

#### **PROFILE**

Fineurop Soditic is an independent corporate finance boutique established in 1998. Its activities range from mergers and acquisitions to debt advisory. Headquartered in Milan, Fineurop Soditic has an extensive international network.

Fineurop Soditic has successfully completed over 550 domestic and cross border transactions with family owned businesses, large corporates and private equity firms. It has established a position as a leading player in the Italian market with a particular focus on mid-sized businesses.

Fineurop Soditic's main shareholders are the Fineurop Group, active in export finance since 1966; Soditic Finance, an international financial services company based in London and Geneva; and the senior management.

Besides corporate finance, Fineurop Group is successfully active in direct investments and investments in distressed assets. It has promoted a special purpose acquisition company (SPAC) named SprintItaly, which has performed a business combination with SICIT 2000, in May 2019.

Fineurop Soditic is an Associate Member of AIFI (Italian Venture Capital and Private Equity Association) and it is also member of the World M&A Alliance (international cooperation of independent M&A advisory firms, each having a strong track record in their home market).

## THE FINEUROP GROUP



### **DEBT ADVISORY TEAM**



Umberto Zanuso Senior Partner Head of Structured Finance



Francesco Panizza



Ilenia Furlanis



Michela Agostini



Maria Pia Biguzzi





Giovanni Fanfani Alessandro Anaclerio
Analyst Analyst

### THE ROLE OF A DEBT ADVISOR

- In a more and more complex financial market, identification of the optimal financial structure in terms of amounts, costs, and operational flexibility allowing the company to pursue its development strategy
- Assistance within the current scenario, characterized by uncertainty related to the effects of COVID-19 pandemic and its impact on the economic performances
- Assessment of short mid term financial needs, finding the right customized instrument among the solutions introduced by the recent Italian regulation
- Assessment of a precise strategy to approach the lending market, selecting the best financial institutions fitting with the project
- Structuring a daily dialogue with potential lenders helping them, even through an appropriate level of information, to get a clear view on the company and to minimize the execution uncertainty
- Assistance on all the aspects related to financing (i.e. management of the information flow, negotiations on legal documentation) until completion



# DEBT ADVISORY - SELECTED TRANSACTIONS



acquired the Public Administration and Healthcare system consulting business of



Acquisition note and ancillary facility

TIKEHAU CRÉDIT AGRICOLE

FINEUROP acted as financial advisor to the Acquirer

July 2021

FINEUROP acted as financial advisor to the Acquirer

Gnutti Cirillo

Acquisition and Refinancing facilities

INTESA TO SANDAOLO BANCO BPM BPER:

MPS CASSA CENTRALE BANCA

Mezzanine financing

ANIMA A

May 2021





from the founding shareholders

Acquisition Financing and Ancillary Facilities

BANCO BPM CRÉDIT @ illimity

FINEUROP acted as financial advisor to the Acquirer SODITIC

May 2021



owned by

#### ARDIAN

Term loan and ancillary facilities



CRÉDIT AGRICOLE

Muzinich & Co

❖ Banca Ifis

SODITIC

FINEUROP acted as exclusive financial advis to the Borrower

March 2021



controlled by

Aksìa group

acquired a majority stake in



Acquisition financing and ancillary facilities

♣ BancaIfis Muzinich & Co FINEUROP acted as financial advisor to the Acquirer

December 2020



INVESTMENTS and FONDO ITALIANO D'INVESTIMENTO

acquired a majority stake in



CIEMMECI GROUP

(M) MELY'S

WHITE BRIDGE INVESTMENTS

acquired a majority stake in

Alpha Test

Acquisition financing

BANCO BPM

Banca Popola di Sondrio

July 2020

Senior secured financing

FINEUROP acted as financia to the Acquirers



Term Loan and ancillary facilities

BANCO BPM INTESA m SANDAOLO

CRÉDIT BNL BPER:

FINEUROP acted as exclusive fir November 2020

WISE

EQUITY

acquired a majority stake in

(A) FIMO

from

IGI SGR SpA

Acquisition financing and ancillary facilities

BANCO BPM CE CRÉDIT INTESA M SNIPHOLO

FINEUROP acted as exclusive financial advisor to the Acquirer

Mandarin

C Capital P Partners

acquired a majority stake in

C

daroma

Acquisition financing and ancillary facilities

July 2020





Acquisition financing and ancillary facilities

INTESA ME SNIBIOLO CE CRÉDIT BANCO BPM

FINEUROP acted as exclusive financial advisor to the Acquirer

Plattern Egetty

acquired

**FANTINI** 

FARNESE

from NB Renaissance Partners

through a LMBO transaction

Acquisition financing and ancillary facilities

UniCredit

FINEUROP acted as financial advisor to the Acquirer



acquired a majority stake in



Acquisition financing





FINEUROP SODITIC acted as financial advisor to the Acquirer September 1 September 2020



acquired



and its subsidiaries from



Acquisition financing and ancillary facilities BANCA IFIS

BANCO BPM

FINEUROP acted as exclusive financial advisor SODITIC to the Acquirer February 2020

acquired a majority stake in **FAVILLINI** 

FINEUROP acted as financial advisor sODITIC J

Acquisition financing and ancillary facilities

ARCADIA SCR

CRÉDIT AGRICOLE

FINEUROP solution acted as exclusive financial advisor to the Borrower February 2020

SODITIC

MPS CRÉDIT

FINEUROP acted as financial advisor SODITIC acted as financial advisor to the Borrower Janu January 2020



SODITIC

BANCO BPM CRÉDIT INTESA SINEMONO

March 2020

FINEUROP acted as exclusive financial advisor to the Borrower December 2019







INTESA M SANIBAOLO BANCO BAM 🕖 Illimity 🚅

FINEUROP acted as exclusive financial advisor to the Acquirer November and December 2019











FINEUROP acted as financial advisor to the Acquirer





a leading integrated network in the circular economy Acquisition financing and ancillary facilities

MPS BANCO BPM BANCA IMI UBI Banca CRÉDIT AGRICOLE

FINEUROP acted as exclusive financial advis



TRILANTIC EUROPE Term loan and ancillary facilities

BANCO BPM ING 🎥

UBI MBanca Banca Popola di Sondrio

FINEUROP acted as exclusive financial advisor to the Borrower June 2018 June 2018 SODITIC

## Apax PARTNERS acquired a majority stake in Bip alongside the Co-Founders TO TIKEHAU Senior Secured Notes and CRÉDIT AGRICOLE Ancillary Facility

FINEUROP acted as exclusive financial advisor to the Acquirer

March 2018 SODITIC March 2018







**ntc** 

wise sar

Acquisition financing and ancillary facilities

MEDIOCREDITO ITALIANO

FINEUROP acted as exclusive fina to the Company

ired a product portfolio from **U** NOVARTIS



BANCO BPM

SODITIC



**EQUINOX** 

OÜID

Acquisition financing

and ancillary facility

FINEUROP acted as exclusive financial advisor to the Acquirer

FONDO ITALIANO D'INVESTIMENTO

MEDIOCREDITO UniCredit



FINEUROP acted as financial advisor
SODITIC acted as financial advisor
to the Acquirer September 2017



May 2018













MPS





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