



YOUR ADVISOR IN CORPORATE FINANCE



PROFILE

Fineurop Soditic is an independent corporate finance boutique established in 1998. Its activities range from mergers and acquisitions to debt advisory. Headquartered in Milan, Fineurop Soditic has an extensive international network.

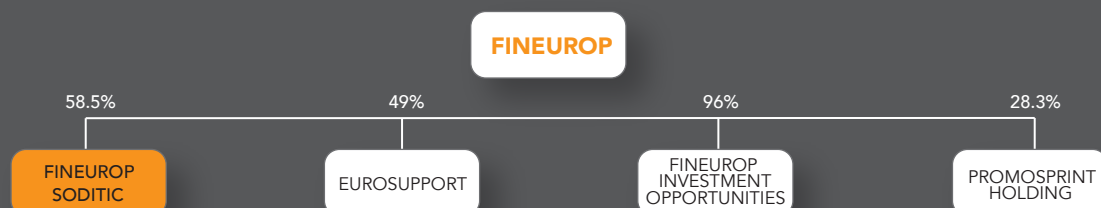
Fineurop Soditic has successfully completed over 600 domestic and cross border transactions with family owned businesses, large corporates and private equity firms. It has established a position as a leading player in the Italian market with a particular focus on mid-sized businesses.

Fineurop Soditic's main shareholders are the **Fineurop Group**, active in export finance since 1966; **Soditic Finance**, an international financial services company based in London and Geneva; and the senior management.

Besides corporate finance, Fineurop Group is successfully active in direct investments and investments in distressed assets. It has promoted a special purpose acquisition company (SPAC) named **SprintItaly**, which has performed a business combination with SICIT 2000, in May 2019.

Fineurop Soditic is an Associate Member of **AIFI** (Italian Venture Capital and Private Equity Association) and it is also member of the **World M&A Alliance** (international cooperation of independent M&A advisory firms, each having a strong track record in their home market).

THE FINEUROP GROUP



DEBT ADVISORY TEAM



Umberto Zanuso
Senior Partner
Head of Structured Finance



Francesco Panizza
Partner



Ilenia Furlanis
Partner



Michela Agostini
Associate



Giovanni Fanfani
Analyst



Alessandro Anaclerio
Analyst



Matteo Brancaloni
Analyst

THE ROLE OF A DEBT ADVISOR

- In a more and more complex financial market, identification of the optimal financial structure in terms of amounts, costs, and operational flexibility, allowing the company to pursue its development strategy
- Assistance within the current scenario, characterized by markets volatility under inflation, geopolitical turmoil and uncertain economic 2023 outlook, in approaching the right lender and reaching the envisaged result
- Deep and customized valuation of short – mid term financial needs, finding the convenient instrument among the solutions introduced by the recent Italian regulation
- Assessment of a precise strategy to approach the lending market, selecting the best financial institutions fitting with the project
- Structuring a daily dialogue with potential lenders helping them, even through an appropriate level of information, to get a clear view on the company and to minimize the execution uncertainty
- Assistance on all the aspects related to financing (i.e. management of the information flow, negotiations on legal documentation) until completion



DEBT ADVISORY - SELECTED TRANSACTIONS

AA
acquired a majority stake in
JATO 1991
Refinancing and Acquisition Financing

CREDIT AGRICOLE **INTESA** **SANBIOLO** **BANCO BPM**
Banca Ifis **UniCredit** **Illimity**

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
October 2022

ARCADIA SCR
acquired a majority stake in
KFL and **CBS.Est**

FINEUROP SODITIC acted as financial advisor to the Acquirer
July 2022

(GRUPPO FLORENCE)
acquired a majority stake in
BARBETTA and **Facopel**
Refinancing and acquisition financing

BNL **UniCredit** **INTESA** **SANBIOLO**
BPER: **BANCO BPM** **cdp**

FINEUROP SODITIC acted as financial advisor to the Acquirer
July 2022

DGS BUILDING THE FUTURE
controlled by
H.L.G. CAPITAL
acquired
SMC and **TOW80**
Acquisition facility

INTESA **SANBIOLO** **BANCO BPM**
CREDIT AGRICOLE **Maximich & Co.** **Deutsche Bank**

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
June and July 2022

NB | RENAISSANCE
acquired
ARBO
Acquisition financing

CREDIT AGRICOLE **Deutsche Bank** **BPER:**
INTESA **SANBIOLO** **BANCO BPM**
Mezzanine financing
eurolife

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
June 2022

SPACE CAPITAL
acquired a minority stake in
BGG
Acquisition financing

Deutsche Bank

FINEUROP SODITIC acted as financial advisor to the Acquirer
June 2022

BU a Bregal Company
acquired a majority stake in
ital gel
Acquisition financing and ancillary facilities

BANCO BPM

FINEUROP SODITIC acted as financial advisor to the Acquirer
May 2022

project.it
GRUPPO PROJECT
backed by
H.L.G. EUROPE
acquired
CONVERGE **SINTHERA.COM**
EXTRAORDY
Acquisition financing and ancillary facilities

INTESA **SANBIOLO** **BANCO BPM** **MPS** **Deutsche Bank**

FINEUROP SODITIC acted as financial advisor to the Acquirer
March 2022

VISION GROUP
acquired 174 stores
vistesi and **GrandVision**
from
EssilorLuxottica and **GrandVision**
Acquisition and refinancing facilities

BANCO BPM **MPS** **Banca Ifis** **Sella**

FINEUROP SODITIC acted as financial advisor to the Acquirer
March 2022

FairConnect
controlled by
Palamon
Capital Partners
acquired 100% stake in
G Evolution
from
Groupama
Senior secured notes
BlackRock

FINEUROP SODITIC acted as financial advisor to the Acquirer
December 2021

BLUCLAD
backed by
LBO FRANCE
acquired
progebi
to create an integrated platform serving the luxury market
Acquisition financing

BPER: **BANCO BPM** **MPS** **CREDIT AGRICOLE**

FINEUROP SODITIC acted as financial advisor to the Acquirer
December 2021

(21) Invest
acquired a majority stake in
zanzar
Acquisition financing and ancillary facilities

CREDIT AGRICOLE **MPS** **BNL**
BPER: **Sella**

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
November 2021

OAKTREE
acquired a majority stake in
MARINI
Acquisition financing and ancillary facilities

BNL **INTESA** **SANBIOLO**
BANCO BPM **Banca Ifis** **CREDIT AGRICOLE**

FINEUROP SODITIC acted as financial advisor to the Acquirer
November 2021

ISOCLIMA
controlled by
STIRLING SQUARE
CAPITAL PARTNERS
acquired
Global and **DLUBAK**
Senior secured notes and ancillary facility

BARINGS **CREDIT AGRICOLE**

FINEUROP SODITIC acted as financial advisor to the Acquirer
November 2021

ARCADIA SCR
acquired a majority stake in
EMC COLOSIO
Acquisition financing and ancillary facilities

BANCO BPM **CREDIT AGRICOLE**

FINEUROP SODITIC acted as financial advisor to the Acquirer
October 2021

Gyrus
acquired the Public Administration and Healthcare system consulting business of
pwc
Acquisition note and ancillary facility

TIKEHAU CAPITAL **CREDIT AGRICOLE**

FINEUROP SODITIC acted as financial advisor to the Acquirer
July 2021

GnuttiClillo
Acquisition and Refinancing facilities

BANCO BPM **INTESA** **SANPAOLO** **BPER**
MPS **CASSA CENTRALE BANCA** **CREDITO COOPERATIVO ITALIANO** **CRISAL**

Mezzanine financing
ANIMA **ALTERNATIVE**

FINEUROP acted as financial advisor to the Acquirer
SODITIC May 2021

XP 27
has acquired
SPPLAST
creating
from the founding shareholders

Acquisition Financing and Ancillary Facilities
BANCO BPM **CRÉDIT AGRICOLE** **illimity**

FINEUROP acted as financial advisor to the Acquirer
SODITIC May 2021

F2A
owned by
ARDIAN

Term loan and ancillary facilities
BANCO BPM **CRÉDIT AGRICOLE**
Musini & Co **Banca Ifis**

FINEUROP acted as exclusive financial advisor to the Borrower
SODITIC March 2021

CASA DELLA PIADA
controlled by
Aksia group
acquired a majority stake in
alba
TRAHEZZINI

Acquisition financing and ancillary facilities
Banca Ifis **Musini & Co**

FINEUROP acted as financial advisor to the Acquirer
SODITIC December 2020

U&M **INVESTMENTS** and **FONDO ITALIANO D'INVESTIMENTO**
acquired a majority stake in
Simtini
CIEMMECI GROUP
MELY'S

Senior secured financing
FINEUROP acted as financial advisor to the Acquirers
SODITIC November 2020

FIOCCHI
Term Loan and ancillary facilities
BANCO BPM **INTESA** **SANPAOLO**
CRÉDIT AGRICOLE **BNL** **GRUPPO BNP PARIBAS** **BPER**

FINEUROP acted as exclusive financial advisor to the Borrower
SODITIC November 2020

Aksia group
acquired a majority stake in
NAPPI
dal 1911

Acquisition financing and ancillary facilities
INTESA **SANPAOLO** **CRÉDIT AGRICOLE** **BANCO BPM**

FINEUROP acted as exclusive financial advisor to the Acquirer
SODITIC November 2020

U&M **INVESTMENTS**
acquired a majority stake in
demenego

Acquisition financing
illimity **SPRINGGROWTH**

FINEUROP acted as financial advisor to the Acquirer
SODITIC September 2020

W B
WHITE BRIDGE INVESTMENTS
acquired a majority stake in
Alpha Test

Acquisition financing
BANCO BPM **Banca Popolare di Sondrio**

FINEUROP acted as financial advisor to the Acquirer
SODITIC July 2020

WISE EQUITY
acquired a majority stake in
FIMO
from
IGI SGR SpA
PRIVATE EQUITY

Acquisition financing and ancillary facilities
BANCO BPM **CRÉDIT AGRICOLE** **INTESA** **SANPAOLO**

FINEUROP acted as exclusive financial advisor to the Acquirer
SODITIC July 2020

Platinum Equity
acquired
FANTINI
GROUP
FARNESE
from
NB Renaissance Partners
through a LMBO transaction

Acquisition financing and ancillary facilities
UniCredit

FINEUROP acted as financial advisor to the Acquirer
SODITIC March 2020

argos.wityu
acquired
SICURA
and its subsidiaries from
rekeep
minds that work

Acquisition financing and ancillary facilities
BANCA IFIS **BANCO BPM**

FINEUROP acted as exclusive financial advisor to the Acquirer
SODITIC February 2020

ARCADIA SGR
acquired a majority stake in
FAVILLINI
PHARMACEUTICAL PACKAGING

Acquisition financing and ancillary facilities
CRÉDIT AGRICOLE

FINEUROP acted as exclusive financial advisor to the Borrower
SODITIC February 2020

MC P **Mandarin Capital Partners**
acquired a majority stake in
daroma
cfs

Acquisition financing and ancillary facilities
MPS **CRÉDIT AGRICOLE**

FINEUROP acted as financial advisor to the Borrower
SODITIC January 2020

ēolo
Senior secured facilities
UniCredit **NATIXIS** **MPS**
BANCO BPM **CRÉDIT AGRICOLE** **INTESA** **SANPAOLO**

FINEUROP acted as exclusive financial advisor to the Borrower
SODITIC December 2019

XENON **Private Equity**
acquired
ZUMA
PELLI PREGIATE

QUAKE **koverlux**
creating a platform active in the production of accessories for fashion and luxury

Acquisition financing and ancillary facilities
INTESA **SANPAOLO** **BANCO BPM** **illimity** **CRÉDIT AGRICOLE**

FINEUROP acted as exclusive financial advisor to the Acquirer
SODITIC November and December 2019


acquired

C.B.G. ACCIAI
and its subsidiaries
Acquisition financing and ancillary facilities

FINEUROPIA acted as financial advisor
SODITIC to the Acquirer

November 2019

Platinum Equity 

alongside
the **Management team**
acquired

DE WAVE GROUP

     NEW ORLEANS CONTRACT

 **XENON**
Private Equity

from
and Private
Shareholders

FINEWORK SODITIC acted as exclusive financial advisor
to the Sellers

October 2019

 **PROGRESSIO**SR
Passion for growth
acquired a majority stake in


THINK ORGANIC

Acquisition financing and ancillary facilities

 **MEDIOCREDITO ITALIANO**

FINEROP acted as financial advisor
SODITIC to the Acquirer

July 2019

H. I. G.
CAPITAL
acquired
metal print
STAMPAGGIO A CALDO (LAVORAZIONE OTTONE)
MADE IN ITALY
Acquisition financing and ancillary facilities
UBI Banca **MPS**
CREDITO MULTIBANCA
illimity **BANCA IFIS** **MEDIOCREDITO ITALIANO**
FINEPUB acted as financial advisor
SODITIC to the Acquirer
June 2019


AMBIENTA
INTERNATIONAL HOLDINGS
acquired a majority stake in


PHOENIX
ALUMINIUM
EXTRUSION DIES

*Acquisition financing
and ancillary facilities*

 **BANCA IMI**  **UBI**  **BANCA BPM**

FINEUP *acted as exclusive financial advisor
to the Acquirer* **May 2019**

EQUINOX

*acquired
a majority stake in*



*Acquisition financing
and ancillary facility*

**FINEUROP
SODITIC**

*acted as exclusive financial advisor
to the Acquirer*

April 2019

 **XENON**
Private Equity

acquired


Gli specialisti del pesce

Acquisition financing and ancillary facilities

 **BANCA IMI**  **MEDIOCREDITO ITALIANO**

 **BANCO BPM**  **BANCA IFIS**

FINEUPRO
SODITIC

*acted as exclusive financial advisor
to the Acquirer*

December 2018

 **TECNOPOOL**
FOOD PROCESSING EQUIPMENT

acquired

 **LOGIDICE**

and

 **MIMAC**
food processing equipment

Acquisition financing and ancillary facilities

 **BANCA BPM**

 **CREDIT AGRICOLE**
FRILALDRA

 **MPS**
CAPITAL SERVICES

BANCA IFIS

FINEUROP
SODITIC

*acted as exclusive financial advisor
to the Acquirer*

November 2018


FONDO ITALIANO
D'INVESTIMENTO
acquired
marval
mechanical machinings
alongside the Founding Family and Management
Acquisition financing and ancillary facilities

 CRÉDIT AGRICOLE
CRÉDIT AGRICOLE CREDIT COOPÉRATIVE

 BNL
GRUPPO BNP PARIBAS

 BANCO BPM

 MPS
CREDITO ITALIANO

FINEUPOR *acted as exclusive financial advisor*
SODITIC *to the Acquirer*

October 2018

 INTERNATIONAL SCHOOL OF EUROPE *and*  St. Louis SCHOOL www.internationalschoolofeurope.com

owned by

inspired

Term loan facilities

 CRÉDIT AGRICOLE COOPÉRATIVE  UBI Banca

 MPS CREDIT SERVICE  BPER Banca

FINEUROP *acted as exclusive financial advisor*
SODITIC *to the Borrowers* **May 2018**

 **ntc**
Novity Technology Care

owned by
wise sgr

acquired a product portfolio from

 **NOVARTIS**

*Acquisition financing
and ancillary facilities*

 **MEDIOCREDITO ITALIANO**

FINEUROF
SODITIC

*acted as exclusive financial advisor
to the Company*

May 2018

Apax
PARTNERS
acquired a majority stake in
Bip.
alongside the Co-Founders
TIKEHAU
CAPITAL
Senior Secured Notes
and
CRÉDIT AGRICOLE
CAPIBAMA
Ancillary Facility

FINEROP
SODITIC *acted as exclusive financial advisor*
to the Acquirer

March 2018

NB Renaissance Partners
acquired a majority stake in

COMELZ

Acquisition financing
and ancillary facilities

 UniCredit
BANCA IFIS

 BANCO BPM

 MPS
CAPITAL SERVICES

FINEUROP acted as financial advisor
SODITIC to the Acquirer

September 2017


CHEQUERS
CAPITAL
acquired a majority stake in


BOZZETTO
GROUP
ADVANCED CHEMICALS

*Acquisition financing
and ancillary facilities*

 **UniCredit**
BANCA
D'INTERESSE ITALIANO

 **CREDIT AGRICOLE**
CASSA DI RISPARMIO DI CANTÙ

 **UBI**  **Banca**

FINEOROP *acted as financial advisor*
SODITIC *to the Acquirer*

August 2017

wise sgr

*together with its
Limited Partners and Management
acquired 100% stake in*

Tapi | TEAMWORK
ACTION
PASSION
IDEAS

Term loan & ancillary facilities

BPER:  **CRÉDIT AGRICOLE**
BANCA CAMBIOVITA FIDUCIARIA CREDITO

BANCA IT
IMPRESA

FINEURO
SODITIC

*acted as sole debt advisor
to the Borrower*

January 2017

 **surfaces**
TECHNOLOGICAL ABRASIVES

controlled by

 **XENON**
Private Equity

acquired

ADI
INDUSTRIAL, DOMESTIC APPLICATION

*Creating a new leading player
in the abrasive industry*

BANCO BPM **INTESA** **SANPAOLO**
sale book runner sale underwriter

FINEUP *acted as financial advisor*
SODITIC *to the Acquirer*

December 2016



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