO BPM</b> <b>BANCA IMI</b> <b>UBI</b> <b>Banca</b> <b>CREDIT AGRICOLE</b></p> <p><b>FINEUROP SODITIC</b> acted as exclusive financial advisor to the transaction November 2018</p>	<p><b>TECNOPOOL</b> FOOD PROCESSING EQUIPMENT acquired <b>LOGIDUCE</b> and <b>MIMMAC</b> Acquisition financing and ancillary facilities</p> <p><b>BANCO BPM</b> <b>MPS</b> <b>CREDIT AGRICOLE</b> <b>BANCA IFIS</b></p> <p><b>FINEUROP SODITIC</b> acted as exclusive financial advisor to the Acquirer November 2018</p>	<p><b>FONDO ITALIANO D'INVESTIMENTO</b> acquired <b>marval</b> mechanical machinings alongside the Founding Family and Management Acquisition financing and ancillary facilities</p> <p><b>CREDIT AGRICOLE</b> <b>BANCO BPM</b> <b>BNL</b> <b>MPS</b></p> <p><b>FINEUROP SODITIC</b> acted as exclusive financial advisor to the Acquirer October 2018</p>
<p><b>Aksia group</b> acquired a majority stake in <b>NAPPI</b> Acquisition financing and ancillary facilities</p> <p><b>INTESA</b> <b>SANPAOLO</b> <b>CREDIT AGRICOLE</b> <b>BANCO BPM</b></p> <p><b>FINEUROP SODITIC</b> acted as exclusive financial advisor to the Acquirer November 2020</p>	<p><b>U2M INVESTMENTS</b> acquired a majority stake in <b>demenego</b> Acquisition financing</p> <p><b>illimity</b> <b>SPRINGGROWTH</b></p> <p><b>FINEUROP SODITIC</b> acted as financial advisor to the Acquirer September 2020</p>	<p><b>WHITE BRIDGE INVESTMENTS</b> acquired a majority stake in <b>Alpha Test</b> Acquisition financing</p> <p><b>BANCO BPM</b> <b>Banca Popolare di Sondrio</b></p> <p><b>FINEUROP SODITIC</b> acted as financial advisor to the Acquirer July 2020</p>	<p><b>WISE EQUITY</b> acquired a majority stake in <b>FIMO</b> from <b>IGI SGR SpA</b> Acquisition financing and ancillary facilities</p> <p><b>BANCO BPM</b> <b>CREDIT AGRICOLE</b> <b>INTESA</b> <b>SANPAOLO</b></p> <p><b>FINEUROP SODITIC</b> acted as exclusive financial advisor to the Acquirer July 2020</p>	<p><b>F2A</b> <b>FIS ANTEX</b> THE RIGHT FORMULA FOR YOUR BUSINESS owned by <b>ARDIAN</b> Term loan and ancillary facilities</p> <p><b>BANCO BPM</b> <b>CREDIT AGRICOLE</b> <b>UniCredit</b> <b>BANCA IFIS</b></p> <p><b>FINEUROP SODITIC</b> acted as exclusive financial advisor to the Borrower July 2018</p>	<p><b>Virtual Clinical Scientific Manager</b> owned by <b>TRILANTIC EUROPE</b> Term loan and ancillary facilities</p> <p><b>BANCO BPM</b> <b>UBI</b> <b>Banca</b> <b>ING</b> <b>Banca Popolare di Sondrio</b></p> <p><b>FINEUROP SODITIC</b> acted as exclusive financial advisor to the Borrower June 2018</p>	<p><b>ntc</b> <b>Novity Technology Corp.</b> owned by <b>wise sgr</b> acquired a product portfolio from <b>NOVARTIS</b> Acquisition financing and ancillary facilities</p> <p><b>MEDIO CREDITO ITALIANO</b></p> <p><b>FINEUROP SODITIC</b> acted as exclusive financial advisor to the Company May 2018</p>	<p><b>INTERNATIONAL SCHOOL EUROPE</b> and <b>St Louis School</b> owned by <b>inspired</b> Term loan facilities</p> <p><b>CREDIT AGRICOLE</b> <b>UBI</b> <b>Banca</b> <b>MPS</b> <b>BPER</b></p> <p><b>FINEUROP SODITIC</b> acted as exclusive financial advisor to the Borrowers May 2018</p>
<p><b>Platinum Equity</b> acquired <b>FANTINI GROUP FARNESE</b> from NB Renaissance Partners through a LMBO transaction Acquisition financing and ancillary facilities</p> <p><b>UniCredit</b></p> <p><b>FINEUROP SODITIC</b> acted as financial advisor to the Acquirer March 2020</p>	<p><b>argos.wityu</b> acquired <b>SICURA</b> and its subsidiaries from <b>rekeep</b> minds that work Acquisition financing and ancillary facilities</p> <p><b>BANCA IFIS</b> <b>BANCO BPM</b></p> <p><b>FINEUROP SODITIC</b> acted as exclusive financial advisor to the Acquirer February 2020</p>	<p><b>ARCADIA SCR</b> acquired a majority stake in <b>FAMILLINI</b> PHARMACEUTICAL PACKAGING Acquisition financing and ancillary facilities</p> <p><b>CREDIT AGRICOLE</b></p> <p><b>FINEUROP SODITIC</b> acted as exclusive financial advisor to the Borrower February 2020</p>	<p><b>Mandarin Capital Partners</b> acquired a majority stake in <b>daroma</b> Acquisition financing and ancillary facilities</p> <p><b>MPS</b> <b>CREDIT AGRICOLE</b></p> <p><b>FINEUROP SODITIC</b> acted as financial advisor to the Borrower January 2020</p>	<p><b>Parma Healthcare</b> acquired 100% stake in <b>Hpf</b> Financial advisory</p> <p><b>FINEUROP SODITIC</b> acted as exclusive financial advisor to the Acquirer April 2018</p>	<p><b>Apax PARTNERS</b> acquired a majority stake in <b>Bip</b> alongside the Co-Founders <b>TIKEHAU</b> Senior Secured Notes and Ancillary Facility</p> <p><b>CREDIT AGRICOLE</b></p> <p><b>FINEUROP SODITIC</b> acted as exclusive financial advisor to the Acquirer March 2018</p>	<p><b>astorg</b> acquired <b>surfaces</b> TECHNOLOGICAL ABRASIVES from <b>XENON</b> Private Equity Acquisition financing and ancillary facilities</p> <p><b>FINEUROP SODITIC</b> acted as exclusive financial advisor to the Acquirer October 2017</p>	<p>NB Renaissance Partners acquired a majority stake in <b>COMELZ</b> Acquisition financing and ancillary facilities</p> <p><b>UniCredit</b> <b>BANCA IFIS</b> <b>BANCO BPM</b> <b>MPS</b></p> <p><b>FINEUROP SODITIC</b> acted as financial advisor to the Acquirer September 2017</p>
<p><b>ēolo</b> Senior secured facilities</p> <p><b>UniCredit</b> <b>NATIXIS</b> <b>MPS</b> <b>BANCO BPM</b> <b>CREDIT AGRICOLE</b> <b>INTESA</b> <b>SANPAOLO</b></p> <p><b>FINEUROP SODITIC</b> acted as exclusive financial advisor to the Borrower December 2019</p>	<p><b>XENON</b> Private Equity acquired <b>ZUMA</b> PELLI PREGIATE <b>QUAKE</b> <b>koverlux</b> THE VALUE OF DESIGN creating a platform active in the production of accessories for fashion and luxury Acquisition financing and ancillary facilities</p> <p><b>INTESA</b> <b>SANPAOLO</b> <b>BANCO BPM</b> <b>illimity</b> <b>CREDIT AGRICOLE</b></p> <p><b>FINEUROP SODITIC</b> acted as exclusive financial advisor to the Acquirer November and December 2019</p>	<p><b>XENON</b> Private Equity acquired <b>C.B.G. ACCIAI</b> and its subsidiaries Acquisition financing and ancillary facilities</p> <p><b>MPS</b> <b>BANCO BPM</b> <b>BANCA IFIS</b> <b>UBI</b> <b>Banca</b> <b>INTESA</b> <b>SANPAOLO</b></p> <p><b>FINEUROP SODITIC</b> acted as financial advisor to the Acquirer November 2019</p>	<p><b>Platinum Equity</b> alongside the Management team acquired <b>DE WAVE GROUP</b> Acquisition financing and ancillary facilities</p> <p><b>EUR</b> <b>UBI</b> <b>Banca</b> <b>INTESA</b> <b>SANPAOLO</b> <b>XENON</b> Private Equity from and Private Shareholders</p> <p><b>FINEUROP SODITIC</b> acted as exclusive financial advisor to the Sellers October 2019</p>	<p><b>CHEQUERS CAPITAL</b> acquired a majority stake in <b>BOZZETTO GROUP</b> ADVANCED CHEMICALS Acquisition financing and ancillary facilities</p> <p><b>UniCredit</b> <b>CREDIT AGRICOLE</b> <b>BANCA IFIS</b> <b>MPS</b> <b>UBI</b> <b>Banca</b></p> <p><b>FINEUROP SODITIC</b> acted as financial advisor to the Acquirer August 2017</p>	<p><b>STIRLING SQUARE CAPITAL PARTNERS</b> acquired <b>High-Tech Security Glass</b> <b>ISOCLIMA</b> alongside Co-Founder and New Senior Management <b>PEMBERTON</b> Connecting Capital Across Europe Senior Secured Notes and Super Senior Ancillary Facility</p> <p><b>CREDIT AGRICOLE</b></p> <p><b>FINEUROP SODITIC</b> acted as debt advisor to the Acquirer July 2017</p>	<p><b>wise sgr</b> together with its Limited Partners and Management acquired 100% stake in <b>Tapi</b> TEAMWORK ACTION PASSION IDEAS Term loan &amp; ancillary facilities</p> <p><b>BPER</b> <b>CREDIT AGRICOLE</b> <b>BANCA IFIS</b></p> <p><b>FINEUROP SODITIC</b> acted as sole debt advisor to the Borrower January 2017</p>	<p><b>COVISIAN</b> Data Driven Customer experience controlled by <b>Aksia capital iv</b> MLT facility provided by</p> <p><b>CARPARMA CREDIT AGRICOLE</b> <b>BANCA IFIS</b> <b>UBI</b> <b>Banca</b> <b>INTESA</b> <b>SANPAOLO</b> <b>MPS</b> <b>BPER</b></p> <p><b>FINEUROP SODITIC</b> acted as exclusive financial advisor to the Borrower September 2016</p>
<p><b>PROGRESSIO SGR</b> Passion for growth acquired a majority stake in <b>Damiano</b> THINK ORGANIC Acquisition financing and ancillary facilities</p> <p><b>MEDIO CREDITO ITALIANO</b></p> <p><b>FINEUROP SODITIC</b> acted as financial advisor to the Acquirer July 2019</p>	<p><b>H.I.G. CAPITAL</b> acquired <b>metal print</b> STAMPAGGIO A CALORE E LAVORAZIONE OTTONE MADE IN ITALY Acquisition financing and ancillary facilities</p> <p><b>UBI</b> <b>Banca</b> <b>MPS</b> <b>illimity</b> <b>BANCA IFIS</b> <b>MEDIO CREDITO ITALIANO</b></p> <p><b>FINEUROP SODITIC</b> acted as financial advisor to the Acquirer June 2019</p>	<p><b>AMBIENTA</b> acquired a majority stake in <b>PHOENIX</b> Acquisition financing and ancillary facilities</p> <p><b>BANCA IMI</b> <b>UBI</b> <b>Banca</b> <b>BANCO BPM</b></p> <p><b>FINEUROP SODITIC</b> acted as exclusive financial advisor to the Acquirer May 2019</p>	<p><b>EQUINOX</b> acquired a majority stake in <b>QUID</b> Acquisition financing and ancillary facility</p> <p><b>BANCO BPM</b> <b>MEDIO CREDITO ITALIANO</b> <b>UniCredit</b></p> <p><b>FINEUROP SODITIC</b> acted as exclusive financial advisor to the Acquirer April 2019</p>	<p><b>Aksia group</b> acquired 100% stake of <b>LameplastGroup</b> Acquisition financing and ancillary facilities</p> <p><b>MPS</b> <b>BPER</b> <b>CARPARMA</b> <b>CREDIT AGRICOLE</b></p> <p><b>FINEUROP SODITIC</b> acted as sole debt advisor to the Borrower April 2016</p>	<p><b>facile.it</b> RISPARMIARE E FACILE owned by <b>Oakley Capital</b> Private Equity together with Founders and Management MLT and ancillary facilities</p> <p><b>CARPARMA CREDIT AGRICOLE</b></p> <p><b>FINEUROP SODITIC</b> acted as exclusive financial advisor to the Borrower June 2015</p>	<p><b>SUMMIT PARTNERS</b> alongside with <b>U2M</b> and <b>Alef4</b> acquired majority stake in <b>DENTALPRO</b> CENTRAL DENTISTICAL PROFESSIONAL Acquisition financing and ancillary facilities</p> <p><b>BANCA POPOLARE DI SONDRIO</b> <b>CARPARMA CREDIT AGRICOLE</b></p> <p><b>FINEUROP SODITIC</b> acted as exclusive financial advisor to the Acquirer April 2015</p>	<p><b>ARDIAN</b> acquired 100% stake in <b>Italmatch Chemicals</b> alongside with the Company's Management Acquisition financing and ancillary facilities</p> <p><b>BNP PARIBAS</b> <b>CREDIT AGRICOLE</b> <b>MEDIOBANCA</b> <b>BOCCARONE</b> <b>UniCredit</b></p> <p><b>FINEUROP SODITIC</b> acted as exclusive financial advisor to the Acquirer July 2014</p>