



YOUR ADVISOR IN CORPORATE FINANCE



PROFILE

Fineurop Soditic is an independent corporate finance boutique established in 1998. Its activities range from mergers and acquisitions to debt advisory. Headquartered in Milan, Fineurop Soditic has an extensive international network.

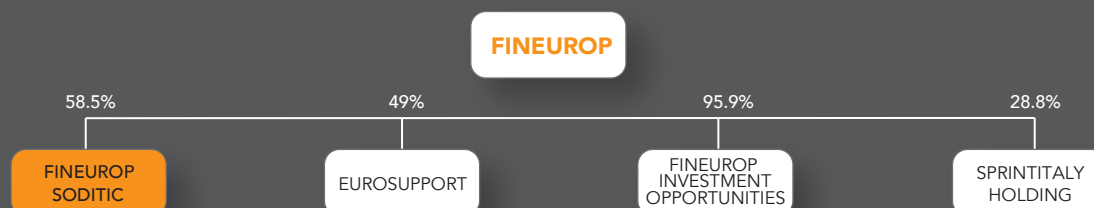
Fineurop Soditic has successfully completed over 650 domestic and cross border transactions with family owned businesses, large corporates and private equity firms. It has established a position as a leading player in the Italian market with a particular focus on mid-sized businesses.

Fineurop Soditic's main shareholders are the **Fineurop Group**, active in export finance since 1966; **Soditic Finance**, an international financial services company based in London and Geneva; and the senior management.

Besides corporate finance, Fineurop Group is successfully active in direct investments and investments in distressed assets. It has promoted a special purpose acquisition company (SPAC) named **SprintItaly**, which has performed a business combination with SICIT 2000, in May 2019.

Fineurop Soditic is an Associate Member of **AIFI** (Italian Venture Capital and Private Equity Association) and it is also member of the **World M&A Alliance** (international cooperation of independent M&A advisory firms, each having a strong track record in their home market).

THE FINEUROP GROUP



DEBT ADVISORY TEAM



Umberto Zanuso
Senior Partner
Head of Structured Finance



Francesco Panizza
Partner



Ilenia Furlanis
Partner



Michela Agostini
Vice President



Giovanni Fanfani
Senior Analyst



Alessandro Anacleto
Senior Analyst



Matteo Brancaloni
Senior Analyst



Giulio Angelini
Analyst

THE ROLE OF A DEBT ADVISOR

- In a more and more complex financial market, identification of the optimal financial structure in terms of amounts, costs, and operational flexibility, allowing the company to pursue its development strategy
- Assistance within the current scenario, characterized by markets volatility under inflation, geopolitical turmoil and uncertain economic 2024 outlook, in approaching the right lender and reaching the envisaged result
- Deep and customized valuation of short – mid term financial needs, finding the convenient instrument among the solutions introduced by the recent Italian regulation
- Assessment of a precise strategy to approach the lending market, selecting the best financial institutions fitting with the project
- Structuring a daily dialogue with potential lenders helping them, even through an appropriate level of information, to get a clear view on the company and to minimize the execution uncertainty
- Assistance on all the aspects related to financing (i.e. management of the information flow, negotiations on legal documentation) until completion



DEBT ADVISORY - SELECTED TRANSACTIONS

DEA CAPITAL
ALTERNATIVE FUNDS SGR
acquired a majority stake in

AVANTEA
BIOTECHNOLOGIES
Acquisition financing
and ancillary facilities

BPER:
Banca

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
February 2024

MODA
acquired a majority stake in

deste
Capex Acquisition Facilities

INTESA **SANPAOLO** **BNL** **cdp**
BANCO BPM **MONTEDISON** **BPER:** **Banca Ifis**

FINEUROP SODITIC acted as financial advisor to the Acquirer
November 2023

ARCADIA SCR
acquired a 75% stake in

KEP
ITALIA
Acquisition financing
and ancillary facilities

illimity

FINEUROP SODITIC acted as financial advisor to the Acquirer
November 2023

MICROTEST
breakthrough innovation
controlled by

XENON
Private Equity
Capex line and ancillary facilities

BNL **INTESA** **SANPAOLO** **cdp**

FINEUROP SODITIC acted as financial advisor to the Company
September 2023

SMI
a subsidiary of
CRIPPA
portfolio company of
ASTRACO
CAPITAL HOLDING
acquired

CMS
Acquisition financing

illimity **Imprebanca** **Merito SGR**

FINEUROP SODITIC acted as financial advisor to the Company
September 2023

CONTENT
group
controlled by

Aksia group
Capex line and ancillary facilities

BNL **MONTEDISON** **BPER:** **Banca Ifis**

FINEUROP SODITIC acted as financial advisor to the Company
August 2023

HWG
Your security asset
controlled by

INVESTCORP
TECHNOLOGY PARTNERS
acquired

Sababa
Security
Acquisition financing
and ancillary facilities

BNL **BNP PARIBAS** **BANCO BPM** **Sella**

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
May 2023

AMBIENTA
ENVIRONMENTAL INVESTMENTS
acquired a majority stake in

PREVIERO
Acquisition financing
and ancillary facilities

CREDIT AGRICOLE **BNL** **BNP PARIBAS** **BPER:** **Banca**

FINEUROP SODITIC acted as financial advisor to the Acquirer
May 2023

montesiore
INVESTMENT
acquired a majority stake in

EXA
GROUP
from

Alcedo
Senior secured loan
EURAZEO

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
May 2023

ARDIAN
acquired a majority stake in

ASSIST
DIGITAL
Senior secured notes

TIKEHAU
CAPITAL
and super senior facilities

CREDIT AGRICOLE **BANCO BPM** **INTESA** **SANPAOLO**

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
March 2023

Vam Investments
acquired a majority stake in

CONFORMGEST
UNA SCELTA DI GARANZIA
Acquisition financing
and ancillary facilities

BNL **BANCA IFIS** **Sella**

FINEUROP SODITIC acted as financial advisor to the Acquirer
February 2023

SABO
CHEMICAL VALUES
acquired trade and assets
through a carve out from

EVONIK
Leading Beyond Chemistry
Acquisition financing

BANCO BPM **Deutsche Bank** **BPER:** **Banca**

FINEUROP SODITIC acted as financial advisor to the Acquirer
December 2022

SETTIMA
research & innovation, always
controlled by

XENON
Private Equity
acquired

motive
Acquisition financing
and ancillary facilities

CREDIT AGRICOLE **BNL** **cdp** **Banca Ifis**

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
December 2022

GRUPPO FLORENCE
acquired a majority stake in

NOVARESE **taccetti**
QUALITY FOOTWEAR FOOTWEAR SINCE 1880
Ideal Blue
DENIM EVOLUTION
Acquisition financing
and ancillary facilities

BNL **UniCredit** **BANCO BPM** **cdp** **SOCIETE GENERALE** **Banca Ifis**

FINEUROP SODITIC acted as financial advisor to the Acquirer
December 2022

ntc
Novelty, Technology, Care.
Refinancing
of existing indebtedness
and ancillary facilities

CREDIT AGRICOLE **Banca Ifis**

FINEUROP SODITIC acted as financial advisor to the Company
November 2022

H. I. G.
CAPITAL
acquired a majority stake in

Visa
Acquisition financing

CREDIT AGRICOLE **Deutsche Bank** **MPS** **BPER:** **Banca**

Mezzanine financing

EQUITA

FINEUROP SODITIC acted as financial advisor to the Acquirer
November 2022

zanzar®
backed by
(21) Invest
acquired
PALAGINA
Acquisition financing

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer November 2022

CSG
CZECHOSLOVAK GROUP
acquired a 70% stake in
FIOCCHI
Acquisition financing

FINEUROP SODITIC acted as exclusive M&A and financial advisor to the Acquirer November 2022

JATO 1991 and **GRUPPO MANCHE**
acquired a majority stake in
Refinancing and Acquisition Financing

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer October 2022

ARCADIA SCR
acquired a majority stake in
KFL and **CBS.Est**

FINEUROP SODITIC acted as financial advisor to the Acquirer July 2022

(GRUPPO FLORENCE)
acquired a majority stake in
BARBETTA and **Facopel**
Refinancing and acquisition financing

FINEUROP SODITIC acted as financial advisor to the Acquirer July 2022

DGS
BUILDING THE FUTURE
controlled by
HLG
acquired
SMC and **TOW80**
Acquisition facility

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer June and July 2022

NB | RENAISSANCE
acquired
ARBO
Acquisition financing

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer June 2022

SPACE CAPITAL
acquired a minority stake in
BGG
Acquisition financing

FINEUROP SODITIC acted as financial advisor to the Acquirer June 2022

BU
a Bregal Company
acquired a majority stake in
ital gel
Acquisition financing and ancillary facilities

FINEUROP SODITIC acted as financial advisor to the Acquirer May 2022

project.it
GRUPPO PROJECT
backed by
HLG
acquired
CONVERGE and **SINTHERA.COM**
Acquisition financing and ancillary facilities

FINEUROP SODITIC acted as financial advisor to the Acquirer March 2022

VISION GROUP
acquired 174 stores
visteski and **GrandVision**
from
EssilorLuxottica and **GrandVision**
Acquisition and refinancing facilities

FINEUROP SODITIC acted as financial advisor to the Acquirer March 2022

FairConnect
controlled by
Palamon
Capital Partners
acquired 100% stake in
Evolution
from
Groupama
Senior secured notes
BlackRock

FINEUROP SODITIC acted as financial advisor to the Acquirer December 2021

BLUCLAD
backed by
LBO FRANCE
acquired
proglad
to create an integrated platform serving the luxury market
Acquisition financing

FINEUROP SODITIC acted as financial advisor to the Acquirer December 2021

OAKTREE®
acquired a majority stake in
MARINI
Acquisition financing and ancillary facilities

FINEUROP SODITIC acted as financial advisor to the Acquirer November 2021

ISOCLIMA
controlled by
STIRLING SQUARE
CAPITAL PARTNERS
acquired
Global and **DLUBAK**
Senior secured notes and ancillary facility

FINEUROP SODITIC acted as financial advisor to the Acquirer November 2021

ARCADIA SCR
acquired a majority stake in
EMC COLOSIO
Acquisition financing and ancillary facilities

FINEUROP SODITIC acted as financial advisor to the Acquirer October 2021

Gyrus CAPITAL
acquired
the Public Administration and Healthcare system consulting business of
pwc
Acquisition note and ancillary facility

FINEUROP SODITIC acted as financial advisor to the Acquirer July 2021

GnuttiClillo
Acquisition and Refinancing facilities

FINEUROP SODITIC acted as financial advisor to the Acquirer May 2021

XP P7
has acquired
SPPLAST
from the founding shareholders
Acquisition Financing and Ancillary Facilities

FINEUROP SODITIC acted as financial advisor to the Acquirer May 2021

F2A
owned by
ARDIAN
Term loan and ancillary facilities

FINEUROP SODITIC acted as exclusive financial advisor to the Borrower March 2021

CASA DELLA PIADA
CRM
controlled by
Aksia group
acquired a majority stake in
alba
FRANCEZIO
Acquisition financing and ancillary facilities
Banca Ifis Masinich & Co.
FINEUROP acted as financial advisor
SODITIC to the Acquirer
December 2020

U2M
INVESTMENTS and FONDO ITALIANO D'INVESTIMENTO
acquired a majority stake in
Gimmini
CIEMMECI GROUP
MELY'S
Senior secured financing
FINEUROP acted as financial advisor
SODITIC to the Acquirers
November 2020

U2M
INVESTMENTS
acquired a majority stake in
demenego
Acquisition financing
illimity **SPRINGGROWTH**
FINEUROP acted as financial advisor
SODITIC to the Acquirer
September 2020

WHITE BRIDGE INVESTMENTS
B
acquired a majority stake in
Alpha Test
Acquisition financing
BANCO BPM **Banca Popolare di Sondrio**
FINEUROP acted as financial advisor
SODITIC to the Acquirer
July 2020

WISE EQUITY
acquired a majority stake in
FIMO
from
IGI SGR SpA
PRIVATE EQUITY
Acquisition financing and ancillary facilities
BANCO BPM **CREDIT AGRICOLE** **INTESA** **SANPAOLO**
FINEUROP acted as exclusive financial advisor
SODITIC to the Acquirer
July 2020

Platinum Equity
acquired
FANTINI
GROUP
FARNESE
from
NB Renaissance Partners
through a LMBO transaction
Acquisition financing and ancillary facilities
UniCredit
FINEUROP acted as financial advisor
SODITIC to the Acquirer
March 2020

argos.
wityu
acquired
Sicura
and its subsidiaries from
rekeep
minds that work
Acquisition financing and ancillary facilities
BANCA IFIS **BANCO BPM**
FINEUROP acted as exclusive financial advisor
SODITIC to the Acquirer
February 2020

ARCADIA SGR
acquired a majority stake in
FAVILLINI
PHARMACEUTICAL PACKAGING
Acquisition financing and ancillary facilities
CREDIT AGRICOLE
FINEUROP acted as exclusive financial advisor
SODITIC to the Borrower
February 2020

eoio
Senior secured facilities
UniCredit **NATIXIS** **MPS**
CAPITAL SERVICES
BANCO BPM **CREDIT AGRICOLE** **INTESA** **SANPAOLO**
FINEUROP acted as exclusive financial advisor
SODITIC to the Borrower
December 2019

XENON
Private Equity
acquired
C.B.G. ACCIAI
and its subsidiaries
Acquisition financing and ancillary facilities
MPS **BANCO BPM** **BANCA IFIS**
UBI Banca **INTESA** **SANPAOLO**
FINEUROP acted as financial advisor
SODITIC to the Acquirer
November 2019

Platinum Equity
alongside
the Management team
acquired
DE WAVE GROUP
from
and
Private
Shareholders
FINEUROP acted as exclusive financial advisor
SODITIC to the Sellers
October 2019

PROGRESSIO SGR
Passion for growth
acquired a majority stake in
Damiano
THINK ORGANIC
Acquisition financing and ancillary facilities
MEDIO CREDITO ITALIANO
FINEUROP acted as financial advisor
SODITIC to the Acquirer
July 2019

H.I.G.
CAPITAL
acquired
metal print
STAMPAGGIO A CALDO E LAVORAZIONE OTTONE
MADE IN ITALY
Acquisition financing and ancillary facilities
UBI Banca **MPS**
CAPITAL SERVICES
illimity **BANCA IFIS** **MEDIO CREDITO ITALIANO**
FINEUROP acted as financial advisor
SODITIC to the Acquirer
June 2019

AMBIENTA
ENVIRONMENTAL INVESTMENTS
acquired a majority stake in
PHOENIX
ALUMINUM EXTRUSION DES
Acquisition financing and ancillary facilities
BANCA IMI **UBI Banca** **BANCO BPM**
FINEUROP acted as exclusive financial advisor
SODITIC to the Acquirer
May 2019

EQUINOX
acquired a majority stake in
QUID
ICT FOR BUSINESS
Acquisition financing and ancillary facility
BANCO BPM **MEDIO CREDITO ITALIANO** **UniCredit**
FINEUROP acted as exclusive financial advisor
SODITIC to the Acquirer
April 2019

XENON
Private Equity
acquired
PanaPesca
Gli specialisti del pesce
Acquisition financing and ancillary facilities
BANCA IMI **MEDIO CREDITO ITALIANO**
BANCO BPM **BANCA IFIS**
FINEUROP acted as financial advisor
SODITIC to the Acquirer
December 2018

XENON
Private Equity
acquired
ZUMA
PELLI PREGIATE
QUAKE **koverlux**
THE VALUE OF FINISHING
creating a platform active in the production of accessories for fashion and luxury
Acquisition financing and ancillary facilities
INTESA **SANPAOLO** **BANCO BPM** **illimity**
FINEUROP acted as exclusive financial advisor
SODITIC to the Acquirer
November and December 2019

TECNOPOOL
FOOD PROCESSING EQUIPMENT
acquired
LF **MIMAC**
LOGIDICE and food processing equipment
Acquisition financing and ancillary facilities
BANCO BPM **MPS**
CAPITAL SERVICES
CREDIT AGRICOLE **BANCA IFIS**
FINEUROP acted as exclusive financial advisor
SODITIC to the Acquirer
November 2018

Apax
PARTNERS
acquired a majority stake in
Bip
alongside the Co-Founders
TIKEHAU
CUTLERY
Senior Secured Notes
and
CREDIT AGRICOLE
CARPARRA
Ancillary Facility
FINEUROP acted as exclusive financial advisor
SODITIC to the Acquirer
March 2018

NB Renaissance Partners
acquired a majority stake in
COMELZ
Acquisition financing and ancillary facilities
UniCredit **BANCO BPM**
BANCA IFIS **MPS**
CAPITAL SERVICES
FINEUROP acted as financial advisor
SODITIC to the Acquirer
September 2017



Via S. Margherita 6 - 20121 Milan, Italy - Tel : +39 02 7749350
www.fineuropsoditic.com

The information contained herein has been prepared and distributed solely for informational purposes and is not construed as a solicitation or an offer (neither private nor public) to buy or sell any securities or related financial instruments. This material is provided on a confidential basis and may not be reproduced, redistributed or transmitted, in whole or in part, without Fineurop Soditic's consent. Any unauthorized use is strictly prohibited.