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## PROFILE

Fineurop Soditic is an independent corporate finance boutique established in 1998. Its activities range from mergers and acquisitions to debt advisory. Headquartered in Milan, Fineurop Soditic has an extensive international network.

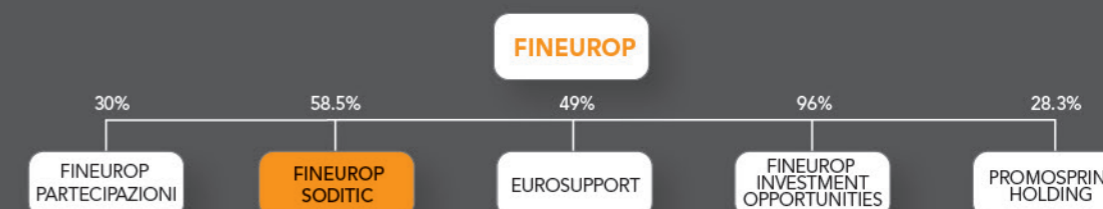
Fineurop Soditic has successfully completed over 550 domestic and cross border transactions with family owned businesses, large corporates and private equity firms. It has established a position as a leading player in the Italian market with a particular focus on mid-sized businesses.

Fineurop Soditic's main shareholders are the **Fineurop Group**, active in export finance since 1966; **Soditic Finance**, an international financial services company based in London and Geneva; and the senior management.

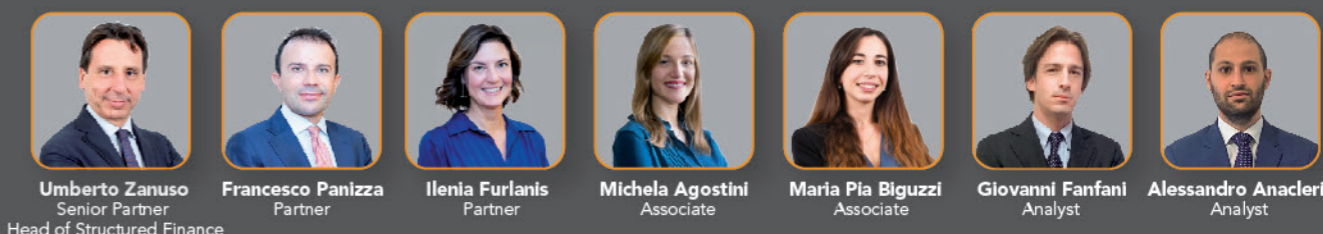
Besides corporate finance, Fineurop Group is successfully active in direct investments and investments in distressed assets. It has promoted a special purpose acquisition company (SPAC) named **SprintItaly**, which has performed a business combination with SICIT 2000, in May 2019.

Fineurop Soditic is an Associate Member of **AIFI** (Italian Venture Capital and Private Equity Association) and it is also member of the **World M&A Alliance** (international cooperation of independent M&A advisory firms, each having a strong track record in their home market).

## THE FINEUROP GROUP



## DEBT ADVISORY TEAM



## THE ROLE OF A DEBT ADVISOR

- In a more and more complex financial market, identification of the optimal financial structure in terms of amounts, costs, and operational flexibility allowing the company to pursue its development strategy
- Assistance within the current scenario, characterized by uncertainty related to the effects of COVID-19 pandemic and its impact on the economic performances
- Assessment of short – mid term financial needs, finding the right customized instrument among the solutions introduced by the recent Italian regulation
- Assessment of a precise strategy to approach the lending market, selecting the best financial institutions fitting with the project
- Structuring a daily dialogue with potential lenders helping them, even through an appropriate level of information, to get a clear view on the company and to minimize the execution uncertainty
- Assistance on all the aspects related to financing (i.e. management of the information flow, negotiations on legal documentation) until completion



The figure displays 48 individual cards, each representing a financial transaction. Each card is structured as follows:

- Client Logo:** The top of each card features the logo of the client or company involved in the transaction.
- Transaction Description:** Below the logo, a brief description of the transaction is provided, such as "acquired a majority stake in", "Acquisition financing and ancillary facilities", or "Term loan and ancillary facilities".
- Date:** The date of the transaction is listed at the bottom right of the card.
- Bank Logos:** The bottom of each card displays the logos of the banks and financial institutions involved, including FINEUROP SODITIC, CREDIT AGRICOLE, BANCA IFIS, and others.

The cards are arranged in a grid of 6 rows and 8 columns. The transactions cover a wide range of sectors and financial services, including acquisitions, financing, and debt advisory.