

# FINEUROP SODITIC Since 1998

Your advisor in corporate finance

#### **Profile**

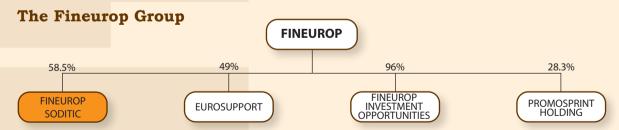
Fineurop Soditic is an independent corporate finance boutique established in 1998. Its activities range from mergers and acquisitions to debt advisory. Headquartered in Milan, Fineurop Soditic has an extensive international network.

Fineurop Soditic has successfully completed over 600 domestic and cross border transactions with family owned businesses, large corporates and private equity firms. It has established a position as a leading player in the Italian market with a particular focus on mid-sized businesses.

Fineurop Soditic's main shareholders are the Fineurop Group, active in export finance since 1966; Soditic Finance, an international financial services company based in London and Geneva; and the senior management.

Besides corporate finance, Fineurop Group is successfully active in direct investments and investments in distressed assets. It has promoted a special purpose acquisition company (SPAC) named SprintItaly, which has performed a business combination with SICIT 2000, in May 2019.

Fineurop Soditic is an Associate Member of AIFI (Italian Venture Capital and Private Equity Association) and it is also member of the World M&A Alliance (international cooperation of independent M&A advisory firms, each having a strong track record in their home market).





#### Fineurop Soditic international network

Fineurop Soditic has developed a wide international network, either by signing one-to-one partnerships with advisory firms abroad and by joining the World M&A Alliance, an international network of independent M&A advisory firms, each having a strong track record in their home markets.

75 80	2/3
Fineurop Soditic	
City	Country
Milan	
London	
Geneva	+
	D.D.
{	
INFI DOD	
	City Milan London

72			
Partners			
Company		Headquarters	Country
Arcano Partner www.arcanopartners.com	ARCANO	Madrid	
Blacktrace www.blacktrace.nl	BLACKTRACE	s-Hertogenbosch	
CP Investments www.cpinvestments.pl	CPINVESTMENTS	Warsaw	
Divest Merge Acquire www.divestmergeacquire.com	_ DMA	Queensland	
E.J. McKay www.ejmckay.com	E. J. McKay	Shanghai	*3
England & Company www.englandco.com	ENGLAND COMPANY	Washington, DC	
EU Advisory www.euadvisoryltd.com	EU Advisory MEA Advisory - Strategy Consultancy	Istanbul /	C*
Fimeco www.fimeco.mx	Fimecap	Mexico City	
Goodbody www.goodbody.ie	Goodbody	Dublin	3
JMB www.jmba.com.br	jmb.	São Paulo	
M.M.Warburg & Co. www.mmwarburg.de	∕√√ M.M.WARBURG & CO BANK	Hamburg	
Nihon M&A Center www.nihon-ma.co.jp	III人 B本M&Aセンタ	Tokyo	M S
Sodica www.ca-sodica.com	SODICA CORPORATE FINANCE	Paris	
Wodehousecapital www.wodehousecapital.com		Mumbai	0

#### Why FINEUROP SODITIC?

- Truly independent financial advisor, with a strong tailor-made approach and the highest level of confidentiality
- Senior and Entrepreneurial approach on both buy and sell side.
- We can rely on a strong international network: Soditic offices in London and Geneva, partners in France, US, Germany, Spain, The Netherlands, China, India and other countries thanks to the World M&A Alliance network.
- On the buy side, high capability of valuing correctly the target, understanding the competitive scenario, and providing
  high value added in execution.
- On the acquisition financing side, deep knowledge of the landscape of banking and of alternative lenders, and ability to provide optimization of financing sources and timely and smooth execution.
- Ability to successfully implement all sale strategies (pre-emptive bids, negotiated sale, broad or limited auction), maximizing value to the sellers.
- Strong market position for number of deals (top ten in Italy).





acquired trade and assets through a carve out from



Acquisition financing



/ Deutsche Bank

INTESA M SANPAOLO

BPER:

FINEUROP acted as financial advisor to the Acquirer SODITIC

December 2022



controlled bu



acquired

Acquisition financing and ancillaru facilities



FINEUROP acted as exclusive financial advisor to the Acquirer SODITIC

December 2022



listed on the Japanese Stock Exchange acquired



from private shareholders

FINEUROP acted as exclusive financial advisor to the Acquirer SODITIC

December 2022

GRUPPO FLORENCE

acquired a majority stake in

NOVARESE taccetti ECOTWEAD SINCE 1880

Ideal Blue DENIM EVOLUTION

Acquisition financing and ancillary facilities



BNL QUINCE BANCO BPM



FINEUROP acted as financial advisor

to the Acquirer SODITIC December 2022



Refinancing of existing indebtedness and ancillary facilities





FINEUROP acted as financial advisor to the Company SODITIC

November 2022



backed by



acauired a majority stake in



FINEUROP acted as financial advisor to the Acquirer SODITIC

November 2022



acquired a majority stake in



Acquisition financing







Mezzanine financing

= EQUITA

FINEUROP acted as financial advisor to the Acquirer SODITIC November 2022

**BPER:** 



acquired a 70% stake in



from the founding family and

Charme Capital Partners

FINEUROP acted as exclusive M&A and financial advisor to the Acquirer SODITIC November 2022





backed by



acquired



Acquisition financing



Deutsche Bank

FINEUROP acted as exclusive financial advisor to the Acquirer SODITIC

November 2022

#### **Poste**italiane

acquired a maioritu stake in



from the founders

FINEUROP acted as exclusive financial advisor to the Sellers SODITIC

October 2022



backed by



acquired a majority stake in

JATO 1991 and



FINEUROP acted as exclusive financial advisor to the Acquirer SODITIC October 2022



Initial Public Offerina on the



FINEUROP acted as exclusive financial advisor to the Group SODITIC August 2022



backed by



acquired







FINEUROP acted as exclusive financial advisor to the Acquirer SODITIC

July 2022



backed bu



and FONDO ITALIANO

acauired a majority stake in



FINEUROP acted as financial advisor to the Acquirer SODITIC July 2022



backed by



acquired a majority stake in

acted as exclusive financial advisor to the Acquirer SODITIC

July 2022



acquired a maioritu stake in



FINEUROP acted as exclusive financial advisor to the Sellers SODITIC July 2022





acquired



from



RAVØ

and other shareholders

FINEROP acted as exclusive financial advisor to the Acquirer

June 2022

# DIGITAL 360

listed on Euronext Growth Milan acquired a majority stake in



FINEROP acted as exclusive financial advisor to the Sellers

June 2022



controlled by



SMC

Acquisition facility

INTESA M SANIPAOLO BANCO BPM

CRÉDIT Muxinich Co Deutsche Bank

FINEROP acted as exclusive financial advisor

to the Acquirer

June 2022



acquired a minority stake in



Acquisition financing



FINEROP acted as exclusive financial advisor to the Acquirer

June 2022



backed by



acquired



POLIAMBULATORIO-CHIRURGICO MODENESE

**FINEUROP** acted as exclusive financial advisor SODITIC May 2022

B BU a Br

a Bregal Company

acquired a majority stake in



Acquisition financing and ancillary facilities



FINEROP acted as financial advisor to the Acquirer

May 2022

AZIMUT IIBERA IMPRESA

SODITIC



acquired a majority stake in



from

and the founding family

FINEUROP acted as financial advisor

FINEUROP acted as financial davisor
SODITIC April 2022



backed by



acquired a majoritu stake in



FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer

April 2022





announced the acquisition of 100% in



from

and

Private. shareholders

**FINEUROP** SODITIC

acted as exclusive financial advisor to the selling Shareholders April 2022

sponsored by

FIRSTRESERVE

acquired



Termomeccanica Pompe Termomeccanica Group

acted as financial advisor to the Acquirer SODITIC

April 2022



completed the take-private of its shares listed on





**FINEUROP** acted as financial advisor SODITIC March 2022



has committed € 50 million



FINEUROP acted as exclusive financial advisor SODITIC March 2022



the Israeli private equity fund

announced the acquisition of



and

acted as exclusive financial advisor to the Acquirer SODITIC

March 2022



backed by



acauired

C:NVERGE

SINTHERA.COM • EXTRAORDY



**FINEUROP** SODITIC

acted as financial advisor to the Acquirer

March 2022



announced the acquisition of



from



**FINEUROP** SODITIC

acted as financial advisor to the Acquirer

March 2022



backed by



Financial advisoru

SODITIC

FINEUROP acted as exclusive financial advisor to the Company

March 2022







backed by the Israeli private equity fund



acauired



**FINEUROP** SODITIC

acted as exclusive financial advisor to the Acquirer

March 2022

VISION GROUP

acquired 174 stores



and GrandVision



from

EssilorLuxottica and GrandVision

FINEUROP acted as financial advisor to the Acquirer SODITIC

March 2022

TECHNOLOGY PARTNERS acquired a majority stake in

**INVESTCORP** 



from private shareholders

SODITIC

FINEUROP acted as exclusive financial advisor to the Sellers

February 2022

**FairConnect** 

controlled by

Palamon

Capital Partners

acquired



from



FINEUROP acted as financial advisor

to the Acquirer SODITIC December 2021



acquired



FINEUROP acted as exclusive financial advisor to the Acquirer SODITIC

December 2021



LBO FRANCE

acquired

progold

creating an integrated platform to serve the luxury market

**FINEUROP** SODITIC

acted as financial advisor to the Acquirer

December 2021



acquired a 56.45% stake in



SODITIC

FINEUROP acted as financial advisor to the majorutu Shareholders

November 2021



acquired a majority stake in

zanzar

Acquisition financing and ancillary facilities

Sella **BPER**:

FINEUROP acted as exclusive financial advisor to the Acquirer SODITIC November 2021





acquired a majority stake in



Acquisition financing and ancillary facilities







**FINEUROP** SODITIC

acted as financial advisor to the Acquirer

November 2021



STIRLING SQUARE

CAPITAL PARTNERS acquired





and Senior secured notes and ancillary facility

BARINGS CRÉDIT AGRICOLE

acted as financial advisor to the Acquirer

SODITIC November 2021





Acquisition financing and ancillary facilities





FINEUROP acted as financial advisor to the Acquirer SODITIC

October 2021



Financial advisory

SODITIC

FINEUROP acted as financial advisor to one of the Companu's shareholders August 2021





**FINEUROP** SODITIC

acted as exclusive financial advisor to Consilium

July 2021



acauired the Public Administration and Healthcare system consulting business of



Acquisition note and ancillary facility CRÉDIT AGRICOLE

FINEUROP acted as financial advisor to the Acquirer

SODITIC

July 2021



acquired a stake in

from.

WHITE BRIDGE INVESTMENTS

and

other private shareholders

SODITIC

acted as exclusive financial advisor to the Acquirer

July 2021



acquired a 30% stake in

**Veneta Cucine** 

**FINEUROP** SODITIC

acted as exclusive financial advisor to the Sellers

June 2021







acquired

**FINEUROP** SODITIC

acted as exclusive financial advisor to the Acquirer

June 2021

# **bormioli** pharma

a portfolio company of

# Triton

acquired the operational going concern from



**FINEUROP** SODITIC

acted as financial advisor to the Acquirer

May 2021



Acquisition and Refinancing facilities

INTESA M SANPAOLO BANCO BPM



**BPER:** BCC BRESQA

May 2021



Mezzanine financing



acted as financial advisor to the Acquirer

SODITIC





from the founding shareholders

Acquisition Financina and Ancillary Facilities



CRÉDIT (P) illimity

acted as financial advisor to the Acquirer

May 2021



owned by

#### ARDIAN

Term loan and ancillary facilities





SODITIC

FINEUROP acted as exclusive financial advisor to the Borrower

March 2021



acquired a majority stake in



**FINEUROP** SODITIC

acted as financial advisor to the Sellers

February 2021



controlled by

Aksìa group acquired a majoritu stake in



Acquisition financing and ancillary facilities

FINELROP acted as financial advisor

SODITIC

& Banca Ifis

to the Acquirer

December 2020

Muzinich & Co

**PROGRESSIO**SGR

Passion for growth

acquired a 30% stake in

**\\SSIST** 

SODITIC

acted as exclusive financial advisor to the Acquirer

December 2020







acquired a majority stake in





Senior secured financing

acted as exclusive financial advisor to the Acquirers SODITIC

November 2020



Term Loan and ancillary facilities







acted as exclusive financial advisor to the Borrewer SODITIC November 2020

Aksìa group

acquired a majority stake in



Acquisition financing and ancillary facilities



INTESA TO SANIMOLO CA CRÉDIT BANCO BPM

FINEUROP acted as exclusive financial advisor to the Acquirer SODITIC November 2020 Term loan and ancillary facilities CRÉDIT AGRICOLE





acted as exclusive financial advisor **FINEUROP** to the Borrower SODITIC

October 2020







a company owned by INVESTCORP

SODITIC

FINEUROP acted as exclusive financial advisor for this transaction

October 2020



acquired a majority stake in



Acquisition financing





SODITIC

FINEUROP acted as financial advisor to the Acquirer

September 2020



acquired a controlling stake in



SODITIC

FINEUROP acted as financial advisor for this transaction

September 2020



acquired a majority stake in



Acquisition financing



Banca Popolare

FINEUROP acted as financial advisor to the Acquirer SODITIC

July 2020





acquired a majority stake in



Acquisition financing and ancillary facilities

BANCO BPM CRÉDIT INTESA M SANIMOLO

SODITIC

acted as exclusive financial advisor to the Acquirer

July 2020



controlled bu



acauired



from the founding family

FINEUROP acted as exclusive financial advisor to the Acquirer SODITIC July 2020



has acauired



from private shareholders

FINEUROP acted as exclusive financial advisor to the Sellers SODITIC April 2020



has acquired



FINELROP acted as financial advisor to the Sellers SODITIC April 2020

FARNESE

**NB** Renaissance Partners

through a LMBO transaction

Acquisition financing and ancillary facilities

UniCredit

FINEUROP acted as financial advisor to the Acquirer SODITIC

March 2020

acquired



and its subsidiaries from



Acquisition financing and ancillary facilities

**BANCA IFIS** 



FINEUROP acted as exclusive financial advisor to the Acquirer SODITIC

February 2020



acquired a majority stake in



Acquisition financina and ancillary facilities



FINEUROP acted as exclusive financial advisor to the Borrower SODITIC February 2020



M | Mandarin

Acquisition financing and ancillary facilities





FINEUROP acted as financial advisor to the Borrower SODITIC

January 2020





acauired



SODITIC

FINEUROP acted as financial adviser to the Acquirer

December 2019



Senior secured facilities



SODITIC







FINEUROP acted as exclusive financial adviser to the Borrower

December 2019







creating a platform active in the production of accessories for fashion and luxury

Acquisition financing and acillary facilities





FINEUROP acted as exclusive financial adviser to the Acquirer SODITIC November and December 2019





and its subsidiaries

Acquisition financing and ancillary facilities







FINEUROP acted as financial adviser to the Acquirer SODITIC

November 2019



alonaside

the Management team acauired

**DE WAVE** GROUP **CLUS** SENSE OWERET



Private Shareholders

FINEUROP acted as exclusive financial adviser to the Sellers SODITIC

October 2019



has acquired

CENTRI DENTISTICI



from and

the Group's foundina Shareholders

FINEUROP acted as exclusive financial adviser SODITIC

October 2019













SODITIC

FINEUROP acted as financial adviser to the Acquirer

October 2019

#### NB Renaissance Partners

acquired a majority stake in



from the founding family

FINEUROP acted as financial adviser to the Acquirer SODITIC

September 2019





acauired a majority stake in

# AMF GROUP

FINEUROP acted as exclusive financial adviser to the Acquirer SODITIC August 2019



Company controlled by

#### ARDIAN

Financial Advisory

FINEUROP acted as exclusive financial adviser to the Company SODITIC July 2019

### **PROGRESSIO**SGR

Passion for growth acquired a majority stake in



Acquisition financing and ancillary facilities

MEDIOCREDITO ITALIANO

FINEUROP acted as financial adviser to the Acquirer SODITIC

July 2019





Acquisition financing and ancillary facilities

**UBI** Sanca

MPS

**BANCAIFIS** 

₩ MEDIOCREDITO

FINEUROP acted as financial adviser to the Acquirer SODITIC

June 2019



acquired



from the founding family

FINEUROP acted as exclusive financial adviser to the Sellers SODITIC

June 2019



acquired



through a

Management Buy-Out

FINEUROP acted as financial adviser to the Acquirer SODITIC

June 2019





acquired

from private shareholders

FINEUROP acted as exclusive financial adviser to the Sellers SODITIC May 2019 AMBIENTA

acquired a majority stake in



from



FINEUROP acted as exclusive financial adviser to the Acquirer SODITIC

May 2019





owner of the brands

BERING MSHARK ayoster segura Ecaica.

portfolio company of

(2) eurazeo

acquired



FINEUROP acted as exclusive financial adviser SODITIC

to the Acquirer May 2019

# **EQUINOX**

acauired a majority stake in



FINEUROP acted as exclusive financial adviser to the Acquirer SODITIC April 2019 vetrya

acquired



from the founding family

FINEUROP acted as financial adviser to the Sellers SODITIC

March 2019





Acquisition financina and ancillary facilities

BANCA IMI MEDIOCREDITO

ITALIANO

BANCO RPM BANCA IFIS

FINEUROP acted as exclusive financial adviser to the Acquirer SODITIC

December 2018

#### NB Renaissance Partners

announced the acquisition of a majority stake in



and other minority Shareholders

M | Mandarin C Capital P Partners

SODITIC

the founding Families

ATLANTE PRIVATE EQUITY

FINEUROP acted as financial adviser to the Sellers

December 2018

**DE WAVE** GROUP controlled by XENON acquired High Quality Interiors Acquisition financing BANCA IFIS CRÉDIT AGRICOLE

SODITIC

FINEUROP acted as exclusive financial adviser to the Acquirer

November 2018





MECTRA

Acquisition financing ana ancillary facilities

BANCO BPM BANCA IFIS

BANCA IMI MEDIOCREDITO ITALIANO

FINEUROP acted as exclusive financial adviser to the Acquirer SODITIC

November 2018

**TECNOPOOL** controlled by





Acquisition financing and ancillary facilities

MPS BANCO BPM **BANCAIFIS** 

CRÉDIT AGRICOLE FINEUROP acted as exclusive financial adviser

to the Acquirer SODITIC November 2018





backed bu





a leading integrated network in the circular economy

FINEUROP acted as exclusive financial adviser to the transaction SODITIC November 2018 LUTECH owned bu

### **One Equity Partners**

has acquired



from private Shareholders

FINEUROP acted as exclusive financial adviser to the Acquirer SODITIC November 2018



acquired



from Buy Out Partners

FINEUROP acted as financial adviser to the Acquirer SODITIC

October 2018

**BainCapital** 

acauired



from

ARDIAN

FINEUROP acted as financial adviser to the Seller SODITIC

October 2018



mechanical machinings

alongside the Founding Family and Management Acquisition financing and ancillary facilities



BANCO BPM

MPS

FINEUROP acted as exclusive financial adviser to the Acquirer SODITIC

October 2018



#### ARDIAN

Term loan and ancillary facilities



CRÉDIT AGRICOLE **BANCAIFIS** 

FINEUROP acted as exclusive financial adviser to the Borrower SODITIC

July 2018





TRILANTIC EUROPE Term loan and ancillary facilities



**UBI** MBanca Banca Popolare

FINEUROP acted as exclusive financial adviser to the Borrower SODITIC June 2018 SCHAFER

acquired 100% stake in



FINEUROP acted as exclusive financial adviser to the Sellers SODITIC May 2018





owned by wise sar

acquired a product portfolio from



Acquisition financing and ancillary facilities

#### ··· MEDIOCREDITO ITALIANO

FINEUROP acted as exclusive financial adviser to the Company SODITIC May 2018





owned bu

Term loan facilities

CRÉDIT AGRICOLE MPS

**UBI** Sanca **BPER**:

FINEUROP acted as exclusive financial actea as excussing adviser to the Borrowers

May 2018 SODITIC



owned bu

CHARTERHOUSE acauired



FINEUROP acted as exclusive financial adviser to the Acquirer SODITIC

May 2018



acquired a majority stake in



Acquisition financing and ancillary facilities





CRÉDIT AGRICOLE

**BANCA IFIS** 

FINEUROP acted as exclusive financial SODITIC adviser to the Acquirer April 2018



sianed an agreement for the acquisition of



FINEUROP acted as financial adviser to the Acquirer SODITIC

April 2018

#### Parma **Healthcare**

acquired 100% stake in



Financial advisory

FINEUROP acted as exclusive financial adviser to the Acquirer SODITIC April 2018

acquired a majoritu stake in



ARGOS Capital for your future

FINEUROP acted as exlusive financial adviser to the Acquirer SODITIC March 2018

A POOL OF INVESTORS

has acquired a stake in



through a management buy-out

FINEUROP acted as exclusive financial adviser to the Shareholders SODITIC March 2018

**FINEUROP** 



acquired

FOREST S.r.1. owner of the brand



FINEUROP acted as exclusive financial adviser to the Seller SODITIC March 2018



acauired a majority stake in



FINELROP acted as financial adviser to the Acquirer SODITIC February 2018



The Genuine Company owned by

> CHARTERHOUSE acquired



FINEUROP acted as financial adviser to the Acquirer SODITIC

January 2018



acauired



from



FINEUROP acted as exlusive financial adviser to the Acquirer SODITIC October 2017





the founding Shareholders

FINEUROP acted as exclusive financial adviser to the Acquirer SODITIC September 2017 NB Renaissance Partners

acquired a majority stake in



Acquisition financina and ancillary facilities

UniCredit **BANCA IFIS** 



FINEUROP acted as financial adviser SODITIC to the Acquirer September 2017

acquired a stake in



FINEUROP acted as exclusive financial adviser to the Sellers SODITIC

September 2017



Capital increase subscribed bu



**FINEUROP** acted as exclusive financial adviser to the Company SODITIC September 2017





acquired a majoritu stake in



from

**OSYNERGO** 

FINEUROP acted as financial adviser

SODITIC to the Acquirer

August 2017



acquired 100% stake in



the founding family

FINEUROP acted as financial adviser SODITIC to the Acquirer August 2017



acauired

#### **BOGLIOLI**

MILANO

from

wise sar

FINEUROP acted as exclusive financial SODITIC adviser to the Seller

**PROGRESSIOSGR** Passion for growth



alongside the founding Family Acquisition financing and ancillary facilities

CRÉDIT AGRICOLE

FINEUROP acted as sole debt adviser SODITIC to the Borrower





alongside Co-Founder and New Senior Management



Senior Secured Notes and CRÉDIT AGRICOLE Super Senior Ancillary Facility

**FINEUROP** 

acted as debt adviser SODITIC

July 2017 to the Acquirer

acquired a majority stake in



Triton

and **PARAGON PARTNERS** 

FINEUROP acted as exclusive financial SODITIC adviser to the Acquirer July 2017











FINEUROP acted as exclusive financial SODITIC adviser to the Acquirer July 2017



together with the founders and top management acquired 100% stake in



the founding

shareholders

and Alcedosor

FINEUROP acted as exclusive financial SODITIC adviser to the Acquirer March 2017





creating a leading player in the Italian spare parts distribution market

FINEUROP acted as financial adviser SODITIC for this transaction Ma March 2017

## **VFLEETCOR**\*

a Company listed on the NYSE

acauired a minority stake in



#### QUI! GROUP

INNOVARE PER CRESCERE

FINEUROP acted as exclusive financial SODITIC adviser to the Seller February 2017



together with its Limited Partners and Management acquired 100% stake in



Euro 29,000,000 Term loan & ancillary facilities

BPER: OF CRÉDIT AGRICOLE BANCAIFIS

FINEUROP acted as sole debt adviser
SODITIC to the Borrower Januar

January 2017

WHITE BRIDGE INVESTMENTS

acquired a minority stake in



FINEUROP acted as exclusive financial SODITIC adviser to the Acquirer January 2017





Financial advisory

FINEUROP acted as financial adviser SODITIC to the Acquirer January 2017



FINEUROP acted as exclusive financial SODITIC adviser to the Acquirer December 2016



controlled bu



Creating a new leading player in the abrasives industry

BANCA IMI sole book runner INTESA M SANDAOLO sole underwriter

FINEUROP acted as financial adviser SODITIC to the Acquirer

December 2016



Mandatoru Tender Offer & Squeeze-Out



FINEUROP acted as financial adviser SODITIC to the Acquirer November 2016





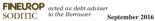
Financial advisoru

FINEUROPacted as exclusive financial adviser SODITIC to the main Shareholders November 2016









**UBI** Sanca













together with Founder and Management acquired 100% stake in



Texbond

Euro 25.000.000 acquisition financing and ancillary facilities





FINEUROP acted as sole debt adviser SODITIC to the Borrower June 2016



acquired a minority stake in



Alcedosgr

FINEUROP acted as financial adviser to the Company and to the majority Shareholder May 20



acquired a further 40% stake in



reaching 100% stake

FINEUROP acted as financial adviser SODITIC to the Acquirer May 2016 Funds advised bu

PERMIRA

acquired



from



**FINEUROP** SODITIC

acted as financial adviser to the Acquirer

April 2016

Aksìa group

acquired 100% stake of

#### LameplastGroup

Euro 23,500,000 acquisition financina and ancillary facilities





FINEUROP acted as sole debt adviser SODITIC to the Borrower

April 2016

wise sgr

togheter with

Management and Private Investors

acquired

**CONTROLS GROUP** 

FINEUROP acted as sole financial adviser SODITIC to the Acquirers February 2016

Alcedosgr

toahether with

Founding Shareholders

acquired 100% of



SODITIC to the Acquirers

FINEUROP acted as sole financial adviser February 2016 ARDIAN

acquired



from



SODITIC

acted as exclusive financial adviser to the Acquirer February 2016





from the founding family and other shareholders

Euro 27,000,000 MLT and ancillary facilities



SODITIC

FINEUROP acted as financial adviser December 2015

to the Acquirer

Aksìa group

acquired





creating a new leading player in the bpo industry



FINEUROP acted as financial adviser to the Acquirer December 2015

Capital Funds



Financial advisory

FINEUROP acted as exclusive financial adviser SODITIC



owned by



together with the founding family Euro 20,500,000 MLT and ancillary facilities



BPER:

FINEUROP acted as sole financial adviser to the Borrower SODITIC June 2015



owned by Oakley Capital Private Equity

together with Founders and Management Euro 35,000,000 MLT and ancillary facilities

SODITIC

FINEUROP acted as exclusive financial adviser to the Borrower June 2015 Fratelli Fila S.p.A.

acquired



FINEUROP acted as exclusive financial adviser SODITIC to the Acquirer June 2015



SUMMIT PARTNERS

acquired a majority stake in

DENTALPRO alongside with

Dam and Alef4

FINEUROP acted as exclusive financial adviser SODITIC April 2015

Funds advised by



acquired



leading global distributor of specialty chemicals and related services

FINEUROP acted as financial adviser SODITIC to the Acquirer

April 2015









FINEUROP acted as exclusive financial SODITIC adviser to the Seller April 2015



acquired 100% of



from



FINEUROP acted as exclusive financial SODITIC adviser to the Seller March 2015



acquired 100% stake of

Atento Česká republika a.s.

from



FINEUROP acted as exclusive financial adviser SODITIC to the Acquirer January 2015



acquired a controllina stake in



SODITIC to the Sellers

FINEUROP acted as exclusive financial adviser January 2015



Dax

acquired

FINEUROP acted as exclusive financial adviser SODITIC to the Acquirer October 2014



owner of



acquired 100% of



VILLA & BONALDI SDA

SODITIC

FINEUROP acted as debt adviser to the Acquirer

October 2014







**FINEUROP** SODITIC

acted as financial adviser to the Acquirer August 2014



acquired



SODITIC to the Acquirer

FINEUROP acted as exclusive financial adviser July 2014





Aksìa group

Financial advisory

SODITIC

FINEUROP acted as financial adviser to the Companies

July 2014



acquired 100% stake in



alongside with the Company's Management



and other investors

FINEUROP acted as exclusive financial adviser SODITIC to the Acquirer July 2014



acquired a controlling stake in





SODITIC

FINEUROP acted as exclusive financial adviser to the Acquirer April 2014



controlled by Qualium ( INVESTISSEMENT

acquired 100% stake in



PARTNERS

SODITIC

FINEUROP acted as exclusive financial adviser to the Seller April 2014 April 2014

General S.r.l.

owner of the brand



took over part of the assets of



through a "Concordato Preventivo" procedure

SODITIC to General

FINEUROP acted as exclusive financial adviser December 2013 Funds advised bu



have acquired



**FINEUROP** acted as exclusive financial adviser SODITIC to the Acquirer December 2013





High-tech since 1931.

acquired a controlling stake in



SODITIC

acted as financial advisers to the Acquirer October 2013 WITTUR

sold its hydraulic components subsidiary

WITTUR HYDRAULIC DRIVES S.r.I.

to the Management

FINEUROP acted as exclusive financial adviser to the Seller Sentember 201 September 2013





Company controlled by

wise sar

wisequity funds

#### Financial advisory

FINEUROP acted as exclusive financial adviser to the Company SODITIC

July 2013



acquired 100% stake of





and other Investors

SODITIC

FINEUROP acted as financial adviser to the Acquirer July 2013



#### seromikson

acquired the entire stake of



held bu

PROGRESSIO SGR S.O.A.

FINEUROP acted as exclusive financial adviser to the Seller SODITIC June 2013

#### PM & PARTNERS

together with Founding families and Management acquired 100% stake in



from

#### Aksia capital III

and other investors

FINEUROP acted as exclusive financial adviser to the Sellers SODITIC

June 2013



acquired a controlling stake in



**FINEUROP** SODITIC

acted as debt adviser to the Acquirer

May 2013

#### GENERALE CONSERVE

owner of the brand



La Qualità e il Rispetto

acquired total control of brand and business of

**FINEUROP** SODITIC

acted as exclusive financial adviser to the Acquirer

SODITIC April 2013



acquired total control of assets and business of



through a Bankruptcy Procedure

FINEUROP acted as exclusive financial adviser to the Acquirers March 2013 STIRLING SQUARE CAPITAL PARTNERS and the Company's Management





FINEUROP acted as exclusive financial adviser to the Acquirers

SODITIC March 2013









ARCA IMPRESA FINEUROP to the Acquirer SODITIC

IMI FONDI CHIUSI SGR

acted as exclusive financial adviser

January 2013



DEPIL SOAP STAMINALINE®

Cambia Delle Senoalto'

RILEOR BILBA

has been sold to a Strategic Partner

FINEUROP acted as exclusive financial adviser SODITIC

October 2012



Company controlled by

wise sar

wisequity funds

Financial advisory

FINEUROP acted as exclusive financial adviser to the Company SODITIC

August 2012





sold 100% stake in

#### **GENERGIA**

Generale Energia S.p.A.

to

#### **##**Heat&Power

FINEUROP acted as exclusive financial adviser to the Sellers SODITIC

July 2012



Company controlled by

Aksìa group

Financial advisory

FINEUROP acted as exclusive financial adviser to the Company SODITIC July 2012

IGI SGR SDA

IMI FONDI CHIUSI SGR acquired

through a LMBO transaction from

ARCA IMPRESA

and other investors

acted as exclusive financial adviser **FINEUROP** to the Sellers SODITIC July 2012



acquired total control of assets and business of



trough a Bankruptcy Procedure

FINEUROP acted as exclusive financial adviser to Castagna Univel SODITIC June 2012

L PERCASSI G R O U P owner of the brand







acted as exclusive financial adviser to the Seller **FINEUROP** SODITIC

April 2012





MONTEZEMOLO & PARTNERS

acquired a majority stake of







and MPVENTURE FINEUROP acted as exclusive financial adviser

to the Acquirer SODITIC

April 2012

#### BORBONESE



**FINEUROP** SODITIC

acted as financial adviser to the Company

January 2012



acquired the businesses of



and

#### ORDINETT

FINEUROP acted as exclusive financial adviser SODITIC November 2011





Private Investors

SODITIC

FINEUROP acted as exclusive financial adviser to the Seller

November 2011



Short term and MLT facilities

FINEUROP acted as exclusive financial adviser to the Borrower SODITIC October 2011



owner of the brand



Financial advisory

FINEUROP was mandated by the Company SODITIC September 2011





Financial advisory

FINEUROP acted as exclusive financial adviser SODITIC September 2011



Company owned by



Financial advisory

FINEUROP acted as exclusive financial adviser to the Company SODITIC July 2011





acauired

·Dada ·net from



FINEUROP acted as exclusive financial adviser to the Seller SODITIC May 2011



AXA Private Equity

acquired the hydraulic business of



based in Minneapolis - Minnesota

#### Continental Machines Inc.

FINEUROP acted as exclusive financial adviser to the Acquirer SODITIC April 2011



sold its stake in

**FINEUROP** acted as exclusive financial adviser to the Seller SODITIC

March 2011



a group controlled by

ORLANDO ITALY acauired



FINEUROP acted as exclusive financial adviser to the Acquirer SODITIC February 2011

acquired a controlling stake in VESEVO S.p.A. owner of the brand



from the Management and

QUADRIVIO SGR FINEUROP acted as exclusive financial adviser

to the Acquirer SODITIC February 2011

#### Private Investors

took over



Industrial Business

FINEUROP acted as exclusive financial adviser to the Acquirers SODITIC January 2011



Italmatch Chemicals



Mandarin Capital Partners

and other Investors through a LMBO transaction

FINEUROP acted as exclusive financial adviser to the Seller SODITIC December 2010



owner of the brand



acquired a majority stake of the French company



FINEUROP acted as exclusive financial adviser to the Acquirer SODITIC December 2010





controlled by



Financial advisory

SODITIC

FINEUROP was mandated by

October 2010

#### Aksìa capital III

and

wise sar

wisequity funds

acquired a majority stake in



through a LMBO transaction

FINEUROP acted as financial adviser to the Acquirers SODITIC

October 2010

#### **BOGLIOLI**

owned by

the Boglioli family

and

wise sar

wisequity funds

Financial advisory

SODITIC

FINEUROP was mandated by the Company

June 2010





Euro 280,000,000 MLT facilities





FINEUROP acted as exclusive financial adviser SODITIC June 2010



Took over



Industrial Business

SODITIC

FINEUROP acted as exclusive financial adviser to Castagna Univel May 2010

The Scandinavian Private Equity Fund

acquired a 100% stake in the Danish company



Gram Equipment

from

CATELLI HOLDING

trough a MBO transaction

FINEUROP acted as exclusive financial adviser to the Seller SODITIC

April 2010





Financial advisory

**FINEUROP** SODITIC

was mandated by the Company

February 2010





ZOOMLION

alongside with





Mandarin Capital Partners

Financial advisory

FINEUROP was mandated by the Company

SODITIC

December 2009





Valuation Business plan

FINEUROP acted as financial adviser to the Borrower SODITIC

September 2009



acquired



from the Padua Court through composition with creditors ("Concordato Preventivo")

FINEUROP acted as financial adviser to the Acquirer SODITIC

May 2009



a company owned by



Senior Debt Reneaotiation and covenants resetting

FINEUROP acted as sole financial adviser to the Company SODITIC

April 2009



acauired the brand and the business

KOR FF

from



FINEUROP acted as exclusive financial adviser to the Seller SODITIC

March 2009





invested in



through capital increase

FINEUROP acted as financial adviser to the Company SODITIC

March 2009



acquired a majoritu stake in



through a LMBO transaction

FINEUROP acted as exclusive financial adviser to the Sellers SODITIC December 2008



acquired a majority stake in



wise sar

wisequity funds

FINEUROP acted as financial adviser to the Seller SODITIC November 2008



acquired a majority stake in



FINEUROP acted as financial adviser to the Acquirer SODITIC October 2008

**FINEUROP** 



alonaside with





Mandarin Capital Partners





magenta sgr

FINEUROP acted as financial adviser to the Seller SODITIC September 2008

Alto Capital II fund managed by



acquired a majoritu stake of



through a MBO transaction

FINEUROP acted as exclusive financial adviser to the Acquirer SODITIC August 2008



acquired a majority stake in



from

ARGOS SODITIC

FINEUROP acted as exclusive financial adviser SODITIC

July 2008



and



acauired



SODITIC

FINEUROP acted as financial adviser to the Sellers

July 2008

#### ARTSANA

owner of the brand



acquired a 100% stake of the U.S. company



SODITIC

FINEUROP acted as exclusive financial adviser to the Acquirer

May 2008

CAPERNATIXIS and PROGRESSIO SGR SAA

have acquired a 100% stake of



from

IF INVESTIMENTI a Fund managed by INDUSTRIA & FINANZA SGR

RECOS S.A.

FINEUROP acted as exclusive financial adviser to the Sellers SODITIC

February 2008



aguired a majority stake in



through a LMBO transaction

FINEUROP acted as exclusive financial adviser to the Sellers SODITIC

January 2008



acquired a majority stake in



SODITIC

FINEUROP acted as financial adviser to the Sellers

January 2008







Medium Long Term Financing, Mezzanine Facility and Acquisition Facility

FINEUROP acted as financial adviser to the Company SODITIC

August 2007

Alpha Private Equity Fund 5 acquired a majority stake in through a MBO transaction FINEUROP acted as financial adviser to the Acquirer



acquired 100% of



through a FBO transaction

SODITIC

FINEUROP acted as financial adviser to the Acquirer

July 2007



a Company controlled by



Medium Long Term Financing and Mezzanine Facility

**FINEUROP** SODITIC

acted as financial adviser to the Borrower

July 2007



through

Fondo Dimensione Network acquired the majority stake of



Absolute Ventures SCA fund advised by AVM ITALIA

SODITIC

FINEUROP acted as financial adviser to the Seller

May 2007

NASDAQ listed company

SODITIC



has acquired the Italian choline chloride business of



FINEUROP acted as financial adviser to the Seller SODITIC

April 2007

July 2007

EMERALD ADVISORY SERVICES & EQUITY INVESTMENTS S.A. a fund advised by PM & PARTNERS acquired the majority stake of MACCORP ITALIANA S.p.A.



Industrial Resources Investments S.A.

FINEUROP acted as M&A adviser to the Seller SODITIC

April 2007





acquired a majority stake in



FINEUROP acted as financial adviser SODITIC to the Acquirer January 2007

### Aksìa capital III

acquired a 70% stake in



FINEUROP acted as financial adviser SODITIC for this transaction January 2007





acquired a 100% stake in

SODITIC to the Acquirers

FINEUROP acted as financial adviser

December 2006



acauired a majority stake in



SODITIC to the Acquirer

FINEUROP acted as financial adviser November 2006

#### STIRLING SOUARE CAPITAL PARTNERS

acquired a majority stake in



FINEUROP acted as financial adviser SODITIC to the Acquirer

October 2006

### **MORELLATO**

acquired 100% of



from

**OPERA** 

FINEUROP acted as exclusive financial adviser SODITIC to the Acquirer October 2006



Medium Long Term Bilateral Facilities

**Banca Intesa** 



acted as bilateral lenders

FINEUROP acted as financial adviser SODITIC to the Borrower

August 2006





a Group controlled by

#### **Absolute Ventures SCA**

through a reserved capital increase

FINEUROP acted as financial adviser to the Company Ju July 2006







Credem Private Equity SGR S.p.A

acquired a majority stake in



through a LMBI transaction

FINEUROP acted as exclusive M&A adviser to the Acquirer SODITIC

July 2006

Funds managed by



magenta sgr

have acquired a 70% stake in





FINEUROP acted as financial adviser to the Acquirer SODITIC

July 2006



acquired a majority stake in



Mandated Lead Arranger in the Acquisition Financing Facilities



FINEUROP acted as financial adviser to the Acquirer SODITIC

SODITIC

June 2006

#### ERGON CAPITAL

VESTAR CAPITAL PARTNERS

Athena Private Equity S.A.

have acquired together with senior management



through a MBO transaction

FINEUROP acted as sole M&A adviser

to the Acquirers SODITIC

April 2006



a Company controlled by



acquired a majority stake in





FINEUROP acted as financial adviser to the Acquirer SODITIC

April 2006



acquired in U.S.A. the assets of



from



FINEUROP acted as financial adviser to the Acquirer SODITIC

February 2006

#### BS Investimenti IV

a Fund managed bu Investimenti SGR SDA

acquired 100% of



through a LMBO transaction from

INVESTITORI ASSOCIATI

FINEUROP acted as exclusive M&A adviser to the Seller

February 2006



Medium Lona Term financing



acted as joint arrangers and underwriters

FINEUROP acted as financial adviser to the Borrower SODITIC

January 2006



## Your advisor in Corporate Finance 2005 Selected transactions



acquired



owner of

argentovivo and IULIPET

FINEUROP acted as financial adviser SODITIC in the transaction November 2005



acquired a majority stake in



FINEUROP acted as financial adviser SODITIC to the Acquirer

September 2005

Private Equity Funds managed by



acquired

from **Europe Capital Partners IV** a Fund advised by L.B.O. Italia

SODITIC to the Seller

FINEUROP acted as exclusive M&A adviser September 2005



acquired a 100% stake in



FINEUROP acted as financial adviser SODITIC to the Acquirer September 2005

#### INVESTITORI ASSOCIATI

acquired a 62% stake in



through a LMBO transaction from

Barclays Private Equity

and the founding entrepreneurs

FINEUROP acted as financial adviser SODITIC to the Acquirer

August 2005



acauired a majority stake in



FINEUROP acted as financial adviser SODITIC to the Acquirer August 2005

## Borregaard Italia S.p.A.

a Company controlled by



sold a division to



controlled bu



FINEUROP acted as financial adviser SODITIC to the Seller

July 2005





has acquired a majority stake in





FINEUROP acted as financial adviser SODITIC in the transaction May 2005



## Your advisor in Corporate Finance 2005/2004 Selected transactions

### Absolute Ventures SCA

fund advised bu AVM Italia

has acquired a majority stake of



from.

**Overseas Capital Partners** 

FINEUROP acted as financial adviser SODITIC to the Seller April 2005

# **Bridgepoint**

has acquired a majority stake in



FINEUROP acted as financial adviser SODITIC to the Acquirer

January 2005



acquired 100% of



from

THE CARLYLE GROUP

and other private investors

SODITIC to the Sellers

FINEUROP acted as exclusive M&A adviser December 2004

### Absolute Ventures SCA

fund advised by AVM Italia and AVM France acauired



Brand

and all the Aftermarket activities



SODITIC to the Sellers

FINEUROP acted as exclusive M&A adviser December 2004





through the Holding

FINEUROP initiated the transaction SODITIC December 2004



MLT-financing



acted as joint arrangers and underwriters

FINEUROP acted as financial adviser SODITIC to the Borrower December 2004





a Company participated by



ARGOS and ALETTI MERCHANT

FINEUROP acted as exclusive financial adviser SODITIC in the transaction November 2004 Aksìa capital III acquired a majority stake in







acted as arrangers and underwriters in the acquisition financing

FINEUROP acted as financial adviser in the SODITIC acquisition financing September 2004



## Your advisor in Corporate Finance 2004/2003 Selected transactions

#### wise venture SGR

wisequity fund

acauired



SCLCSTA Ingegneria S.p.A.

from



FINEUROP acted as M&A adviser to the Seller

July 2004

#### Star Social Responsible Fund

a Fund managed by Efibanca Palladio Finanziaria SGR S.p.A. acquired 100% of



through a LMBO transaction from

**IF INVESTIMENTI** a Fund managed by

INDUSTRIA & FINANZA SGR S.p.A.

and other private investors

FINEUROP acted as exclusive M&A adviser to the Sellers July 2004

## scm e group

acquired a 60% stake in



FINEUROP acted as M&A adviser to the Sellers

May 2004

## Private placement

of a minority stake in



FINEUROP acted as financial adviser for this transaction April 2004

ALETTI MERCHANT GRUPPO BANCO POPOLARE

> acquired a 21% stake in

PONTE S.p.A.

(ACC Holding)

FINEUROP acted as financial adviser for this transaction Mai

March 2004

B S PRIVATE EQUITY

acquired a 41% stake in



FINEUROP acted as financial adviser
SODITIC March 2004

EPF SGR

Efibanca Palladio Finanziaria SGR S.p.A.

acquired a majority stake in



from

B S PRIVATE EQUITY

FINEUROP acted as financial adviser to the Seller December 2003

APPLIANCES COMPONENTS COMPANIES

from

ABN · AMRO Bank

Star Social Responsible Fund

and

PALLADIOFINANZIARIA

acquired a minority stake in

FINEUROP acted as financial adviser in the transaction

SODITIC in the transaction December 2003



## Your advisor in Corporate Finance 2003 Selected transactions

## **BARCLAYS**

#### Barclays Private Equity S.p.A.

the management of the Company acquired 100% stake in





acted as arranger and underwriter in the acquisition financing

SODITIC acquisition financing December 2003

FINEUROP acted as financial adviser in the



announced the acquisition of a minority stake in

## Antichi Pellettieri

from

#### MARIELLA BURANI **FASHION GROUP**

FINEUROP acted as M&A adviser in the transaction SODITIC

November 2003



#### SG European Private Equity Partner L.P.

acquired a majority stake in





acted as arranger and underwriter in the acquisition financing

SODITIC

FINEUROP acted as financial adviser in the acted as financiu acquisition financing
September 2003



Term loan facility



as joint arranger

FINEUROP acted as joint arranger SODITIC

August 2003



has acquired the industrial business of



SODITIC

FINEUROP acted as financial adviser to the Acquirer

August 2003

## **RESTINGA B.V.**

MLT-financing



acted as joint arranger and underwriter

FINEUROP acted as joint arranger in the MLT-financing SODITIC

April 2003

### Absolute Ventures SCA

acauired a majority stake in



FINEUROP acted as financial adviser to the Sellers SODITIC

February 2003



acquired a minority stake in





FINEUROP acted as financial adviser in the transaction SODITIC

January 2003



## Your advisor in Corporate Finance 2002 Selected transactions



MLT-financina



acted as underwriter

FINEUROP acted as financial adviser
SODITIC to the Borrower November 2002



acauisition financina facilitu



acted as arranger and underwriter

FINEUROP acted as financial adviser SODITIC to the Acquirer Oc

October 2002





lender

FINEUROP acted as financial adviser SODITIC in the Borrower

October 2002



acquisition financing facility





acted as joint arrangers and underwriters

SODITIC to the Acquirer

FINEUROP acted as financial adviser

October 2002



has acquired a 100% stake in







acted as joint arrangers and underwriters in the acquisition financing

FINEUROP acted as financial adviser in the SODITIC acquisition financing October 2002





from



FINEUROP acted as M&A adviser SODITIC to the Acquirer

October 2002



acquisition financing facility



acted as joint arranger and underwriter

FINEUROP acted as joint arranger in the SODITIC acquisition financing

PROGETTO 24









FINEUROP acted as M&A adviser SODITIC to the Sellers

May 2002



## Your advisor in Corporate Finance 2002/2001 Selected transactions



acquisition financing facility



acted as joint arrangers and underwriters

FINEUROP acted as sole financial adviser in the acquisition financing May 2002



acquired a 70% stake in



BM BIRAGHI

Injection Moulding Technology

FINEUROP acted as M&A adviser SODITIC to the Sellers

April 2002



acquired a stake in





FINEUROP acted as M&A adviser SODITIC to the Seller

April 2002









(the financial shareholders) and other sellers

FINEUROPacted as M&A adviser to the SODITIC financial shareholders March 2002



Tender offer launched by

## SACMI

Holding Partecipazioni Sacmi S.p.A.

FINEUROP acted as financial adviser SODITIC to the Company Decem

December 2001

INTERBANCA SDA.

acquired a stake in

Fincastel S.r.1.

FINEUROP acted as M&A adviser SODITIC to the Seller December 2001



acquisition financing facility

■ INTERBANCA SDA.

acted as joint arranger and underwriter

FINEUROP acted as sole financial adviser and joint arranger in the acquisition
SODITIC financing December 2 December 2001



subsidiary of the Group



acquired 100% of



FINEUROP acted as M&A adviser SODITIC to the Seller November 2001



## Your advisor in Corporate Finance 2001/2000 Selected transactions



acquired a stake in



acted as joint arranger and agent in the acquisition financina

FINEUROP acted as financial adviser and SODITIC joint arranger in the acquisition financing November 2 November 2001



acquired a 50% in



FINEUROP acted as M&A adviser SODITIC to the Seller Sept

September 2001



Term loan facility



acted as joint arranger

SODITIC

FINEUROP acted as joint arranger

September 2001

acquired 100% of



ITI S.p.A.

INFORMATION TECHNOLOGY ITALIA

SODITIC the Seller

FINEUROP acted as M&A adviser to

July 2001



acquired 100% of



MAB MASELLIS INDUSTRIALE SpA

FINEUROP acted as M&A adviser to SODITIC the Seller

July 2001



acquisition financing facility



acted as joint arranger and underwriter

FINEUROP acted as joint arranger in the SODITIC acquisition financing May 2001





adua and Rome Printing facilities



acted as joint arranger and underwriter

FINEUROP acted as joint arranger in the SODITIC acquisition financing August 2000

FINECO CAPITAL

acquired

**METALCASTELLO** 

from

SWISS DEVELOPMENT CAPITAL LIMITED PARTNERSHIP a fund advised by

ARNER MERCHANT S.A.

FINEUROP acted as M&A adviser to SODITIC the Seller August 2000

**FINEUROP** 

## Your advisor in Corporate Finance 2000 Selected transactions



acauired



from

**Bridgepoint** Capital

SODITIC

FINEUROP acted as M&A adviser to the Seller

August 2000

## THE CARLYLE GROUP

acquired an indirect 50% stake of



FINEUROP acted as M&A adviser to the acquirer SODITIC

July 2000





have merged their activities to create



FINEUROP acted as M&A adviser to De Nora SODITIC

April 2000

A group of investors advised by J. HIRSCH & CO. acquired a 30% stake in



PRUDENTIA a fund advised bu

F.I.D.I.A. S.p.A.

FINEUROP acted as M&A adviser

SODITIC

to the Acquirer

March 2000

### GRUPPO ENGINEERING S.p.A.

acquired



from



Company's management

FINEUROP acted as M&A adviser to the Sellers SODITIC

March 2000

#### EUROKNIGHTS III.

a fund advised hu



## ARGOS SODITIC PARTNERS

acquired a minoritu stake in



FINEUROP acted as M&A adviser to the Acquirer SODITIC

January 2000





So.Pa.F. Group

FINEUROP acted as exclusive M&A adviser to the seller SODITIC January 2000 ARCA MERCHANTS.RA. and other investors

acquired

EUR.A.COM

SNNP40IO IMI ABN · AMRO Bank

and other shareholders

FINEUROP acted as M&A adviser

to the Sellers SODITIC January 2000



# Your advisor in Corporate Finance 1999/1998 Selected transactions



acquisition financing facility



acted as joint arranger and underwriter

SODITIC

FINEUROP acted as joint arranger in the acquisition financing

June 1999



acquired

CÉBÉ

FINEUROP has assisted the Seller SODITIC

June 1999



Giovanni De Vecchi Editore

Acquisition financing facility

**■ INTERBANCA** S.D.A.

acted as joint arranger and underwriter

SODITIC

FINEUROP acted as joint arranger in the acquisition financing

May 1999



acquired a stake in



SODITIC

FINEUROP initiated this transaction for the Acquirer

April 1999

Start - up of activities in Italy and in Germany of

# DUNKIN' **DONUTS**

FINEUROP assisted in fund raising and found SODITIC

an equity investor

March 1999



acquired bierrebi

from

EUROPE CAPITAL PARTNERS

FINEUROP acted as M&A adviser to the Sellers SODITIC

February 1999



acquisition financing facility



acted as joint arranger and underwriter

SODITIC

FINEUROP acted as joint arranger in the acquisition financing

October 1998



ABN · AMRO Bank acquired



**FINEUROP** acted as M&A adviser to the Acquirer SODITIC

June 1998



#### The Team



Eugenio Morpurgo CEO and founding Partner

Eugenio is Chief Executive Officer and founding partner of Fineurop Soditic S.p.A., company of the Fineurop Group which focuses on M&A and debt advisory services. He is also a board member of Fineurop S.p.A., of Fineurop Investment Opportunities S.p.A. and he is one of the sponsors of the SPAC SprintItaly.

In 1984, Eugenio graduated cum laude from Bocconi University in Milan. Before joining Fineurop, he was Head of M&A and Privatisations at SOPAF, a private financial group listed on Milan Stock Exchange.

He started his career at the financial group Matuschka in Munich before moving to Deutsche Bank where he worked in the corporate finance and capital markets areas in London, Frankfurt and Milan.

Eugenio is Professor in Investment Banking (Academic Fellow) at Bocconi University in Milan. He is Member of the Board of AIFI (Italian Association of Private Equity, Venture Capital and Private Debt), as well as Chairman of the M&A Commission of AIFI.

As foreign languages, Eugenio speaks fluently English, German, French and modern Greek (basic knowledge).



Germano Palumbo Senior Partner

Germano Palumbo graduated with full marks from Bocconi University in Milan in 1992, with a specialisation in Corporate Finance.

After a first experience in Class Editori, in 1994 Germano joined Bain & Company where he was involved in business consulting activities.

In 1995, he started working in SOPAF where he dealt with M&A and corporate finance activities.

After a three years' experience, he joined Interbanca S.p.A. where he founded the M&A team, dealing also with corporate finance and advisory services.

Germano is Partner and Head of M&A team of Fineurop Soditic since 2001.

Germano is Chartered Accountant, External Auditor and AIAF Associate (Italian Association of Financial Analysts).

As foreign languages, he speaks fluently English.

gpalumbo@fineuropsoditic.com





## Gilberto Baj Macario

#### Senior Partner

Graduated in 1995 in Business Administration, Gilberto Baj Macario gained an industrial experience in London where he worked for two years for Tecsider Ltd, a company active in the Oil&Gas industry. During his stay in London, Gilberto successfully attended MBA classes at the London Business School. In 1998, back in Milan, Gilberto obtained a master's degree in Corporate Finance from SDA Bocconi in Milan. From 1997 to 1998, Gilberto worked for Ernst & Young where he was involved in several securitizations, due diligences and audit consultancy for many of the major Italian and International industrial groups.

Gilberto joined Fineurop Soditic since its foundation in 1998 and participated in most of the M&A transactions carried out by the Company.

 $\label{lem:conditional} \mbox{Gilberto speaks fluently both English and French.}$ 

gbajmacario@fineuropsoditic.com



### Umberto Zanuso Senior Partner

Umberto graduated in Business Administration from Bocconi University in Milan in 1992, with a specialisation in Corporate Finance. In 1994, he received a master's degree from Société Française des Analystes Financiers (S.F.A.F) of Paris. From 1992 to June 1995, Umberto worked as a financial analyst for COFILP (Compagnia Finanziaria Ligure Piemontese), the merchant banking division of Banca Popolare di Novara. In 1995, he joined Caboto (IntesaSanpaolo Group) in Milan as a Manager of the Structured Finance department.

Umberto is currently Partner and Head of the Structured Finance department of Fineurop Soditic, where, since 2000, he has set up the activity of developing advisory services with industrial and private equity houses for debt and M&A transactions. As foreign languages, Umberto speaks fluently English and French.

uzanuso@fineuropsoditic.com







In 1999, Ilenia was the treasurer of JADE, the European Confederation of Junior Enterprises in Brussels.

Ilenia graduated in Economics from the University of Bologna, with a specialisation in monetary and financial markets in 2001.

In October, Ilenia joined the Financial Services Department of KPMG in Milan, where she was involved in senior audit of primary international and Italian banks, brokerage and asset management companies. In August 2005, Ilenia moved to the Transaction Services Department of KPMG, where she participated in most of the several vendor and acquisition financial due diligences.

Ilenia joined Fineurop Soditie in June 2008 as associate of the Structure Finance Department. As foreign languages, Ilenia speaks fluently English, French and Spanish.

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Francesco Panizza Partner

After graduating in Economics from the University of Pisa, Francesco entered the Transaction & Restructuring department at KPMG in February 2006. During his experience within the Transaction Services team, Francesco participated in several financial due diligence activities, both on vendor and acquisition sides, related to domestic and crossborder deals. In 2009, Francesco entered the Restructuring team, being involved in several restructuring procedures, mainly focused on mid and small cap companies. Francesco joined Fineurop Soditic in April 2012, as a member of the structured finance team. He is involved in a variety of M&A transactions, both on sell and buy sides, acquisition financing and debt restructuring mandates. Francesco speaks fluently English and has a good knowledge of French.

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Gionata Tedeschi Senior Advisor TMT & Digital

For three decades consultant, manager, and entrepreneur in highly innovative companies and business models context. Gionata started his career in strategic consulting at McKinsey and subsequently he has launched in the digital, marketing and data science fields successful startups accompanying them at scale up and at their exit. As Managing Director at Accenture, he has led the Digital Strategy practice in Europe from 2012 to 2018, acting as an advisor to leading companies in the Automotive, Retail and Financial Services markets. From 2018 to 2022, at Octo Telematics, he has acted as Executive Chief Strategy and M&A. Graduated from Bocconi University, today Gionata is a professor of innovation and digital transformation strategies at international Masters. He has spent most of his professional activity in Milan, London, Paris and Tel Aviv. Since 2022 he is senior advisor TMT & Digital of Fineurop Soditic. Spoken languages: Italian, English, French and Hebrew.

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Massimo Bergamini

#### Senior Advisor Plastic & Packaging

Massimo graduated from Bocconi University in 1984 and started his career in a company owned by his family focused on the distribution of packaging machines. He was appointed CEO and President in 1994. In 1992, he acquired Sirt and assumed the role of CEO. In 1994 he founded Demag Ergotech in partnership with the German group Mannesmann Demag. Massimo is member of the Board of the Proplast consortium. In 1998, he founded Sinco Macchine in jv with the M&G Group. In 2008, Massimo created the "Sirt think green" division focused on the distribution of recycled Pet. In 2016, Massimo acquired a stake in PlasticFinder, European leading online plastic materials marketplace. Since 2016, he has been an advisor of the Switzerland-based Omya Group as Global Distribution Engineering Material. Over the years he has participated in the creation of several companies in the plastic and packaging sector such as Tesit, Didelme, Entsorga, Lanzich. Since December 2022, Massimo has been senior advisor plastic and packaging of Fineurop Soditic.



Guglielmo Brayda di Soleto Senior Advisor Healthcare

Guglielmo graduated in Medicine and Surgery from the University of Bologna in 1978 and obtained a Neurology specialization in 1982. He has 15 years of clinical activity as a neurologist and neuroradiologist in many Hospitals (Bellaria, Bologna, Modena) with internship in the US (NIH Bethesda, NYU), and several scientific articles in MRI for neuroradiology. From 2000 to 2005 Guglielmo worked as President for Telemedicina Rizzoli in Bologna. From 1995 to 2006, Guglielmo worked as CEO and Chairman at the Bolognabased Villamaria private hospital. In 2010, he became Chairman of Clearmedi of New Delhi, Indian provider of oncology services in high medical technology and owner of 2 Cancer Centres. He is Board Member of the Indian network Paras Healthcare.





Guido Cami Senior Advisor Chemicals

Guido graduated in Industrial Technology Engineering from the Politecnico di Milano, in 1989.

After relevant work experiences in Pirelli, Manifattura di Legnano, Vibram, Pechiney and Giovanni Crespi, Guido is CEO of Industrie Chimiche Forestali since 2010.

He is also Vice President of the Adhesives and Sealants Group, AVISA and Federchimica and President of FEICA (Federation Europeen des industries de Colles et Adhesifs).

Since 2022, Guido has been senior advisor chemicals of Fineurop Soditic.

Spoken languages: Italian, English, French



Senior Advisor Industrial

Eugenio graduated in Business Administration in 1986 and he began working as a consultant at the Lugano-based trust company Refida. In 1991 he obtained the Federal Certificate of Trust Business Consultancy and he advised several industrial companies mainly located in the Ticino area.

In January 1992, leaving the consultant activity, he became the CEO of Novametal of Rancate, a company owned by his family. Since 1996, Eugenio has been Board Member of Cogne Acciai Speciali of Aosta, where in

2019, he also assumed the role of CEO. Since 2022, Eugenio has been senior advisor industrial of Fineurop Soditic.

Spoken languages: Italian, German, English, French, Spanish.



Senior Advisor Industrial

Giorgio graduated in Economics from Boccon University in Milan in 1985.

He started his career at the IFIL Group in the M&A sector in 1986; then he moved to the FIAT Group as part of the planning and control team for the Subholding Prime (funds and asset management division). In 1991, he joined Camfin as Head of Finance & Control until he became General Manager in 1998 and CEO in 2008. Over the years he has held top management roles: from 2002 to 2007 as CEO at Cam Petroli (joint venture with the ENI Group) and then Chairman of Prelios (Real Estate) from 2013 until 2018, when he became Chairman and CEO of Prometeon Tyre Group (Industrial Tyre Business) where he remained until 2021. Member of the Board of Directors of Pirelli & C. until 2020, Giorgio was appointed Deputy CEO of the Group, in 2021.

Spoken languages: Italian, English, French.





Laura De Gradi Marketing & Communication

Graduated in Business Administration from Bocconi University in April 2001.

In the same year she joined Fineurop Soditic for an internship in corporate finance as junior analyst. Laura moved to the corporate communication and marketing activities department in 2002. She is currently responsible for implementing social media strategies and she is in charge of the M&A Newsletter, a periodical M&A observatory monitoring the main merger and acquisition transactions with Italian target and the trend of investments of private equity funds in Italy.

Laura is member of the working group "M&A Committee" of AIFI (Italian Venture Capital and Private Equity Association).

As foreign languages, she speaks fluently English and French.

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Michela Agostini Associate

Michela graduated from Bocconi University with a Master's degree in Finance (2017) and a Bachelor's degree in Business Administration (2014).

In 2016, Michela joined the Structured Finance team of Fineurop Soditic.

As foreign languages, Michela speaks fluently English and has a basic knowledge of Spanish.

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## Pietro Maria Rinaldi

Senior Analyst

Pietro graduated cum laude from Bocconi. University with a Master's degree in Finance (2018) and a Bachelor's degree in Economics and Management (2016). In 2018, Pietro joined Fineurop Soditic as an analyst in the M&A team.

Pietro is fluent in English and French. prinaldi@fineuropsoditic.com



## Roberto Amoroso

Senior Analyst

Roberto graduated from LUISS Guido Carli University with a Master's degree in Accounting, Control and Finance (2019) and a Bachelor's degree from University of Naples "Federico II" in Economics and Management (2017).

During his studies, Roberto attended the Maastricht University as an exchange student. In 2019, he joined KPMG S.p.A. in the M&A Transaction services team.

In 2021, he joined Fineurop Soditic in the M&A Team.

He speaks fluently English.

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Giovanni Fanfani Analyst

In 2019, Giovanni graduated from London School of Economics with a Master's degree in Management.

He holds a Bachelor's degree in Business Administration from King's College London. Before joining Fineurop Soditic as Structured Finance analyst, Giovanni completed an internship at Mediobanca in the M&A team. As foreign languages, Giovanni speaks English and Spanish.

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Analyst

In 2021, Alessandro graduated from Bocconi University with a Master's degree in Business Administration and Companies' Law.

He holds a Bachelor's degree in Management and Business Administration from Bocconi University.

Before joining Fineurop Soditic as Structured Finance analyst in 2021, Alessandro worked for nine months in the Auditing department of KPMG S.p.A.

As foreign languages, Alessandro speaks fluently English and has a basic knowledge of Spanish.

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Matteo Brancaleoni Analyst

After completing his Bachelor in International Economics and Finance at Bocconi University, Matteo graduated with distinction from Trinity College Dublin with a Master's degree in Corporate Finance.

Before joining Fineurop Soditic as a Structured Finance analyst in 2022, Matteo worked for more than two years in the Strategy and M&A Centre of Excellence of Bip SpA.

As foreign languages, Matteo speaks fluently English and has basic knowledge of French.

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Giacomo Barbieri Analyst

Giacomo graduated from Bocconi University with a Master's degree in Finance (2020).

He holds a Bachelor's degree in Management and Business Administration (2018) from Bocconi University.

During his studies, Giacomo attended Warwick Business School as an exchange student.

In 2021, Giacomo joined Fineurop Soditic as an analyst in the M&A team.

He speaks fluently English and has a basic knowledge of Spanish.

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Laura Giannetti Analyst

Laura graduated from Bocconi University with a Master's degree in Finance (2021). She holds a Bachelor's degree in Economics and Finance (2019) from Bocconi University. During her studies, Laura attended the Norwegian School of Economics as an exchange student.

In 2022, Laura joined Fineurop Soditic as an analyst in the M&A team.

She speaks fluently English and has a basic knowledge of Spanish.

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Paolo Taveggia Analyst

Paolo holds a Master of Science in Finance cum laude from Bocconi University (2021) and a Bachelor degree with full marks in International Economics and Finance from Bocconi University (2019).

During his studies, Paolo attended an exchange program at the George Washington University, School of Business in Washington, DC (2019).

Prior to joining Fineurop Soditic in 2022 in the M&A team as analyst, Paolo completed other internships in transactions advisory and private equity fields.

Paolo speaks fluently English and has an intermediate knowledge of Spanish and French.

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After completing his Bachelor's degree in Economics and Management at University of Rome "Tor Vergata" (2020), Giuseppe graduated cum laude from LUISS Guido Carli University with a Master's degree in Corporate Finance (2022). During his studies, Giuseppe attended the SKEMA Business School (Nice Campus) and Stockholm University as an exchange student.

Before joining Fineurop Soditic in 2022 in the M&A team as analyst, Giuseppe completed an internship at Deloitte in the Audit department and an internship at Corus Corporate Finance in the M&A team.

As foreign languages, he speaks fluently English and has an intermediate knowledge of Spanish.

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Silvia Glingani Senior Executive Assistant

After previous experiences in Dischi Ricordi and Sopaf, Silvia Glingani has been working as executive assistant in Fineurop Soditic since its foundation, in 1998.

Silvia speaks fluent English, French and Spanish.

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Executive Assistant

Chlor graduated from the University of Bologna (2016) with a Bachelor's degree in Communications.

After a few experiences as hostess, receptionist and assistant, Chloe joined Fineurop Soditic as an executive assistant and receptionist, in 2022.

Chloe speaks fluently English and has a good knowledge of French.

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