



YOUR ADVISOR IN CORPORATE FINANCE



PROFILE

Fineurop Soditic is an independent corporate finance boutique established in 1998. Its activities range from mergers and acquisitions to debt advisory. Headquartered in Milan, Fineurop Soditic has an extensive international network.

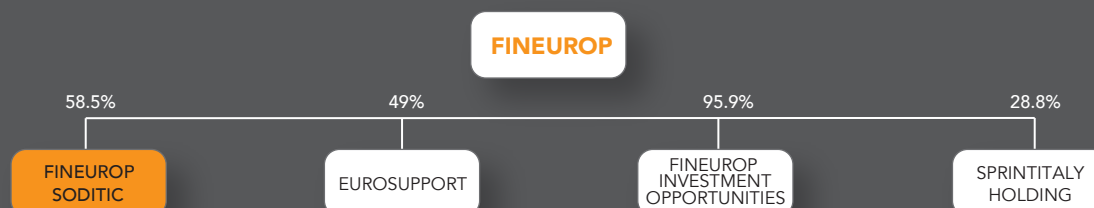
Fineurop Soditic has successfully completed over 650 domestic and cross border transactions with family owned businesses, large corporates and private equity firms. It has established a position as a leading player in the Italian market with a particular focus on mid-sized businesses.

Fineurop Soditic's main shareholders are the **Fineurop Group**, active in export finance since 1966; **Soditic Finance**, an international financial services company based in London and Geneva; and the senior management.

Besides corporate finance, Fineurop Group is successfully active in direct investments and investments in distressed assets. It has promoted a special purpose acquisition company (SPAC) named **SprintItaly**, which has performed a business combination with SICIT 2000, in May 2019.

Fineurop Soditic is an Associate Member of **AIFI** (Italian Venture Capital and Private Equity Association) and it is also member of the **World M&A Alliance** (international cooperation of independent M&A advisory firms, each having a strong track record in their home market).

THE FINEUROP GROUP



DEBT ADVISORY TEAM



Umberto Zanuso
Senior Partner
Head of Structured Finance



Francesco Panizza
Partner



Ilenia Furlanis
Partner



Michela Agostini
Vice President



Giovanni Fanfani
Senior Analyst



Alessandro Anacleto
Senior Analyst



Matteo Brancaloni
Senior Analyst



Giulio Angelini
Analyst

THE ROLE OF A DEBT ADVISOR

- In a more and more complex financial market, identification of the optimal financial structure in terms of amounts, costs, and operational flexibility, allowing the company to pursue its development strategy
- Assistance within the current scenario, characterized by markets volatility under inflation, geopolitical turmoil and uncertain economic 2024 outlook, in approaching the right lender and reaching the envisaged result
- Deep and customized valuation of short – mid term financial needs, finding the convenient instrument among the solutions introduced by the recent Italian regulation
- Assessment of a precise strategy to approach the lending market, selecting the best financial institutions fitting with the project
- Structuring a daily dialogue with potential lenders helping them, even through an appropriate level of information, to get a clear view on the company and to minimize the execution uncertainty
- Assistance on all the aspects related to financing (i.e. management of the information flow, negotiations on legal documentation) until completion



DEBT ADVISORY - SELECTED TRANSACTIONS

MODA
acquired a majority stake in
deste
Capex Acquisition Facilities
CA INTESA SANPAOLO BNL CDP
BANCO BPM MONTE DEI PASCHI DI SIENA BPER Banca Ifis
FINEUROP SODITIC acted as financial advisor to the Acquirer November 2023

ARCADIA
acquired a 75% stake in
KIP
ITALIA
Acquisition financing and ancillary facilities
illimity
FINEUROP SODITIC acted as financial advisor to the Acquirer November 2023

MICROTEST
Breakthrough Innovation
controlled by
XENON
Private Equity
Capex line and ancillary facilities
BNL INTESA SANPAOLO CA
FINEUROP SODITIC acted as financial advisor to the Company September 2023

SMI
a subsidiary of
CRIPPA
portfolio company of
ASTRACO
CAPITAL HOLDING
acquired
CMS
Acquisition financing
illimity Imprebanca Merito SGR
FINEUROP SODITIC acted as financial advisor to the Company September 2023

CONTENT
group
controlled by
Aksia group
Capex line and ancillary facilities
CA BNL MONTE DEI PASCHI DI SIENA
FINEUROP SODITIC acted as financial advisor to the Company August 2023

HWG
Your security asset
controlled by
INVESTCORP
TECHNOLOGY PARTNERS
acquired
Sababa
Security
Acquisition financing and ancillary facilities
BNL BNP PARIBAS BANCO BPM Sella
FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer May 2023

AMBIENTA
ENVIRONMENTAL INVESTMENTS
acquired a majority stake in
PREVIERO
Acquisition financing and ancillary facilities
CA CREDIT AGRICOLE BNL BNP PARIBAS BPER
FINEUROP SODITIC acted as financial advisor to the Acquirer May 2023

montefiore
INVESTMENT
acquired a majority stake in
EXA
GROUP
from
Alcedo
Senior secured loan
EURAZEO
FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer May 2023

ARDIAN
acquired a majority stake in
ASSIST
DIGITAL
Senior secured notes
TIKEHAU
CAPITAL
and super senior facilities
CA CREDIT AGRICOLE BANCO BPM INTESA SANPAOLO
FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer March 2023

Vam Investments
acquired a majority stake in
CONFORMGEST
UNA SCELTA DI GARANZIA
Acquisition financing and ancillary facilities
CA Banca Ifis Sella
FINEUROP SODITIC acted as financial advisor to the Acquirer February 2023

SABO
CHEMICAL VALUES
acquired trade and assets through a carve out from
EVONIK
Leading Beyond Chemistry
Acquisition financing
BANCO BPM Deutsche Bank INTESA SANPAOLO BPER
FINEUROP SODITIC acted as financial advisor to the Acquirer December 2022

SETTIMA
research & innovation, always
controlled by
XENON
Private Equity
acquired
imotive
Acquisition financing and ancillary facilities
CA CREDIT AGRICOLE BNL BNP PARIBAS
FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer December 2022

GRUPPO FLORENCE
acquired a majority stake in
NOVARESE **tacetti**
QUALITY FOOTWEAR FOOTWEAR SINCE 1880
Ideal Blue
DENIM EVOLUTION
Acquisition financing and ancillary facilities
BNL CREDIT AGRICOLE UniCredit BANCO BPM CA BPER CDP SOCIETE GENERALE Banca Ifis
FINEUROP SODITIC acted as financial advisor to the Acquirer December 2022

ntc
Novelty Technology Care
Refinancing of existing indebtedness and ancillary facilities
CA CREDIT AGRICOLE Banca Ifis
FINEUROP SODITIC acted as financial advisor to the Company November 2022

H.I.G.
CAPITAL
acquired a majority stake in
visa
Acquisition financing
Mezzanine financing
EQUITA
CA CREDIT AGRICOLE Deutsche Bank MPS BPER
FINEUROP SODITIC acted as financial advisor to the Acquirer November 2022

zanzar
backed by
(21) Invest
acquired
PALAGINA
Acquisition financing
CA CREDIT AGRICOLE BPER Deutsche Bank
FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer November 2022

CSG
CZECHOSLOVAK GROUP
acquired a 70% stake in

FIOCCHI
Acquisition financing

UniCredit BNL CREDIT AGRICOLE BANCO BPM
BPER: CREDIT AGRICOLE KB

FINEUROP acted as exclusive M&A and financial advisor to the Acquirer
SODITIC November 2022

JATO 1991 and **GRUPPO LUCIANI**
acquired a majority stake in
Refinancing and Acquisition Financing

CREDIT AGRICOLE INTESA SANPAOLO BANCO BPM
Banca Ifis UniCredit illimity

FINEUROP acted as exclusive financial advisor to the Acquirer
SODITIC October 2022

ARCADIA SCR
acquired a majority stake in

KFL and **CBS.Est**

FINEUROP acted as financial advisor to the Acquirer
SODITIC July 2022

GRUPPO FLORENCE
acquired a majority stake in

BARBETTA and **Facopel**
CREATIVE JERSEY HAT FACTORY

Refinancing and acquisition financing

BNL CREDIT AGRICOLE INTESA SANPAOLO
BPER: CREDIT AGRICOLE BANCO BPM cdp

FINEUROP acted as financial advisor to the Acquirer
SODITIC July 2022

DGS
BUILDING THE FUTURE
controlled by **FLC**
acquired

SMC and **TOW80**
Acquisition facility

INTESA SANPAOLO BANCO BPM
CREDIT AGRICOLE Musinich & Co Deutsche Bank

FINEUROP acted as exclusive financial advisor to the Acquirer
SODITIC June and July 2022

NB | RENAISSANCE
acquired

ARBO
Acquisition financing

CREDIT AGRICOLE Deutsche Bank BPER: BANCO BPM
INTESA SANPAOLO Mezzanine financing
eurazeo

FINEUROP acted as exclusive financial advisor to the Acquirer
SODITIC June 2022

SPACE CAPITAL
acquired a minority stake in

BGG
Acquisition financing

Deutsche Bank

FINEUROP acted as financial advisor to the Acquirer
SODITIC June 2022

BU
a Bregal Company
acquired a majority stake in

ital gel
Acquisition financing and ancillary facilities

BANCO BPM

FINEUROP acted as financial advisor to the Acquirer
SODITIC May 2022

project.it
GRUPPO PROJECT
backed by **FLC**
acquired

CONVERGE and **SINTHERA.COM**
Acquisition financing and ancillary facilities

INTESA SANPAOLO BANCO BPM MPS Deutsche Bank

FINEUROP acted as financial advisor to the Acquirer
SODITIC March 2022

VISION GROUP
acquired 174 stores

vistes and **GrandVision**
from

EssilorLuxottica and **GrandVision**
Acquisition and refinancing facilities

BANCO BPM MPS Banca Ifis Sella

FINEUROP acted as financial advisor to the Acquirer
SODITIC March 2022

FairConnect
controlled by **Palamon**
Capital Partners
acquired 100% stake in

Evolution
from **Groupama**
Senior secured notes

BlackRock
Acquisition financing and ancillary facilities

FINEUROP acted as financial advisor to the Acquirer
SODITIC December 2021

BLUCLAD
backed by **LBO FRANCE**
acquired

proglif
to create an integrated platform serving the luxury market
Acquisition financing

BPER: BANCO BPM MPS CREDIT AGRICOLE

FINEUROP acted as financial advisor to the Acquirer
SODITIC December 2021

OAKTREE
acquired a majority stake in

MARINI
Acquisition financing and ancillary facilities

BNL CREDIT AGRICOLE INTESA SANPAOLO
BANCO BPM Banca Ifis CREDIT AGRICOLE

FINEUROP acted as financial advisor to the Acquirer
SODITIC November 2021

ISOClima
controlled by **STIRLING SQUARE**
CAPITAL PARTNERS
acquired

Global and **DLUBAK**
Security Glazing SPECIALTY GLASS CORPORATION
Senior secured notes and ancillary facility

BARINGS CREDIT AGRICOLE

FINEUROP acted as financial advisor to the Acquirer
SODITIC November 2021

ARCADIA SCR
acquired a majority stake in

EMC COLOSIO
Acquisition financing and ancillary facilities

BANCO BPM CREDIT AGRICOLE

FINEUROP acted as financial advisor to the Acquirer
SODITIC October 2021

Gyrus
acquired the Public Administration and Healthcare system consulting business of

pwc
Acquisition note and ancillary facility

TIKEHAU CAPITAL CREDIT AGRICOLE

FINEUROP acted as financial advisor to the Acquirer
SODITIC July 2021

Gnutti Clivio
Acquisition and Refinancing facilities

BANCO BPM INTESA SANPAOLO BPER: MPS CASSA CENTRALE BANCA CREDIT COOPERATIVO ITALIANO BRESIA

Mezzanine financing

ANIMA ALTERNATIVE

FINEUROP acted as financial advisor to the Acquirer
SODITIC May 2021

XP 27
has acquired

SPPLAST
creating

from the founding shareholders
Acquisition Financing and Ancillary Facilities

BANCO BPM CREDIT AGRICOLE illimity

FINEUROP acted as financial advisor to the Acquirer
SODITIC May 2021

F2A
owned by

ARDIAN
Term loan and ancillary facilities

BANCO BPM CREDIT AGRICOLE Musinich & Co Banca Ifis

FINEUROP acted as exclusive financial advisor to the Borrower
SODITIC March 2021

CASA DELLA PIADA
CRM
controlled by **Aksia group**
acquired a majority stake in

alba
TRAHEZZINI

Acquisition financing and ancillary facilities

Banca Ifis Musinich & Co

FINEUROP acted as financial advisor to the Acquirer
SODITIC December 2020

U&M INVESTMENTS and **FONDO ITALIANO D'INVESTIMENTO**
 acquired a majority stake in
Gimmini
CIEMMECI GROUP
MELY'S
 Senior secured financing

FINEUROP acted as financial advisor to the Acquirers
SODITIC November 2020

U&M INVESTMENTS
 acquired a majority stake in
demenego
 Acquisition financing

illimity **SPRINGGROWTH**

FINEUROP acted as financial advisor to the Acquirer
SODITIC September 2020

WHITE BRIDGE INVESTMENTS
 acquired a majority stake in
Alpha Test
 Acquisition financing

BANCO BPM **Banca Popolare di Sondrio**

FINEUROP acted as financial advisor to the Acquirer
SODITIC July 2020

WISE EQUITY
 acquired a majority stake in
FIMO
 from
IGI SGR SpA
 PRIVATE EQUITY
 Acquisition financing and ancillary facilities

BANCO BPM **CREDIT AGRICOLE** **INTESA** **SANPAOLO**

FINEUROP acted as exclusive financial advisor to the Acquirer
SODITIC July 2020

Platinum Equity
 acquired
FANTINI GROUP
FARNESE
 from
 NB Renaissance Partners
 through a LMBO transaction
 Acquisition financing and ancillary facilities

UniCredit

FINEUROP acted as financial advisor to the Acquirer
SODITIC March 2020

argos wityu
 acquired
Sicura
 and its subsidiaries from
rekeep
 minds that work
 Acquisition financing and ancillary facilities

BANCA IFIS **BANCO BPM**

FINEUROP acted as exclusive financial advisor to the Acquirer
SODITIC February 2020

ARCADIA SGR
 acquired a majority stake in
FAVILLINI
 PHARMACEUTICAL PACKAGING
 Acquisition financing and ancillary facilities

CREDIT AGRICOLE

FINEUROP acted as exclusive financial advisor to the Borrower
SODITIC February 2020

eolo
 Senior secured facilities

UniCredit **NATIXIS** **MPS**
BANCO BPM **CREDIT AGRICOLE** **INTESA** **SANPAOLO**

FINEUROP acted as exclusive financial advisor to the Borrower
SODITIC December 2019

XENON Private Equity
 acquired
C.B.G. ACCIAI
 and its subsidiaries
 Acquisition financing and ancillary facilities

MPS **BANCO BPM** **BANCA IFIS**
UBI Banca **INTESA** **SANPAOLO**

FINEUROP acted as financial advisor to the Acquirer
SODITIC November 2019

Platinum Equity
 alongside
 the Management team
 acquired
DE WAVE GROUP
 from
 Private Shareholders
 Acquisition financing and ancillary facilities

FINEUROP acted as exclusive financial advisor to the Sellers
SODITIC October 2019

PROGRESSIO SGR
 Passion for growth
 acquired a majority stake in
Damiano
 THINK ORGANIC
 Acquisition financing and ancillary facilities

MEDIOCREDITO ITALIANO

FINEUROP acted as financial advisor to the Acquirer
SODITIC July 2019

H.I.G. CAPITAL
 acquired
metal print
 STAMPAGGIO A CALDAIA LAVORAZIONE OTTONE
 MADE IN ITALY
 Acquisition financing and ancillary facilities

UBI Banca **MPS**
illimity **BANCA IFIS** **MEDIOCREDITO ITALIANO**

FINEUROP acted as financial advisor to the Acquirer
SODITIC June 2019

AMBIENTA
 Environmental Technologies
 acquired a majority stake in
PHOENIX
 ALUMINUM EXTRUSION DIE
 Acquisition financing and ancillary facilities

BANCA IMI **CREDIT AGRICOLE** **UBI Banca** **BANCO BPM**

FINEUROP acted as exclusive financial advisor to the Acquirer
SODITIC May 2019

EQUINOX
 acquired a majority stake in
QUID
 ICT FOR BUSINESS
 Acquisition financing and ancillary facilities

BANCO BPM **MEDIOCREDITO ITALIANO** **UniCredit**

FINEUROP acted as exclusive financial advisor to the Acquirer
SODITIC April 2019

XENON Private Equity
 acquired
PanaPesca
 Gli specialisti del pesce
 Acquisition financing and ancillary facilities

BANCA IMI **MEDIOCREDITO ITALIANO**
BANCO BPM **BANCA IFIS**

FINEUROP acted as exclusive financial advisor to the Acquirer
SODITIC December 2018

XENON Private Equity
 acquired
ZUMA
 PELLI PREGIATE
QUAKE **koverlux**
 THE VALUE OF FINISHING
 creating a platform active in the production of accessories for fashion and luxury
 Acquisition financing and ancillary facilities

INTESA **SANPAOLO** **BANCO BPM** **illimity** **CREDIT AGRICOLE**

FINEUROP acted as exclusive financial advisor to the Acquirer
SODITIC November and December 2019

TECNOPOOL
 FOOD PROCESSING EQUIPMENT
 acquired
LOGIUDICE and **MIMAC**
 food processing equipment
 Acquisition financing and ancillary facilities

BANCO BPM **MPS**
CREDIT AGRICOLE **BANCA IFIS**

FINEUROP acted as exclusive financial advisor to the Acquirer
SODITIC November 2018

Apax PARTNERS
 acquired a majority stake in
Bip
 alongside the Co-Founders
TIKEHAU
 Senior Secured Notes and
CREDIT AGRICOLE
 Ancillary Facility
 Acquisition financing and ancillary facilities

FINEUROP acted as exclusive financial advisor to the Acquirer
SODITIC March 2018

NB Renaissance Partners
 acquired a majority stake in
COMELZ
 Acquisition financing and ancillary facilities

UniCredit **BANCA IFIS** **BANCO BPM** **MPS**

FINEUROP acted as financial advisor to the Acquirer
SODITIC September 2017

CHEQUERS CAPITAL
 acquired a majority stake in
BOZZETTO GROUP
 ADVANCED CHEMICALS
 Acquisition financing and ancillary facilities

UniCredit **CREDIT AGRICOLE**
BANCA IFIS **UBI Banca**

FINEUROP acted as financial advisor to the Acquirer
SODITIC August 2017



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