



**FINEUROP**  
**SODITIC**  
*Since 1998*

**Your advisor  
in corporate finance**

## Profile

**Fineurop Soditic is an independent corporate finance boutique established in 1998. Its activities range from mergers and acquisitions to debt advisory. Headquartered in Milan, Fineurop Soditic has an extensive international network.**

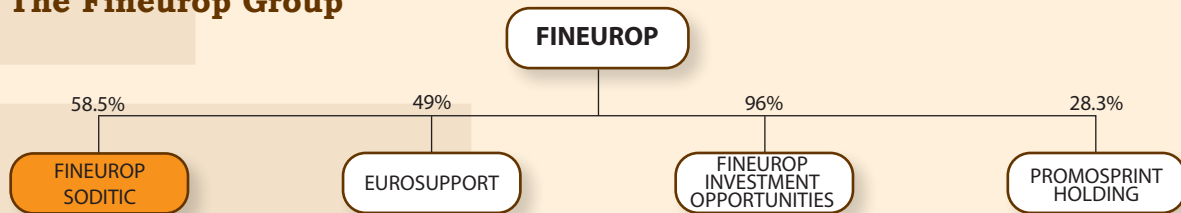
**Fineurop Soditic has successfully completed over 600 domestic and cross border transactions with family owned businesses, large corporates and private equity firms. It has established a position as a leading player in the Italian market with a particular focus on mid-sized businesses.**

**Fineurop Soditic's main shareholders are the **Fineurop Group**, active in export finance since 1966; **Soditic Finance**, an international financial services company based in London and Geneva; and the senior management.**

**Besides corporate finance, Fineurop Group is successfully active in direct investments and investments in distressed assets. It has promoted a special purpose acquisition company (SPAC) named **SprintItaly**, which has performed a business combination with SICIT 2000, in May 2019.**

**Fineurop Soditic is an Associate Member of **AIFI** (Italian Venture Capital and Private Equity Association) and it is also member of the **World M&A Alliance**, (international cooperation of independent M&A advisory firms, each having a strong track record in their home market).**




## The Fineurop Group



## Fineurop Soditic international network

Fineurop Soditic has developed a wide international network, either by signing one-to-one partnerships with advisory firms abroad and by joining the World M&A Alliance, an international network of independent M&A advisory firms, each having a strong track record in their home markets.

### Fineurop Soditic

City	Country
Milan	
London	
Geneva	

### Partners

Company	Headquarters	Country
Arcano Partner www.arcanopartners.com		Madrid 
Blacktrace www.blacktrace.nl		s-Hertogenbosch 
CP Investments www.cpinvestments.pl		Warsaw 
Divest Merge Acquire www.divestmergeacquire.com		Queensland 
E.J. McKay www.ejmckay.com		Shanghai 
England & Company www.engländco.com		Washington, DC 
EU Advisory www.euadvisoryltd.com		Istanbul 
Fimeco www.fimeco.mx		Mexico City 
Goodbody www.goodbody.ie		Dublin 
JMB www.jmba.com.br		São Paulo 
M.M. Warburg & Co. www.mmwarburg.de		Hamburg 
Nihon M&A Center www.nihon-ma.co.jp		Tokyo 
Sodica www.ca-sodica.com		Paris 
Wodehousecapital www.wodehousecapital.com		Mumbai 

## Why FINEUROP SODITIC?

- Truly independent financial advisor, with a strong **tailor-made approach** and the highest level of confidentiality.
- **Senior and Entrepreneurial approach** on both buy and sell side.
- We can rely on a strong **international network**: Soditic offices in London and Geneva, partners in France, US, Germany, Spain, The Netherlands, China, India and other countries thanks to the **World M&A Alliance network**.
- On the buy side, high capability of valuing correctly the target, understanding the competitive scenario, and **providing high value added** in execution.
- On the acquisition financing side, deep knowledge of the landscape of banking and of alternative lenders, and ability to provide **optimization of financing sources** and timely and smooth execution.
- Ability to successfully **implement all sale strategies** (pre-emptive bids, negotiated sale, broad or limited auction), maximizing value to the sellers.
- **Strong market position** for number of deals (top ten in Italy).

## Your advisor in Corporate Finance 2022. Selected transactions

**Posteitaliane**

acquired  
a majority stake in

**agilelab**

from the founders

**FINEUROP** acted as exclusive financial advisor  
SODITIC to the Sellers  
October 2022



backed by

**Xenon**  
Private Equity

acquired  
a majority stake in

**JATO 1991**

**FINEUROP** acted as exclusive financial advisor  
SODITIC to the Acquirer  
October 2022



Initial Public Offering  
on the

**EURONEXT**  
GROWTH MILAN

**FINEUROP** acted as exclusive financial advisor  
SODITIC to the Group  
August 2022



BUILDING THE FUTURE  
backed by

**H.I.C.**  
CAPITAL

acquired

**TOW80**  
TECHNOLOGY CONSULTING

from

**BETA 80 GROUP**

**FINEUROP** acted as exclusive financial advisor  
SODITIC to the Acquirer  
July 2022



backed by

**U&M**  
INVESTMENTS

and

**FONDO ITALIANO**  
D'INVESTIMENTO

acquired  
a majority stake in

**BARBETTA**  
CREATIVE JERSEY

and

**Facopel**  
HAT FACTORY

**FINEUROP** acted as financial advisor  
SODITIC to the Acquirer  
July 2022

**ASSIST**  
DIGITAL

backed by

**PROGRESSIO**SGR  
Passion for growth

acquired  
a majority stake in

**The Valley**

**FINEUROP** acted as exclusive financial advisor  
SODITIC to the Acquirer  
July 2022



acquired  
a majority stake in

**enNOVA**  
SOLUTIONS FOR EVOLUTION

**FINEUROP** acted as exclusive financial advisor  
SODITIC to the Sellers  
July 2022

**NB | RENAISSANCE**

acquired

**ARBO**

from

**ERSEL**

**BRAVO**  
CAPITAL PARTNERS

and other  
shareholders

**FINEUROP** acted as exclusive financial advisor  
SODITIC to the Acquirer  
June 2022

**FINEUROP**  
SODITIC  
Since 1998

## Your advisor in Corporate Finance 2022 Selected transactions

**DIGITAL 360**  
EMPOWERING INNOVATION

listed on  
Euronext Growth Milan  
acquired  
a majority stake in

**CRYPTONET**  
L.A.S.

**FINEUROP** acted as exclusive financial advisor  
SODITIC to the Sellers  
June 2022

**DGS**  
BUILDING THE FUTURE  
controlled by

**H.I.C.**  
CAPITAL  
acquired  
**SMC**

Acquisition facility

INTESA **SNIPLOLO** **BANCO BPM**  
**CREDIT AGRICOLE** *Masini & Co* **Deutsche Bank**

**FINEUROP** acted as exclusive financial advisor  
SODITIC to the Acquirer  
June 2022

**SPACE**  
CAPITAL

acquired a minority stake in

**BGG**

Acquisition financing

**Deutsche Bank**

**FINEUROP** acted as exclusive financial advisor  
SODITIC to the Acquirer  
June 2022

**Lifenet Healthcare**

backed by

**Exor**

acquired

**PCM** **POLIAMBULATORIO  
CHIRURGICO  
MODENESE**

**FINEUROP** acted as exclusive financial advisor  
SODITIC  
May 2022

**BU**  
a Bregal Company

acquired a majority stake in

**ital gel**

Acquisition financing  
and ancillary facilities

**BANCO BPM**

**FINEUROP** acted as financial advisor  
SODITIC to the Acquirer  
May 2022

**AZIMUT** and **HLD**  
LIBERA IMPRESA

acquired a majority stake in

**C.B.G. ACCIAI**

from

**XENON** and the founding family  
Private Equity

**FINEUROP** acted as financial advisor  
SODITIC to HLD  
April 2022

**SECNewgate**  
Communications, Advocacy, Research

backed by

**TH CP**

acquired a majority stake in

**GSG**  
GLOBAL STRATEGY GROUP

**FINEUROP** acted as exclusive financial advisor  
SODITIC to the Acquirer  
April 2022

**GROWENS**

announced  
the acquisition of 100% in

**contactlab**  
engage personally anywhere

from

**P1**  
**O1**

and Private  
shareholders

**FINEUROP** acted as exclusive financial advisor  
SODITIC to the selling Shareholders  
April 2022

**FINEUROP**  
**SODITIC**  
Since 1998

## Your advisor in Corporate Finance 2022. Selected transactions



sponsored by

**FIRST RESERVE**

acquired



Termomeccanica Pompe  
Termomeccanica Group

**FINEUROP** acted as financial advisor  
SODITIC to the Acquirer

April 2022



completed the take-private  
of its shares listed on



**FINEUROP** acted as financial advisor  
SODITIC

March 2022



has committed  
€ 50 million  
to



**FINEUROP** acted as exclusive financial advisor  
SODITIC

March 2022



backed by  
the Israeli private equity fund



announced the acquisition of



and



**FINEUROP** acted as exclusive financial advisor  
SODITIC to the Acquirer

March 2022



**Telekom Slovenije**

acquired



from



**FINEUROP** acted as exclusive financial advisor  
SODITIC to the Seller

March 2022



GRUPPO PROJECT

backed by



EUROPE

acquired



**FINEUROP** acted as financial advisor  
SODITIC to the Acquirer

March 2022



announced the acquisition of



from



**FINEUROP** acted as financial advisor  
SODITIC to the Acquirer

March 2022



backed by



Financial advisory

**FINEUROP** acted as exclusive financial advisor  
SODITIC to the Company

March 2022

**FINEUROP**  
SODITIC  
Since 1998

## Your advisor in Corporate Finance 2022 / 2021 Selected transactions

**SHARON**  
LABORATORIES

backed by  
the Israeli private equity fund

**TENE** INVESTMENT FUNDS

acquired

**RES PHARMA**  
INNOVATIVE INGREDIENTS

**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
March 2022

**VISION GROUP**

acquired 174 stores

**vistesi** and **GrandVision**

from

**EssilorLuxottica** and **GrandVision**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
March 2022

**INVESTCORP**  
TECHNOLOGY PARTNERS

acquired a majority stake in

**HWG**  
A Cyber Security Company

from private shareholders

**FINEUROP SODITIC** acted as exclusive financial advisor to the Sellers  
February 2022

**FairConnect**

controlled by  
**Palamon**  
Capital Partners

acquired

**G Evolution**

from

**Groupama**  
Assicurazioni

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
December 2021

**EY** Building a better working world

acquired

**KEY PROJECT**

**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
December 2021

**BLUCLAD**  
PLAYING SOLUTIONS

backed by

**LBO FRANCE**

acquired

**progate**  
where Passion Meets

creating an integrated platform to serve the luxury market

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
December 2021

**INNOVATEC GROUP**  
EMERGING FOR INNOVATION

acquired  
a 56.45% stake in

**cobat**

**FINEUROP SODITIC** acted as financial advisor to the majority Shareholders  
November 2021

**21 Invest**

acquired a majority stake in

**zanzar**

Acquisition financing and ancillary facilities

**CRÉDIT AGRICOLE** **MPS** **BNL**  
CAPITAL SERVICES **GRUPPO BNP PARIBAS**

**BPER:** **Sella**  
Banca

**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
November 2021

## Your advisor in Corporate Finance

### 2021 Selected transactions



acquired a majority stake in



Acquisition financing and ancillary facilities



**FINEUROP** acted as financial advisor  
SODITIC to the Acquirer

November 2021



**ISOCLIMA**

controlled by

**STIRLING SQUARE**  
CAPITAL PARTNERS

acquired



Senior secured notes and ancillary facility



**FINEUROP** acted as financial advisor  
SODITIC to the Acquirer

November 2021



acquired a majority stake in



Acquisition financing  
and ancillary facilities



**FINEUROP** acted as financial advisor  
SODITIC to the Acquirer

October 2021



Industrial Machinery and Components

Financial advisory

**FINEUROP** acted as financial advisor to one  
SODITIC of the Company's shareholders

August 2021



sold their stake in



**FINEUROP** acted as exclusive financial advisor  
SODITIC to Consilium

July 2021



acquired  
the Public Administration and  
Healthcare system consulting  
business of



**pwc**

Acquisition note and ancillary facility



**FINEUROP** acted as financial advisor  
SODITIC to the Acquirer

July 2021



acquired a stake in



from



and other private  
shareholders

**FINEUROP** acted as exclusive financial advisor  
SODITIC to the Acquirer

July 2021



acquired  
a 30% stake in



**FINEUROP** acted as exclusive financial advisor  
SODITIC to the Sellers

June 2021

## Your advisor in Corporate Finance 2021 / 2020 Selected transactions

**riri**  
Excellence in details  
backed by  
**CHEQUERS**  
CAPITAL  
acquired  
**amsim**

**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
June 2021

**bormioli pharma**  
a portfolio company of  
**Triton**  
acquired the operational going concern from  
**CRICEF**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
May 2021

**Gnutti Cirillo**  
Acquisition and Refinancing facilities  
**INTESA** **SANPAOLO** **BANCO BPM** **BPER Banca**  
**MPS** **CASSA CENTRALE BANCA** **BCC BRESCIA**  
CAPITAL SERVICES CREDITO COOPERATIVO ITALIANO  
Mezzanine financing  
**ANIMA** **ALTERNATIVE**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
May 2021

**XP 27**  
has acquired  
**SPPLAST**  
creating  
from the founding shareholders  
Acquisition Financing and Ancillary Facilities  
**BANCO BPM** **CREDIT AGRICOLE** **illimity**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
May 2021

**F2A**  
owned by  
**ARDIAN**  
Term loan and ancillary facilities  
**BANCO BPM** **CREDIT AGRICOLE**  
**Muscinich & Co** **Banca Ifis**

**FINEUROP SODITIC** acted as exclusive financial advisor to the Borrower  
March 2021

**Pellegrini**  
acquired a majority stake in  
**my menu**

**FINEUROP SODITIC** acted as financial advisor to the Sellers  
February 2021

**CASA DELLA PIADA**  
CRM  
controlled by  
**Aksia group**  
acquired a majority stake in  
**alba**  
TRAMEZZINI  
Acquisition financing and ancillary facilities  
**Banca Ifis** **Muscinich & Co**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
December 2020

**PROGRESSIO SGR**  
Passion for growth  
acquired a 30% stake in  
**ASSIST**  
DIGITAL

**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
December 2020

## Your advisor in Corporate Finance 2020 Selected transactions

**U2M**  
INVESTMENTS and **FONDO ITALIANO D'INVESTIMENTO**

acquired a majority stake in

**Gimmini**  
**CIEMMECI GROUP**  
**MELLY'S**

Senior secured financing

**FINEUROP** acted as exclusive financial advisor  
**SODITIC** to the Acquirers  
November 2020

**FIOCCHI**

Term Loan and ancillary facilities

**BANCO BPM** **INTESA** **SNBPAOLO**  
**CRÉDIT AGRICOLE** **BNL** **GRUPPO BNP PARIBAS** **BPER**  
Banca

**FINEUROP** acted as exclusive financial advisor  
**SODITIC** to the Borrower  
November 2020

**Aksia group**  
acquired a majority stake in



Acquisition financing and ancillary facilities

**INTESA** **SNBPAOLO** **CRÉDIT AGRICOLE** **BANCO BPM**

**FINEUROP** acted as exclusive financial advisor  
**SODITIC** to the Acquirer  
November 2020

**SETTIMA**  
research & innovation, always

Term loan and ancillary facilities

**CRÉDIT AGRICOLE**

**BNL**  
GRUPPO BNP PARIBAS

**FINEUROP** acted as exclusive financial advisor  
**SODITIC** to the Borrower  
October 2020

**Keyhaven**  
CAPITAL  
sold

**TCX**  
FOCUS ON BOOTS  
to



a company owned by  
**INVESTCORP**

**FINEUROP** acted as exclusive financial advisor  
**SODITIC** for this transaction  
October 2020

**U2M**  
INVESTMENTS

acquired a majority stake in

**demenego**

Acquisition financing

**illimity** **SPRINGGROWTH**

**FINEUROP** acted as financial advisor  
**SODITIC** to the Acquirer  
September 2020

**H. I. G.**  
CAPITAL

acquired  
a controlling stake in

**DGS**  
BUILDING THE FUTURE

**FINEUROP** acted as financial advisor  
**SODITIC** for this transaction  
September 2020

**WHITE BRIDGE INVESTMENTS**

acquired a majority stake in

**Alpha Test**

Acquisition financing

**BANCO BPM** **Banca Popolare di Sondrio**

**FINEUROP** acted as financial advisor  
**SODITIC** to the Acquirer  
July 2020

**FINEUROP**  
**SODITIC**  
Since 1998

## Your advisor in Corporate Finance 2020 Selected transactions

**WISE EQUITY**  
acquired a majority stake in  
**FIMO**  
from  
**IGI SGR SpA**  
PRIVATE EQUITY  
Acquisition financing and ancillary facilities  
**BANCO BPM** **CA CRÉDIT AGRICOLE** **INTESA** **SNIPMOLO**  
**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
July 2020

**FAVILLINI**  
PHARMACEUTICAL PACKAGING  
controlled by  
**ARCADIA SCR**  
acquired  
**IDEAGRAFICA**  
from the founding family  
**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
July 2020

**accenture**  
has acquired  
**NIKE GROUP**  
from private shareholders  
**FINEUROP SODITIC** acted as exclusive financial advisor to the Sellers  
April 2020

**BC PARTNERS**  
has acquired  
**bindi**  
**fantasia nel dessert®**  
**FINEUROP SODITIC** acted as financial advisor to the Sellers  
April 2020

**Platinum Equity**  
acquired  
**FANTINI GROUP FARNESE**  
from  
NB Renaissance Partners  
through a LMBO transaction  
Acquisition financing and ancillary facilities  
**UniCredit**  
**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
March 2020

**argos.wityu**  
acquired  
**SICURA**  
and its subsidiaries from  
**rekeep**  
minds that work  
Acquisition financing and ancillary facilities  
**BANCA IFIS** **BANCO BPM**  
**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
February 2020

**ARCADIA SCR**  
acquired a majority stake in  
**FAVILLINI**  
PHARMACEUTICAL PACKAGING  
Acquisition financing and ancillary facilities  
**CA CRÉDIT AGRICOLE**  
**FINEUROP SODITIC** acted as exclusive financial advisor to the Borrower  
February 2020

**M C P** Mandarin Capital Partners  
acquired a majority stake in  
**daroma**  
café  
Acquisition financing and ancillary facilities  
**MPS** **CA CRÉDIT AGRICOLE**  
**FINEUROP SODITIC** acted as financial advisor to the Borrower  
January 2020

## Your advisor in Corporate Finance 2019 Selected transactions



backed  
by



acquired



**FINEUROP** acted as financial adviser  
SODITIC to the Acquirer

December 2019



Senior secured facilities



**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Borrower

December 2019



acquired



creating a platform active in the production of  
accessories for fashion and luxury

Acquisition financing and ancillary facilities



**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Acquirer

November and December 2019



acquired



and its subsidiaries

Acquisition financing and ancillary facilities



**FINEUROP** acted as financial adviser  
SODITIC to the Acquirer

November 2019



alongside

the Management team

acquired



from  
and  
Private  
Shareholders

**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Sellers

October 2019



has acquired



from  
and  
the Group's  
founding  
Shareholders

**FINEUROP** acted as exclusive financial adviser  
SODITIC

October 2019



controlled by



acquired



**FINEUROP** acted as financial adviser  
SODITIC to the Acquirer

October 2019

NB Renaissance Partners

acquired a majority stake in



RINO MASTROTTO GROUP

from the founding family

**FINEUROP** acted as financial adviser  
SODITIC to the Acquirer

September 2019

## Your advisor in Corporate Finance

### 2019 Selected transactions



acquired  
a majority stake in

**AMF GROUP**

**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Acquirer

August 2019



Company controlled by

**ARDIAN**

Financial Advisory

**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Company

July 2019



Passion for growth  
acquired a majority stake in



Acquisition financing and ancillary facilities



**FINEUROP** acted as financial adviser  
SODITIC to the Acquirer

July 2019



acquired



Acquisition financing and ancillary facilities



**FINEUROP** acted as financial adviser  
SODITIC to the Acquirer

June 2019



acquired



from the founding family

**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Sellers

June 2019



acquired



through a  
Management Buy-Out

**FINEUROP** acted as financial adviser  
SODITIC to the Acquirer

June 2019



acquired



from private shareholders

**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Sellers

May 2019



acquired a majority stake in



from



**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Acquirer

May 2019

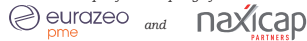
## Your advisor in Corporate Finance 2019 / 2018 Selected transactions

### 2 Ride Holding

owner of the brands



portfolio company of



acquired



**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Acquirer  
May 2019

### EQUINOX

acquired  
a majority stake in



**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Acquirer  
April 2019



acquired



from  
the founding family

**FINEUROP** acted as financial adviser  
SODITIC to the Sellers  
March 2019



acquired



Acquisition financing and ancillary facilities



**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Acquirer  
December 2018

### NB Renaissance Partners

announced the acquisition of  
a majority stake in



from



ATLANTE PRIVATE EQUITY

the founding Families  
and other minority Shareholders

**FINEUROP** acted as financial adviser  
SODITIC to the Sellers  
December 2018

### DE WAVE GROUP



controlled by



acquired



High Quality Interiors

Acquisition financing



**FINEUROP** acted as exclusive financial  
SODITIC adviser to the Acquirer  
November 2018



acquired a majority stake in



Acquisition financing and ancillary facilities



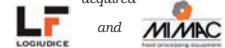
**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Acquirer  
November 2018



controlled by



acquired



Acquisition financing and ancillary facilities



**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Acquirer  
November 2018

## Your advisor in Corporate Finance

### 2018 Selected transactions









backed by



joined in



*a leading integrated network in the circular economy*

**FINEUROP** acted as exclusive financial adviser to the transaction

**SODITIC** November 2018



owned by

**One Equity Partners**

has acquired



*digital business*

from private Shareholders

**FINEUROP** acted as exclusive financial adviser to the Acquirer

**SODITIC** November 2018



acquired



*Excellence in details*

from



**FINEUROP** acted as financial adviser to the Acquirer

**SODITIC** October 2018



acquired



from

**ARDIAN**

**FINEUROP** acted as financial adviser to the Seller

**SODITIC** October 2018



acquired



*alongside the Founding Family and Management*

*Acquisition, financing and ancillary facilities*







**FINEUROP** acted as exclusive financial adviser to the Acquirer

**SODITIC** October 2018



**FIS ANTEX**

*THE RIGHT FORMULA FOR YOUR BUSINESS*

owned by

**ARDIAN**

*Term loan and ancillary facilities*







**FINEUROP** acted as exclusive financial adviser to the Borrower

**SODITIC** July 2018



owned by



and

**TRILANTIC | EUROPE**

*Term loan and ancillary facilities*







**FINEUROP** acted as exclusive financial adviser to the Borrower

**SODITIC** June 2018



acquired 100% stake in



**FINEUROP** acted as exclusive financial adviser to the Sellers

**SODITIC** May 2018

## Your advisor in Corporate Finance 2018 Selected transactions



acquired a product portfolio from



Acquisition financing  
and ancillary facilities



**FINEUROP** acted as exclusive financial  
adviser to the Company **May 2018**  
**SODITIC**



owned by  
**inspired**

Term loan facilities



**FINEUROP** acted as exclusive financial  
adviser to the Borrowers **May 2018**  
**SODITIC**



The Genuine Company

owned by



**FINEUROP** acted as exclusive financial  
adviser to the Acquirer **May 2018**  
**SODITIC**



acquired a majority stake in



Acquisition financing  
and ancillary facilities



**FINEUROP** acted as exclusive financial  
adviser to the Acquirer **April 2018**  
**SODITIC**



signed an agreement  
for the acquisition of



**FINEUROP** acted as financial adviser  
to the Acquirer **April 2018**  
**SODITIC**

**Parma Healthcare**

acquired 100% stake in



Financial advisory

**FINEUROP** acted as exclusive financial adviser  
to the Acquirer **April 2018**  
**SODITIC**

**Apax**  
PARTNERS

acquired a majority stake in

**Bip.**

from



**FINEUROP** acted as exclusive financial adviser  
to the Acquirer **March 2018**  
**SODITIC**

A POOL OF INVESTORS

has acquired  
a stake in



through a  
management buy-out

**FINEUROP** acted as exclusive financial adviser  
to the Shareholders **March 2018**  
**SODITIC**

**FINEUROP**  
**SODITIC**  
Since 1998

## Your advisor in Corporate Finance 2018 / 2017 Selected transactions



Passion for growth

acquired

**FOREST S.r.l.**

owner of the brand



**FINEUROP** acted as exclusive financial  
SODITIC adviser to the Seller

March 2018



acquired  
a majority stake in



**FINEUROP** acted as financial adviser  
SODITIC to the Acquirer

February 2018



The Genuine Company

owned by



acquired



**FINEUROP** acted as financial adviser  
SODITIC to the Acquirer

January 2018



acquired



from



**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Acquirer

October 2017



B

acquired



from  
the founding Shareholders

**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Acquirer

September 2017

NB Renaissance Partners

acquired a majority stake in

**COMELZ**

Acquisition financing  
and ancillary facilities



**FINEUROP** acted as financial adviser  
SODITIC to the Acquirer

September 2017



acquired a stake in



**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Sellers

September 2017



Capital increase

subscribed by



**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Company

September 2017

**FINEUROP**  
SODITIC  
Since 1998

## Your advisor in Corporate Finance 2017 Selected transactions



acquired a majority stake in



from



**FINEUROP**  
SODITIC acted as financial adviser  
to the Acquirer August 2017



acquired 100% stake in



from  
the founding family

**FINEUROP**  
SODITIC acted as financial adviser  
to the Acquirer August 2017



acquired



from  
**wise sgr**

**FINEUROP**  
SODITIC acted as exclusive financial  
adviser to the Seller July 2017



acquired



alongside the founding Family  
Acquisition financing  
and ancillary facilities



**FINEUROP**  
SODITIC acted as sole debt adviser  
to the Borrower July 2017



acquired



alongside Co-Founder  
and New Senior Management



Senior Secured Notes and



Super Senior Ancillary Facility

**FINEUROP**  
SODITIC acted as debt adviser  
to the Acquirer July 2017



acquired a majority stake in



from

Triton

and

PARAGON PARTNERS

**FINEUROP**  
SODITIC acted as exclusive financial  
adviser to the Acquirer July 2017



controlled by



acquired 100% stake in



**FINEUROP**  
SODITIC acted as exclusive financial  
adviser to the Acquirer July 2017



together with the founders and top management  
acquired 100% stake in



from  
the founding shareholders and Alcedo sgr

**FINEUROP**  
SODITIC acted as exclusive financial  
adviser to the Acquirer March 2017

## Your advisor in Corporate Finance

### 2017/2016 Selected transactions



controlled by  
 BainCapital  
 acquired a majority stake in



creating a leading player in the Italian  
 spare parts distribution market

**FINEUROP** acted as financial adviser  
 SODITIC for this transaction March 2017

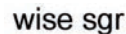


a Company listed on the NYSE  
 acquired  
 a minority stake in



**QUI! GROUP**  
 INNOVARE PER CRESCERE

**FINEUROP** acted as exclusive financial  
 SODITIC adviser to the Seller February 2017



together with its  
 Limited Partners and Management  
 acquired 100% stake in



Euro 29,000,000  
 Term loan & ancillary facilities



**FINEUROP** acted as sole debt adviser  
 SODITIC to the Borrower January 2017



WHITE BRIDGE INVESTMENTS



acquired  
 a minority stake in



**FINEUROP** acted as exclusive financial  
 SODITIC adviser to the Acquirer January 2017



Capital Funds



Financial advisory

**FINEUROP** acted as financial adviser  
 SODITIC to the Acquirer January 2017



CHARTERHOUSE  
 acquired 100% stake of



from



Riverside

**FINEUROP** acted as exclusive financial  
 SODITIC adviser to the Acquirer December 2016



controlled by



acquired



Creating a new leading player  
 in the abrasives industry



**FINEUROP** acted as financial adviser  
 SODITIC to the Acquirer December 2016



Mandatory Tender Offer  
 & Squeeze-Out



**FINEUROP** acted as financial adviser  
 SODITIC to the Acquirer November 2016

**FINEUROP**  
**SODITIC**  
 Since 1998

## Your advisor in Corporate Finance

### 2016 Selected transactions



*Financial advisory*

**FINEUROP** acted as exclusive financial adviser  
SODITIC to the main Shareholders November 2016



*controlled by*

**Aksia capital iv**

*acquired 100% of*



**FINEUROP** acted as financial adviser  
SODITIC to the Acquirer November 2016



*acquired  
a controlling stake in*



**FINEUROP** acted as financial adviser  
SODITIC to the Acquirer October 2016



*acquired 100% stake in*



*Euro 30,000,000  
acquisition financing and ancillary facilities*



**FINEUROP** acted as debt adviser  
SODITIC to the Borrower September 2016



*controlled by*

**Aksia capital iv**

*Euro 25,000,000  
MLT facility  
provided by*



**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Borrower September 2016



*has sold*



*to*



**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Acquirer June 2016



*acquired*

*the steel tubes business unit of*



**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Seller June 2016



*sold the business unit*



*to*



**FINEUROP** acted as financial adviser  
SODITIC to the Seller June 2016

**FINEUROP**  
SODITIC  
*Since 1998*

## Your advisor in Corporate Finance

### 2016 Selected transactions



together with Founder and Management  
acquired 100% stake in



**Texbond**  
NORWODENS

Euro 25,000,000  
acquisition financing and ancillary facilities



**FINEUROP** acted as sole debt adviser  
SODITIC to the Borrower June 2016



acquired a minority stake in



from

**Alcedo** sgr

**FINEUROP** acted as financial adviser to the  
SODITIC Company and to the majority Shareholder May 2016



**AMBIENTA**  
Environmental Investments

acquired a further 40% stake in

**Ravelli**  
fuoco intelligente

reaching 100% stake

**FINEUROP** acted as financial adviser  
SODITIC to the Acquirer May 2016

Funds advised by

**PERMIRA**

acquired



from

**MOTION**  
EQUITY PARTNERS  
— Investing in progress —

**FINEUROP** acted as financial adviser  
SODITIC to the Acquirer April 2016

**Aksia group**

acquired 100% stake of

**LameplastGroup**

Euro 23,500,000  
acquisition financing  
and ancillary facilities



**FINEUROP** acted as sole debt adviser  
SODITIC to the Borrower April 2016

**wise sgr**

together with

Management and Private Investors

acquired



**FINEUROP** acted as sole financial adviser  
SODITIC to the Acquirers February 2016

**Alcedo** sgr

together with

Founding Shareholders

acquired 100% of



**FINEUROP** acted as sole financial adviser  
SODITIC to the Acquirers February 2016

**ARDIAN**

acquired



**FIS ANTEX**  
THE RIGHT FORMULA FOR YOUR BUSINESS

from



**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Acquirer February 2016

**FINEUROP**  
**SODITIC**  
Since 1998

## Your advisor in Corporate Finance 2015 Selected transactions



from the founding family  
and other shareholders

Euro 27,000,000  
MLT and ancillary facilities



**FINEUROP** acted as financial adviser  
SODITIC to the Acquirer December 2015

**Aksia group**

acquired



creating a new leading player in the bpo industry



**FINEUROP** acted as financial adviser  
SODITIC to the Acquirer December 2015



Financial advisory

**FINEUROP** acted as exclusive financial adviser  
SODITIC October 2015



owned by



together with the founding family  
Euro 20,500,000  
MLT and ancillary facilities



**FINEUROP** acted as sole financial adviser  
SODITIC to the Borrower June 2015



owned by



together with  
Founders and Management

Euro 35,000,000  
MLT and ancillary facilities



**FINEUROP** acted as exclusive financial  
SODITIC adviser to the Borrower June 2015

**Fratelli Fila S.p.A.**

acquired



**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Acquirer June 2015

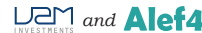


**SUMMIT PARTNERS**

acquired a majority stake in



alongside with



**FINEUROP** acted as exclusive financial adviser  
SODITIC April 2015

Funds advised by

**Apax**  
PARTNERS

acquired



leading global distributor of  
specialty chemicals and related services

**FINEUROP** acted as financial adviser  
SODITIC to the Acquirer April 2015

**FINEUROP**  
SODITIC  
Since 1998

## Your advisor in Corporate Finance

### 2015/2014 Selected transactions



owned by



PE firm listed on NYSE  
sold 100% of



to



**FINEUROP**  
SODITIC acted as exclusive financial  
adviser to the Seller April 2015



acquired 100% of



from



**FINEUROP**  
SODITIC acted as exclusive financial  
adviser to the Seller March 2015



acquired 100% stake of

**Atento Česká republika a.s.**

from



**FINEUROP**  
SODITIC acted as exclusive financial adviser  
to the Acquirer January 2015



acquired  
a controlling stake in



**FINEUROP**  
SODITIC acted as exclusive financial adviser  
to the Sellers January 2015



controlled by



acquired



**FINEUROP**  
SODITIC acted as exclusive financial adviser  
to the Acquirer October 2014



owner of



acquired 100% of



VILLA & BONALDI s.p.a.

**FINEUROP**  
SODITIC acted as debt adviser  
to the Acquirer October 2014



acquired



Invest rapid quick-release couplings

from



**FINEUROP**  
SODITIC acted as financial adviser  
to the Acquirer August 2014



acquired



**FINEUROP**  
SODITIC acted as exclusive financial adviser  
to the Acquirer July 2014

## Your advisor in Corporate Finance

### 2014/2013 Selected transactions



controlled by

**Aksia group**

Financial advisory

**FINEUROP** acted as financial adviser  
SODITIC to the Companies

July 2014

**ARDIAN**

acquired 100% stake in



alongside with  
the Company's Management

from



Mandarin  
Capital  
Partners

and other investors

**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Acquirer

July 2014

**ERGON**

CAPITAL PARTNERS III

acquired  
a controlling stake in

ipe | CAVALLI



visionnaire

**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Acquirer

April 2014

**INVICTA**

controlled by



acquired 100% stake in



from



**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Seller

April 2014

**General S.r.l.**

owner of the brand



took over part of the assets of



through a  
"Concordato Preventivo" procedure

**FINEUROP** acted as exclusive financial adviser  
SODITIC to General

December 2013

Funds advised by

**Apax**  
PARTNERS

have acquired



from



**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Acquirer

December 2013



High-tech since 1931.

acquired a controlling stake in



**FINEUROP** acted as financial advisers  
SODITIC to the Acquirer

October 2013



WITTUR

sold its  
hydraulic components subsidiary

**WITTUR HYDRAULIC DRIVES S.r.l.**

to the Management

**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Seller

September 2013

**FINEUROP**  
SODITIC  
Since 1998

## Your advisor in Corporate Finance 2013 Selected transactions



Company controlled by

wise sgr

wisequity funds

*Financial advisory*

**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Company  
July 2013



acquired 100% stake of



from



and other Investors

**FINEUROP** acted as financial adviser  
SODITIC to the Acquirer  
July 2013



seramiksán

acquired the entire stake of



held by

PROGRESSIO SGR SpA

**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Seller  
June 2013



together with  
Founding families and Management  
acquired 100% stake in



from

Aksia capital III

and other investors

**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Sellers  
June 2013



Capital for your future ■■■

acquired  
a controlling stake in



**FINEUROP** acted as debt adviser  
SODITIC to the Acquirer  
May 2013

GENERALE CONSERVE

owner of the brand



La Qualità e il Rispetto.

acquired  
total control of  
brand and business of



**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Acquirer  
April 2013



acquired  
total control of  
assets and business of



through a  
Bankruptcy Procedure

**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Acquirers  
March 2013



and the Company's Management  
acquired 100% of



CARTONPLAST

Group

from



con imprenditori

**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Acquirers  
March 2013

**FINEUROP**  
SODITIC  
Since 1998

## Your advisor in Corporate Finance

### 2013/2012 Selected transactions

wise sgr  
wisequity funds  
and the Company's Management Team  
acquired 100% of



Concini special  
from

IMI FONDI CHIUSI SGR  
ARCA IMPRESA  
BESANINOSGR



**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Acquirer  
January 2013



DEPILSOAP  
STAMINALINE®

Cambia Pelle  
Senoalto®

BILBOA  
BILBA

has been sold to  
a Strategic Partner

**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Seller  
October 2012



Company controlled by  
wise sgr  
wisequity funds

Financial advisory

**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Company  
August 2012

**TESA** and **CGT**

sold 100% stake in

**GENERGIA**  
Generale Energia Sp.A.

to



**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Sellers  
July 2012



Company controlled by



Financial advisory

**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Company  
July 2012



and  
IMI FONDI CHIUSI SGR  
acquired

**Blumen**

through a LMBO transaction  
from



and other investors

**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Sellers  
July 2012



acquired  
total control of  
assets and business of

**FILCA** packaging srl

through a  
Bankruptcy Procedure

**FINEUROP** acted as exclusive financial adviser  
SODITIC to Castagna Univel  
June 2012



owner of the brand

**KIKO**  
MADE IN ITALY

acquired

**MADINA**  
MILANO

from



**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Seller  
April 2012

## Your advisor in Corporate Finance 2012/2011 Selected transactions

Charme II Private Equity fund  
managed by

**M**  
MONTEZEMOLO & PARTNERS

acquired a majority stake of



from



and



**FINEUROP**  
SODITIC

acted as exclusive financial adviser  
to the Acquirer

April 2012

**BORBONESE**



**FINEUROP**  
SODITIC

acted as financial adviser  
to the Company

January 2012



**co.ge.fin.**

acquired the businesses of



and



**FINEUROP**  
SODITIC

acted as exclusive financial adviser

November 2011

**Advent International**  
GLOBAL PRIVATE EQUITY

sold



COMUNICAZIONE ESTERNA

to

Private Investors

**FINEUROP**  
SODITIC

acted as exclusive financial adviser  
to the Seller

November 2011



Short term and  
MLT facilities

**FINEUROP**  
SODITIC

acted as exclusive financial adviser  
to the Borrower

October 2011

**BINDA**  
watchesince 1906

owner of the brand

**BREIL**

Financial advisory

**FINEUROP**  
SODITIC

was mandated by the Company

September 2011

**GDF SUEZ**



Financial advisory

**FINEUROP**  
SODITIC

acted as exclusive financial adviser

September 2011



Company owned by



Financial advisory

**FINEUROP**  
SODITIC

acted as exclusive financial adviser  
to the Company

July 2011

**FINEUROP**  
**SODITIC**  
Since 1998

## Your advisor in Corporate Finance

### 2011/2010 Selected transactions



acquired

**.Dada.net**

from

**.Dada.**

**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Seller

May 2011



a company controlled by



acquired the hydraulic business of



based in Minneapolis - Minnesota  
from

Continental Machines Inc.

**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Acquirer

April 2011



sold its stake in

**ARESLINE**  
INNOVATIVE SEATING SYSTEMS

to

*Zeta*

**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Seller

March 2011



a group controlled by

ORLANDO ITALY

acquired



**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Acquirer

February 2011



acquired a controlling stake in  
VESEVO S.p.A.  
owner of the brand



from  
the Management and



**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Acquirer

February 2011

Private Investors

took over



Industrial Business

**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Acquirers

January 2011

**Investindustrial**  
Industrial Solutions and Capital

sold a 100% stake of



to



Mandarin Capital Partners

and other Investors  
through a LMBO transaction

**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Seller

December 2010



owner of the brand



acquired a majority stake  
of the French company



**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Acquirer

December 2010

**FINEUROP**  
**SODITIC**  
Since 1998

## Your advisor in Corporate Finance

### 2010/2009 Selected transactions



controlled by



Financial advisory

**FINEUROP** was mandated by  
SODITIC the Company

October 2010

**Aksia capital III**  
and

wise sgr

wisequity funds

acquired a majority stake in



through a LMBO transaction

**FINEUROP** acted as financial adviser  
SODITIC to the Acquirers

October 2010

**BOGLIOLI**

owned by

the Boglioli family

and

wise sgr

wisequity funds

Financial advisory

**FINEUROP** was mandated by  
SODITIC the Company

June 2010



Euro 280,000,000

MLT facilities



and



**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Borrower

June 2010



Took over

**FILCA** packaging srl

Industrial Business

**FINEUROP** acted as exclusive financial adviser  
SODITIC to Castagna Univel

May 2010

The Scandinavian Private Equity Fund

**PROCURITAS**

acquired a 100% stake  
in the Danish company



from

**CATELLI HOLDING**

through a MBO transaction

**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Seller

April 2010

**BINDA**  
watches since 1906  
owner of the brand



Financial advisory

**FINEUROP** was mandated by  
SODITIC the Company

February 2010



owned by



alongside with



Mandarin Capital Partners

Financial advisory

**FINEUROP** was mandated by  
SODITIC the Company

December 2009

**FINEUROP**  
SODITIC  
Since 1998

## Your advisor in Corporate Finance

### 2009/2008 Selected transactions



Valuation  
&  
Business plan

**FINEUROP** acted as financial adviser  
SODITIC to the Borrower  
September 2009



acquired



from the Padua Court  
through composition with creditors  
("Concordato Preventivo")

**FINEUROP** acted as financial adviser  
SODITIC to the Acquirer  
May 2009



**Bianchi**  
VENDING GROUP

a company owned by



Senior Debt Renegotiation  
and covenants resetting

**FINEUROP** acted as sole financial adviser  
SODITIC to the Company  
April 2009



acquired  
the brand and the business

**KORFF**

from



**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Seller  
March 2009



invested in

**noodls**  
gateway to facts

through capital increase

**FINEUROP** acted as financial adviser  
SODITIC to the Company  
March 2009



Mandarin Capital Partners

acquired a majority stake in



through a LMBO transaction

**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Sellers  
December 2008



**AVM Private Equity I**  
VALUE MANAGEMENT

acquired a majority stake in



**SELESTA**  
INGEGNERIA

from

wise sgr

wisequity funds

**FINEUROP** acted as financial adviser  
SODITIC to the Seller  
November 2008



**SINERGIA**  
con imprenditori

acquired  
a majority stake in



**CARTONPIAST**  
Group

**FINEUROP** acted as financial adviser  
SODITIC to the Acquirer  
October 2008

**FINEUROP**  
**SODITIC**  
Since 1998

## Your advisor in Corporate Finance

### 2008 Selected transactions

**ZOOMLION**

alongside with



**Goldman Sachs**

Mandarin Capital Partners

acquired 100% stake in



from



magenta | SGR

**FINEUROP SODITIC** acted as financial adviser to the Seller

September 2008

Alto Capital II  
fund managed by

**ALTO PARTNERS**  
SGR

acquired a majority stake of



from



through a MBO transaction

**FINEUROP SODITIC** acted as exclusive financial adviser to the Acquirer

August 2008

**21 Investimenti**

acquired a majority stake in



from



**FINEUROP SODITIC** acted as exclusive financial adviser to the Seller

July 2008



**Mahindra**

and



acquired



**FINEUROP SODITIC** acted as financial adviser to the Sellers

July 2008

**ARTSANA**

owner of the brand



acquired a 100% stake of the U.S. company



**FINEUROP SODITIC** acted as exclusive financial adviser to the Acquirer

May 2008

**CAPE NATIXIS** and **PROGRESSIO SGR** S.p.A.  
Società di Gestione del Risparmio S.p.A.

have acquired a 100% stake of



from

**IF INVESTIMENTI**  
a Fund managed by  
**INDUSTRIA & FINANZA SGR**  
and  
**RECOS S.A.**

**FINEUROP SODITIC** acted as exclusive financial adviser to the Sellers

February 2008

**CAPE NATIXIS**  
Società di Gestione del Risparmio S.p.A.

acquired a majority stake in



through a LMBO transaction

**FINEUROP SODITIC** acted as exclusive financial adviser to the Sellers

January 2008

**TeamSystem.**

acquired a majority stake in



**FINEUROP SODITIC** acted as financial adviser to the Sellers

January 2008

**FINEUROP SODITIC**  
Since 1998

## Your advisor in Corporate Finance

### 2007 Selected transactions

**ABG** and **TANO CAPITAL**  
acquired a 100% stake in  
**cemp**  
Flameproof Motors  
from  
**ARCA IMPRESA**  
**REGIO INDUSTRIES N.V.**  
and **other investors**  
through a LMBO transaction  
**FINEUROP** acted as exclusive financial adviser  
**SODITIC** to the Sellers  
November 2007

**venere.com**  
a Company controlled by  
**Advent International**  
Global Private Equity  
Medium Long Term Financing,  
Mezzanine Facility  
and Acquisition Facility  
**FINEUROP** acted as financial adviser  
**SODITIC** to the Company  
August 2007

Alpha Private Equity Fund 5  
**Alpha**  
acquired a majority stake in  
**RHIAG**  
through a MBO transaction  
**FINEUROP** acted as financial adviser  
**SODITIC** to the Acquirer  
July 2007

**Nuova Iniziativa S.p.A.**  
acquired 100% of  
**COMDATA**  
WE CARE \* WE SHARE  
through a FBO transaction  
**FINEUROP** acted as financial adviser  
**SODITIC** to the Acquirer  
July 2007

**sparco**  
a Company controlled by  
**ARGOS SODITIC**  
Capital for your future  
Medium Long Term Financing  
and Mezzanine Facility  
**FINEUROP** acted as financial adviser  
**SODITIC** to the Borrower  
July 2007

**ALETTI PRIVATE EQUITY SGR**  
GRUPPO BANCO POPOLARE  
di Vicenza e di Padova  
through  
Fondo Dimensione Network  
acquired the majority stake of  
**arketipo**  
from  
**Absolute Ventures SCA**  
fund advised by AVM ITALIA  
**FINEUROP** acted as financial adviser  
**SODITIC** to the Seller  
May 2007

NASDAQ listed company  
**Balchem Corporation**  
ON TARGET TO DELIVER  
has acquired  
the Italian choline chloride business of  
**AKZO NOBEL**  
CHEMICALS S.P.A.  
MARANO TIGINO SITE  
**FINEUROP** acted as financial adviser  
**SODITIC** to the Seller  
April 2007

EMERALD ADVISORY SERVICES &  
EQUITY INVESTMENTS S.A.  
a fund advised by  
PM & PARTNERS  
acquired the majority stake of  
**MACCOPR ITALIANA S.p.A.**  
owner of the brand  
**forexchange**  
from  
**Industrial Resources Investments S.A.**  
**FINEUROP** acted as M&A adviser  
**SODITIC** to the Seller  
April 2007

## Your advisor in Corporate Finance

### 2007/2006 Selected transactions



acquired  
a majority stake in



**FINEUROP** acted as financial adviser  
SODITIC to the Acquirer January 2007



acquired  
a 70% stake in



**FINEUROP** acted as financial adviser  
SODITIC for this transaction January 2007



acquired a 100% stake in



**FINEUROP** acted as financial adviser  
SODITIC to the Acquirers December 2006



acquired  
a majority stake in



**FINEUROP** acted as financial adviser  
SODITIC to the Acquirer November 2006

STIRLING SQUARE CAPITAL PARTNERS

acquired  
a majority stake in



**FINEUROP** acted as financial adviser  
SODITIC to the Acquirer October 2006



acquired 100% of



from



**FINEUROP** acted as exclusive financial adviser  
SODITIC to the Acquirer October 2006



Medium Long Term  
Bilateral Facilities



acted as bilateral lenders

**FINEUROP** acted as financial adviser  
SODITIC to the Borrower August 2006



acquired a minority stake in



a Group controlled by

**Absolute Ventures SCA**

through a reserved capital increase


**FINEUROP** acted as financial adviser  
SODITIC to the Company July 2006

## Your advisor in Corporate Finance

### 2006 Selected transactions

Funds managed by  
**CREDEM**  
**Private equity**  
 Credem Private Equity SGR S.p.A.

acquired a majority stake in



through a LMBI transaction

**FINEUROP** acted as exclusive M&A adviser  
 SODITIC to the Acquirer  
 July 2006

Funds managed by



magenta | sgr

have acquired  
 a 70% stake in



**FINEUROP** acted as financial adviser  
 SODITIC to the Acquirer  
 July 2006

 **ARGOS SODITIC**  
 Capital for your future ■■■

acquired a majority stake in



Mandated Lead Arranger  
 in the Acquisition Financing Facilities

 **UniCredit**

**FINEUROP** acted as financial adviser  
 SODITIC to the Acquirer  
 June 2006

 **ERGON CAPITAL PARTNERS**  
**VESTAR CAPITAL PARTNERS**  
 and  
**Athena Private Equity S.A.**  
 have acquired  
 together with senior management

 **SEVES**

through a MBO transaction

**FINEUROP** acted as sole M&A adviser  
 SODITIC to the Acquirers  
 April 2006

 **novation**

a Company controlled by

 **Aksia group**

acquired a majority stake in



and



**FINEUROP** acted as financial adviser  
 SODITIC to the Acquirer  
 April 2006

 **PANARIAgroup**  
 INDUSTRIE CERAMICHE S.P.A.

acquired in U.S.A. the assets of



from



**FINEUROP** acted as financial adviser  
 SODITIC to the Acquirer  
 February 2006

**BS Investimenti IV**  
 a Fund managed by  
 B ■ S Investimenti SGR SpA

acquired 100% of



**arena®**  
**WATER INSTINCT**

through a LMBO transaction from

**INVESTITORI ASSOCIATI**

**FINEUROP** acted as exclusive M&A adviser  
 SODITIC to the Seller  
 February 2006

 **COGNE**

Medium Long Term  
 financing

 **UniCredit Banca d'Impresa**  **BNL**

acted as joint arrangers  
 and underwriters

**FINEUROP** acted as financial adviser  
 SODITIC to the Borrower  
 January 2006

## Your advisor in Corporate Finance

### 2005 Selected transactions

Alto Capital II

acquired

Gruppo **Arcte** spa

owner of

argentovivo and JULIPET

**FINEUROP** acted as financial adviser  
SODITIC in the transaction November 2005

**L Capital**

acquired  
a majority stake in

**emu**

**FINEUROP** acted as financial adviser  
SODITIC to the Acquirer September 2005

Private Equity Funds managed by

**ARCA IMPRESA**  
GESTIONI S.p.A.

acquired

**Blumen**

from

Europe Capital Partners IV

a Fund advised by  
L.B.O. Italia

**FINEUROP** acted as exclusive M&A adviser  
SODITIC to the Seller September 2005



**INDUSTRIE DE NORA S.p.A.**  
GRUPPO DE NORA

acquired a 100% stake in

**epe**  
**ELTECH**  
ELTECH SYSTEMS CORPORATION

**FINEUROP** acted as financial adviser  
SODITIC to the Acquirer September 2005

INVESTITORI ASSOCIATI

acquired a 62% stake in



through a LMBO transaction  
from

**Barclays Private Equity**  
and the founding entrepreneurs

**FINEUROP** acted as financial adviser  
SODITIC to the Acquirer August 2005

**SEA**

acquired  
a majority stake in



**FINEUROP** acted as financial adviser  
SODITIC to the Acquirer August 2005

**Borregaard Italia S.p.A.**

a Company controlled by

**Borregaard**  
Industries Ltd

sold a division to



controlled by



**FINEUROP** acted as financial adviser  
SODITIC to the Seller July 2005

**BOS PRIVATE EQUITY**

and

**MCC-SOFIPA SGR S.p.A.**

has acquired a majority stake in



from



**FINEUROP** acted as financial adviser  
SODITIC in the transaction May 2005

**FINEUROP**  
**SODITIC**  
Since 1998

## Your advisor in Corporate Finance

### 2005/2004 Selected transactions

#### Absolute Ventures SCA

fund advised by  
AVM Italia

has acquired a majority stake of



from

**Overseas Capital Partners**

**FINEUROP** acted as financial adviser  
**SODITIC** to the Seller April 2005

#### Bridgepoint

has acquired  
a majority stake in



**FINEUROP** acted as financial adviser  
**SODITIC** to the Acquirer January 2005



acquired 100% of



from

**THE CARLYLE GROUP**

and other private investors

**FINEUROP** acted as exclusive M&A adviser  
**SODITIC** to the Sellers December 2004

#### Absolute Ventures SCA

fund advised by  
AVM Italia and AVM France  
acquired



Brand

and all the Aftermarket activities  
and



**FINEUROP** acted as exclusive M&A adviser  
**SODITIC** to the Sellers December 2004



acquired an interest in



through the Holding

**STH**

**FINEUROP** initiated the transaction  
**SODITIC** December 2004



MLT-financing



acted as joint arrangers  
and underwriters

**FINEUROP** acted as financial adviser  
**SODITIC** to the Borrower December 2004

**INTERBANCA S.p.A.**  
Fondo Interbanca Investimenti Sud  
subscribed a Reserved Capital Increase in



a Company participated by



**FINEUROP** acted as exclusive financial adviser  
**SODITIC** in the transaction November 2004

**Aksia capital III**

acquired a majority stake in



**BAUER**



acted as arrangers and underwriters  
in the acquisition financing

**FINEUROP** acted as financial adviser in the  
**SODITIC** acquisition financing September 2004

## Your advisor in Corporate Finance

### 2004/2003 Selected transactions

#### wise venture SGR

wisequity fund

acquired

 **SELESTA** Ingegneria S.p.A.  
from

 **SELESTA** S.p.A.

**FINEUROP** acted as M&A adviser  
SODITIC to the Seller

July 2004

#### Star Social Responsible Fund

a Fund managed by  
Efibanca Palladio Finanziaria SGR S.p.A.  
acquired 100% of



through a LMBO transaction  
from

**IF INVESTIMENTI**  
a Fund managed by  
**INDUSTRIA & FINANZA SGR S.p.A.**  
and other private investors

**FINEUROP** acted as exclusive M&A adviser  
SODITIC to the Sellers

July 2004

#### scm e group

acquired  
a 60% stake in



**FINEUROP** acted as M&A adviser  
SODITIC to the Sellers

May 2004

#### Private placement

of a  
minority stake in



**FINEUROP** acted as financial adviser  
SODITIC for this transaction

April 2004

 **ALETTI MERCHANT**  
GRUPPO BANCO POPOLARE  
DI VERONA E NOVARA

acquired  
a 21% stake in

**PONTE S.p.A.**  
(ACC Holding)

**FINEUROP** acted as financial adviser  
SODITIC for this transaction

March 2004

 **PRIVATE EQUITY**

acquired  
a 41% stake in

**euphon**   
**GROUP**

**FINEUROP** acted as financial adviser  
SODITIC to the Seller

March 2004

#### EPF SGR

Efibanca Palladio Finanziaria SGR S.p.A.

acquired a majority stake in

  
**S.I.C. S.p.A.**

from

 **PRIVATE EQUITY**

**FINEUROP** acted as financial adviser  
SODITIC to the Seller

December 2003

#### Star Social Responsible Fund

and

 **PALLADIO FINANZIARIA**

acquired a minority stake in

 **APPLIANCES COMPONENTS COMPANIES**

from

 **ABN • AMRO** Bank

**FINEUROP** acted as financial adviser  
SODITIC in the transaction

December 2003

**FINEUROP**  
**SODITIC**  
Since 1998

## Your advisor in Corporate Finance

### 2003 Selected transactions

**BARCLAYS**

Barclays Private Equity S.p.A.  
and  
the management of the Company  
acquired 100% stake in



acted as arranger and underwriter  
in the acquisition financing

**FINEUROP** acted as financial adviser in the  
SODITIC acquisition financing  
December 2003

**L Capital**

announced the acquisition  
of a minority stake in

**Antichi Pellettieri**

from

**MARIELLA BURANI  
FASHION GROUP**

**FINEUROP** acted as M&A adviser  
SODITIC in the transaction  
November 2003



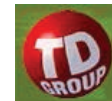
**SG European Private Equity Partner L.P.**

acquired a majority stake in



acted as arranger and underwriter  
in the acquisition financing

**FINEUROP** acted as financial adviser in the  
SODITIC acquisition financing  
September 2003



Term loan facility



as joint arranger

**FINEUROP** acted as joint arranger  
SODITIC  
August 2003

**TRUSSARDI**

has acquired  
the industrial business of



**FINEUROP** acted as financial adviser  
SODITIC to the Acquirer  
August 2003

**RESTINGA B.V.**

MLT-financing



acted as joint arranger  
and underwriter

**FINEUROP** acted as joint arranger  
SODITIC in the MLT-financing  
April 2003

**Absolute Ventures SCA**

acquired  
a majority stake in



**FINEUROP** acted as financial adviser  
SODITIC to the Sellers  
February 2003



acquired a minority stake in



from



**FINEUROP** acted as financial adviser  
SODITIC in the transaction  
January 2003

**FINEUROP**  
**SODITIC**  
Since 1998

## Your advisor in Corporate Finance

### 2002 Selected transactions



MLT-financing



acted as underwriter

**FINEUROP** acted as financial adviser  
SODITIC to the Borrower November 2002



acquisition financing facility



acted as arranger and underwriter

**FINEUROP** acted as financial adviser  
SODITIC to the Acquirer October 2002



Term loan facility



lender

**FINEUROP** acted as financial adviser  
SODITIC in the Borrower October 2002



acquisition financing facility



acted as joint arrangers and underwriters

**FINEUROP** acted as financial adviser  
SODITIC to the Acquirer October 2002



has acquired a 100% stake in



acted as joint arrangers and underwriters  
in the acquisition financing

**FINEUROP** acted as financial adviser in the  
SODITIC acquisition financing October 2002



acquired



from



**FINEUROP** acted as M&A adviser  
SODITIC to the Acquirer October 2002



acquisition financing facility



acted as joint arranger  
and underwriter

**FINEUROP** acted as joint arranger in the  
SODITIC acquisition financing July 2002

**PROGETTO 24**

acquired



from



**FINLIGHT**

**FINEUROP** acted as M&A adviser  
SODITIC to the Sellers May 2002

**FINEUROP**  
SODITIC  
Since 1998

## Your advisor in Corporate Finance

### 2002/2001 Selected transactions



**VETROARREDO**

*acquisition financing facility*

INTERBANCA Sp.A.



*acted as joint arrangers and underwriters*

**FINEUROP** acted as sole financial adviser in  
SODITIC the acquisition financing May 2002

**NEGRI BOSSI**  
INJECTION MOULDING MACHINES

*acquired a 70% stake in*



**BM BIRAGHI**  
Injection Moulding Technology

**FINEUROP** acted as M&A adviser  
SODITIC to the Sellers April 2002

**ARCA MERCHANT S.P.A.**  
MERCHANT BANKING

*acquired a stake in*

**cemp**  
INTELLIGENT CAPITAL

*from*



SEQUOR INDUSTRIES N.V.

**FINEUROP** acted as M&A adviser  
SODITIC to the Seller April 2002

**DEAGOSTINI**

*acquired a majority stake in*

**UTET**

*from*

**EFIBANCA**  
SINCRONISMO IMI



*(the financial shareholders)  
and other sellers*

**FINEUROP** acted as M&A adviser to the  
SODITIC financial shareholders March 2002

**NEGRI BOSSI**  
INJECTION MOULDING MACHINES

*Tender offer*

*launched by*

**SACMI**

Holding Partecipazioni Sacmi S.p.A.

**FINEUROP** acted as financial adviser  
SODITIC to the Company December 2001

INTERBANCA Sp.A.

*acquired a stake in*

**Fincastel**  
S.r.l.

**FINEUROP** acted as M&A adviser  
SODITIC to the Seller December 2001

**Castel**

*acquisition financing facility*

INTERBANCA Sp.A.

*acted as joint arranger  
and underwriter*

**FINEUROP** acted as sole financial adviser and  
SODITIC joint arranger in the acquisition  
financing December 2001

**JOLLY**

*subsidiary of the Group*

**CLEARCHANNEL**

*acquired 100% of*

**PUBBLIA**  
OUTDOOR COMMUNICATION

**FINEUROP** acted as M&A adviser  
SODITIC to the Seller November 2001

**FINEUROP**  
SODITIC  
*Since 1998*

## Your advisor in Corporate Finance

### 2001/2000 Selected transactions

 **Dresdner Kleinwort Wasserstein**

acquired a stake in

**cantieri di pisa**  
S.p.A.



acted as joint arranger and agent  
in the acquisition financing

**FINEUROP** acted as financial adviser and  
SODITIC joint arranger in the acquisition  
financing **November 2001**

**MARIELLA BURANI**  
FASHION GROUP

acquired a 50% in



**FINEUROP** acted as M&A adviser  
SODITIC to the Seller **September 2001**



Term loan facility



acted as joint arranger

**FINEUROP** acted as joint arranger  
SODITIC **September 2001**

**Sopra**  
group.

acquired 100% of



**ITI S.p.A.**

INFORMATION TECHNOLOGY ITALIA

**FINEUROP** acted as M&A adviser to  
SODITIC the Seller **July 2001**

**ASSA ABLOY**

acquired 100% of



**MAB MASELLIS INDUSTRIALE SpA**

**FINEUROP** acted as M&A adviser to  
SODITIC the Seller **July 2001**



acquisition financing facility



acted as joint arranger and underwriter

**FINEUROP** acted as joint arranger in the  
SODITIC acquisition financing **May 2001**



acquired



**Padua and Rome Printing facilities**



acted as joint arranger and underwriter

**FINEUROP** acted as joint arranger in the  
SODITIC acquisition financing **August 2000**

**FINECO CAPITAL**

acquired

**METALCASTELLO**  
S.p.A.

from

**SWISS DEVELOPMENT CAPITAL**  
**LIMITED PARTNERSHIP**

a fund advised by

**ARNER MERCHANT S.A.**

**FINEUROP** acted as M&A adviser to  
SODITIC the Seller **August 2000**

**FINEUROP**  
**SODITIC**  
Since 1998

## Your advisor in Corporate Finance

### 2000 Selected transactions

Quad-C

acquired



from

**Bridgepoint Capital**

**FINEUROP** acted as M&A adviser  
SODITIC to the Seller

August 2000

THE CARLYLE GROUP

acquired  
an indirect 50% stake of



**FINEUROP** acted as M&A adviser  
SODITIC to the acquirer

July 2000



have merged their activities  
to create



**FINEUROP** acted as M&A adviser  
SODITIC to De Nora

April 2000

A group of investors advised by  
J. HIRSCH & CO.  
acquired a 30% stake in



from

**PRUDENTIA**

a fund advised by

**F.I.D.I.A. S.p.A.**

**FINEUROP** acted as M&A adviser  
SODITIC to the Acquirer

March 2000

GRUPPO ENGINEERING S.p.A.

acquired



from



and Company's  
management

**FINEUROP** acted as M&A adviser  
SODITIC to the Sellers

March 2000

EUROKNIGHTS III,

a fund advised by



**ARGOS SODITIC PARTNERS**

acquired  
a minority stake in



**FINEUROP** acted as M&A adviser  
SODITIC to the Acquirer

January 2000



acquired



from

**So.Pa.F. Group**

**FINEUROP** acted as exclusive M&A adviser  
SODITIC to the seller

January 2000

**ARCA MERCHANT S.p.A.** and other investors  
acquired



from



and other shareholders

**FINEUROP** acted as M&A adviser  
SODITIC to the Sellers

January 2000

**FINEUROP**  
**SODITIC**  
Since 1998

## Your advisor in Corporate Finance

### 1999/1998 Selected transactions



acquisition financing facility



MEDIO CREDITO LOMBARDO

acted as joint arranger and underwriter

**FINEUROP** acted as joint arranger in the  
SODITIC acquisition financing  
June 1999



acquired

**CÈBÈ**

**FINEUROP** has assisted the Seller  
SODITIC  
June 1999



Giovanni De Vecchi Editore

Acquisition financing facility



acted as joint arranger and underwriter

**FINEUROP** acted as joint arranger in the  
SODITIC acquisition financing  
May 1999



acquired a stake in



**FINEUROP** initiated this transaction  
SODITIC for the Acquirer  
April 1999

Start - up of activities  
in Italy and in Germany of

**DUNKIN'  
DONUTS®**

**FINEUROP** assisted in fund raising and found  
SODITIC an equity investor  
March 1999



and



SEQUOR INDUSTRIES N.V.

acquired



bierrebi

from

**EUROPE CAPITAL PARTNERS**

**FINEUROP** acted as M&A adviser  
SODITIC to the Sellers  
February 1999



LAMITEL GROUP

acquisition financing facility



acted as joint arranger  
and underwriter

**FINEUROP** acted as joint arranger in the  
SODITIC acquisition financing  
October 1998



INTERBANCA S.p.A.



ABN AMRO Bank

acquired



LAMITEL GROUP

from



EniChem

**FINEUROP** acted as M&A adviser  
SODITIC to the Acquirer  
June 1998

**FINEUROP**  
SODITIC  
Since 1998

## The Team



**Eugenio Morpurgo**  
CEO and founding Partner

Eugenio is Chief Executive Officer and founding partner of Fineurop Soditic S.p.A., company of the Fineurop Group which focuses on M&A and debt advisory services. He is also a board member of Fineurop S.p.A., of Fineurop Investment Opportunities S.p.A. and he is one of the sponsors of the SPAC SprintItaly.

In 1984, Eugenio graduated cum laude from Bocconi University in Milan. Before joining Fineurop, he was Head of M&A and Privatisations at SOPAF, a private financial group listed on Milan Stock Exchange.

He started his career at the financial group Matuschka in Munich before moving to Deutsche Bank where he worked in the corporate finance and capital markets areas in London, Frankfurt and Milan.

Eugenio is Professor in Investment Banking (Academic Fellow) at Bocconi University in Milan. He is Member of the Board of AIFI (Italian Association of Private Equity, Venture Capital and Private Debt), as well as Chairman of the M&A Commission of AIFI.

As foreign languages, Eugenio speaks fluently English, German, French and modern Greek (basic knowledge).



**Germano Palumbo**  
Senior Partner

Germano Palumbo graduated with full marks from Bocconi University in Milan in 1992, with a specialisation in Corporate Finance.

After a first experience in Class Editori, in 1994 Germano joined Bain & Company where he was involved in business consulting activities.

In 1995, he started working in SOPAF where he dealt with M&A and corporate finance activities.

After a three years' experience, he joined Interbanca S.p.A. where he founded the M&A team, dealing also with corporate finance and advisory services.

Germano is Partner and Head of M&A team of Fineurop Soditic since 2001.

Germano is Chartered Accountant, External Auditor and AIAF Associate (Italian Association of Financial Analysts).

As foreign languages, he speaks fluently English.

[gpalumbo@fineurop soditic.com](mailto:gpalumbo@fineurop soditic.com)



**Gilberto Baj Macario**  
Senior Partner

Graduated in 1995 in Business Administration, Gilberto Baj Macario gained an industrial experience in London where he worked for two years for Tecsider Ltd, a company active in the Oil&Gas industry. During his stay in London, Gilberto successfully attended MBA classes at the London Business School. In 1998, back in Milan, Gilberto obtained a master's degree in Corporate Finance from SDA Bocconi in Milan. From 1997 to 1998, Gilberto worked for Ernst & Young where he was involved in several securitizations, due diligences and audit consultancy for many of the major Italian and International industrial groups.

Gilberto joined Fineurop Soditic since its foundation in 1998 and participated in most of the M&A transactions carried out by the Company. Gilberto speaks fluently both English and French.

[gbajmacario@fineuropodsoditic.com](mailto:gbajmacario@fineuropodsoditic.com)



**Umberto Zanuso**  
Senior Partner

Umberto graduated in Business Administration from Bocconi University in Milan in 1992, with a specialisation in Corporate Finance. In 1994, he received a master's degree from Société Française des Analystes Financiers (S.F.A.F) of Paris. From 1992 to June 1995, Umberto worked as a financial analyst for COFILP (Compagnia Finanziaria Ligure Piemontese), the merchant banking division of Banca Popolare di Novara. In 1995, he joined Caboto (IntesaSanpaolo Group) in Milan as a Manager of the Structured Finance department.

Umberto is currently Partner and Head of the Structured Finance department of Fineurop Soditic, where, since 2000, he has set up the activity of developing advisory services with industrial and private equity houses for debt and M&A transactions. As foreign languages, Umberto speaks fluently English and French.

[uzanuso@fineuropodsoditic.com](mailto:uzanuso@fineuropodsoditic.com)



**Ilenia Furlanis**  
Partner

In 1999, Ilenia was the treasurer of JADE, the European Confederation of Junior Enterprises in Brussels.

Ilenia graduated in Economics from the University of Bologna, with a specialisation in monetary and financial markets in 2001.

In October, Ilenia joined the Financial Services Department of KPMG in Milan, where she was involved in senior audit of primary international and Italian banks, brokerage and asset management companies. In August 2005, Ilenia moved to the Transaction Services Department of KPMG, where she participated in most of the several vendor and acquisition financial due diligences.

Ilenia joined Fineurop Soditic in June 2008 as associate of the Structure Finance Department. As foreign languages, Ilenia speaks fluently English, French and Spanish.

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**Francesco Panizza**  
Partner

After graduating in Economics from the University of Pisa, Francesco entered the Transaction & Restructuring department at KPMG in February 2006. During his experience within the Transaction Services team, Francesco participated in several financial due diligence activities, both on vendor and acquisition sides, related to domestic and cross-border deals. In 2009, Francesco entered the Restructuring team, being involved in several restructuring procedures, mainly focused on mid and small cap companies. Francesco joined Fineurop Soditic in April 2012, as a member of the structured finance team. He is involved in a variety of M&A transactions, both on sell and buy sides, acquisition financing and debt restructuring mandates. Francesco speaks fluently English and has a good knowledge of French.

[fpanizza@fineuropodsoditic.com](mailto:fpanizza@fineuropodsoditic.com)



**Gionata Tedeschi**

**Senior Advisor TMT & Digital**

For three decades consultant, manager, and entrepreneur in highly innovative companies and business models context. Gionata started his career in strategic consulting at McKinsey and subsequently he has launched in the digital, marketing and data science fields successful startups accompanying them at scale up and at their exit. As Managing Director at Accenture, he has led the Digital Strategy practice in Europe from 2012 to 2018, acting as an advisor to leading companies in the Automotive, Retail and Financial Services markets. From 2018 to 2022, at Octo Telematics, he has acted as Executive Chief Strategy and M&A. Graduated from Bocconi University, today Gionata is a professor of innovation and digital transformation strategies at international Masters. He has spent most of his professional activity in Milan, London, Paris and Tel Aviv. Since 2022 he is senior advisor TMT & Digital of Fineurop Soditic. Spoken languages: Italian, English, French and Hebrew.

[gtedeschi@fineuropoditic.com](mailto:gtedeschi@fineuropoditic.com)



**Guido Cami**

**Senior Advisor Chemicals**

Guido graduated in Industrial Technology Engineering from the Politecnico di Milano, in 1989.

After relevant work experiences in Pirelli, Manifattura di Legnano, Vibram, Pechiney and Giovanni Crespi, Guido is CEO of Industrie Chimiche Forestali since 2010.

He is also Vice President of the Adhesives and Sealants Group, AVISA and Federchimica and President of FEICA (Federation European des industries de Colles et Adhesifs).

Since 2022, Guido has been senior advisor chemicals of Fineurop Soditic.

Spoken languages: Italian, English, French



**Eugenio Marzorati**

**Senior Advisor Industrial**

Eugenio graduated in Business Administration in 1986 and he began working as a consultant at the Lugano-based trust company Refida.

In 1991 he obtained the Federal Certificate of Trust Business Consultancy and he advised several industrial companies mainly located in the Ticino area.

In January 1992, leaving the consultant activity, he became the CEO of Novametal of Rancate, a company owned by his family.

Since 1996, Eugenio has been Board Member of Cogne Acciai Speciali di Aosta, where in 2019, he also assumed the role of CEO.

Since 2022, Eugenio has been senior advisor industrial of Fineurop Soditic.

Spoken languages: Italian, German, English, French, Spanish.



**Laura De Gradi**  
**Marketing & Communication**

Graduated in Business Administration from Bocconi University in April 2001. In the same year she joined Fineurop Soditic for an internship in corporate finance as junior analyst. Laura moved to the corporate communication and marketing activities department in 2002. She is currently responsible for implementing social media strategies and she is in charge of the M&A Newsletter, a periodical M&A observatory monitoring the main merger and acquisition transactions with Italian target and the trend of investments of private equity funds in Italy. Laura is member of the working group “M&A Committee” of AIFI (Italian Venture Capital and Private Equity Association). As foreign languages, she speaks fluently English and French.

[ldegradi@fineuropsoditic.com](mailto:ldegradi@fineuropsoditic.com)



**Pietro Antonio Nardella**  
**Senior Associate**

In 2015, Pietro graduated from Bocconi University with a Master's degree in Accounting, Corporate Finance and Control. He holds a Bachelor's degree in Management and Business Administration from Università degli Studi di Napoli Federico II. Before joining Fineurop Soditic as M&A analyst, Pietro completed an internship at Mediobanca.

As foreign languages, Pietro speaks English and Spanish.

[panardella@fineuropsoditic.com](mailto:panardella@fineuropsoditic.com)



**Michela Agostini**  
Associate

Michela graduated from Bocconi University with a Master's degree in Finance (2017) and a Bachelor's degree in Business Administration (2014).

In 2016, Michela joined the Structured Finance team of Fineurop Soditic.

As foreign languages, Michela speaks fluently English and has a basic knowledge of Spanish.

[magostini@fineurop soditic.com](mailto:magostini@fineurop soditic.com)



**Pietro Maria Rinaldi**  
Senior Analyst

Pietro graduated cum laude from Bocconi University with a Master's degree in Finance (2018) and a Bachelor's degree in Economics and Management (2016). In 2018, Pietro joined Fineurop Soditic as an analyst in the M&A team.

Pietro is fluent in English and French.

[prinaldi@fineurop soditic.com](mailto:prinaldi@fineurop soditic.com)



**Roberto Amoroso**  
Senior Analyst

Roberto graduated from LUISS Guido Carli University with a Master's degree in Accounting, Control and Finance (2019) and a Bachelor's degree from University of Naples "Federico II" in Economics and Management (2017).

During his studies, Roberto attended the Maastricht University as an exchange student. In 2019, he joined KPMG S.p.A. in the M&A Transaction services team.

In 2021, he joined Fineurop Soditic in the M&A Team.

He speaks fluently English.

[ramoroso@fineurop soditic.com](mailto:ramoroso@fineurop soditic.com)



**Giovanni Fanfani**  
Analyst

In 2019, Giovanni graduated from London School of Economics with a Master's degree in Management.

He holds a Bachelor's degree in Business Administration from King's College London. Before joining Fineurop Soditic as Structured Finance analyst, Giovanni completed an internship at Mediobanca in the M&A team. As foreign languages, Giovanni speaks English and Spanish.

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Prior to joining Fineurop Soditic in 2022 in the M&A team as analyst, Paolo completed other internships in transactions advisory and private equity fields.

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**Silvia Glingani**  
Senior Executive Assistant

After previous experiences in Dischi Ricordi and Sopaf, Silvia Glingani has been working as executive assistant in Fineurop Soditic since its foundation, in 1998.

Silvia speaks fluent English, French and Spanish.

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Chloe graduated from the University of Bologna (2016) with a Bachelor's degree in Communications.

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