



YOUR ADVISOR IN CORPORATE FINANCE



PROFILE

Fineurop Soditic is an independent corporate finance boutique established in 1998. Its activities range from mergers and acquisitions to debt advisory. Headquartered in Milan, Fineurop Soditic has an extensive international network.

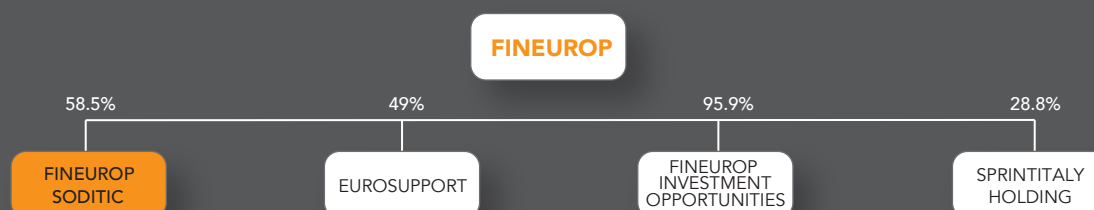
Fineurop Soditic has successfully completed over 600 domestic and cross border transactions with family owned businesses, large corporates and private equity firms. It has established a position as a leading player in the Italian market with a particular focus on mid-sized businesses.

Fineurop Soditic's main shareholders are the **Fineurop Group**, active in export finance since 1966; **Soditic Finance**, an international financial services company based in London and Geneva; and the senior management.

Besides corporate finance, Fineurop Group is successfully active in direct investments and investments in distressed assets. It has promoted a special purpose acquisition company (SPAC) named **SprintItaly**, which has performed a business combination with SICIT 2000, in May 2019.

Fineurop Soditic is an Associate Member of **AIFI** (Italian Venture Capital and Private Equity Association) and it is also member of the **World M&A Alliance** (international cooperation of independent M&A advisory firms, each having a strong track record in their home market).

THE FINEUROP GROUP



DEBT ADVISORY TEAM



Umberto Zanuso
Senior Partner
Head of Structured Finance



Francesco Panizza
Partner



Ilenia Furlanis
Partner



Michela Agostini
Associate



Giovanni Fanfani
Analyst



Alessandro Anaclerio
Analyst



Matteo Brancaloni
Analyst

THE ROLE OF A DEBT ADVISOR

- In a more and more complex financial market, identification of the optimal financial structure in terms of amounts, costs, and operational flexibility, allowing the company to pursue its development strategy
- Assistance within the current scenario, characterized by markets volatility under inflation, geopolitical turmoil and uncertain economic 2023 outlook, in approaching the right lender and reaching the envisaged result
- Deep and customized valuation of short – mid term financial needs, finding the convenient instrument among the solutions introduced by the recent Italian regulation
- Assessment of a precise strategy to approach the lending market, selecting the best financial institutions fitting with the project
- Structuring a daily dialogue with potential lenders helping them, even through an appropriate level of information, to get a clear view on the company and to minimize the execution uncertainty
- Assistance on all the aspects related to financing (i.e. management of the information flow, negotiations on legal documentation) until completion



DEBT ADVISORY - SELECTED TRANSACTIONS

SABO
CHEMICAL VALUES

acquired trade and assets through a carve out from

EVONIK
Leading Beyond Chemistry

Acquisition financing

BANCO BPM Deutsche Bank
INTESA SANPAOLO BPER: Banca

FINEUROP SODITIC acted as financial advisor to the Acquirer
December 2022

SETTIMA
research & innovation, always

controlled by

XENON
Private Equity

acquired

motive

Acquisition financing and ancillary facilities

CREDIT AGRICOLE BNL GRUPPO BNP PARIBAS

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
December 2022

(GRUPPO FLORENCE)

acquired a majority stake in

NOVARESE QUALITY FOOTWEAR
taccetti FOOTWEAR SINCE 1889

Ideal Blue
DENIM EVOLUTION

Acquisition financing and ancillary facilities

BNL GRUPPO BNP PARIBAS UniCredit BANCO BPM CREDIT AGRICOLE
BPER: cdp SOCIETE GENERALE Banca Ifis

FINEUROP SODITIC acted as financial advisor to the Acquirer
December 2022

CSG
CZECHOSLOVAK GROUP

acquired a 70% stake in

FIOCCHI

Acquisition financing

UniCredit BNL GRUPPO BNP PARIBAS BANCO BPM
BPER: CREDIT AGRICOLE KB

FINEUROP SODITIC acted as exclusive M&A and financial advisor to the Acquirer
November 2022

H. I. G.
CAPITAL

acquired a majority stake in

VISA

Acquisition financing

CREDIT AGRICOLE Deutsche Bank MPS CAPITAL SERVICES BPER: Banca

Mezzanine financing

EQUITA

FINEUROP SODITIC acted as financial advisor to the Acquirer
November 2022

zanzar

backed by

(21) Invest

acquired

PALAGINA

Acquisition financing

CREDIT AGRICOLE BPER: Banca Deutsche Bank

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
November 2022

JATO 1991 and **GRUPPO MEDICHE LUCANI**

acquired a majority stake in

Refinancing and Acquisition Financing

CREDIT AGRICOLE INTESA SANPAOLO BANCO BPM
Banca Ifis UniCredit illimity

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
October 2022

ARCADIA SCR

acquired a majority stake in

KFL and **CBS. Est**

FINEUROP SODITIC acted as financial advisor to the Acquirer
July 2022

(GRUPPO FLORENCE)

acquired a majority stake in

BARBETTA and **Facopel**
CREATIVE JERSEY HAT FACTORY

Refinancing and acquisition financing

BNL UniCredit INTESA SANPAOLO
BPER: CREDIT AGRICOLE BANCO BPM cdp

FINEUROP SODITIC acted as financial advisor to the Acquirer
July 2022

DGS
BUILDING THE FUTURE

controlled by

H. I. G.
CAPITAL

acquired

SMC and **TOW80**
CONCRETE CONSTRUCTION

Acquisition facility

INTESA SANPAOLO BANCO BPM
CREDIT AGRICOLE Maxinich & Co Deutsche Bank

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
June and July 2022

NB | RENAISSANCE

acquired

ARBO

Acquisition financing

CREDIT AGRICOLE Deutsche Bank BPER: Banca
INTESA SANPAOLO BANCO BPM
Mezzanine financing
eurozeo

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
June 2022

SPACE CAPITAL

acquired a minority stake in

BGG

Acquisition financing

Deutsche Bank

FINEUROP SODITIC acted as financial advisor to the Acquirer
June 2022

BU
a Bregal Company

acquired a majority stake in

ital gel

Acquisition financing and ancillary facilities

BANCO BPM

FINEUROP SODITIC acted as financial advisor to the Acquirer
May 2022

project.it
GRUPPO PROJECT

backed by

H. I. G.
CAPITAL

acquired

CONVERGE **SINTHERA.COM**

Acquisition financing and ancillary facilities

EXTRAORDY LABORATORIO DI INNOVAZIONE

INTESA SANPAOLO BANCO BPM MPS CAPITAL SERVICES Deutsche Bank

FINEUROP SODITIC acted as financial advisor to the Acquirer
March 2022

VISION GROUP

acquired 174 stores

vistes and **GrandVision**

from

EssilorLuxottica and **GrandVision**

Acquisition and refinancing facilities

BANCO BPM MPS CAPITAL SERVICES Banca Ifis Sella

FINEUROP SODITIC acted as financial advisor to the Acquirer
March 2022

FairConnect

controlled by

Palamon
Capital Partners

acquired 100% stake in

G Evolution

from

Groupama
Assicurazioni

Senior secured notes

BlackRock

FINEUROP SODITIC acted as financial advisor to the Acquirer
December 2021

BLUCLAD
backed by
LBO FRANCE
acquired

to create an integrated platform
serving the luxury market
Acquisition financing

BPER: Banca **BANCO BPM** **MPS** **CRÉDIT AGRICOLE**

FINEUROP SODITIC acted as financial advisor to the Acquirer
December 2021

OAKTREE®
acquired a majority stake in

MARINI
Acquisition financing and ancillary facilities

BNL **INTESA** **SNBIOLO**
BANCO BPM **Banca Ifis** **CRÉDIT AGRICOLE**

FINEUROP SODITIC acted as financial advisor to the Acquirer
November 2021

ISOClima
controlled by
STIRLING SQUARE
CAPITAL PARTNERS
acquired

Global and **DLUBAK**
Senior secured notes and ancillary facility

BARINGS **CRÉDIT AGRICOLE**

FINEUROP SODITIC acted as financial advisor to the Acquirer
November 2021

ARCADIA SCR
acquired a majority stake in

EMC COLOSIO
Acquisition financing and ancillary facilities

BANCO BPM **CRÉDIT AGRICOLE**

FINEUROP SODITIC acted as financial advisor to the Acquirer
October 2021

Gyrus
acquired
the Public Administration and
Healthcare system consulting
business of

pwc
Acquisition note and ancillary facility

TIKEHAU CAPITAL **CRÉDIT AGRICOLE**

FINEUROP SODITIC acted as financial advisor to the Acquirer
July 2021

Gnutti Clillo
Acquisition and Refinancing facilities

BANCO BPM **INTESA** **SNBIOLO** **BPER: Banca**
MPS **CASSA CENTRALE BANCA** **CRÉDIT AGRICOLE**
Mezzanine financing

ANIMA ALTERNATIVE

FINEUROP SODITIC acted as financial advisor to the Acquirer
May 2021

XP 27
has acquired

SPPLAST
creating
from the founding shareholders

Acquisition Financing and Ancillary Facilities

BANCO BPM **CRÉDIT AGRICOLE** **illimity**

FINEUROP SODITIC acted as financial advisor to the Acquirer
May 2021

F2A
owned by

ARDIAN
Term loan and ancillary facilities

BANCO BPM **CRÉDIT AGRICOLE**
Musini & Co **Banca Ifis**

FINEUROP SODITIC acted as exclusive financial advisor to the Borrower
March 2021

CASA DELLA PIADA
controlled by
Aksia group
acquired a majority stake in

alba
Acquisition financing and ancillary facilities

Banca Ifis **Musini & Co**

FINEUROP SODITIC acted as financial advisor to the Acquirer
December 2020

U2M INVESTMENTS and **FONDO ITALIANO D'INVESTIMENTO**
acquired a majority stake in

Gimmini
CIMMECI GROUP
MELY'S
Senior secured financing

FINEUROP SODITIC acted as financial advisor to the Acquirers
November 2020

FIOCCHI
Term Loan and ancillary facilities

BANCO BPM **INTESA** **SNBIOLO**
CRÉDIT AGRICOLE **BNL** **BPER: Banca**

FINEUROP SODITIC acted as exclusive financial advisor to the Borrower
November 2020

Aksia group
acquired a majority stake in

NAPPI
Acquisition financing and ancillary facilities

INTESA **SNBIOLO** **CRÉDIT AGRICOLE** **BANCO BPM**

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
November 2020

U2M INVESTMENTS
acquired a majority stake in

demenego
Acquisition financing

illimity **SPRINGGROWTH**

FINEUROP SODITIC acted as financial advisor to the Acquirer
September 2020

WHITE BRIDGE INVESTMENTS
acquired a majority stake in

Alpha Test
Acquisition financing

BANCO BPM **Banca Popolare di Sondrio**

FINEUROP SODITIC acted as financial advisor to the Acquirer
July 2020

WISE EQUITY
acquired a majority stake in

FIMO
from
IGI SGR SpA
PRIVATE EQUITY

Acquisition financing and ancillary facilities

BANCO BPM **CRÉDIT AGRICOLE** **INTESA** **SNBIOLO**

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
July 2020

Platinum Equity
acquired

FANTINI GROUP
FARNESE
from
NB Renaissance Partners
through a LMBO transaction

Acquisition financing and ancillary facilities

UniCredit

FINEUROP SODITIC acted as financial advisor to the Acquirer
March 2020

argos.wityu
acquired
SICURA
and its subsidiaries from
rekeep
minds that work

Acquisition financing and ancillary facilities

BANCA IFIS BANCO BPM

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
February 2020

ARCADIA SGR
acquired a majority stake in
FAVILLINI
PHARMACEUTICAL PACKAGING

Acquisition financing and ancillary facilities

CRÉDIT AGRICOLE

FINEUROP SODITIC acted as exclusive financial advisor to the Borrower
February 2020

ēolo
Senior secured facilities

UniCredit NATIXIS MPS
BANCO BPM CRÉDIT AGRICOLE INTESA SANPAOLO

FINEUROP SODITIC acted as exclusive financial advisor to the Borrower
December 2019

XENON Private Equity
acquired
ZUMA
PELLI PREGIATE

QUAKE koverlux
THE VALUE OF FINISHING
creating a platform active in the production of accessories for fashion and luxury

Acquisition financing and ancillary facilities

INTESA SANPAOLO BANCO BPM illimity CA

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
November and December 2019

XENON Private Equity
acquired
C.B.G. ACCIAI
and its subsidiaries

Acquisition financing and ancillary facilities

MPS BANCO BPM BANCA IFIS
UBI Banca INTESA SANPAOLO

FINEUROP SODITIC acted as financial advisor to the Acquirer
November 2019

Platinum Equity
alongside
the Management team
acquired
DE WAVE GROUP

from and Private Shareholders

XENON Private Equity INTESA SANPAOLO

FINEUROP SODITIC acted as exclusive financial advisor to the Sellers
October 2019

PROGRESSIO SGR
Passion for growth
acquired a majority stake in
Damiano
THINK ORGANIC

Acquisition financing and ancillary facilities

MEDIO CREDITO ITALIANO

FINEUROP SODITIC acted as financial advisor to the Acquirer
July 2019

H.I.G. CAPITAL
acquired
metal print
STAMPAGGIO A CALDO LAVORAZIONE OTTONE
MADE IN ITALY

Acquisition financing and ancillary facilities

UBI Banca MPS
illimity BANCA IFIS MEDIO CREDITO ITALIANO

FINEUROP SODITIC acted as financial advisor to the Acquirer
June 2019

AMBIENTA
Environmental Investment
acquired a majority stake in
PHOENIX
ALUMINUM EXTRUSION DIES

Acquisition financing and ancillary facilities

BANCA IMI UBI Banca BANCO BPM

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
May 2019

EQUINOX
acquired a majority stake in
QUID
ICT FOR BUSINESS
QUID GROUP

Acquisition financing and ancillary facilities

BANCO BPM MEDIO CREDITO ITALIANO UniCredit

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
April 2019

XENON Private Equity
acquired
PanaPesca
Gli specialisti del pesce

Acquisition financing and ancillary facilities

BANCA IMI MEDIO CREDITO ITALIANO
BANCO BPM BANCA IFIS

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
December 2018

TECNOPOOL
FOOD PROCESSING EQUIPMENT

acquired
LOGIDICE and **MIMAC**
food processing equipment

Acquisition financing and ancillary facilities

BANCO BPM MPS
CRÉDIT AGRICOLE FRULADRIA BANCA IFIS

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
November 2018

FONDO ITALIANO D'INVESTIMENTO
acquired
marval
mechanical machinings
alongside the Founding Family and Management

Acquisition financing and ancillary facilities

CRÉDIT AGRICOLE BANCO BPM
BNL GRUPPO BNP PARIBAS MPS

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
October 2018

ntc
Novity Technology Cart.
owned by
wise sgr
acquired a product portfolio from
NOVARTIS

Acquisition financing and ancillary facilities

MEDIO CREDITO ITALIANO

FINEUROP SODITIC acted as exclusive financial advisor to the Company
May 2018

Apax
PARTNERS
acquired a majority stake in
Bip
alongside the Co-Founders
TO TIKEHAU CAPITAL
Senior Secured Notes
and
CRÉDIT AGRICOLE CARIPASSA
Ancillary Facility

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
March 2018

CHEQUERS
CAPITAL
acquired a majority stake in
BOZZETTO GROUP
ADVANCED CHEMICALS

Acquisition financing and ancillary facilities

UniCredit CRÉDIT AGRICOLE
BANCA IFIS UBI Banca

FINEUROP SODITIC acted as financial advisor to the Acquirer
August 2017



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