



YOUR ADVISOR IN CORPORATE FINANCE



PROFILE

Fineurop Soditic is an independent corporate finance boutique established in 1998. Its activities range from mergers and acquisitions to debt advisory. Headquartered in Milan, Fineurop Soditic has an extensive international network.

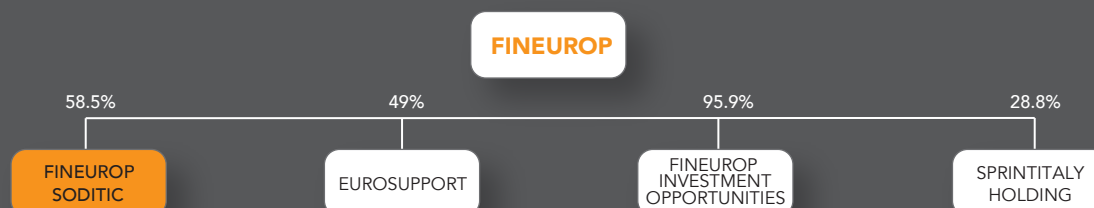
Fineurop Soditic has successfully completed over 650 domestic and cross border transactions with family owned businesses, large corporates and private equity firms. It has established a position as a leading player in the Italian market with a particular focus on mid-sized businesses.

Fineurop Soditic's main shareholders are the **Fineurop Group**, active in export finance since 1966; **Soditic Finance**, an international financial services company based in London and Geneva; and the senior management.

Besides corporate finance, Fineurop Group is successfully active in direct investments and investments in distressed assets. It has promoted a special purpose acquisition company (SPAC) named **SprintItaly**, which has performed a business combination with SICIT 2000, in May 2019.

Fineurop Soditic is an Associate Member of **AIFI** (Italian Venture Capital and Private Equity Association) and it is also member of the **World M&A Alliance** (international cooperation of independent M&A advisory firms, each having a strong track record in their home market).

THE FINEUROP GROUP



DEBT ADVISORY TEAM



Umberto Zanuso
Senior Partner
Head of Structured Finance



Francesco Panizza
Partner



Ilenia Furlanis
Partner



Michela Agostini
Vice President



Giovanni Fanfani
Senior Analyst



Alessandro Anacleto
Senior Analyst



Matteo Brancaloni
Senior Analyst



Giulio Angelini
Analyst

THE ROLE OF A DEBT ADVISOR

- In a more and more complex financial market, identification of the optimal financial structure in terms of amounts, costs, and operational flexibility, allowing the company to pursue its development strategy
- Assistance within the current scenario, characterized by markets volatility under inflation, geopolitical turmoil and uncertain economic 2024 outlook, in approaching the right lender and reaching the envisaged result
- Deep and customized valuation of short – mid term financial needs, finding the convenient instrument among the solutions introduced by the recent Italian regulation
- Assessment of a precise strategy to approach the lending market, selecting the best financial institutions fitting with the project
- Structuring a daily dialogue with potential lenders helping them, even through an appropriate level of information, to get a clear view on the company and to minimize the execution uncertainty
- Assistance on all the aspects related to financing (i.e. management of the information flow, negotiations on legal documentation) until completion



DEBT ADVISORY - SELECTED TRANSACTIONS


Consulenza in Comunicazione d'Impresa

joined



backed by



Acquisition financing
and ancillary facilities

EURAZEO

FINEUROP SODITIC acted as financial advisor
to the Acquirer

May 2024



acquired a 60% stake in



Acquisition financing
and ancillary facilities

FINEUROP SODITIC acted as exclusive financial advisor
to the Acquirer

May 2024



acquired



Acquisition financing
and ancillary facilities

Mezzanine financing



FINEUROP SODITIC acted as exclusive financial advisor
to the Acquirer

April 2024


ALTERNATIVE FUNDS SGR

acquired a majority stake in



Acquisition financing
and ancillary facilities



FINEUROP SODITIC acted as exclusive financial advisor
to the Acquirer

February 2024



acquired a majority stake in



Capex Acquisition Facilities

FINEUROP SODITIC acted as financial advisor
to the Acquirer

November 2023



acquired
a 75% stake in



Acquisition financing
and ancillary facilities



FINEUROP SODITIC acted as financial advisor
to the Acquirer

November 2023


breakthrough innovation

controlled by



Capex line and ancillary facilities

FINEUROP SODITIC acted as financial advisor
to the Company

September 2023


a subsidiary of


portfolio company of


CAPITAL HOLDING

acquired



Acquisition financing

FINEUROP SODITIC acted as financial advisor
to the Company

September 2023



controlled by



Capex line and ancillary facilities

FINEUROP SODITIC acted as financial advisor
to the Company

August 2023


Your security asset

controlled by



acquired



Acquisition financing
and ancillary facilities

FINEUROP SODITIC acted as exclusive financial advisor
to the Acquirer

May 2023


ENVIRONMENTAL INVESTMENTS

acquired
a majority stake in



Acquisition financing
and ancillary facilities

FINEUROP SODITIC acted as financial advisor
to the Acquirer

May 2023



acquired a majority stake in



from


Senior secured loan

EURAZEO

FINEUROP SODITIC acted as exclusive financial advisor
to the Acquirer

May 2023



acquired a majority stake in



Senior secured notes



and super senior facilities

FINEUROP SODITIC acted as exclusive financial advisor
to the Acquirer

March 2023



acquired
a majority stake in


UNA SCELTA DI GARANZIA

Acquisition financing
and ancillary facilities

FINEUROP SODITIC acted as financial advisor
to the Acquirer

February 2023


CHEMICAL VALUES

acquired trade and assets
through a carve out from


Leading Beyond Chemistry

Acquisition financing

FINEUROP SODITIC acted as financial advisor
to the Acquirer

December 2022


research & innovation, always

controlled by



acquired



Acquisition financing
and ancillary facilities

FINEUROP SODITIC acted as exclusive financial advisor
to the Acquirer

December 2022

(GRUPPO FLORENCE)
 acquired a majority stake in
NOVARESE **taccetti**
 QUALITY FOOTWEAR FOOTWEAR SINCE 1880
Ideal Blue
 DENIM EVOLUTION
 Acquisition financing and ancillary facilities

BNL CREDIT AGRICOLE UniCredit BANCO BPM CREDIT AGRICOLE
 BPER: cdp SOCIETE GENERALE Banca Ifis

FINEUROP acted as financial advisor
 SODITIC to the Acquirer
 December 2022

ntc
 Novelty Technology Care
 Refinancing of existing indebtedness and ancillary facilities

CREDIT AGRICOLE Banca Ifis

FINEUROP acted as financial advisor
 SODITIC to the Company
 November 2022

H.I.G. CAPITAL
 acquired a majority stake in
VISA
 Acquisition financing
 Mezzanine financing

CREDIT AGRICOLE Deutsche Bank MPS CREDIT AGRICOLE BPER: Banca EQUITA

FINEUROP acted as financial advisor
 SODITIC to the Acquirer
 November 2022

zanzar
 backed by
 21 Invest
 acquired
PALAGINA
 Acquisition financing

CREDIT AGRICOLE BPER: Banca Deutsche Bank

FINEUROP acted as exclusive financial advisor
 SODITIC to the Acquirer
 November 2022

CSG
 CZECHOSLOVAK GROUP
 acquired a 70% stake in
FIOCCHI
 Acquisition financing

UniCredit BNL CREDIT AGRICOLE BANCO BPM BPER: CREDIT AGRICOLE KB

FINEUROP acted as exclusive M&A and financial
 SODITIC advisor to the Acquirer
 November 2022

JATO 1991 and **GRUPPO VECCHI**
 Refinancing and Acquisition Financing

CREDIT AGRICOLE INTESA SANPAOLO BANCO BPM Banca Ifis UniCredit illimity

FINEUROP acted as exclusive financial advisor
 SODITIC to the Acquirer
 October 2022

ARCADIA SCR
 acquired a majority stake in
KFL and **CBS.Est**

FINEUROP acted as financial advisor
 SODITIC to the Acquirer
 July 2022

(GRUPPO FLORENCE)
 acquired a majority stake in
BARBETTA and **Facopel**
 CREATIVE JERSEY HAT FACTORY
 Refinancing and acquisition financing

BNL CREDIT AGRICOLE UniCredit INTESA SANPAOLO BPER: Banca BANCO BPM cdp

FINEUROP acted as financial advisor
 SODITIC to the Acquirer
 July 2022

DGS
 BUILDING THE FUTURE
 controlled by
H.I.G. CAPITAL
 acquired
SMC and **TOW80**
 Acquisition facility

INTESA SANPAOLO BANCO BPM CREDIT AGRICOLE Maserati & Co. Deutsche Bank

FINEUROP acted as exclusive financial advisor
 SODITIC to the Acquirer
 June and July 2022

NB | RENAISSANCE
 acquired
ARBO
 Acquisition financing

CREDIT AGRICOLE Deutsche Bank BPER: Banca INTESA SANPAOLO BANCO BPM Mezzanine financing eurozeo

FINEUROP acted as exclusive financial advisor
 SODITIC to the Acquirer
 June 2022

SPACE CAPITAL
 acquired a minority stake in
BGG
 Acquisition financing

Deutsche Bank

FINEUROP acted as financial advisor
 SODITIC to the Acquirer
 June 2022

BU
 a Bregal Company
 acquired a majority stake in
ital gel
 Acquisition financing and ancillary facilities

BANCO BPM

FINEUROP acted as financial advisor
 SODITIC to the Acquirer
 May 2022

project.it
 GRUPPO PROJECT
 backed by
H.I.G. CAPITAL
 acquired
CONVERGE **SINTHERA.COM**
 EXTRAORDY
 Acquisition financing and ancillary facilities

INTESA SANPAOLO BANCO BPM MPS CREDIT AGRICOLE Deutsche Bank

FINEUROP acted as financial advisor
 SODITIC to the Acquirer
 March 2022

VISION GROUP
 acquired 174 stores
vistesi and **GrandVision**
 from
EssilorLuxottica and **GrandVision**
 Acquisition and refinancing facilities

BANCO BPM MPS Banca Ifis Sella

FINEUROP acted as financial advisor
 SODITIC to the Acquirer
 March 2022

FairConnect
 controlled by
Palamon
 Capital Partners
 acquired 100% stake in
Evolution
 from
Groupama
 Senior secured notes
BlackRock

FINEUROP acted as financial advisor
 SODITIC to the Acquirer
 December 2021

BLUCLAD
 backed by
LBO FRANCE
 acquired
progett
 to create an integrated platform serving the luxury market
 Acquisition financing

BPER: Banca BANCO BPM MPS CREDIT AGRICOLE

FINEUROP acted as financial advisor
 SODITIC to the Acquirer
 December 2021

OAKTREE
 acquired a majority stake in
MARINI
 IMPIANTI INDUSTRIALI SPA
 Acquisition financing and ancillary facilities

BNL CREDIT AGRICOLE INTESA SANPAOLO BANCO BPM Banca Ifis CREDIT AGRICOLE

FINEUROP acted as financial advisor
 SODITIC to the Acquirer
 November 2021

ISOCLIMA
 controlled by
STIRLING SQUARE
 CAPITAL PARTNERS
 acquired
Global and **DLUBAK**
 Security Glazing SPECIALTY GLASS CORPORATION
 Senior secured notes and ancillary facilities

BARINGS CREDIT AGRICOLE

FINEUROP acted as financial advisor
 SODITIC to the Acquirer
 November 2021

ARCADIA SCR
 acquired a majority stake in
EMC COLOSIO
 Acquisition financing and ancillary facilities

BANCO BPM CREDIT AGRICOLE

FINEUROP acted as financial advisor
 SODITIC to the Acquirer
 October 2021

Gyrus
 CAPITAL
 acquired
 the Public Administration and Healthcare system consulting business of
pwc
 Acquisition note and ancillary facility

TIKEHAU CAPITAL CREDIT AGRICOLE

FINEUROP acted as financial advisor
 SODITIC to the Acquirer
 July 2021

Gnutti Cirillo
Acquisition and Refinancing facilities

BANCO BPM INTESA SANPAOLO BPER
MPS CREDIT COOPERATIVO ITALIANO CREDIT AGRICOLE

Mezzanine financing
ANIMA ALTERNATIVE

FINEUROP SODITIC acted as financial advisor to the Acquirer May 2021

XP 27
has acquired
SPPLAST
creating
from the founding shareholders

Acquisition Financing and Ancillary Facilities

BANCO BPM CREDIT AGRICOLE illimity

FINEUROP SODITIC acted as financial advisor to the Acquirer May 2021

F2A
owned by
ARDIAN

Term loan and ancillary facilities

BANCO BPM CREDIT AGRICOLE
Maxinich & Co Banca Ifis

FINEUROP SODITIC acted as exclusive financial advisor to the Borrower March 2021

CASA DELLA PIADA
controlled by
Aksia group
acquired a majority stake in

alba
Acquisition financing and ancillary facilities

Banca Ifis Maxinich & Co

FINEUROP SODITIC acted as financial advisor to the Acquirer December 2020

UAM INVESTMENTS and **FONDO ITALIANO D'INVESTIMENTO**
acquired a majority stake in
Gimmini
CISMMECI GROUP
MELY'S
Senior secured financing

FINEUROP SODITIC acted as financial advisor to the Acquirers November 2020

UAM INVESTMENTS
acquired a majority stake in
demenego
Acquisition financing

illimity SPRINGGROWTH

FINEUROP SODITIC acted as financial advisor to the Acquirer September 2020

WHITE BRIDGE INVESTMENTS
acquired a majority stake in
Alpha Test
Acquisition financing

BANCO BPM Banca Popolare di Sondrio

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer July 2020

WISE EQUITY
acquired a majority stake in
FIMO
from
IGI SGR SpA
PRIVATE EQUITY
Acquisition financing and ancillary facilities

BANCO BPM CREDIT AGRICOLE INTESA SANPAOLO

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer July 2020

Platinum Equity
acquired
FANTINI GROUP
FARNESE
from
NB Renaissance Partners
through a LMBO transaction
Acquisition financing and ancillary facilities

UniCredit

FINEUROP SODITIC acted as financial advisor to the Acquirer March 2020

argos. wityu
acquired
SICURA
and its subsidiaries from
rekeep
minds that work
Acquisition financing and ancillary facilities

BANCA IFIS BANCO BPM

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer February 2020

ARCADIA SGR
acquired a majority stake in
FAVILLINI
PHARMACEUTICAL PACKAGING
Acquisition financing and ancillary facilities

CREDIT AGRICOLE

FINEUROP SODITIC acted as exclusive financial advisor to the Borrower February 2020

èolo
Senior secured facilities

UniCredit NATIXIS MPS
BANCO BPM CREDIT AGRICOLE INTESA SANPAOLO

FINEUROP SODITIC acted as exclusive financial advisor to the Borrower December 2019

Platinum Equity
alongside
the Management team
acquired
DE WAVE GROUP
from
and Private Shareholders

FINEUROP SODITIC acted as exclusive financial advisor to the Sellers October 2019

PROGRESSIO SGR
Passion for growth
acquired a majority stake in
Damiano
THINK ORGANIC
Acquisition financing and ancillary facilities

MEDIO CREDITO ITALIANO

FINEUROP SODITIC acted as financial advisor to the Acquirer July 2019

H.I.G. CAPITAL
acquired
metal print
STAMPAGGIO A CALDO LAVORAZIONE OTTONE
MADE IN ITALY
Acquisition financing and ancillary facilities

UBI Banca MPS
illimity BANCA IFIS MEDIO CREDITO ITALIANO

FINEUROP SODITIC acted as financial advisor to the Acquirer June 2019

AMBIENTA
acquired a majority stake in
PHOENIX
ALUMINUM UT TECHNICAL DES
Acquisition financing and ancillary facilities

BANCA IMI UBI Banca BANCO BPM

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer May 2019

EQUINOX
acquired a majority stake in
QUID
FOOD GROUP
Acquisition financing and ancillary facility

BANCO BPM MEDIO CREDITO ITALIANO UniCredit

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer April 2019

XENON Private Equity
acquired
PanaPesca
Gli specialisti del pesce
Acquisition financing and ancillary facilities

BANCA IMI MEDIO CREDITO ITALIANO
BANCO BPM BANCA IFIS

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer December 2018

XENON Private Equity
acquired
ZUMA
PELLI PREGIATE
QUAKE **koverlux**
THE VALUE OF FINISHING
creating a platform active in the production of accessories for fashion and luxury
Acquisition financing and ancillary facilities

INTESA SANPAOLO BANCO BPM illimity CREDIT AGRICOLE

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer November and December 2019

TECNOPOOL
FOOD PROCESSING EQUIPMENT
acquired
LOGIDICE and **MIMAC**
food processing equipment
Acquisition financing and ancillary facilities

BANCO BPM MPS
CREDIT AGRICOLE BANCA IFIS

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer November 2018



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