



YOUR ADVISOR IN CORPORATE FINANCE



PROFILE

Fineurop Soditic is an independent corporate finance boutique established in 1998. Its activities range from mergers and acquisitions to debt advisory. Headquartered in Milan, Fineurop Soditic has an extensive international network.

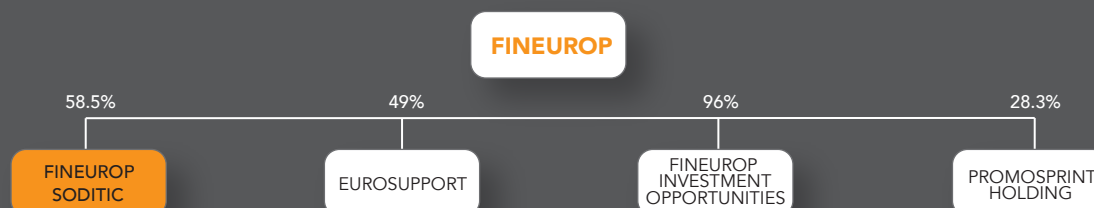
Fineurop Soditic has successfully completed over 600 domestic and cross border transactions with family owned businesses, large corporates and private equity firms. It has established a position as a leading player in the Italian market with a particular focus on mid-sized businesses.

Fineurop Soditic's main shareholders are the **Fineurop Group**, active in export finance since 1966; **Soditic Finance**, an international financial services company based in London and Geneva; and the senior management.

Besides corporate finance, Fineurop Group is successfully active in direct investments and investments in distressed assets. It has promoted a special purpose acquisition company (SPAC) named **SprintItaly**, which has performed a business combination with SICIT 2000, in May 2019.

Fineurop Soditic is an Associate Member of **AIFI** (Italian Venture Capital and Private Equity Association) and it is also member of the **World M&A Alliance** (international cooperation of independent M&A advisory firms, each having a strong track record in their home market).

THE FINEUROP GROUP



DEBT ADVISORY TEAM



Umberto Zanuso
Senior Partner
Head of Structured Finance



Francesco Panizza
Partner



Ilenia Furlanis
Partner



Michela Agostini
Associate



Giovanni Fanfani
Analyst



Alessandro Anaclerio
Analyst



Matteo Brancaloni
Analyst

THE ROLE OF A DEBT ADVISOR

- In a more and more complex financial market, identification of the optimal financial structure in terms of amounts, costs, and operational flexibility, allowing the company to pursue its development strategy
- Assistance within the current scenario, characterized by markets volatility under inflation, geopolitical turmoil and uncertain economic 2023 outlook, in approaching the right lender and reaching the envisaged result
- Deep and customized valuation of short – mid term financial needs, finding the convenient instrument among the solutions introduced by the recent Italian regulation
- Assessment of a precise strategy to approach the lending market, selecting the best financial institutions fitting with the project
- Structuring a daily dialogue with potential lenders helping them, even through an appropriate level of information, to get a clear view on the company and to minimize the execution uncertainty
- Assistance on all the aspects related to financing (i.e. management of the information flow, negotiations on legal documentation) until completion



DEBT ADVISORY - SELECTED TRANSACTIONS

ARCADIA SCR
acquired a majority stake in

KFL and **CBS.Est**

FINEUROP SODITIC acted as financial advisor to the Acquirer
July 2022

GRUPPO FLORENCE
acquired a majority stake in

BARBETTA and **Fabopel**

Refinancing and acquisition financing

BNL **UniCredit** **INTESA** **SANPAOLO**
BPER: **CREDIT AGRICOLE** **BANCO BPM** **cdp**

FINEUROP SODITIC acted as financial advisor to the Acquirer
July 2022

DGS
BUILDING THE FUTURE
controlled by
H.F.C.
acquired

SMC and **TOW80**
Acquisition facility

INTESA **SANPAOLO** **BANCO BPM**
CREDIT AGRICOLE **Marinich & Co.** **Deutsche Bank**

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
June and July 2022

NB | RENAISSANCE
acquired

ARBO
Acquisition financing

Deutsche Bank **BPER:**
INTESA **SANPAOLO** **BANCO BPM**
Mezzanine financing

eurazeo

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
June 2022

SPACE CAPITAL
acquired a minority stake in

BGG

Acquisition financing

Deutsche Bank

FINEUROP SODITIC acted as financial advisor to the Acquirer
June 2022

BU
a Bregal Company
acquired a majority stake in

ital gel

Acquisition financing and ancillary facilities

BANCO BPM

FINEUROP SODITIC acted as financial advisor to the Acquirer
May 2022

project.it
GRUPPO PROJECT
backed by
H.F.C.
acquired

CONVERGE **SINTHERA.COM**

EXTRAORDY
Acquisition financing and ancillary facilities

INTESA **SANPAOLO** **BANCO BPM** **MPS** **Deutsche Bank**

FINEUROP SODITIC acted as financial advisor to the Acquirer
March 2022

VISION GROUP
acquired 174 stores

vistes and **GrandVision**
from

EssilorLuxottica and **GrandVision**

Acquisition and refinancing facilities

BANCO BPM **MPS** **Banca Ifis** **Sella**

FINEUROP SODITIC acted as financial advisor to the Acquirer
March 2022

FairConnect
controlled by
Palamon
Capital Partners
acquired 100% stake in

G Evolution
from
Groupama
Senior secured notes

BlackRock

FINEUROP SODITIC acted as financial advisor to the Acquirer
December 2021

BLUCLAD
backed by
LBO FRANCE
acquired

proget

to create an integrated platform serving the luxury market
Acquisition financing

BPER: **BANCO BPM** **MPS** **CREDIT AGRICOLE**

FINEUROP SODITIC acted as financial advisor to the Acquirer
December 2021

(21) Invest
acquired a majority stake in

zanzar

Acquisition financing and ancillary facilities

CREDIT AGRICOLE **MPS** **BNL**
BPER: **Sella**

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
November 2021

OAKTREE
acquired a majority stake in

MARINI

Acquisition financing and ancillary facilities

BNL **INTESA** **SANPAOLO**
BANCO BPM **Banca Ifis** **CREDIT AGRICOLE**

FINEUROP SODITIC acted as financial advisor to the Acquirer
November 2021

ISOCLIMA
controlled by
STIRLING SQUARE
CAPITAL PARTNERS
acquired

Global and **DLUBAK**
Security Glazing
Senior secured notes and ancillary facility

BARINGS **CREDIT AGRICOLE**

FINEUROP SODITIC acted as financial advisor to the Acquirer
November 2021

ARCADIA SCR
acquired a majority stake in

EMC **COLOSIO**

Acquisition financing and ancillary facilities

BANCO BPM **CREDIT AGRICOLE**

FINEUROP SODITIC acted as financial advisor to the Acquirer
October 2021

Gyrus
acquired the Public Administration and Healthcare system consulting business of

pwc

Acquisition note and ancillary facility

TIKEHAU CAPITAL **CREDIT AGRICOLE**

FINEUROP SODITIC acted as financial advisor to the Acquirer
July 2021

GnuffiCredito
Acquisition and Refinancing facilities

BANCO BPM **INTESA** **SANPAOLO** **BPER:**
MPS **CASSA CENTRALE BANCA CREDITO COOPERATIVO ITALIANO** **BRESCIA**

Mezzanine financing

ANIMA ALTERNATIVE

FINEUROP SODITIC acted as financial advisor to the Acquirer
May 2021

XP 27
has acquired
SPPLAST
creating
from the founding shareholders

Acquisition Financing and Ancillary Facilities

BANCO BPM **CREDIT AGRICOLE** **illimity**

FINEUROP SODITIC acted as financial advisor to the Acquirer
May 2021

F2A
owned by
ARDIAN

Term loan and ancillary facilities

BANCO BPM **CREDIT AGRICOLE**
Musinich & Co **Banca Ifis**

FINEUROP SODITIC acted as exclusive financial advisor to the Borrower
March 2021

CASA DELLA PIADA
CRM
controlled by
Aksia group
acquired a majority stake in
alba
TRAMEZZINI

Acquisition financing and ancillary facilities

Banca Ifis *Musinich & Co*

FINEUROP SODITIC acted as financial advisor to the Acquirer
December 2020

U2M INVESTMENTS and **FONDO ITALIANO D'INVESTIMENTO**
acquired a majority stake in
Simtini
CIEMMECI GROUP
MELY'S

Senior secured financing

FINEUROP SODITIC acted as financial advisor to the Acquirers
November 2020

FIOCCHI

Term Loan and ancillary facilities

BANCO BPM **INTESA** **SNBIOLO**
CREDIT AGRICOLE **BNL** **BPB**

FINEUROP SODITIC acted as exclusive financial advisor to the Borrower
November 2020

Aksia group
acquired a majority stake in
NAPPI
1911

Acquisition financing and ancillary facilities

INTESA **SNBIOLO** **CREDIT AGRICOLE** **BANCO BPM**

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
November 2020

U2M INVESTMENTS
acquired a majority stake in
demenego

Acquisition financing

illimity **SPRINGGROWTH**

FINEUROP SODITIC acted as financial advisor to the Acquirer
September 2020

WHITE BRIDGE INVESTMENTS
B
acquired a majority stake in
Alpha Test

Acquisition financing

BANCO BPM **Banca Popolare di Sondrio**

FINEUROP SODITIC acted as financial advisor to the Acquirer
July 2020

WISE EQUITY
acquired a majority stake in
FIMO
from
IGI SGR SpA
PRIVATE EQUITY

Acquisition financing and ancillary facilities

BANCO BPM **CREDIT AGRICOLE** **INTESA** **SNBIOLO**

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
July 2020

Platinum Equity
acquired
FANTINI GROUP
FARNESE
from
NB Renaissance Partners
through a LMBO transaction

Acquisition financing and ancillary facilities

UniCredit

FINEUROP SODITIC acted as financial advisor to the Acquirer
March 2020

argos. wityu
acquired
Sicura
and its subsidiaries from
rekeep
minds that work

Acquisition financing and ancillary facilities

BANCA IFIS **BANCO BPM**

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
February 2020

ARCADIA SCR
acquired a majority stake in
FAVILLINI
PHARMACEUTICAL PACKAGING

Acquisition financing and ancillary facilities

CREDIT AGRICOLE

FINEUROP SODITIC acted as exclusive financial advisor to the Borrower
February 2020

MCP **Mandarin Capital Partners**
acquired a majority stake in
daroma
LAB

Acquisition financing and ancillary facilities

MPS **CREDIT AGRICOLE**

FINEUROP SODITIC acted as financial advisor to the Borrower
January 2020

eoio

Senior secured facilities

UniCredit **NATIXIS** **MPS**
BANCO BPM **CREDIT AGRICOLE** **INTESA** **SNBIOLO**

FINEUROP SODITIC acted as exclusive financial advisor to the Borrower
December 2019

XENON Private Equity
acquired
ZUMA
PELLI PREGIATE

QUAKE **koverlux**
THE VALUE OF FINISHING
creating a platform active in the production of accessories for fashion and luxury

Acquisition financing and ancillary facilities

INTESA **SNBIOLO** **BANCO BPM** **illimity**

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
November and December 2019

XENON Private Equity
acquired
C.B.G. ACCIAI
and its subsidiaries

Acquisition financing and ancillary facilities

MPS **BANCO BPM** **BANCA IFIS**
UBI **Banca** **INTESA** **SNBIOLO**

FINEUROP SODITIC acted as financial advisor to the Acquirer
November 2019

Platinum Equity
alongside
the Management team
acquired

DE WAVE GROUP

from and Private Shareholders

FINEUROP SODITIC acted as exclusive financial advisor to the Sellers
October 2019

PROGRESSIO SGR
Passion for growth
acquired a majority stake in

Damiano
THINK ORGANIC

Acquisition financing and ancillary facilities

FINEUROP SODITIC acted as financial advisor to the Acquirer
July 2019

H. I. G. CAPITAL
acquired

metal print
STAMPAGGIO A CALDO E LAVORAZIONE OTTONE
MADE IN ITALY

Acquisition financing and ancillary facilities

FINEUROP SODITIC acted as financial advisor to the Acquirer
June 2019

AMBIENTA
acquired a majority stake in

PHOENIX
ALUMINIUM EXTRUSION DES

Acquisition financing and ancillary facilities

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
May 2019

EQUINOX
acquired a majority stake in

QID
ICT FOR BUSINESS
QID GROUP

Acquisition financing and ancillary facilities

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
April 2019

XENON Private Equity
acquired

PanaPesca
Gli specialisti del pesce

Acquisition financing and ancillary facilities

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
December 2018

TECNOPOOL
FOOD PROCESSING EQUIPMENT

acquired

LF LOGIUDICE and **MIMAC**
food processing equipment

Acquisition financing and ancillary facilities

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
November 2018

FONDO ITALIANO D'INVESTIMENTO
acquired

marval
mechanical machinings
alongside the Founding Family and Management

Acquisition financing and ancillary facilities

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
October 2018

INTERNATIONAL SCHOOL EUROPE and **St. Louis School**
owned by

inspired

Term loan facilities

FINEUROP SODITIC acted as exclusive financial advisor to the Borrowers
May 2018

ntc
Novelty Technology Care.
owned by wise sgr

acquired a product portfolio from

NOVARTIS

Acquisition financing and ancillary facilities

FINEUROP SODITIC acted as exclusive financial advisor to the Company
May 2018

Apax PARTNERS
acquired a majority stake in

Bip.

alongside the Co-Founders

TIKEHAU CAPITAL
Senior Secured Notes and Ancillary Facility

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
March 2018

NB Renaissance Partners
acquired a majority stake in

COMELZ

Acquisition financing and ancillary facilities

FINEUROP SODITIC acted as financial advisor to the Acquirer
September 2017

CHEQUERS CAPITAL
acquired a majority stake in

BOZZETTO GROUP
ADVANCED CHEMICALS

Acquisition financing and ancillary facilities

FINEUROP SODITIC acted as financial advisor to the Acquirer
August 2017

wise sgr
together with its Limited Partners and Management
acquired 100% stake in

Tapi | TEAMWORK ACTION PASSION IDEAS

Term loan & ancillary facilities

FINEUROP SODITIC acted as sole debt advisor to the Borrower
January 2017

surfaces
TECHNOLOGICAL ABRASIVES
controlled by

XENON Private Equity
acquired

ADI
INDUSTRIAL DIAMOND APPLICATION

Creating a new leading player in the abrasive industry

FINEUROP SODITIC acted as financial advisor to the Acquirer
December 2016

facile.it
RISPARMIARE È FACILE
owned by

Oakley Capital Private Equity

together with Founders and Management

MLT and ancillary facilities

FINEUROP SODITIC acted as exclusive financial advisor to the Borrower
June 2015



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