



PROFILE

Fineurop Soditic is an independent corporate finance boutique established in 1998. Its activities range from mergers and acquisitions to debt advisory. Headquartered in Milan, Fineurop Soditic has an extensive international network.

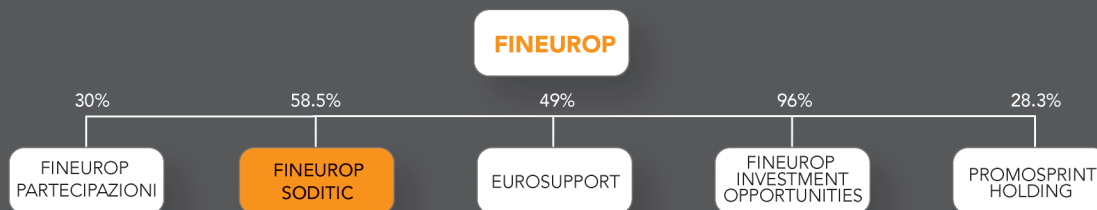
Fineurop Soditic has successfully completed over 600 domestic and cross border transactions with family owned businesses, large corporates and private equity firms. It has established a position as a leading player in the Italian market with a particular focus on mid-sized businesses.

Fineurop Soditic's main shareholders are the **Fineurop Group**, active in export finance since 1966; **Soditic Finance**, an international financial services company based in London and Geneva; and the senior management.

Besides corporate finance, Fineurop Group is successfully active in direct investments and investments in distressed assets. It has promoted a special purpose acquisition company (SPAC) named **SprintItaly**, which has performed a business combination with SICIT 2000, in May 2019.

Fineurop Soditic is an Associate Member of **AIFI** (Italian Venture Capital and Private Equity Association) and it is also member of the **World M&A Alliance** (international cooperation of independent M&A advisory firms, each having a strong track record in their home market).

THE FINEUROP GROUP



DEBT ADVISORY TEAM



Umberto Zanuso
Senior Partner
Head of Structured Finance



Francesco Panizza
Partner



Ilenia Furlanis
Partner



Michela Agostini
Associate



Giovanni Fanfani
Analyst



Alessandro Anacletio
Analyst



Matteo Brancaleoni
Analyst

THE ROLE OF A DEBT ADVISOR

- In a more and more complex financial market, identification of the optimal financial structure in terms of amounts, costs, and operational flexibility allowing the company to pursue its development strategy
- Assistance within the current scenario, characterized by uncertainty related to the effects of COVID-19 pandemic and its impact on the economic performances
- Assessment of short – mid term financial needs, finding the right customized instrument among the solutions introduced by the recent Italian regulation
- Assessment of a precise strategy to approach the lending market, selecting the best financial institutions fitting with the project
- Structuring a daily dialogue with potential lenders helping them, even through an appropriate level of information, to get a clear view on the company and to minimize the execution uncertainty
- Assistance on all the aspects related to financing (i.e. management of the information flow, negotiations on legal documentation) until completion



DEBT ADVISORY - SELECTED TRANSACTIONS

 **BU**
a Bregal Company

acquired a majority stake in

ital gel

Acquisition financing and ancillary facilities

FINEUROP SODITIC acted as financial advisor to the Acquirer

May 2022

 **project.it**
GRUPPO PROJECT

backed by

 **H I G**
EUROPE

acquired

 **CONVERGE**
SINTHERA.COM

 **EXTRAORDY**

Acquisition financing and ancillary facilities

FINEUROP SODITIC acted as financial advisor to the Acquirer

March 2022

VISION GROUP

acquired 174 stores

 **vistes** and  **GrandVision**

from

EssilorLuxottica and **GrandVision**

Acquisition and refinancing facilities

FINEUROP SODITIC acted as financial advisor to the Acquirer

March 2022

FairConnect
controlled by

Palamon
Capital Partners

acquired 100% stake in

 **Evolution**

from

 **Groupama**

Senior secured notes

BlackRock

FINEUROP SODITIC acted as financial advisor to the Acquirer

December 2021

 **BLUCLAD**
backed by

 **LBO FRANCE**

acquired

 **prodel**

to create an integrated platform serving the luxury market

Acquisition financing

FINEUROP SODITIC acted as financial advisor to the Acquirer

December 2021

 **21 Invest**

acquired a majority stake in

zanzar

Acquisition financing and ancillary facilities

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer

November 2021

 **OAKTREE**

acquired a majority stake in

 **MARINI**

Acquisition financing and ancillary facilities

FINEUROP SODITIC acted as financial advisor to the Acquirer

November 2021

 **ISOCLIMA**
controlled by

STIRLING SQUARE
CAPITAL PARTNERS

acquired

 **Global** and  **DLUBAK**

Senior secured notes and ancillary facility

FINEUROP SODITIC acted as financial advisor to the Acquirer

November 2021

 **ARCADIA**
acquired a majority stake in

 **EMC COLOSIO**

Acquisition financing and ancillary facilities

FINEUROP SODITIC acted as financial advisor to the Acquirer

October 2021

 **Gyrus**
acquired the Public Administration and Healthcare system consulting business of

 **pwc**

Acquisition note and ancillary facility

FINEUROP SODITIC acted as financial advisor to the Acquirer

July 2021

 **Gnutti Cirillo**

Acquisition and Refinancing facilities

Mezzanine financing

FINEUROP SODITIC acted as financial advisor to the Acquirer

May 2021

 **XP 27**

has acquired

 **SP PLAST**
creating

from the founding shareholders

Acquisition Financing and Ancillary Facilities

FINEUROP SODITIC acted as financial advisor to the Acquirer

May 2021

 **F2A**

owned by

ARDIAN

Term loan and ancillary facilities

FINEUROP SODITIC acted as exclusive financial advisor to the Borrower

March 2021

 **CASA DELLA PIADA**
controlled by

Aksia group

acquired a majority stake in

 **alba**
TRAMEZZINI

Acquisition financing and ancillary facilities

FINEUROP SODITIC acted as financial advisor to the Acquirer

December 2020

 **U2M INVESTMENTS** and  **FONDO ITALIANO D'INVESTIMENTO**

acquired a majority stake in

 **Gimlini**

 **CIEMMECI GROUP**

 **MELY'S**

Senior secured financing

FINEUROP SODITIC acted as financial advisor to the Acquirers

November 2020

 **FIOCCHI**

Term Loan and ancillary facilities

FINEUROP SODITIC acted as exclusive financial advisor to the Borrower

November 2020

Aksia group

acquired a majority stake in

 **NAPPI**

Acquisition financing and ancillary facilities

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer

November 2020

 **U2M INVESTMENTS**

acquired a majority stake in

demenego

Acquisition financing

FINEUROP SODITIC acted as financial advisor to the Acquirer

September 2020

 **WHITE BRIDGE INVESTMENTS**

acquired a majority stake in

 **Alpha Test**

Acquisition financing

FINEUROP SODITIC acted as financial advisor to the Acquirer

July 2020

 **WISE EQUITY**

acquired a majority stake in

 **FIMO**

from

 **IGI SGR SpA**
PRIVATE EQUITY

Acquisition financing and ancillary facilities

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer

July 2020

Platinum Equity
acquired
FANTINI
GROUP
FARNESE
from
NB Renaissance Partners
through a LBO transaction
Acquisition financing and ancillary facilities

UniCredit

FINEUROP acted as financial advisor
SODITIC to the Acquirer March 2020

argos
wityu
acquired
SICURA
and its subsidiaries from
rekeep
minds that work
Acquisition financing and ancillary facilities

BANCA IFIS **BANCO BPM**

FINEUROP acted as exclusive financial advisor
SODITIC to the Acquirer February 2020

ARCADIA SGR
acquired a majority stake in
FAVILLINI
PHARMACEUTICAL PACKAGING
Acquisition financing and ancillary facilities

CRÉDIT AGRICOLE

FINEUROP acted as exclusive financial advisor
SODITIC to the Borrower February 2020

MCP Mandarin
Capital Partners
acquired a majority stake in
daroma
città
Acquisition financing and ancillary facilities

MPS CAPITAL SERVICES **CRÉDIT AGRICOLE**

FINEUROP acted as financial advisor
SODITIC to the Borrower January 2020

ēolo
Senior secured facilities

UniCredit **NATIXIS** **MPS** CAPITAL SERVICES
 BANCO BPM **CRÉDIT AGRICOLE** **INTESA** **SANPAOLO**

FINEUROP acted as exclusive financial advisor
SODITIC to the Borrower December 2019

XENON
Private Equity
acquired
C.B.G. ACCIAI
and its subsidiaries
Acquisition financing and ancillary facilities

MPS CAPITAL SERVICES **BANCO BPM** **BANCA IFIS**
 UBI **Banca** **INTESA** **SANPAOLO**

FINEUROP acted as financial advisor
SODITIC to the Acquirer November 2019

Platinum Equity
alongside
the Management team
acquired
DE WAVE GROUP
Acquisition financing and ancillary facilities

dw **dw** **dw** **dw**

from and Private Shareholders

FINEUROP acted as exclusive financial advisor
SODITIC to the Sellers October 2019

PROGRESSIO SGR
Passion for growth
acquired a majority stake in
Damiano
THINK ORGANIC
Acquisition financing and ancillary facilities

MEDIOCREDITO ITALIANO

FINEUROP acted as financial advisor
SODITIC to the Acquirer July 2019

H.I.G.
CAPITAL
acquired
metal print
STAMPAGGIO A CALDO E A LAVORAZIONE OTTONE
MADE IN ITALY
Acquisition financing and ancillary facilities

UBI **Banca** **MPS** CAPITAL SERVICES
 ilimity **BANCA IFIS** **MEDIOCREDITO ITALIANO**

FINEUROP acted as financial advisor
SODITIC to the Acquirer June 2019

AMBIENTA
Environmental Investments
acquired a majority stake in
PHOENIX
ALUMINUM EXTRUSION DIES
Acquisition financing and ancillary facilities

BANCA IMI **UBI** **Banca** **BANCO BPM**

FINEUROP acted as exclusive financial advisor
SODITIC to the Acquirer May 2019

EQUINOX
acquired a majority stake in
QUID
ICT FOR BUSINESS
Acquisition financing and ancillary facilities

BANCO BPM **MEDIOCREDITO ITALIANO** **UniCredit**

FINEUROP acted as exclusive financial advisor
SODITIC to the Acquirer April 2019

XENON
Private Equity
acquired
PanaPesca
Gli specialisti del pesce
Acquisition financing and ancillary facilities

BANCA IMI **MEDIOCREDITO ITALIANO**
BANCO BPM **BANCA IFIS**

FINEUROP acted as exclusive financial advisor
SODITIC to the Acquirer December 2018

TECNOPOOL
FOOD PROCESSING EQUIPMENT
acquired
LOGIUDICE and **MIMAC**
Food processing equipment
Acquisition financing and ancillary facilities

BANCO BPM **MPS** CAPITAL SERVICES
 CRÉDIT AGRICOLE **BANCA IFIS**

FINEUROP acted as exclusive financial advisor
SODITIC to the Acquirer November 2018

FONDO ITALIANO D'INVESTIMENTO
acquired
marval
mechanical machinings
alongside the Founding Family and Management
Acquisition financing and ancillary facilities

CRÉDIT AGRICOLE **BANCO BPM**
 BNL **MPS** CAPITAL SERVICES

FINEUROP acted as exclusive financial advisor
SODITIC to the Acquirer October 2018

Istituto Clinico Scientifico Maugeri
owned by
 BANCO BPM
and
TRILANTIC EUROPE
Term loan and ancillary facilities

BANCO BPM **UBI** **Banca** **ING** **Banca Popolare di Sondrio**

FINEUROP acted as exclusive financial advisor
SODITIC to the Borrower June 2018

INTERNATIONAL SCHOOL EUROPE and **St. Louis School**
owned by
inspired
Term loan facilities

CRÉDIT AGRICOLE **UBI** **Banca**
 MPS CAPITAL SERVICES **BPER** **Banca**

FINEUROP acted as exclusive financial advisor
SODITIC to the Borrowers May 2018

Apax
PARTNERS
acquired a majority stake in
Bip
alongside the Co-Founders
TIKEHAU CAPITAL
Senior Secured Notes
and
 CRÉDIT AGRICOLE
Ancillary Facility

FINEUROP acted as exclusive financial advisor
SODITIC to the Acquirer March 2018

astorg
acquired
surfaces
TECHNOLOGICAL ABRASIVES
from
 XENON
Private Equity

FINEUROP acted as exclusive financial advisor
SODITIC to the Acquirer October 2017

wise sgr
together with its
Limited Partners and Management
acquired 100% stake in
Tapi
TEAMWORK ACTION PASSION IDEAS
Term loan & ancillary facilities

BPER **CRÉDIT AGRICOLE** **BANCA IFIS**

FINEUROP acted as sole debt advisor
SODITIC to the Borrower January 2017

facile.it
RISPARMIARE È FACILE
owned by
 Oakley Capital
Private Equity
together with
Founders and Management
MLT and ancillary facilities

CARIPARMA
CRÉDIT AGRICOLE

FINEUROP acted as exclusive financial advisor
SODITIC to the Borrower June 2015



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