

# FINEUROP SODITIC Since 1998

Your advisor in corporate finance

#### **Profile**

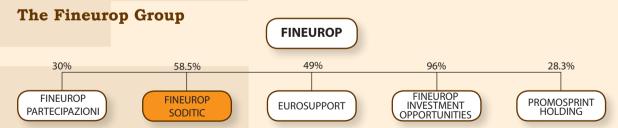
Fineurop Soditic is an independent corporate finance boutique established in 1998. Its activities range from mergers and acquisitions to debt advisory. Headquartered in Milan, Fineurop Soditic has an extensive international network.

Fineurop Soditic has successfully completed over 500 domestic and cross border transactions with family owned businesses, large corporates and private equity firms. It has established a position as a leading player in the Italian market with a particular focus on mid-sized businesses.

Fineurop Soditic's main shareholders are the Fineurop Group, active in export finance since 1966; Soditic Finance, an international financial services company based in London and Geneva; and the senior management.

Besides corporate finance, Fineurop Group is successfully active in direct investments and investments in distressed assets. It has promoted a special purpose acquisition company (SPAC) named SprintItaly, which has performed a bussiness combination with SICIT 2000, in May 2019.

Fineurop Soditic is an Associate Member of AIFI (Italian Venture Capital and Private Equity Association) and it is also member of the World M&A Alliance (international cooperation of independent M&A advisory firms, each having a strong track record in their home market).





### Fineurop Soditic international network

Fineurop Soditic has developed a wide international network, either by signing one-to-one partnerships with advisory firms abroad and by joining the World M&A Alliance, an international network of independent M&A advisory firms, each having a strong track record in their nome markets.

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Fineurop Soditic	
City	Country
Milan	
London	
Geneva	+
INEUROP ODITIC Since 1998	

Partner		
Company	Headquarters	Country
Blacktrace BLACKTRACE	s-Hertogenbosch	
CP Investments www.cpinvestments.pl	Warsaw	\( \rangle \)
Divest Merge Acquire www.divestmergeacquire.com	Queensland	
E.J. McKay www.ejmckay.com E.J. McKay	Shanghai	*3
England & Company ENGLAND WWW.englandco.com COMPANY	Washington, DC	
EU Advisory  www.euadvisoryltd.com	Istanbul	C*
Goodbody www.goodbody.ie Goodbody	Dublin	3
Hamburg Commercial Bank O Homburg Commercial Bank www.hcob-bank.de	Hamburg	
JMB www.jmba.com.br Jaovisons.	São Paulo	
Sodica SODICA CORPORATE FINANCE	Paris	a III
Tokyo M&A Co., Ltd. www.t-mac.co.jp	Tokyo	
Wodehousecapital www.wodehousecapital.com	Mumbai	•

### Why FINEUROP SODITIC?

- Truly independent financial advisor, with a strong tailor-made approach and the highest level of confidentiality
- Senior and Entrepreneurial approach on both buy and sell side.
- We can rely on a strong international network: Soditic offices in London and Geneva, partners in France, US, Germany, Spain, The Netherlands, China, India and other countries thanks to the World M&A Alliance network.
- On the buy side, high capability of valuing correctly the target, understanding the competitive scenario, and providing
  high value added in execution.
- On the acquisition financing side, deep knowledge of the landscape of banking and of alternative lenders, and ability to provide optimization of financing sources and timely and smooth execution.
- Ability to successfully implement all sale strategies (pre-emptive bids, negotiated sale, broad or limited auction), maximizing value to the sellers.
- Strong market position for number of deals (top ten in Italy).



### Your advisor in Corporate Finance 2020 Selected transactions



Passion for growth

acquired a 30% stake in



acted as exclusive financial advisor to the Acquirer SODITIC November 2020

### Aksìa group

acquired a majority stake in



Acquisition financing and ancillary facilities

INTESA TO SANDAOLO CA CRÉDIT BANCO BPM

acted as exclusive financial advisor to the Acquirer SODITIC

November 2020



Term loan and ancillary facilities





**FINEUROP** SODITIC

acted as exclusive financial advisor to the Borrower

October 2020







a company owned by INVESTCORP

**FINEUROP** SODITIC

acted as exclusive financial advisor for this transaction

October 2020



acquired a majority stake in



Acquisition financing





SODITIC

FINEUROP acted as financial advisor to the Acquirer

September 2020



acauired a controlling stake in



SODITIC

FINEUROP acted as financial advisor for this transaction

September 2020



acquired a majority stake in



Acquisition financing



Banca Popolare di Sondrio

FINEUROP acted as financial advisor to the Acquirer SODITIC

July 2020





### Your advisor in Corporate Finance 2020 Selected transactions



acquired a majority stake in





Acquisition financing and ancillary facilities BANCO BPM CRÉDIT INTESA M SANIMOLO

SODITIC

acted as exclusive financial advisor to the Acquirer

July 2020



controlled bu



acauired



from the founding family

FINEUROP acted as exclusive financial advisor to the Acquirer SODITIC July 2020



has acauired



from private shareholders

FINEUROP acted as exclusive financial advisor to the Sellers SODITIC April 2020



has acquired



FINELROP acted as financial advisor to the Sellers SODITIC

April 2020



FARNESE

**NB** Renaissance Partners

through a LMBO transaction

Acquisition financing and ancillary facilities

UniCredit

FINEUROP acted as financial advisor to the Acquirer SODITIC

March 2020

acquired



and its subsidiaries from



Acquisition financing and ancillary facilities

**BANCA IFIS** 



FINEUROP acted as exclusive financial advisor to the Acquirer SODITIC

February 2020



acquired a majority stake in



Acquisition financina and ancillary facilities



FINEUROP acted as exclusive financial advisor to the Borrower SODITIC February 2020



M | Mandarin

Acquisition financing and ancillary facilities





FINEUROP acted as financial advisor to the Borrower SODITIC

January 2020



## Your advisor in Corporate Finance 2019 Selected transactions



TA ASSOCIATES

acauired



SODITIC

FINEUROP acted as financial adviser to the Acquirer

December 2019



Senior secured facilities









FINEUROP acted as exclusive financial adviser to the Borrower

SODITIC December 2019









creating a platform active in the production of accessories for fashion and luxury

Acquisition financing and acillary facilities





FINEUROP acted as exclusive financial adviser to the Acquirer SODITIC November and December 2019 acquired



and its subsidiaries

Acquisition financing and ancillary facilities





BANCO BPM BANCA IFIS



INTESA M SANDAOLO

FINEUROP acted as financial adviser to the Acquirer SODITIC

November 2019



alonaside

the Management team acauired

**DE WAVE** GROUP **CLUS** SENSE OWERET



Private Shareholders

FINEUROP acted as exclusive financial adviser to the Sellers SODITIC

October 2019



has acquired

CENTRI DENTISTICI



from and

the Group's foundina Shareholders

FINEUROP acted as exclusive financial adviser SODITIC

October 2019













SODITIC

FINEUROP acted as financial adviser to the Acquirer

October 2019

#### NB Renaissance Partners

acquired a majority stake in



from the founding family

FINEUROP acted as financial adviser to the Acquirer SODITIC

September 2019



### Your advisor in Corporate Finance 2019 Selected transactions



acauired a majority stake in

# AMF GROUP

FINEUROP acted as exclusive financial adviser to the Acquirer SODITIC

August 2019



Company controlled by

### ARDIAN

Financial Advisory

FINEUROP acted as exclusive financial adviser to the Company SODITIC July 2019

### **PROGRESSIO**SGR

Passion for growth acquired a majority stake in



Acquisition financing and ancillary facilities

MEDIOCREDITO ITALIANO

FINEUROP acted as financial adviser to the Acquirer SODITIC

July 2019





Acquisition financing and ancillary facilities

**UBI** Sanca

MPS ₩ MEDIOCREDITO

**BANCA IFIS** 

FINEUROP acted as financial adviser to the Acquirer SODITIC

June 2019



acquired



from the founding family

FINEUROP acted as exclusive financial adviser to the Sellers SODITIC

June 2019



acquired



through a

Management Buy-Out

FINEUROP acted as financial adviser to the Acquirer SODITIC

June 2019



acquired



from private shareholders

FINEUROP acted as exclusive financial adviser to the Sellers SODITIC May 2019 acquired a majority stake in



AMBIENTA

from



FINEUROP acted as exclusive financial adviser to the Acquirer SODITIC

May 2019



### Your advisor in Corporate Finance 2019 / 2018 Selected transactions



owner of the brands

BERING MSHARK ayoster segura Ecaica.

portfolio company of

(2) eurazeo



acquired



FINEUROP acted as exclusive financial adviser to the Acquirer SODITIC

May 2019

### **EQUINOX**

acauired a majority stake in



FINEUROP acted as exclusive financial adviser to the Acquirer SODITIC April 2019 vetrya

acquired



from he founding family

FINEUROP acted as financial adviser to the Sellers SODITIC

March 2019



PanaPesca

Gli specialisti del pesce Acquisition financina and ancillary facilities

> BANCA IMI MEDIOCREDITO ITALIANO

BANCO RPM BANCA IFIS

FINEUROP acted as exclusive financial adviser to the Acquirer SODITIC

December 2018

#### NB Renaissance Partners

announced the acquisition of a majority stake in



M Mandacia C Copital P Paraners

ATLANTE PRIVATE EQUITY the founding Families and other minority Shareholders

FINEUROP acted as financial adviser

to the Sellers SODITIC December 2018 **DE WAVE** GROUP controlled by XENON acquired High Quality Interiors Acquisition financing BANCA IFIS CRÉDIT AGRICOLE

FINEUROP acted as exclusive financial adviser to the Acquirer SODITIC November 2018





Acquisition financing ana ancillary facilities

BANCO BPM BANCA IFIS

BANCA IMI MEDIOCREDITO ITALIANO

FINEUROP acted as exclusive financial adviser to the Acquirer SODITIC

November 2018

**TECNOPOOL** controlled by





Acquisition financing and ancillary facilities MPS

BANCO BPM CRÉDIT AGRICOLE **BANCAIFIS** 

FINEUROP acted as exclusive financial adviser to the Acquirer SODITIC

November 2018



# Your advisor in Corporate Finance 2018 Selected transactions



backed bu





a leading integrated network in the circular economy

FINEUROP acted as exclusive financial adviser to the transaction SODITIC November 2018



owned bu

### **One Equity Partners**

has acquired



from private Shareholders

FINEUROP acted as exclusive financial adviser to the Acquirer SODITIC November 2018



acquired



from Partners

FINEUROP acted as financial adviser to the Acquirer SODITIC

October 2018

**BainCapital** 

acauired



from

ARDIAN

FINEUROP acted as financial adviser to the Seller SODITIC

October 2018



mechanical machinings

alongside the Founding Family and Management Acquisition financing and ancillary facilities



BANCO BPM

**MPS** 

FINEUROP acted as exclusive financial adviser to the Acquirer SODITIC

October 2018



#### ARDIAN

Term loan and ancillary facilities



CRÉDIT AGRICOLE **BANCAIFIS** 

FINEUROP acted as exclusive financial adviser to the Borrower SODITIC

July 2018





TRILANTIC EUROPE Term loan and ancillary facilities



**UBI** MBanca Banca Popolare

FINEUROP acted as exclusive financial adviser to the Borrower SODITIC

June 2018



acquired 100% stake in



FINEUROP acted as exclusive financial adviser to the Sellers SODITIC May 2018



## Your advisor in Corporate Finance 2018 Selected transactions



owned by wise sar

acquired a product portfolio from



Acquisition financing and ancillary facilities

#### MEDIOCREDITO ITALIANO

FINEUROP acted as exclusive financial adviser to the Company SODITIC

May 2018





owned bu

Term loan facilities

CRÉDIT AGRICOLE MPS

**UBI** MBanca **BPER**:

FINEUROP acted as exclusive financial actea as excussing adviser to the Borrowers

May 2018 SODITIC



owned bu

CHARTERHOUSE acquired



SODITIC

FINEUROP acted as exclusive financial adviser to the Acquirer

May 2018



acquired a majority stake in



Acquisition financing and ancillary facilities



MPS

CRÉDIT AGRICOLE

**BANCA IFIS** 

FINEUROP acted as exclusive financial SODITIC adviser to the Acquirer April 2018



sianed an agreement for the acquisition of



FINEUROP acted as financial adviser to the Acquirer SODITIC April 2018 Parma **Healthcare** 

acquired 100% stake in



Financial advisory

FINEUROP acted as exclusive financial adviser to the Acquirer SODITIC April 2018

acquired a majoritu stake in



ARGOS Capital for your future

FINEUROP acted as exlusive financial adviser to the Acquirer SODITIC

March 2018

A POOL OF INVESTORS

has acquired a stake in



through a management buy-out

FINEUROP acted as exclusive financial adviser to the Shareholders SODITIC March 2018



### Your advisor in Corporate Finance 2018/2017 Selected transactions



Passion for growth acquired

FOREST S.r.1. owner of the brand



FINEUROP acted as exclusive financial adviser to the Seller SODITIC March 2018



acauired a majority stake in



FINELROP acted as financial adviser to the Acquirer SODITIC February 2018



The Genuine Company owned by

> CHARTERHOUSE acquired



FINEUROP acted as financial adviser to the Acquirer SODITIC

January 2018



acauired



from



FINEUROP acted as exlusive financial adviser to the Acquirer SODITIC October 2017





the founding Shareholders

FINEUROP acted as exclusive financial adviser to the Acquirer SODITIC September 2017 NB Renaissance Partners

acquired a majority stake in



Acquisition financina and ancillary facilities

UniCredit **BANCA IFIS**  BANCO BPM MPS

FINEUROP acted as financial adviser SODITIC to the Acquirer September 2017



acquired a stake in



FINEUROP acted as exclusive financial adviser to the Sellers SODITIC

September 2017



Capital increase subscribed bu

**FINEUROP** acted as exclusive financial adviser to the Company SODITIC September 2017



### Your advisor in Corporate Finance 2017 Selected transactions



acquired a majoritu stake in



from

**OSYNERGO** 

FINEUROP acted as financial adviser

SODITIC to the Acquirer

August 2017

acquired 100% stake in

intercos

COSMINI from

the founding family

FINEUROP acted as financial adviser SODITIC to the Acquirer August 2017



acauired

**BOGLIOLI** 

MILANO

from

wise sar

FINEUROP acted as exclusive financial SODITIC adviser to the Seller





alongside the founding Family Acquisition financing and ancillary facilities

CRÉDIT AGRICOLE

FINEUROP acted as sole debt adviser SODITIC to the Borrower

STIRLING SQUARE CAPITAL PARTNERS acquired



alongside Co-Founder and New Senior Management

**\***PEMBERTON

Senior Secured Notes and CRÉDIT AGRICOLE Super Senior Ancillary Facility

**FINEUROP** SODITIC

acted as debt adviser to the Acquirer

July 2017



acquired a majority stake in



from Triton

and **PARAGON PARTNERS** 

FINEUROP acted as exclusive financial SODITIC adviser to the Acquirer July 2017



acquired 100% stake in







FINEUROP acted as exclusive financial SODITIC adviser to the Acquirer July 2017



together with the founders and top management acquired 100% stake in



the founding

shareholders

and Alcedosor

FINEUROP acted as exclusive financial SODITIC adviser to the Acquirer March 2017



### Your advisor in Corporate Finance 2017/2016 Selected transactions



creating a leading player in the Italian spare parts distribution market

FINEUROP acted as financial adviser SODITIC for this transaction Ma March 2017

### **VFLEETCOR**\*

a Company listed on the NYSE

acauired a minority stake in



### QUI! GROUP

INNOVARE PER CRESCERE

FINEUROP acted as exclusive financial SODITIC adviser to the Seller February 2017



together with its Limited Partners and Management acquired 100% stake in



Euro 29,000,000 Term loan & ancillary facilities

BPER: OF CRÉDIT AGRICOLE BANCAIFIS

FINEUROP acted as sole debt adviser
SODITIC to the Borrower Januar

January 2017

WHITE BRIDGE INVESTMENTS

acquired a minority stake in



FINEUROP acted as exclusive financial SODITIC adviser to the Acquirer January 2017





Financial advisory

GROUP

FINEUROP acted as financial adviser SODITIC to the Acquirer January 2017



**CHARTERHOUSE** acquired 100% stake of



The Genuine Company from



Riverside

FINEUROP acted as exclusive financial SODITIC adviser to the Acquirer December 2016



controlled bu





Creating a new leading player in the abrasives industry

BANCA IMI sole book runner INTESA m SNNPAOLO sole underwriter

FINEUROP acted as financial adviser SODITIC to the Acquirer

December 2016



Mandatoru Tender Offer & Squeeze-Out



FINEUROP acted as financial adviser SODITIC to the Acquirer November 2016



# Your advisor in Corporate Finance 2016 Selected transactions



Financial advisory

FINEUROP acted as exclusive financial adviser
SODITIC to the main Shareholders November 2016



















### Your advisor in Corporate Finance 2016 Selected transactions



together with Founder and Management acquired 100% stake in



Texbond

Euro 25.000.000 acquisition financing and ancillary facilities





FINEUROP acted as sole debt adviser SODITIC to the Borrower June 2016



acquired a minority stake in



Alcedosgr

FINEUROP acted as financial adviser to the Company and to the majority Shareholder May 20



acquired a further 40% stake in



reaching 100% stake

FINEUROP acted as financial adviser SODITIC to the Acquirer May 2016 Funds advised bu

PERMIRA

acquired



from



**FINEUROP** SODITIC

acted as financial adviser to the Acquirer

April 2016

# Aksìa group

acquired 100% stake of

### LameplastGroup

Euro 23,500,000 acquisition financina and ancillary facilities







FINEUROP acted as sole debt adviser SODITIC to the Borrower

April 2016



togheter with

Management and Private Investors

acquired



FINEUROP acted as sole financial adviser SODITIC to the Acquirers

February 2016



toahether with

Founding Shareholders

acquired 100% of



SODITIC to the Acquirers

FINEUROP acted as sole financial adviser February 2016



acquired



from



SODITIC

acted as exclusive financial adviser to the Acquirer February 2016



### Your advisor in Corporate Finance 2015 Selected transactions





from the founding family and other shareholders

Euro 27,000,000 MLT and ancillary facilities

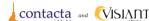


SODITIC

FINEUROP acted as financial adviser to the Acquirer December 2015

Aksìa group

acquired





creating a new leading player in the bpo industry



FINEUROP acted as financial adviser to the Acquirer December 2015



Capital Funds



Financial advisory

FINEUROP acted as exclusive financial adviser SODITIC



owned by



together with the founding family Euro 20,500,000 MLT and ancillary facilities



BPER:

FINEUROP acted as sole financial adviser to the Borrower SODITIC June 2015



owned by Oakley Capital Private Equity

together with Founders and Management Euro 35,000,000 MLT and ancillary facilities



SODITIC

FINEUROP acted as exclusive financial adviser to the Borrower June 2015 Fratelli Fila S.p.A.

acquired



FINEUROP acted as exclusive financial adviser SODITIC to the Acquirer June 2015



SUMMIT PARTNERS

acquired a majority stake in

DENTALPRO alongside with

Dam and Alef4

FINEUROP acted as exclusive financial adviser SODITIC April 2015

Funds advised by



acquired



leading global distributor of specialty chemicals and related services

FINEUROP acted as financial adviser SODITIC to the Acquirer

April 2015



### Your advisor in Corporate Finance 2015/2014 Selected transactions







FINEUROP acted as exclusive financial SODITIC adviser to the Seller April 2015



acquired 100% of



from



FINEUROP acted as exclusive financial SODITIC adviser to the Seller March 2015



acquired 100% stake of

Atento Česká republika a.s.

from



FINEUROP acted as exclusive financial adviser SODITIC to the Acquirer January 2015



acquired a controllina stake in



SODITIC to the Sellers

FINEUROP acted as exclusive financial adviser January 2015



Dax

acquired



October 2014

FINEUROP acted as exclusive financial adviser SODITIC to the Acquirer

**XENON** Private Equity

owner of



acquired 100% of



VILLA & BONALDI SDA

SODITIC

FINEUROP acted as debt adviser to the Acquirer

October 2014







**FINEUROP** SODITIC

acted as financial adviser to the Acquirer August 2014



acquired



SODITIC to the Acquirer

FINEUROP acted as exclusive financial adviser July 2014



### Your advisor in Corporate Finance 2014/2013 Selected transactions



Aksìa group

Financial advisory

SODITIC

FINEUROP acted as financial adviser to the Companies

July 2014



acquired 100% stake in



alongside with the Company's Management



and other investors

FINEUROP acted as exclusive financial adviser SODITIC to the Acquirer July 2014



acquired a controlling stake in





SODITIC

FINEUROP acted as exclusive financial adviser to the Acquirer April 2014



controlled by Qualium ( INVESTISSEMENT

acquired 100% stake in



PARTNERS

SODITIC

FINEUROP acted as exclusive financial adviser to the Seller April 2014 April 2014

General S.r.l.

owner of the brand



took over part of the assets of



through a "Concordato Preventivo" procedure

SODITIC to General

FINEUROP acted as exclusive financial adviser December 2013 Funds advised bu



have acquired



**FINEUROP** acted as exclusive financial adviser SODITIC to the Acquirer December 2013





High-tech since 1931.

acquired a controlling stake in



SODITIC

acted as financial advisers to the Acquirer

October 2013



sold its hydraulic components subsidiary

WITTUR HYDRAULIC DRIVES S.r.I.

to the Management

FINEUROP acted as exclusive financial adviser to the Seller September 201 September 2013



### Your advisor in Corporate Finance 2013 Selected transactions



Company controlled by

wise sar

wisequity funds

#### Financial advisory

FINEUROP acted as exclusive financial adviser to the Company SODITIC

July 2013



acquired 100% stake of





and other Investors

SODITIC

FINEUROP acted as financial adviser to the Acquirer

July 2013



#### seromikson

acquired the entire stake of



held bu

PROGRESSIO SGR S.O.A.

FINEUROP acted as exclusive financial adviser to the Seller SODITIC June 2013



together with Founding families and Management acquired 100% stake in



from

#### Aksia capital III

and other investors

FINEUROP acted as exclusive financial adviser to the Sellers SODITIC

June 2013



acquired a controlling stake in



**FINEUROP** SODITIC

acted as debt adviser to the Acquirer

May 2013



owner of the brand



La Qualità e il Rispetto

acquired total control of brand and business of

**FINEUROP** SODITIC

acted as exclusive financial adviser to the Acquirer

April 2013



acquired total control of assets and business of



through a Bankruptcy Procedure

FINEUROP acted as exclusive financial adviser to the Acquirers SODITIC

March 2013



and the Company's Management acquired 100% of



FINEUROP acted as exclusive financial adviser to the Acquirers SODITIC

March 2013

**FINEUROP** 



### Your advisor in Corporate Finance 2013/2012 Selected transactions



IMI FONDI CHIUSI SGR

FINEUROP to the Acquirer

ARCA IMPRESA

SODITIC



STAMINALINE®

#### Cambia Delle Senoalto'

#### RILEOR BILBA

has been sold to a Strategic Partner

FINEUROP acted as exclusive financial adviser

SODITIC October 2012



Company controlled by

wise sar

wisequity funds

Financial advisory

FINEUROP acted as exclusive financial adviser to the Company SODITIC August 2012





sold 100% stake in

### **GENERGIA**

Generale Energia S.p.A.

to

### **##**Heat&Power

FINEUROP acted as exclusive financial adviser to the Sellers SODITIC

July 2012



acted as exclusive financial adviser

January 2013

Company controlled by

Aksìa group

Financial advisory

FINEUROP acted as exclusive financial adviser to the Company SODITIC July 2012



IMI FONDI CHIUSI SGR acquired

through a LMBO transaction from

ARCA IMPRESA

and other investors

acted as exclusive financial adviser **FINEUROP** to the Sellers SODITIC July 2012



acquired total control of assets and business of



trough a Bankruptcy Procedure

FINEUROP acted as exclusive financial adviser to Castagna Univel SODITIC June 2012









acted as exclusive financial adviser to the Seller **FINEUROP** SODITIC

April 2012



### Your advisor in Corporate Finance 2012/2011 Selected transactions



MONTEZEMOLO & PARTNERS

acquired a majority stake of







FINEUROP acted as exclusive financial adviser to the Acquirer SODITIC

April 2012

### BORBONESE



**FINEUROP** SODITIC

acted as financial adviser to the Company January 2012



acquired the businesses of



and

#### ORDINETT

FINEUROP acted as exclusive financial adviser SODITIC November 2011





Private Investors

SODITIC

FINEUROP acted as exclusive financial adviser to the Seller

November 2011



Short term and MLT facilities

FINEUROP acted as exclusive financial adviser to the Borrower SODITIC October 2011



owner of the brand

BREIL

Financial advisory

FINEUROP was mandated by the Company SODITIC September 2011





Financial advisory

FINEUROP acted as exclusive financial adviser SODITIC September 2011



Company owned by



Financial advisory

FINEUROP acted as exclusive financial adviser to the Company SODITIC July 2011



### Your advisor in Corporate Finance 2011/2010 Selected transactions



acauired

·Dada ·net from



FINEUROP acted as exclusive financial adviser to the Seller SODITIC May 2011



AXA Private Equity

acquired the hydraulic business of

CONTINENTAL



based in Minneapolis - Minnesota

#### Continental Machines Inc.

FINEUROP acted as exclusive financial adviser to the Acquirer SODITIC

April 2011



sold its stake in

**FINEUROP** acted as exclusive financial adviser to the Seller SODITIC

March 2011



a group controlled by

ORLANDO ITALY acauired



FINEUROP acted as exclusive financial adviser to the Acquirer SODITIC February 2011

acquired a controlling stake in VESEVO S.p.A. owner of the brand



from the Management and

SODITIC

QUADRIVIO SGR FINEUROP acted as exclusive financial adviser to the Acquirer

February 2011

#### Private Investors

took over



Industrial Business

FINEUROP acted as exclusive financial adviser to the Acquirers SODITIC January 2011







Mandarin Capital Partners

and other Investors through a LMBO transaction

FINEUROP acted as exclusive financial adviser to the Seller SODITIC December 2010



owner of the brand



acquired a majority stake of the French company



FINEUROP acted as exclusive financial adviser to the Acquirer SODITIC December 2010



### Your advisor in Corporate Finance 2010/2009 Selected transactions



controlled by



Financial advisory

SODITIC

FINEUROP was mandated by

October 2010

#### Aksìa capital III

and

wise sar

wisequity funds

acquired a majority stake in



through a LMBO transaction

FINEUROP acted as financial adviser to the Acquirers SODITIC

October 2010

### **BOGLIOLI**

owned by

the Boglioli family

and

wise sar

wisequity funds

Financial advisory

FINEUROP was mandated by the Company SODITIC

June 2010





Euro 280,000,000 MLT facilities





FINEUROP acted as exclusive financial adviser SODITIC



Took over



Industrial Business

SODITIC

FINEUROP acted as exclusive financial adviser to Castagna Univel May 2010

The Scandinavian Private Equity Fund

acquired a 100% stake in the Danish company



Gram Equipment

from

CATELLI HOLDING

trough a MBO transaction

FINEUROP acted as exclusive financial adviser to the Seller SODITIC

April 2010





Financial advisory

**FINEUROP** SODITIC

was mandated by the Company

February 2010





ZOOMLION

alongside with





Mandarin Capital Partners

Financial advisory

FINEUROP was mandated by the Company

SODITIC

December 2009

June 2010



### Your advisor in Corporate Finance 2009/2008 Selected transactions



Valuation Business plan

FINEUROP acted as financial adviser to the Borrower SODITIC

September 2009



acquired



from the Padua Court through composition with creditors ("Concordato Preventivo")

FINEUROP acted as financial adviser to the Acquirer SODITIC

May 2009



a company owned by



Senior Debt Reneaotiation and covenants resetting

FINEUROP acted as sole financial adviser to the Company SODITIC

April 2009



acauired the brand and the business

KOR FF

from



FINEUROP acted as exclusive financial adviser to the Seller SODITIC

March 2009





invested in



through capital increase

SODITIC

FINEUROP acted as financial adviser to the Company

March 2009



acquired a majoritu stake in



through a LMBO transaction

FINEUROP acted as exclusive financial adviser to the Sellers SODITIC

December 2008



acquired a majority stake in



wise sar

wisequity funds

FINEUROP acted as financial adviser to the Seller SODITIC November 2008



acquired a majority stake in



FINEUROP acted as financial adviser to the Acquirer SODITIC October 2008



### Your advisor in Corporate Finance 2008 Selected transactions



alonaside with





Mandarin Capital Partners





magenta sgr

FINEUROP acted as financial adviser to the Seller SODITIC

September 2008

Alto Capital II fund managed by



acquired a majoritu stake of



through a MBO transaction

FINEUROP acted as exclusive financial adviser to the Acquirer SODITIC

August 2008



acquired a majority stake in



from

ARGOS SODITIC

FINEUROP acted as exclusive financial adviser SODITIC

July 2008



and



acauired



SODITIC

FINEUROP acted as financial adviser to the Sellers

July 2008



owner of the brand



acquired a 100% stake of the U.S. company



SODITIC

FINEUROP acted as exclusive financial adviser to the Acquirer

May 2008

CAPE®NATIXIS and PROGRESSIO SGR SAA

have acquired a 100% stake of



from

IF INVESTIMENTI a Fund managed by INDUSTRIA & FINANZA SGR

RECOS S.A.

FINEUROP acted as exclusive financial adviser to the Sellers SODITIC

February 2008

CAPE®NATIXIS Società di Gestione del Risparmio S.p.A.

> aguired a majority stake in



through a LMBO transaction

FINEUROP acted as exclusive financial adviser to the Sellers SODITIC

January 2008



acquired a majority stake in



FINEUROP acted as financial adviser to the Sellers SODITIC

January 2008



### Your advisor in Corporate Finance 2007 Selected transactions





Medium Long Term Financing, Mezzanine Facility and Acquisition Facility

FINEUROP acted as financial adviser SODITIC

to the Company August 2007 Alpha Private Equity Fund 5 acquired a majority stake in through a MBO transaction

FINEUROP acted as financial adviser to the Acquirer SODITIC July 2007 Nuova Iniziativa S.p.A.

acquired 100% of



through a FBO transaction

SODITIC

FINEUROP acted as financial adviser to the Acquirer

July 2007



a Company controlled by



Medium Long Term Financing and Mezzanine Facility

**FINEUROP** SODITIC

acted as financial adviser to the Borrower

July 2007

ALETTI PRIVATE EQUITY SGR GRUPPO BANCO POPOLARE

through

Fondo Dimensione Network acquired the majority stake of



Absolute Ventures SCA fund advised by AVM ITALIA

SODITIC

FINEUROP acted as financial adviser to the Seller

May 2007

NASDAQ listed company



has acquired the Italian choline chloride business of



FINEUROP acted as financial adviser to the Seller SODITIC

April 2007

EMERALD ADVISORY SERVICES & EQUITY INVESTMENTS S.A. a fund advised by PM & PARTNERS acquired the majority stake of MACCORP ITALIANA S.p.A.



Industrial Resources Investments S.A.

FINEUROP acted as M&A adviser to the Seller SODITIC

April 2007



### Your advisor in Corporate Finance 2007/2006 Selected transactions



acquired a majority stake in



FINEUROP acted as financial adviser SODITIC to the Acquirer January 2007

### Aksìa capital III

acquired a 70% stake in



FINEUROP acted as financial adviser SODITIC for this transaction January 2007





acquired a 100% stake in

SODITIC to the Acquirers

FINEUROP acted as financial adviser December 2006

acauired a majority stake in



SODITIC to the Acquirer

FINEUROP acted as financial adviser November 2006

#### STIRLING SOUARE CAPITAL PARTNERS

acquired a majority stake in



SODITIC to the Acquirer

FINEUROP acted as financial adviser

October 2006

**MORELLATO** 

acquired 100% of

SECTOR GROUP

from

**OPERA** 

FINEUROP acted as exclusive financial adviser SODITIC to the Acquirer October 2006



Medium Long Term Bilateral Facilities

**Banca Intesa** 



acted as bilateral lenders

FINEUROP acted as financial adviser SODITIC to the Borrower

August 2006





a Group controlled by

**Absolute Ventures SCA** 

through a reserved capital increase

FINEUROP acted as financial adviser to the Company

July 2006



### Your advisor in Corporate Finance 2006 Selected transactions





Credem Private Equity SGR S.p.A

acquired a majority stake in



through a LMBI transaction

FINEUROP acted as exclusive M&A adviser to the Acquirer SODITIC

July 2006

Funds managed by



magenta sgr

have acquired a 70% stake in





FINEUROP acted as financial adviser to the Acquirer SODITIC

**PANARIA**group

acquired in U.S.A. the assets of

from

MILESTONE CAPITAL

July 2006



acquired a majority stake in



Mandated Lead Arranger in the Acquisition Financing Facilities



FINEUROP acted as financial adviser to the Acquirer SODITIC

June 2006

#### **ERGON CAPITAL**

VESTAR CAPITAL PARTNERS

Athena Private Equity S.A.

have acquired together with senior management



through a MBO transaction

FINEUROP acted as sole M&A adviser to the Acquirers

SODITIC

April 2006



a Company controlled by



acquired a majority stake in





FINEUROP acted as financial adviser to the Acquirer SODITIC April 2006

FINEUROP acted as financial adviser to the Acquirer SODITIC February 2006

#### BS Investimenti IV

a Fund managed bu Investimenti SGR SDA

acquired 100% of



through a LMBO transaction from

INVESTITORI ASSOCIATI

FINEUROP acted as exclusive M&A adviser to the Seller

SODITIC February 2006



Medium Lona Term financing



acted as joint arrangers and underwriters

FINEUROP acted as financial adviser to the Borrower SODITIC

January 2006



### Your advisor in Corporate Finance 2005 Selected transactions



acquired



owner of

argentovivo and IULIPET

FINEUROP acted as financial adviser SODITIC in the transaction November 2005



acquired a majority stake in



FINEUROP acted as financial adviser SODITIC to the Acquirer

September 2005

Private Equity Funds managed by



from **Europe Capital Partners IV** a Fund advised by L.B.O. Italia

FINEUROP acted as exclusive M&A adviser SODITIC to the Seller September 2005



acquired a 100% stake in



FINEUROP acted as financial adviser SODITIC to the Acquirer September 2005

#### INVESTITORI ASSOCIATI

acquired a 62% stake in



through a LMBO transaction from

Barclays Private Equity

and the founding entrepreneurs

FINEUROP acted as financial adviser SODITIC to the Acquirer

August 2005



acauired a majority stake in



FINEUROP acted as financial adviser SODITIC to the Acquirer August 2005

#### Borregaard Italia S.p.A.

a Company controlled by



sold a division to



controlled bu



FINEUROP acted as financial adviser SODITIC to the Seller

July 2005





has acquired a majority stake in





FINEUROP acted as financial adviser SODITIC in the transaction

May 2005



### Your advisor in Corporate Finance 2005/2004 Selected transactions

#### Absolute Ventures SCA

fund advised bu AVM Italia

has acquired a majority stake of



from.

**Overseas Capital Partners** 

FINEUROP acted as financial adviser SODITIC to the Seller April 2005

# **Bridgepoint**

has acquired a majority stake in



FINEUROP acted as financial adviser SODITIC to the Acquirer

January 2005



acquired 100% of



from

THE CARLYLE GROUP

and other private investors

SODITIC to the Sellers

FINEUROP acted as exclusive M&A adviser December 2004

#### Absolute Ventures SCA

fund advised by AVM Italia and AVM France acauired



Brand

and all the Aftermarket activities



SODITIC to the Sellers

FINEUROP acted as exclusive M&A adviser December 2004

**CLESSIDRA**Sgr acquired an interest in



through the Holding

FINEUROP initiated the transaction SODITIC December 2004



MLT-financing





acted as joint arrangers and underwriters

FINEUROP acted as financial adviser SODITIC to the Borrower December 2004 INTERBANCA S.D.A. Fondo Interbanca Investimenti Sud



a Company participated by



ARGOS and ALETTI MERCHANT

FINEUROP acted as exclusive financial adviser SODITIC in the transaction November 2004 Aksìa capital III acquired a majority stake in







acted as arrangers and underwriters in the acquisition financing

FINEUROP acted as financial adviser in the SODITIC acquisition financing September 2004



### Your advisor in Corporate Finance 2004/2003 Selected transactions

#### wise venture SGR

wisequity fund

acauired



■STa Ingegneria S.p.A.

from



FINEUROP acted as M&A adviser SODITIC

July 2004

#### Star Social Responsible Fund

a Fund managed by Efibanca Palladio Finanziaria SGR S.p.A. acquired 100% of



through a LMBO transaction from

> IF INVESTIMENTI a Fund managed by

INDUSTRIA & FINANZA SGR S.p.A.

and other private investors

FINEUROP acted as exclusive M&A adviser to the Sellers SODITIC July 2004

### scm e group

acauired a 60% stake in



FINEUROP acted as M&A adviser to the Sellers SODITIC

May 2004

### Private placement

of a minoritu stake in



FINEUROP acted as financial adviser for this transaction SODITIC

April 2004



acquired a 21% stake in

### PONTE S.p.A.

(ACC Holding)

FINEUROP acted as financial adviser for this transaction SODITIC

March 2004

B S PRIVATE EQUITY

acquired a 41% stake in



FINEUROP acted as financial adviser to the Seller SODITIC March 2004 EPF SGR

Efibanca Palladio Finanziaria SGR S.p.A.

acquired a majority stake in



PRIVATE EQUITY

FINEUROP acted as financial adviser to the Seller SODITIC

December 2003

Star Social Responsible Fund

and

PALLADIOFINANZIARIA

acquired a minority stake in

APPLIANCES COMPONENTS COMPANIES

from

ABN · AMRO Bank

FINEUROP acted as financial adviser in the transaction SODITIC

December 2003



### Your advisor in Corporate Finance 2003 Selected transactions

#### **BARCLAYS**

#### Barclays Private Equity S.p.A.

the management of the Company acquired 100% stake in





acted as arranger and underwriter in the acquisition financing

SODITIC acquisition financing December 2003

FINEUROP acted as financial adviser in the



announced the acquisition of a minority stake in

### Antichi Pellettieri

from

#### MARIELLA BURANI **FASHION GROUP**

FINEUROP acted as M&A adviser in the transaction SODITIC

November 2003



#### SG European Private Equity Partner L.P.

acquired a majority stake in



acted as arranger and underwriter in the acquisition financing

SODITIC

FINEUROP acted as financial adviser in the acted as financiu acquisition financing
September 2003



Term loan facility



as joint arranger

FINEUROP acted as joint arranger SODITIC

August 2003



has acquired the industrial business of



SODITIC

FINEUROP acted as financial adviser to the Acquirer

August 2003

### **RESTINGA B.V.**

MLT-financing



acted as joint arranger and underwriter

FINEUROP acted as joint arranger in the MLT-financing SODITIC

April 2003

#### Absolute Ventures SCA

acauired a majority stake in



FINEUROP acted as financial adviser to the Sellers SODITIC

February 2003



acquired a minority stake in





FINEUROP acted as financial adviser in the transaction SODITIC

January 2003



### Your advisor in Corporate Finance 2002 Selected transactions



MLT-financina



acted as underwriter

FINEUROP acted as financial adviser
SODITIC to the Borrower November 2002



acauisition financina facilitu



acted as arranger and underwriter

FINEUROP acted as financial adviser SODITIC to the Acquirer Oc

October 2002

ETROARREDO

acquired

from

Term loan facility



lender

FINEUROP acted as financial adviser SODITIC in the Borrower

October 2002



acquisition financing facility





acted as joint arrangers and underwriters

SODITIC to the Acquirer

FINEUROP acted as financial adviser October 2002

**Bank of America** 







acted as joint arrangers and underwriters in the acquisition financing

FINEUROP acted as financial adviser in the SODITIC acquisition financing October 2002

SODITIC to the Acquirer

FINEUROP acted as M&A adviser

October 2002



acquisition financing facility



acted as joint arranger and underwriter

FINEUROP acted as joint arranger in the SODITIC acquisition financing July 2002







from





FINLIGHT

FINEUROP acted as M&A adviser SODITIC to the Sellers

May 2002



### Your advisor in Corporate Finance 2002/2001 Selected transactions



acquisition financing facility



acted as joint arrangers and underwriters

FINEUROP acted as sole financial adviser in the acquisition financing May 2002



acquired a 70% stake in



Injection Moulding Technology

SODITIC to the Sellers

FINEUROP acted as M&A adviser

April 2002



acquired a stake in



SEOUOR INDUSTRIES N.V.

FINEUROP acted as M&A adviser SODITIC to the Seller

April 2002

acquired a majoritu stake in









(the financial shareholders) and other sellers

FINEUROPacted as M&A adviser to the SODITIC financial shareholders March 2002



Tender offer launched by

#### SACMI

Holding Partecipazioni Sacmi S.p.A.

FINEUROP acted as financial adviser SODITIC to the Company Decem

December 2001

INTERBANCA SDA.

acquired a stake in

Fincastel S.r.1.

FINEUROP acted as M&A adviser SODITIC to the Seller December 2001



acquisition financing facility



acted as joint arranger and underwriter

FINEUROP acted as sole financial adviser and joint arranger in the acquisition
SODITIC financing December 2 December 2001



subsidiary of the Group



acquired 100% of



FINEUROP acted as M&A adviser SODITIC to the Seller November 2001



### Your advisor in Corporate Finance 2001/2000 Selected transactions



acquired a stake in



acted as joint arranger and agent in the acquisition financina

FINEUROP acted as financial adviser and SODITIC joint arranger in the acquisition financing November 2 November 2001



acquired a 50% in



FINEUROP acted as M&A adviser SODITIC to the Seller Sept September 2001



Term loan facility



acted as joint arranger

SODITIC

FINEUROP acted as joint arranger

September 2001



acquired 100% of



ITI S.p.A.

INFORMATION TECHNOLOGY ITALIA

SODITIC the Seller

FINEUROP acted as M&A adviser to

July 2001



acquired 100% of



MAB MASELLIS INDUSTRIALE SpA

FINEUROP acted as M&A adviser to SODITIC the Seller July 2001 BALLESTRA

acquisition financing facility



acted as joint arranger and underwriter

FINEUROP acted as joint arranger in the SODITIC acquisition financing May 2001





adua and Rome Printing facilities



acted as joint arranger and underwriter

FINEUROP acted as joint arranger in the SODITIC acquisition financing August 2000 FINECO CAPITAL

acquired

# **METALCASTELLO**

from

SWISS DEVELOPMENT CAPITAL LIMITED PARTNERSHIP a fund advised by

ARNER MERCHANT S.A.

FINEUROP acted as M&A adviser to SODITIC the Seller

August 2000



### Your advisor in Corporate Finance 2000 Selected transactions



acauired



from

**Bridgepoint** Capital

FINEUROP acted as M&A adviser to the Seller SODITIC

August 2000

### THE CARLYLE GROUP

acquired an indirect 50% stake of



FINEUROP acted as M&A adviser to the acquirer SODITIC

July 2000





have merged their activities to create



FINEUROP acted as M&A adviser to De Nora SODITIC

April 2000

A group of investors advised by J. HIRSCH & CO. acquired a 30% stake in



PRUDENTIA a fund advised bu

F.I.D.I.A. S.p.A.

FINEUROP acted as M&A adviser SODITIC

to the Acquirer

March 2000

#### GRUPPO ENGINEERING S.p.A.

acquired



from



SODITIC

Company's management

FINEUROP acted as M&A adviser to the Sellers

March 2000

#### EUROKNIGHTS III.

a fund advised hu



#### ARGOS SODITIC PARTNERS

acquired a minoritu stake in







So.Pa.F. Group

FINEUROP acted as exclusive M&A adviser to the seller SODITIC

January 2000



acquired



SNNP40IO IMI ABN · AMRO Bank



FINEUROP acted as M&A adviser to the Sellers SODITIC

January 2000



FINEUROP acted as M&A adviser to the Acquirer SODITIC January 2000

### Your advisor in Corporate Finance 1999/1998 Selected transactions



acquisition financing facility



acted as joint arranger and underwriter

SODITIC

FINEUROP acted as joint arranger in the acquisition financing

June 1999



acquired

CÉBÉ

FINEUROP has assisted the Seller SODITIC

June 1999



Giovanni De Vecchi Editore

Acquisition financing facility

**■ INTERBANCA** S.D.A.

acted as joint arranger and underwriter

SODITIC

FINEUROP acted as joint arranger in the acquisition financing

May 1999



acquired a stake in



SODITIC

FINEUROP initiated this transaction for the Acquirer

April 1999

Start - up of activities in Italy and in Germany of

### DUNKIN' **DONUTS**

SODITIC

FINEUROP assisted in fund raising and found an equity investor

March 1999



acquired



from

EUROPE CAPITAL PARTNERS

FINEUROP acted as M&A adviser to the Sellers SODITIC

February 1999



acquisition financing facility

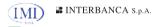


acted as joint arranger and underwriter

SODITIC

FINEUROP acted as joint arranger in the acquisition financing

October 1998



ABN · AMRO Bank acquired



**FINEUROP** acted as M&A adviser to the Acquirer SODITIC

June 1998



#### The Team



Eugenio Morpurgo

CEO and founding Partner

Eugenio Morpurgo is Chief Executive Officer and founding partner of Fineurop Soditic S.p.A., company of the Fineurop Group which focuses on M&A and debt advisory services. He is also a board member of Fineurop S.p.A., Fineurop Investment Opportunities S.p.A., Soditic Ltd London and Chairman of Fineurop Partecipazioni S.p.A.

In 1984, Eugenio graduated cum laude from Bocconi University in Milan. Before joining Fineurop, he was Head of M&A and Privatisations at SOPAF, a private financial group listed on Milan Stock Exchange.

He started his career at the financial group Matuschka in Munich before moving to Deutsche Bank where he worked in the corporate finance and capital markets areas in London, Frankfurt and Milan.

Eugenio is Professor in Investment Banking (Academic Fellow) at Bocconi University in Milan.

He is Member of the Board of Alumni Bocconi and of AIFI (Italian Association of Private Equity, Venture Capital and Private Debt), as well as Chairman of the M&A Commission of AIFI.

As foreign languages, Eugenio speaks fluently English, German, French and modern Greek (basic knowledge).



Germano Palumbo

#### Partner

Germano Palumbo graduated with full marks from Bocconi University in Milan in 1992, with a specialisation in Corporate Finance.

After a first experience in Class Editori, in 1994 Germano joined Bain & Company where he was involved in business consulting activities.

In 1995, he started working in SOPAF where he dealt with M&A and corporate finance activities.

After a three years' experience, he joined Interbanca S.p.A. where he founded the M&A team, dealing also with corporate finance and advisory services.

Germano is Partner and Head of M&A team of Fineurop Soditic since 2001.

Germano is Chartered Accountant, External Auditor and AIAF Associate (Italian Association of Financial Analysts).

As foreign languages, he speaks fluently English.

gpalumbo@fineuropsoditic.com





#### Gilberto Baj Macario

#### Partner

Graduated in 1995 in Business Administration, Gilberto Baj Macario gained an industrial experience in London where he worked for two years for Tecsider Ltd, a company active in the Oil&Gas industry.

During his stay in London, Gilberto successfully attended MBA classes at the London Business School. In 1998, back in Milan, Gilberto obtained a master's degree in Corporate Finance from SDA Bocconi in Milan.

From 1997 to 1998, Gilberto worked for Ernst & Young where he was involved in several securitizations, due diligences and audit consultancy for many of the major Italian and International industrial groups.

Gilberto joined Fineurop Soditic since its foundation in 1998 and participated in most of the M&A transactions carried out by the Company.

Gilberto speaks fluently both English and French.

gbajmacario@fineuropsoditic.com



### Umberto Zanuso

#### Partner

Umberto graduated in Business Administration from Bocconi University in Milan in 1992, with a specialisation in Corporate Finance. In 1994, he received a master's degree from Société Française des Analystes Financiers (S.F.A.F) of Paris. From 1992 to June 1995, Umberto worked as a financial analyst for COFILP (Compagnia Finanziaria Ligure Piemontese), the merchant banking division of Banca Popolare di Novara. In 1995, he joined Caboto (IntesaSanpaolo Group) in Milan as a Manager of the Structured Finance department.

Umberto is currently Partner and Head of the Structured Finance department of Fineurop Soditic, where, since 2000, he has set up the activity of developing advisory services with industrial and private equity houses for debt and M&A transactions. As foreign languages, Umberto speaks fluently English and French.

uzanuso@fineuropsoditic.com







In 2005, Francesco graduated in Finance with a major in Banking and Corporate Finance from Università Cattolica del Sacro Cuore in Milan. From 2005 to 2006 he worked as an analyst at the Royal Bank of Scotland in the Project Finance division in Milan and London.

In 2006, he joined Dada (company listed on the Milan Stock Exchange) as a M&A Manager and was in charge of the Company's M&A activities.

In 2011, he became an Associate at Torch Partners, a London based investment bank focused on TMT, where he was mainly involved in the Private Placement practice.

In June 2014, Francesco joined the M&A department of Fineurop Soditic.

Francesco is fluent in English and has a basic knowledge of French.

fniutta@fineuropsoditic.com



Ilenia Furlanis

In 1999, Ilenia was the treasurer of JADE, the European Confederation of Junior Enterprises in Brussels.

Henia graduated in Economics from the University of Bologna, with a specialisation in monetary and financial markets in 2001.

In October, Ilenia joined the Financial Services Department of KPMG in Milan, where she was involved in senior audit of primary international and Italian banks, brokerage and asset management companies. In August 2005, Ilenia moved to the Transaction Services Department of KPMG, where she participated in most of the several vendor and acquisition financial due diligences.

Ilenia joined Fineurop Soditic in June 2008 as associate of the Structure Finance Department. As foreign languages, Ilenia speaks fluently English, French and Spanish.

ifurlanis@fineuropsoditic.com



Francesco Panizza

After graduating in Economics from the University of Pisa, Francesco entered the Transaction & Restructuring department at KPMG in February 2006. During his experience within the Transaction Services team, Francesco participated in several financial due diligence activities, both on vendor and acquisition sides, related to domestic and crossborder deals. In 2009, Francesco entered the Restructuring team, being involved in several restructuring procedures, mainly focused on mid and small cap companies. Francesco joined Fineurop Soditic in April 2012, as a member of the structured finance team. He is involved in a variety of M&A transactions, both on sell and buy sides, acquisition financing and debt restructuring mandates. Francesco speaks fluently English and has a good knowledge of French.

fpanizza@fineuropsoditic.com





Marco Morfino



After graduating in Management Engineering from the Politecnico of Milan in 1993, Marco started his carreer in Management Consulting at Jmac and Arthur D Little.

From 2002 to 2006, he served as CEO of Ferrovie Nord Cargo (FNM Group) and MD of SNCF Fret Italy. In 2006, together with other shareholders, Marco bought a Supply Chain company in the Tiles vertical and served as CEO for 4 years.

In 2007, he set up an IT Cloud platform for the collaboration and visibility in Supply Chains. From 2010 to 2015 he was Senior Advisor for PwC and several IT companies (Netsystem, Tesi) and worked as an independent M&A Advisor specializing in the IT and services sectors. In 2012, Marco joined the Department of Innovative Technologies at SUPSI (Lugano University) where he teaches IT to setup Companies Networks. In January 2016, Marco joined the TMT Practice of Fineurop Soditic. Marco is fluent in English.



Laura De Gradi

Graduated in Business Administration from Bocconi University in April 2001.

In the same year she joined Fineurop Soditic for an internship in corporate finance as junior analyst. Laura moved to the corporate communication and marketing activities department in 2002. She is currently responsible for implementing social media strategies and she is in charge of the M&A Newsletter, a periodical M&A observatory monitoring the main merger and acquisition transactions with Italian target and the trend of investments of private equity funds in Italy.

Laura is member of the working group "M&A Committee" of AIFI (Italian Venture Capital and Private Equity Association).

As foreign languages, she speaks fluently English and French.

ldegradi@fineuropsoditic.com



Pietro Antonio Nardella

In 2015, Pietro graduated from Bocconi University with a Master's degree in Accounting, Corporate Finance and Control. He holds a Bachelor's degree in Management and Business Administration from Università degli Studi di Napoli Federico II. Before joining Fineurop Soditic as M&A analyst, Pietro completed an internship at Mediobanca.

As foreign languages, Pietro speaks English and Spanish.

panardella@fineuropsoditic.com





#### Michela Agostini

Michela graduated from Bocconi University with a Master's degree in Finance (2017) and a Bachelor's degree in Business Administration (2014).

In 2016, Michela joined Fineurop Soditic as an analyst in the Structured Finance team. As foreign languages, Michela speaks fluently English and has a basic knowledge of Spanish.

magostini@fineuropsoditic.com



#### Maria Pia Biguzzi

In 2017, Maria Pia graduated from Bocconi University with a Master's degree in Business Administration and Companies' Law. She holds a Bachelor's degree in Management from Bocconi University.

During her studies, Maria Pia attended the Carlos III University of Madrid as an exchange student.

Before joining Fineurop Soditic as Structured Finance analyst in 2017, Maria Pia worked for six months in the Auditing team of Crowe Horwath AS.

As foreign languages, Maria Pia speaks fluently English and French.

mpbiguzzi@fineuropsoditic.com





Martina Zanellato

Martina graduated from Bocconi University in 2017, with a master in Accounting, Financial Management and Control. She holds a Bachelor's degree in Economics and Finance from Bocconi University.

Before joining Fineurop Soditic as M&A analyst in 2018, Martina worked one year in KPMG in the Corporate Finance department, assisting financial clients in NPL portfolios disposal.

Martina speaks fluently English.

mzanellato@fineuropsoditic.com



Pietro Maria Rinaldi

Pietro graduated cum lande from Bocconi University with a Master's degree in Finance (2018) and a Bachelor's degree in Economics and Management (2016). In 2018, Pietro joined Fineurop Soditic as an analyst in the M&A team.

Pietro is fluent in English and French. prinaldi@fineuropsoditic.com



Giorgio Caccia

Giorgio graduated from Bocconi University with a Master's Degree in Economics and Business Law (2020) and a Bachelor's Degree in Business Administration (2017).

Before joining Fineurop Soditic's M&A team in 2020, where he currently serves as an analyst, he worked in the Valuation & TP team of PwC.

As foreign languages, Giorgio speaks fluently English and has a basic knowledge of French. gcaccia@fineuropsoditic.com









Fineurop Soditic S.p.A.

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