



YOUR ADVISOR IN CORPORATE FINANCE



PROFILE

Fineurop Soditic is an independent corporate finance boutique established in 1998. Its activities range from mergers and acquisitions to debt advisory. Headquartered in Milan, Fineurop Soditic has an extensive international network.

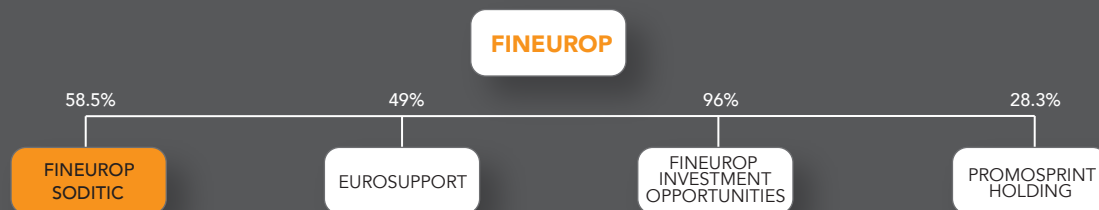
Fineurop Soditic has successfully completed over 600 domestic and cross border transactions with family owned businesses, large corporates and private equity firms. It has established a position as a leading player in the Italian market with a particular focus on mid-sized businesses.

Fineurop Soditic's main shareholders are the **Fineurop Group**, active in export finance since 1966; **Soditic Finance**, an international financial services company based in London and Geneva; and the senior management.

Besides corporate finance, Fineurop Group is successfully active in direct investments and investments in distressed assets. It has promoted a special purpose acquisition company (SPAC) named **SprintItaly**, which has performed a business combination with SICIT 2000, in May 2019.

Fineurop Soditic is an Associate Member of **AIFI** (Italian Venture Capital and Private Equity Association) and it is also member of the **World M&A Alliance** (international cooperation of independent M&A advisory firms, each having a strong track record in their home market).

THE FINEUROP GROUP



DEBT ADVISORY TEAM



Umberto Zanuso
Senior Partner
Head of Structured Finance



Francesco Panizza
Partner



Ilenia Furlanis
Partner



Michela Agostini
Associate



Giovanni Fanfani
Analyst



Alessandro Anaclerio
Analyst



Matteo Brancaloni
Analyst

THE ROLE OF A DEBT ADVISOR

- In a more and more complex financial market, identification of the optimal financial structure in terms of amounts, costs, and operational flexibility, allowing the company to pursue its development strategy
- Assistance within the current scenario, characterized by markets volatility under inflation, geopolitical turmoil and uncertain economic 2023 outlook, in approaching the right lender and reaching the envisaged result
- Deep and customized valuation of short – mid term financial needs, finding the convenient instrument among the solutions introduced by the recent Italian regulation
- Assessment of a precise strategy to approach the lending market, selecting the best financial institutions fitting with the project
- Structuring a daily dialogue with potential lenders helping them, even through an appropriate level of information, to get a clear view on the company and to minimize the execution uncertainty
- Assistance on all the aspects related to financing (i.e. management of the information flow, negotiations on legal documentation) until completion

FINEUROP SODITIC

Since 1998

DEBT ADVISORY - SELECTED TRANSACTIONS

zanzar[®]
backed by
(21) Invest
acquired
PALAGINA
Acquisition financing

CREDIT AGRICOLE **BPER:** **Deutsche Bank**

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
November 2022

JATO 1991 and **GRUPPO MICLANICHE LUCANI**
acquired a majority stake in
Refinancing and Acquisition Financing

CREDIT AGRICOLE **INTESA** **SANPAOLO** **BANCO BPM**
Banca Ifis **UniCredit** **illimity**

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
October 2022

ARCADIA SGR
acquired a majority stake in
KFL and **CBS Est**

FINEUROP SODITIC acted as financial advisor to the Acquirer
July 2022

(GRUPPO FLORENCE)
acquired a majority stake in
BARBETTA and **Facopel**
Refinancing and acquisition financing

BNL **UniCredit** **INTESA** **SANPAOLO**
BPER: **BANCO BPM** **cdp**

FINEUROP SODITIC acted as financial advisor to the Acquirer
July 2022

DGS
BUILDING THE FUTURE
controlled by
H I C
CAPITAL
acquired
SMC and **TOW80**
Acquisition facility

INTESA **SANPAOLO** **BANCO BPM**
CREDIT AGRICOLE **Münch & Co** **Deutsche Bank**

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
June and July 2022

NB | RENAISSANCE
acquired
ARBO
Acquisition financing

CREDIT AGRICOLE **Deutsche Bank** **BPER:**
INTESA **SANPAOLO** **BANCO BPM**
Mezzanine financing
eurozeo

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
June 2022

SPACE CAPITAL
acquired a minority stake in
BGG
Acquisition financing

Deutsche Bank

FINEUROP SODITIC acted as financial advisor to the Acquirer
June 2022

BU
a Bregal Company
acquired a majority stake in
ital gel
Acquisition financing and ancillary facilities

BANCO BPM

FINEUROP SODITIC acted as financial advisor to the Acquirer
May 2022

project.it
GRUPPO PROJECT
backed by
H I C
acquired
CONVERGE **SINTHERA.COM**
EXTRAORDY
Acquisition financing and ancillary facilities

INTESA **SANPAOLO** **BANCO BPM** **MPS** **Deutsche Bank**

FINEUROP SODITIC acted as financial advisor to the Acquirer
March 2022

VISION GROUP
acquired 174 stores
vistesi and **GrandVision**
from
EssilorLuxottica and **GrandVision**
Acquisition and refinancing facilities

BANCO BPM **MPS** **Banca Ifis** **Sella**

FINEUROP SODITIC acted as financial advisor to the Acquirer
March 2022

FairConnect
controlled by
Palamon
Capital Partners
acquired 100% stake in
G Evolution
from
Groupama
Senior secured notes
BlackRock
acted as financial advisor to the Acquirer

FINEUROP SODITIC acted as financial advisor to the Acquirer
December 2021

BLUCLAD
backed by
LBO FRANCE
acquired
progetti
to create an integrated platform serving the luxury market
Acquisition financing

BPER: **BANCO BPM** **MPS** **CREDIT AGRICOLE**

FINEUROP SODITIC acted as financial advisor to the Acquirer
December 2021

(21) Invest
acquired a majority stake in
zanzar[®]
Acquisition financing and ancillary facilities

CREDIT AGRICOLE **MPS** **BNL**
BPER: **Sella**

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
November 2021

OAKTREE[®]
acquired a majority stake in
MARINI
Acquisition financing and ancillary facilities

BNL **INTESA** **SANPAOLO**
BANCO BPM **Banca Ifis** **CREDIT AGRICOLE**

FINEUROP SODITIC acted as financial advisor to the Acquirer
November 2021

ISOCLIMA
controlled by
STIRLING SQUARE
CAPITAL PARTNERS
acquired
Global and **DLUBAK**
Senior secured notes and ancillary facility

BARINGS **CREDIT AGRICOLE**

FINEUROP SODITIC acted as financial advisor to the Acquirer
November 2021

ARCADIA SGR
acquired a majority stake in
EMC
COLOSIO
Acquisition financing and ancillary facilities

BANCO BPM **CREDIT AGRICOLE**

FINEUROP SODITIC acted as financial advisor to the Acquirer
October 2021

Gyrus
CAPITAL
acquired
the Public Administration and
Healthcare system consulting
business of

pwc

Acquisition note and ancillary facility

TIKEHAU CAPITAL **CRÉDIT AGRICOLE**

FINEUROP acted as financial advisor
SODITIC to the Acquirer
July 2021

Gnutti Cirillo
Acquisition and Refinancing facilities

BANCO BPM **INTESA** **SANPIOLO** **BPER:**
Banca

MPS **CASSA CENTRALE BANCA**
CREDIT SERVICES COOPERATIVE ITALIANO **Assisa**

Mezzanine financing

ANIMA
ALTERNATIVE

FINEUROP acted as financial advisor
SODITIC to the Acquirer
May 2021

XP
P7
has acquired

SP PLAST
creating

from the founding shareholders

Acquisition Financing and Ancillary Facilities

BANCO BPM **CRÉDIT AGRICOLE** **illimity**

FINEUROP acted as financial advisor
SODITIC to the Acquirer
May 2021

F2A
owned by

ARDIAN

Term loan and ancillary facilities

BANCO BPM **CRÉDIT AGRICOLE**
Musinich & Co **Banca Ifis**

FINEUROP acted as exclusive financial advisor
SODITIC to the Borrower
March 2021

CASA DELLA PIADA
CRM
controlled by

Aksia group
acquired a majority stake in

alba
TRAMEZZINI

Acquisition financing and ancillary facilities

Banca Ifis *Musinich & Co*

FINEUROP acted as financial advisor
SODITIC to the Acquirer
December 2020

U2M
INVESTMENTS and **FONDO ITALIANO**
D'INVESTIMENTO

acquired a majority stake in

Simtini
CIEMMECI GROUP
MELY'S

Senior secured financing

FINEUROP acted as financial advisor
SODITIC to the Acquirers
November 2020

FIOCCHI
Term Loan and ancillary facilities

BANCO BPM **INTESA** **SANPIOLO**

CRÉDIT AGRICOLE **BNL** **BPER:**
GRUPPO BNP PARIBAS Banca

FINEUROP acted as exclusive financial advisor
SODITIC to the Borrower
November 2020

Aksia group
acquired a majority stake in

NAPPI
1911

Acquisition financing and ancillary facilities

INTESA **SANPIOLO** **CRÉDIT AGRICOLE** **BANCO BPM**

FINEUROP acted as exclusive financial advisor
SODITIC to the Acquirer
November 2020

U2M
INVESTMENTS
acquired a majority stake in

demenego

Acquisition financing

illimity **SPRINGGROWTH**

FINEUROP acted as financial advisor
SODITIC to the Acquirer
September 2020

W
WHITE BRIDGE INVESTMENTS
B

acquired a majority stake in

Alpha Test

Acquisition financing

BANCO BPM **Banca Popolare**
di Sondrio

FINEUROP acted as financial advisor
SODITIC to the Acquirer
July 2020

WISE
EQUITY
acquired a majority stake in

FIMO

from

IGI SGR SpA
PRIVATE EQUITY

Acquisition financing and ancillary facilities

BANCO BPM **CRÉDIT AGRICOLE** **INTESA** **SANPIOLO**

FINEUROP acted as exclusive financial advisor
SODITIC to the Acquirer
July 2020

Platinum Equity
acquired

FANTINI
GROUP
FARNESE

from

NB Renaissance Partners
through a LMBO transaction

Acquisition financing and ancillary facilities

UniCredit

FINEUROP acted as financial advisor
SODITIC to the Acquirer
March 2020

argos.
wityu
acquired

sicura
and its subsidiaries from

rekeep
minds that work

Acquisition financing and ancillary facilities

BANCA IFIS **BANCO BPM**

FINEUROP acted as exclusive financial advisor
SODITIC to the Acquirer
February 2020

ARCADIA SGR
acquired a majority stake in

FAVILLINI
PHARMACEUTICAL PACKAGING

Acquisition financing and ancillary facilities

CRÉDIT AGRICOLE

FINEUROP acted as exclusive financial advisor
SODITIC to the Borrower
February 2020

M **C** **P** Mandarin
Capital
Partners
acquired a majority stake in

daroma
LIFE

Acquisition financing and ancillary facilities

MPS **CRÉDIT AGRICOLE**
CREDIT SERVICES

FINEUROP acted as financial advisor
SODITIC to the Borrower
January 2020

ēolo
Senior secured facilities

UniCredit **NATIXIS** **MPS**
CAPITAL SERVICES

BANCO BPM **CRÉDIT AGRICOLE** **INTESA** **SANPIOLO**

FINEUROP acted as exclusive financial advisor
SODITIC to the Borrower
December 2019

XENON Private Equity
acquired
ZUMA
PELLI PREGIATE

QUAKE **koverlux**
THE VALUE OF FINISHING

creating a platform active in the production of accessories for fashion and luxury

Acquisition financing and ancillary facilities

INTESA **SANPAOLO** **BANCO BPM** **illimity**

FINEUROP acted as exclusive financial advisor to the Acquirer
SODITIC November and December 2019

XENON Private Equity
acquired
C.B.G. ACCIAI

and its subsidiaries

Acquisition financing and ancillary facilities

MPS **BANCO BPM** **BANCA IFIS**
UBI Banca **INTESA** **SANPAOLO**

FINEUROP acted as financial advisor to the Acquirer
SODITIC November 2019

Platinum Equity
alongside
the Management team
acquired
DE WAVE GROUP

from and Private Shareholders

FINEUROP acted as exclusive financial advisor to the Sellers
SODITIC October 2019

PROGRESSIO SGR
Passion for growth
acquired a majority stake in
Damiano
THINK ORGANIC

Acquisition financing and ancillary facilities

MEDIO CREDITO ITALIANO

FINEUROP acted as financial advisor to the Acquirer
SODITIC July 2019

H.I.G.
CAPITAL
acquired
metal print

STAMPAGGIO A CALDO E LAVORAZIONE OTTONE
MADE IN ITALY

Acquisition financing and ancillary facilities

UBI Banca **MPS**
illimity **BANCA IFIS** **MEDIO CREDITO ITALIANO**

FINEUROP acted as financial advisor to the Acquirer
SODITIC June 2019

AMBIENTA
ENVIRONMENTAL INVESTMENTS
acquired a majority stake in
PHOENIX
ALUMINUM EXTRUSION DES

Acquisition financing and ancillary facilities

BANCA IMI **UBI Banca** **BANCO BPM**

FINEUROP acted as exclusive financial advisor to the Acquirer
SODITIC May 2019

EQUINOX
acquired a majority stake in
QUID
ICT FOR BUSINESS
QUID GROUP

Acquisition financing and ancillary facilities

BANCO BPM **MEDIO CREDITO ITALIANO** **UniCredit**

FINEUROP acted as exclusive financial advisor to the Acquirer
SODITIC April 2019

XENON Private Equity
acquired
PanaPesca
Gli specialisti del pesce

Acquisition financing and ancillary facilities

BANCA IMI **MEDIO CREDITO ITALIANO**
BANCO BPM **BANCA IFIS**

FINEUROP acted as exclusive financial advisor to the Acquirer
SODITIC December 2018

TECNOPOOL
FOOD PROCESSING EQUIPMENT
acquired
LOGIUDICE and **M/MAC**
FOOD PROCESSING EQUIPMENT

Acquisition financing and ancillary facilities

BANCO BPM **MPS**
CREDIT AGRICOLE **BANCA IFIS**

FINEUROP acted as exclusive financial advisor to the Acquirer
SODITIC November 2018

FONDO ITALIANO D'INVESTIMENTO
acquired
marval
mechanical machinings

alongside the Founding Family and Management
Acquisition financing and ancillary facilities

CREDIT AGRICOLE **BANCO BPM**
BNL **MPS**
GRUPPO SANPAOLO

FINEUROP acted as exclusive financial advisor to the Acquirer
SODITIC October 2018

INTERNATIONAL SCHOOL EUROPE and **St. Louis School**
owned by
inspired

Term loan facilities

CREDIT AGRICOLE **UBI Banca**
MPS **BPER**

FINEUROP acted as exclusive financial advisor to the Borrowers
SODITIC May 2018

ntc
Novelty Technology Care.
owned by
wise sgr

acquired a product portfolio from
NOVARTIS

Acquisition financing and ancillary facilities

MEDIO CREDITO ITALIANO

FINEUROP acted as exclusive financial advisor to the Company
SODITIC May 2018

Apax PARTNERS
acquired a majority stake in
Bip.

alongside the Co-Founders
TIKEHAU
Senior Secured Notes and Ancillary Facility

CREDIT AGRICOLE

FINEUROP acted as exclusive financial advisor to the Acquirer
SODITIC March 2018

CHEQUERS CAPITAL
acquired a majority stake in
BOZZETTO GROUP
ADVANCED CHEMICALS

Acquisition financing and ancillary facilities

UniCredit **CREDIT AGRICOLE**
BANCA IMI **UBI Banca**

FINEUROP acted as financial advisor to the Acquirer
SODITIC August 2017

wise sgr
together with its Limited Partners and Management
acquired 100% stake in
Tapi | TEAMWORK ACTION PASSION IDEAS

Term loan & ancillary facilities

BPER **CREDIT AGRICOLE** **BANCA IFIS**
IMPRESA

FINEUROP acted as sole debt advisor to the Borrower
SODITIC January 2017

surfaces
TECHNOLOGICAL ABRASIVES
controlled by
XENON Private Equity
acquired
ADI
INDUSTRIAL EXAMINED APPLICATION

Creating a new leading player in the abrasive industry

BANCO BPM **INTESA** **SANPAOLO**
sale book runner sale underwriter

FINEUROP acted as financial advisor to the Acquirer
SODITIC December 2016



Via S. Margherita 6 - 20121 Milan, Italy - Tel : +39 02 7749350
www.fineuropsoditic.com

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