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## **PROFILE**

Fineurop Soditic is an independent corporate finance boutique established in 1998. Its activities range from mergers and acquisitions to debt advisory. Headquartered in Milan, Fineurop Soditic has an extensive international network.

Fineurop Soditic has successfully completed over 550 domestic and cross border transactions with family owned businesses, large corporates and private equity firms. It has established a position as a leading player in the Italian market with a particular focus on mid-sized businesses.

Fineurop Soditic's main shareholders are the Fineurop Group, active in export finance since 1966; Soditic Finance, an international financial services company based in London and Geneva; and the senior management.

Besides corporate finance, Fineurop Group is successfully active in direct investments and investments in distressed assets. It has promoted a special purpose acquisition company (SPAC) named SprintItaly, which has performed a business combination with SICIT 2000, in May 2019.

Fineurop Soditic is an Associate Member of AIFI (Italian Venture Capital and Private Equity Association) and it is also member of the World M&A Alliance (international cooperation of independent M&A advisory firms, each having a strong track record in their home market).

## THE FINEUROP GROUP



## **DEBT ADVISORY TEAM**



Umberto Zanuso Francesco Par Senior Partner Partner



Ilenia Furlani Partner



Michela Agostini



laria Pia Bigu



ovanni Fanfar



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THE ROLE OF A DEBT ADVISOR

- In a more and more complex financial market, identification of the optimal financial structure in terms of amounts, costs, and operational flexibility allowing the company to pursue its development strategy
- Assistance within the current scenario, characterized by uncertainty related to the effects of COVID-19 pandemic and its impact on the economic performances
- Assessment of short mid term financial needs, finding the right customized instrument among the solutions introduced by the recent Italian regulation
- Assessment of a precise strategy to approach the lending market, selecting the best financial institutions fitting with the project
- Structuring a daily dialogue with potential lenders helping them, even through an appropriate level of information, to get a clear view on the company and to minimize the execution uncertainty
- Assistance on all the aspects related to financing (i.e. management of the information flow, negotiations on legal documentation) until completion



## DEBT ADVISORY - SELECTED TRANSACTIONS

**Gyrus** 

acquired
the Public Administration and
Healthcare system consulting

pwc

FINEUROP acted as financial advisor to the Acquirer

SODITIC

Acquisition note and ancillary facility

TIKEHAU CRÉDIT AGRICOLE

alba

Acquisition financing and ancillary facilities

& Bancallis Alexanish & Fig.

FINEUROP acted as financial advisor
SODITIC acted as financial advisor
to the Acquirer December 2020

(2) illimity

FINEUROP acted as financial advisor to the Acquirer SODITIC September 2020

wityu

acquired

sicura

and its subsidiaries from

rekeep 🎉

Acquisition financing and ancillary facilities

BANCA IFIS BANCO BPM

FINEUROP acted as exclusive financial advisor to the Acquirer February 2020

argos.



BANCO BPM CRÉDIT AGRICOLE FINEUROP SODITIC acted as financial advisor to the Acquirer October 2021



ARDIAN Term loan and ancillary facilities

BANCO BPM CRÉDIT Alexinicki & Banca Ifis

FINEUROP acted as exclusive financial advito the Borrower



Acquisition financing and ancillary facilities INTESA SNIBIOLO CE CRÉDIT BANCO BPM

FINEUROP acted as exclusive financial advisor SODITIC to the Acquirer November 2020



NB Renaissance Partners through a LMBO transaction Acquisition financina and ancillary facilities UniCredit

FINEUROP acted as financial advisor to the Acquirer March 2020



UniCredit VNATIXIS @MPS BANCO BPM CRÉDIT INTESA SI SINDICIO FINEUROP acted as exclusive financial advisor to the Borrower December 2019

Acquisition financing and acillary facilities INTESA 🔤 SNIBAOLO BANCORPM 😲 illimity 💇 FINEUROP acted as exclusive financial advisor to the Acquirer

November and December 2019









/WISE

**EQUITY** 

acquired a majority stake in

(A) FIMO

from

IGI SGR SpA

Acquisition financina and ancillary facilities

BANCO BPM CRÉDIT INTESA TO SANIBAOLO

XP P7

SPPLAST,

from the founding shareholders

May 2021





ARCADIA SCR

acquired a majority stake in

**FAVILLINI** 

CRÉDIT AGRICOLE

FINEUROP acted as exclusive financial advisor to the Borrower February 2020

XENON

acquired

C.B.G. ACCIAI

and its subsidiaries

Acquisition financing and ancillary facilities

MPS BANCO BPM BANCA IFIS

UBI≥<Banca INTESA ■ SANIBIOLO

FINEUROP acted as financial advisor to the Acquirer November 2019













**FIS ANTEX** 

owned bu ARDIAN Term loan and ancillary facilities

BANCO BPM CREDIT AGRICOLE **ØUniCredit** BANCA IFIS

FINEUROP acted as exclusive financial advisor to the Borrower July 2018



March 2018



SODITIC







AMBIENTA

acquired a majority stake in

Acquisitionfinancing and ancillary facilities

FINEUROP acted as exclusive financial advisor to the Acquirer

SODITIC

BANCA IMI W UBI Banca BANCO BPM

TECNOPOOL

May 2019

MPS

November 2018











**EQUINOX** 

QUID

Acquisition financing

and ancillary facility

BANCO BPM MEDIOCREDITO L'UniCredit

FINEUROP acted as exclusive financial advisor to the Acquirer

V

FONDO ITALIANO D'INVESTIMENTO

acquired

mar*val* 

mechanical machinings alongside the Founding Family and Managemen

Acquisition financing and ancillary facilities

CA CREDIT AGRICOLE BANCO BPM

BNL GRIPPE BHP PAGENG CAPTUL SERVICES

FINEUROP acted as exclusive financial advisor to the Acquirer October 2018

SCHOOL and St. Louis School

inspired

Term loan facilities

MPS BPER:

FINEUROP acted as exclusive financial advisor to the Borrowers May 2018

CHEQUERS

CA CRÉDIT AGRICOLE UBI MBANCA

SODITIC





FINEUROP acted as sole debt advisor to the Borrower January 2017

owned by

TRILANTIC FUROPE

Term loan and ancillary facilities

BANCO BPM UBI≥<Banca

ING has Populare



