



YOUR ADVISOR IN CORPORATE FINANCE



## PROFILE

Fineurop Soditic is an independent corporate finance boutique established in 1998. Its activities range from mergers and acquisitions to debt advisory. Headquartered in Milan, Fineurop Soditic has an extensive international network.

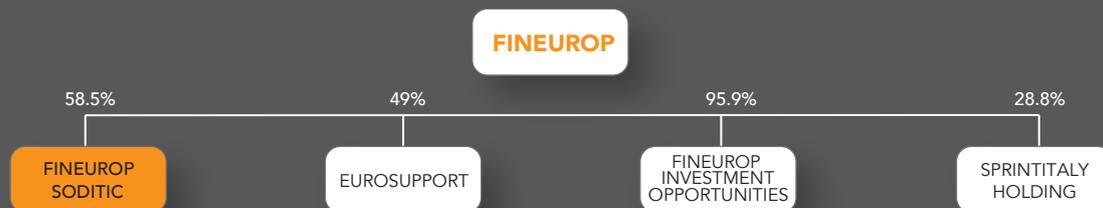
Fineurop Soditic has successfully completed over 600 domestic and cross border transactions with family owned businesses, large corporates and private equity firms. It has established a position as a leading player in the Italian market with a particular focus on mid-sized businesses.

Fineurop Soditic's main shareholders are the **Fineurop Group**, active in export finance since 1966; **Soditic Finance**, an international financial services company based in London and Geneva; and the senior management.

Besides corporate finance, Fineurop Group is successfully active in direct investments and investments in distressed assets. It has promoted a special purpose acquisition company (SPAC) named **SprintItaly**, which has performed a business combination with SICIT 2000, in May 2019.

Fineurop Soditic is an Associate Member of **AIFI** (Italian Venture Capital and Private Equity Association) and it is also member of the **World M&A Alliance** (international cooperation of independent M&A advisory firms, each having a strong track record in their home market).

## THE FINEUROP GROUP



## DEBT ADVISORY TEAM



**Umberto Zanuso**  
Senior Partner

Head of Structured Finance



**Francesco Panizza**  
Partner



**Ilenia Furlanis**  
Partner



**Michela Agostini**  
Senior Associate



**Giovanni Fanfani**  
Analyst



**Alessandro Anaclerio**  
Analyst



**Matteo Brancaleoni**  
Analyst

## THE ROLE OF A DEBT ADVISOR

- In a more and more complex financial market, identification of the optimal financial structure in terms of amounts, costs, and operational flexibility, allowing the company to pursue its development strategy
- Assistance within the current scenario, characterized by markets volatility under inflation, geopolitical turmoil and uncertain economic 2023 outlook, in approaching the right lender and reaching the envisaged result
- Deep and customized valuation of short – mid term financial needs, finding the convenient instrument among the solutions introduced by the recent Italian regulation
- Assessment of a precise strategy to approach the lending market, selecting the best financial institutions fitting with the project
- Structuring a daily dialogue with potential lenders helping them, even through an appropriate level of information, to get a clear view on the company and to minimize the execution uncertainty
- Assistance on all the aspects related to financing (i.e. management of the information flow, negotiations on legal documentation) until completion

# FINEUROP SODITIC

Since 1998

## DEBT ADVISORY - SELECTED TRANSACTIONS

**Vam Investments**  
acquired  
a majority stake in

**CONFORMGEST**  
UNA SCELTA DI GARANZIA

Acquisition financing  
and ancillary facilities

Banca Ifis Sella

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
February 2023

**ntc**  
Novelty Technology Care

Refinancing  
of existing indebtedness  
and ancillary facilities

CREDIT AGRICOLE Banca Ifis

**FINEUROP SODITIC** acted as financial advisor to the Company  
November 2022

**SABO**  
CHEMICAL VALUES

acquired trade and assets  
through a carve out from

**EVONIK**  
Leading Beyond Chemistry

Acquisition financing

BANCO BPM Deutsche Bank  
 INTESA SANBILO BPER: Banca

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
December 2022

**SETTIMA**  
research & innovation, always

controlled by

**XENON**  
Private Equity

acquired

**motive**

Acquisition financing  
and ancillary facilities

CREDIT AGRICOLE BNL CREDITO RISPONDERE

**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
December 2022

**GRUPPO FLORENCE**

acquired a majority stake in

**NOVARESE** **tacetti**  
QUALITY FOOTWEAR FOOTWEAR SINCE 1880

**Ideal Blue**  
DENIM EVOLUTION

Acquisition financing  
and ancillary facilities

BNL CREDIT AGRICOLE UniCredit BANCO BPM Sella  
 BPER: Banca cdp SOCIETE GENERALE Banca Ifis

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
December 2022

**CSG**  
CZECHOSLOVAK GROUP

acquired a 70% stake in

**FIOCCHI**

Acquisition financing

UniCredit BNL CREDITO RISPONDERE BANCO BPM  
 BPER: Banca CREDIT AGRICOLE KB

**FINEUROP SODITIC** acted as exclusive M&A and financial advisor to the Acquirer  
November 2022

**H. I. G.**  
CAPITAL

acquired a majority stake in

**VISA**

Acquisition financing

Mezzanine financing

CREDIT AGRICOLE Deutsche Bank MPS CREDIT SERVICES BPER: Banca  
 EQUITA

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
November 2022

**zanzar**

backed by

**(21) Invest**

acquired

**PALAGINA**

Acquisition financing

CREDIT AGRICOLE BPER: Banca Deutsche Bank

**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
November 2022

**JATO 1991** and **GRUPPO MECCANICHE LUCIANI**

acquired a majority stake in

Refinancing and Acquisition Financing

CREDIT AGRICOLE INTESA SANBILO BANCO BPM  
 Banca Ifis UniCredit illimity

**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
October 2022

**ARCADIA SCR**

acquired a majority stake in

**KFL** and **CBS.Est**  
KILBE FOR LIFE

Refinancing and acquisition financing

BNL UniCredit INTESA SANBILO  
 BPER: Banca BANCO BPM cdp

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
July 2022

**GRUPPO FLORENCE**

acquired a majority stake in

**BARBETTA** and **Facopel**  
CREATIVE JERSEY HAT FACTORY

Refinancing and acquisition financing

BNL UniCredit INTESA SANBILO  
 BPER: Banca BANCO BPM cdp

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
July 2022

**DGS**  
BUILDING THE FUTURE

controlled by

**H. I. G.**  
CAPITAL

acquired

**SMC** and **TOW80**  
TOWERS CONSULTING

Acquisition facility

INTESA SANBILO BANCO BPM  
 CREDIT AGRICOLE Mavinick & Co Deutsche Bank

**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
June and July 2022

**NB | RENAISSANCE**  
acquired

**ARBO**

Acquisition financing

CREDIT AGRICOLE Deutsche Bank BPER: Banca  
 INTESA SANBILO BANCO BPM  
Mezzanine financing

eurozeo

**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
June 2022

**SPACE CAPITAL**

acquired a minority stake in

**BGG**

Acquisition financing

Deutsche Bank

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
June 2022

**BU**  
a Bregal Company

acquired a majority stake in

**ital gel**

Acquisition financing  
and ancillary facilities

BANCO BPM

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
May 2022

**project.it**  
GRUPPO PROJECT

backed by

**H. I. G.**  
LABOR

acquired

**CONVERGE** **SINTHERA.COM**

Acquisition financing and ancillary facilities

INTESA SANBILO BANCO BPM MPS CREDIT SERVICES Deutsche Bank

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
March 2022

**VISION GROUP**  
acquired 174 stores

**vistas** and **GrandVision**  
from

**EssilorLuxottica and GrandVision**

Acquisition and refinancing facilities

**BANCO BPM** **MPS** **Banca Ifis** **Sella**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
March 2022

**FairConnect**  
controlled by **Palamon**  
Capital Partners  
acquired 100% stake in

**Evolution**  
from **Groupama**  
Senior secured notes

**BlackRock**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
December 2021

**BLUCLAD**  
backed by **LBO FRANCE**  
acquired

**progold**

to create an integrated platform serving the luxury market  
Acquisition financing

**BPER** **BANCO BPM** **MPS** **CRÉDIT AGRICOLE**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
December 2021

**OAKTREE**  
acquired a majority stake in

**MARINI**  
Acquisition financing and ancillary facilities

**BNL** **INTESA** **SANPAOLO**

**BANCO BPM** **Banca Ifis** **CRÉDIT AGRICOLE**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
November 2021

**ISOCLIMA**  
controlled by **STIRLING SQUARE**  
CAPITAL PARTNERS  
acquired

**Global** and **DLUBAK**  
Senior secured notes and ancillary facility

**BARINGS** **CRÉDIT AGRICOLE**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
November 2021

**ARCADIA**  
acquired a majority stake in

**EMC** **COLOSIO**

Acquisition financing and ancillary facilities

**BANCO BPM** **CRÉDIT AGRICOLE**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
October 2021

**Gyrus**  
acquired the Public Administration and Healthcare system consulting business of

**pwc**

Acquisition note and ancillary facility

**TIKEHAU CAPITAL** **CRÉDIT AGRICOLE**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
July 2021

**Gnutti Cirillo**  
Acquisition and Refinancing facilities

**BANCO BPM** **INTESA** **SANPAOLO** **BPER**  
**MPS** **CASSA CENTRALE BANCA** **MESAS**

Mezzanine financing

**ANIMA ALTERNATIVE**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
May 2021

**XP** **PT**  
has acquired

**SPPLAST**  
from the founding shareholders

Acquisition Financing and Ancillary Facilities

**BANCO BPM** **CRÉDIT AGRICOLE** **illimity**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
May 2021

**F2A**  
owned by

**ARDIAN**

Term loan and ancillary facilities

**BANCO BPM** **CRÉDIT AGRICOLE**  
**Musinich & Co** **Banca Ifis**

**FINEUROP SODITIC** acted as exclusive financial advisor to the Borrower  
March 2021

**GASA DELLA PIADA**  
controlled by **Aksia group**  
acquired a majority stake in

**alba**

Acquisition financing and ancillary facilities

**Banca Ifis** **Musinich & Co**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
December 2020

**UAM INVESTMENTS** and **FONDO ITALIANO D'INVESTIMENTO**  
acquired a majority stake in

**Gimmini**  
**CIMMECI GROUP**  
**MELY'S**  
Senior secured financing

**FINEUROP SODITIC** acted as financial advisor to the Acquirers  
November 2020

**FIOCCHI**  
Term Loan and ancillary facilities

**BANCO BPM** **INTESA** **SANPAOLO**  
**CRÉDIT AGRICOLE** **BNL** **BPER**

**FINEUROP SODITIC** acted as exclusive financial advisor to the Borrower  
November 2020

**Aksia group**  
acquired a majority stake in

**NAPPI**

Acquisition financing and ancillary facilities

**INTESA** **SANPAOLO** **CRÉDIT AGRICOLE** **BANCO BPM**

**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
November 2020

**UAM INVESTMENTS**  
acquired a majority stake in

**demenego**

Acquisition financing

**illimity** **SPRINGGROWTH**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
September 2020

**WHITE BRIDGE INVESTMENTS**  
acquired a majority stake in

**Alpha Test**  
Acquisition financing

**BANCO BPM** **Banca Popolare di Sondrio**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
July 2020

**WISE EQUITY**  
acquired a majority stake in  
**FIMO**  
from  
**IGI SGR SpA**  
PRIVATE EQUITY

Acquisition financing and ancillary facilities

**BANCO BPM** **CREDIT AGRICOLE** **INTESA** **SANPAOLO**

**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
July 2020

*Platinum Equity*  
acquired  
**FANTINI GROUP**  
**FARNESE**  
from  
NB Renaissance Partners  
through a LMBO transaction

Acquisition financing and ancillary facilities

**UniCredit**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
March 2020

**argos.**  
**wityu**  
acquired  
**SICURA**  
and its subsidiaries from  
**rekeep**  
minds that work

Acquisition financing and ancillary facilities

**BANCA IFIS** **BANCO BPM**

**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
February 2020

**ARCADIA SGR**  
acquired a majority stake in  
**FAVILLINI**  
PHARMACEUTICAL PACKAGING

Acquisition financing and ancillary facilities

**CREDIT AGRICOLE**

**FINEUROP SODITIC** acted as exclusive financial advisor to the Borrower  
February 2020

**ēolo**  
Senior secured facilities

**UniCredit** **NATIXIS** **MPS**  
CREDIT SERVICES

**BANCO BPM** **CREDIT AGRICOLE** **INTESA** **SANPAOLO**

**FINEUROP SODITIC** acted as exclusive financial advisor to the Borrower  
December 2019

**XENON** Private Equity  
acquired  
**ZUMA**  
PELLI PREGIATE

**QUAKE** **koverlux**  
THE VALUE OF FINISHING  
creating a platform active in the production of accessories for fashion and luxury

Acquisition financing and ancillary facilities

**INTESA** **SANPAOLO** **BANCO BPM** **illimity** **CREDIT AGRICOLE**

**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
November and December 2019

**XENON** Private Equity  
acquired  
**C.B.G. ACCIAI**  
and its subsidiaries

Acquisition financing and ancillary facilities

**MPS** **BANCO BPM** **BANCA IFIS**  
**UBI** **Banca** **INTESA** **SANPAOLO**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
November 2019

*Platinum Equity*  
alongside  
the Management team  
acquired  
**DE WAVE GROUP**

**DE WAVE** **GROUP**  
PHARMACEUTICAL PACKAGING

Acquisition financing and ancillary facilities

**XENON** Private Equity  
from and Private Shareholders

**FINEUROP SODITIC** acted as exclusive financial advisor to the Sellers  
October 2019

**PROGRESSIO SGR**  
Passion for growth  
acquired a majority stake in  
**Damiano**  
THINK ORGANIC

Acquisition financing and ancillary facilities

**MEDIOCREDITO ITALIANO**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
July 2019

**H. I. G.** CAPITAL  
acquired  
**metal print**  
STAMPAGGIO A CALDO E LAVORAZIONE OTTONE  
MADE IN ITALY

Acquisition financing and ancillary facilities

**UBI** **Banca** **MPS**  
**illimity** **BANCA IFIS** **MEDIOCREDITO ITALIANO**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
June 2019

**AMBIENTA** Environmental Investments  
acquired a majority stake in  
**PHOENIX**  
ALUMINIUM EXTRUSION DIES

Acquisition financing and ancillary facilities

**BANCA IMI** **UBI** **Banca** **BANCO BPM**

**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
May 2019

**EQUINOX**  
acquired a majority stake in  
**QUID**  
ICT FOR BUSINESS  
GUIDE GROUP

Acquisition financing and ancillary facilities

**BANCO BPM** **MEDIOCREDITO ITALIANO** **UniCredit**

**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
April 2019

**XENON** Private Equity  
acquired  
**PanaPesca**  
Gli specialisti del pesce

Acquisition financing and ancillary facilities

**BANCA IMI** **MEDIOCREDITO ITALIANO**  
**BANCO BPM** **BANCA IFIS**

**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
December 2018

**TECNOPOOL** FOOD PROCESSING EQUIPMENT  
acquired  
**LOGIUDICE** and **MIMAC**  
FOOD PROCESSING EQUIPMENT

Acquisition financing and ancillary facilities

**BANCO BPM** **MPS**  
**CREDIT AGRICOLE** **FRIULADRIA** **BANCA IFIS**

**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
November 2018

**Apax** PARTNERS  
acquired a majority stake in  
**Bip.**  
alongside the Co-Founders  
**TIKEHAU CAPITAL**  
Senior Secured Notes and Ancillary Facility

Acquisition financing and ancillary facilities

**CREDIT AGRICOLE** **CARIBANCA**

**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
March 2018

**CHEQUERS** CAPITAL  
acquired a majority stake in  
**BOZZETTO GROUP**  
ADVANCED CHEMICALS

Acquisition financing and ancillary facilities

**UniCredit** **BANCA IMI** **CREDIT AGRICOLE** **CARIBANCA** **UBI** **Banca**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
August 2017



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