



YOUR ADVISOR IN CORPORATE FINANCE



## PROFILE

Fineurop Soditic is an independent corporate finance boutique established in 1998. Its activities range from mergers and acquisitions to debt advisory. Headquartered in Milan, Fineurop Soditic has an extensive international network.

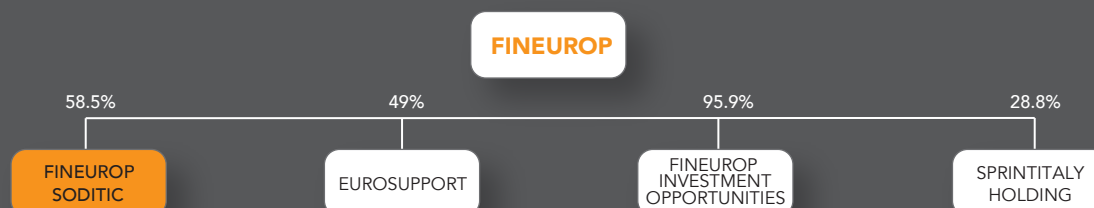
Fineurop Soditic has successfully completed over 650 domestic and cross border transactions with family owned businesses, large corporates and private equity firms. It has established a position as a leading player in the Italian market with a particular focus on mid-sized businesses.

Fineurop Soditic's main shareholders are the **Fineurop Group**, active in export finance since 1966; **Soditic Finance**, an international financial services company based in London and Geneva; and the senior management.

Besides corporate finance, Fineurop Group is successfully active in direct investments and investments in distressed assets. It has promoted a special purpose acquisition company (SPAC) named **SprintItaly**, which has performed a business combination with SICIT 2000, in May 2019.

Fineurop Soditic is an Associate Member of **AIFI** (Italian Venture Capital and Private Equity Association) and it is also member of the **World M&A Alliance** (international cooperation of independent M&A advisory firms, each having a strong track record in their home market).

## THE FINEUROP GROUP



## DEBT ADVISORY TEAM



**Umberto Zanuso**  
Senior Partner  
Head of Structured Finance



**Francesco Panizza**  
Partner



**Ilenia Furlanis**  
Partner



**Michela Agostini**  
Vice President



**Giovanni Fanfani**  
Senior Analyst



**Alessandro Anacleto**  
Senior Analyst



**Matteo Brancaloni**  
Senior Analyst



**Giulio Angelini**  
Analyst

## THE ROLE OF A DEBT ADVISOR

- In a more and more complex financial market, identification of the optimal financial structure in terms of amounts, costs, and operational flexibility, allowing the company to pursue its development strategy
- Assistance within the current scenario, characterized by markets volatility under inflation, geopolitical turmoil and uncertain economic 2024 outlook, in approaching the right lender and reaching the envisaged result
- Deep and customized valuation of short – mid term financial needs, finding the convenient instrument among the solutions introduced by the recent Italian regulation
- Assessment of a precise strategy to approach the lending market, selecting the best financial institutions fitting with the project
- Structuring a daily dialogue with potential lenders helping them, even through an appropriate level of information, to get a clear view on the company and to minimize the execution uncertainty
- Assistance on all the aspects related to financing (i.e. management of the information flow, negotiations on legal documentation) until completion



## DEBT ADVISORY - SELECTED TRANSACTIONS

**XENON**  
Private Equity  
acquired  
**SOLANA**  
Real Estate Development - Real Estate  
Acquisition financing  
and ancillary facilities

**BPER:** **Sella** **CASSA CENTRALE BANCA** **BGM BANCA**  
**GRUPPO BCC** **BCC CENTROPADANA** **BCC LODI**  
Mezzanine financing

**EQUITA**

**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
April 2024

**DEA CAPITAL**  
ALTERNATIVE FUNDS SGR  
acquired a majority stake in  
**AVANTEA**  
BIOTECNOLOGIES  
Acquisition financing  
and ancillary facilities

**BPER:**  
Banca

**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
February 2024

**MODA**  
acquired a majority stake in  
**deste**  
Capex Acquisition Facilities

**INTESA** **SANBIOLO** **BNL** **cdp**  
**BANCO BPM** **MONTE DEI PASCHI DI SIENA** **BPER:** **Banca Ifis**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
November 2023

**ARCADIA SCR**  
acquired  
a 75% stake in  
**KEP**  
ITALIA  
Acquisition financing  
and ancillary facilities

**illimity**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
November 2023

**MICROTEST**  
BREAKTHROUGH INNOVATION  
controlled by  
**XENON**  
Private Equity  
Capex line and ancillary facilities

**BNL** **GRUPPO BCC** **INTESA** **SANBIOLO** **cdp**

**FINEUROP SODITIC** acted as financial advisor to the Company  
September 2023

**SMI**  
a subsidiary of  
**CRIPPA**  
portfolio company of  
**ASTRACO**  
CAPITAL HOLDING  
acquired  
**CMS**  
Acquisition financing

**illimity** **Imprebanca** **Merito SGR**

**FINEUROP SODITIC** acted as financial advisor to the Company  
September 2023

**CONTENT**  
group  
controlled by  
**Aksia** group  
Capex line and ancillary facilities

**cdp** **BNL** **GRUPPO BCC** **MONTE DEI PASCHI DI SIENA**

**FINEUROP SODITIC** acted as financial advisor to the Company  
August 2023

**HWG**  
Your security asset  
controlled by  
**INVESTCORP**  
TECHNOLOGY PARTNERS  
acquired  
**Sababa**  
Security  
Acquisition financing  
and ancillary facilities

**BNL** **BNP PARIBAS** **BANCO BPM** **Sella**

**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
May 2023

**AMBIENTA**  
ENVIRONMENTAL INVESTMENTS  
acquired  
a majority stake in  
**PREVIERO**  
Acquisition financing  
and ancillary facilities

**CREDIT AGRICOLE** **BNL** **BNP PARIBAS** **BPER:**  
Banca

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
May 2023

**montesiore**  
INVESTMENT  
acquired a majority stake in  
**exa**  
GROUP  
from  
**Alcedo**  
Senior secured loan  
**EURAZEO**

**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
May 2023

**ARDIAN**  
acquired a majority stake in  
**ASSIST**  
DIGITAL  
Senior secured notes  
**TIKEHAU**  
CAPITAL  
and super senior facilities

**CREDIT AGRICOLE** **BANCO BPM** **INTESA** **SANBIOLO**

**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
March 2023

**Vam Investments**  
acquired  
a majority stake in  
**CONFORMGEST**  
UNA SCELTA DI GARANZIA  
Acquisition financing  
and ancillary facilities

**cdp** **Banca Ifis** **Sella**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
February 2023

**SABO**  
CHEMICAL VALUES  
acquired trade and assets  
through a carve out from  
**EVONIK**  
Leading Beyond Chemistry  
Acquisition financing

**BANCO BPM** **Deutsche Bank**  
**INTESA** **SANBIOLO** **BPER:**  
Banca

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
December 2022

**SETTIMA**  
research & innovation, always  
controlled by  
**XENON**  
Private Equity  
acquired  
**motive**  
Acquisition financing  
and ancillary facilities

**CREDIT AGRICOLE** **BNL** **GRUPPO BCC**

**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
December 2022

**GRUPPO FLORENCE**  
acquired a majority stake in  
**NOVARESE** **taccetti**  
QUALITY FOOTWEAR FOOTWEAR SINCE 1880  
**Ideal Blue**  
DENIM EVOLUTION  
Acquisition financing  
and ancillary facilities

**BNL** **GRUPPO BCC** **UniCredit** **BANCO BPM** **cdp**  
**BPER:** **SOCIETE GENERALE** **Banca Ifis**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
December 2022

**ntc**  
Novelty Technology Care  
Refinancing  
of existing indebtedness  
and ancillary facilities

**CREDIT AGRICOLE** **Banca Ifis**

**FINEUROP SODITIC** acted as financial advisor to the Company  
November 2022

**H.I.G. CAPITAL**  
acquired a majority stake in

**VISA**  
Acquisition financing

**CRÉDIT AGRICOLE** **Deutsche Bank** **MPS** **BPER:**  
Mezzanine financing

**EQUITA**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
November 2022

**zanzar®**  
backed by

**(21) Invest**  
acquired

**PALAGINA**  
Acquisition financing

**CRÉDIT AGRICOLE** **BPER:** **Deutsche Bank**

**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
November 2022

**CSG**  
CZECHOSLOVAK GROUP  
acquired a 70% stake in

**FIOCCHI**  
Acquisition financing

**UniCredit** **BNL** **GRUPPO BNP PARIBAS** **BANCO BPM**  
**BPER:** **CRÉDIT AGRICOLE** **KB**

**FINEUROP SODITIC** acted as exclusive M&A and financial advisor to the Acquirer  
November 2022

**JATO 1991** and **GRUPPO LUCIANI**  
acquired a majority stake in

Refinancing and Acquisition Financing

**CRÉDIT AGRICOLE** **INTESA** **SNBIOLO** **BANCO BPM**  
**Banca Ifis** **UniCredit** **illimity**

**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
October 2022

**ARCADIA SCR**  
acquired a majority stake in

**KFL** and **CBS.Est**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
July 2022

**(GRUPPO FLORENCE)**  
acquired a majority stake in

**BARBETTA** and **Facopel**  
CREATIVE JERSEY HAT FACTORY

Refinancing and acquisition financing

**BNL** **UniCredit** **INTESA** **SNBIOLO**  
**BPER:** **CRÉDIT AGRICOLE** **BANCO BPM** **cdp**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
July 2022

**DGS**  
BUILDING THE FUTURE  
controlled by

**H.I.G. CAPITAL**  
acquired

**SMC** and **TOW80**  
Acquisition facility

**INTESA** **SNBIOLO** **BANCO BPM**  
**CRÉDIT AGRICOLE** **Musini & Co.** **Deutsche Bank**

**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
June and July 2022

**NB | RENAISSANCE**  
acquired

**ARBO**  
Acquisition financing

**CRÉDIT AGRICOLE** **Deutsche Bank** **BPER:**  
**INTESA** **SNBIOLO** **BANCO BPM**  
Mezzanine financing

**eurazeo**

**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
June 2022

**SPACE CAPITAL**  
acquired a minority stake in

**BGG**  
Acquisition financing

**Deutsche Bank**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
June 2022

**BU**  
a Bregal Company  
acquired a majority stake in

**ital gel**  
Acquisition financing and ancillary facilities

**BANCO BPM**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
May 2022

**project.it**  
GRUPPO PROJECT  
backed by

**H.I.G. CAPITAL**  
acquired

**CONVERGE** **SINTHERA.COM**  
Acquisition financing and ancillary facilities

**INTESA** **SNBIOLO** **BANCO BPM** **MPS** **Deutsche Bank**  
**CRÉDIT AGRICOLE**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
March 2022

**VISION GROUP**  
acquired 174 stores

**viskasi** and **GrandVision**  
from

**EssilorLuxottica** and **GrandVision**  
Acquisition and refinancing facilities

**BANCO BPM** **MPS** **Banca Ifis** **Sella**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
March 2022

**FairConnect**  
controlled by

**Palamon**  
Capital Partners  
acquired 100% stake in

**Evolution**  
from

**Groupama**  
Senior secured notes

**BlackRock**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
December 2021

**BLUCLAD**  
backed by

**LBO FRANCE**  
acquired

**progetto**  
to create an integrated platform serving the luxury market

Acquisition financing

**BPER:** **BANCO BPM** **MPS** **CRÉDIT AGRICOLE**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
December 2021

**OAKTREE®**  
acquired a majority stake in

**MARINI**  
Acquisition financing and ancillary facilities

**BNL** **INTESA** **SNBIOLO**  
**BANCO BPM** **Banca Ifis** **CRÉDIT AGRICOLE**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
November 2021

**ISOCLIMA**  
controlled by

**STIRLING SQUARE**  
CAPITAL PARTNERS  
acquired

**Global** and **DLUBAK**  
Security Glazing SPECIALTY GLAZING CORPORATION  
Senior secured notes and ancillary facility

**BARINGS** **CRÉDIT AGRICOLE**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
November 2021

**ARCADIA SCR**  
acquired a majority stake in

**EMC COLOSIO**  
Acquisition financing and ancillary facilities

**BANCO BPM** **CRÉDIT AGRICOLE**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
October 2021

**Gyrus**  
CAPITAL  
acquired the Public Administration and Healthcare system consulting business of

**pwc**  
Acquisition note and ancillary facility

**TIKEHAU CAPITAL** **CRÉDIT AGRICOLE**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
July 2021

**Gnutti Clillo**  
Acquisition and Refinancing facilities

**BANCO BPM** **INTESA** **SNBIOLO** **BPER:**  
**MPS** **CASSA CENTRALE BANCA** **CRÉDIT AGRICOLE** **Visca**

Mezzanine financing

**ANIMA ALTERNATIVE**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
May 2021

**XP P7**  
has acquired

**SP PLAST**  
creating

from the founding shareholders

Acquisition Financing and Ancillary Facilities

**BANCO BPM** **CRÉDIT AGRICOLE** **illimity**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
May 2021



**F2A**  
owned by  
**ARDIAN**  
Term loan and ancillary facilities

**BANCO BPM** **CREDIT AGRICOLE**  
*Musinich & Co* **Banca Ifis**

**FINEUROP SODITIC** acted as exclusive financial advisor to the Borrower  
March 2021

**CASA DELLA PIADA CRM**  
controlled by  
**Aksia group**  
acquired a majority stake in  
**alba**  
Acquisition financing and ancillary facilities

**Banca Ifis** *Musinich & Co*

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
December 2020

**UAM INVESTMENTS** and **FONDO ITALIANO D'INVESTIMENTO**  
acquired a majority stake in  
**Gimmini**  
**CIEMMECI GROUP**  
**MELY'S**  
Senior secured financing

**FINEUROP SODITIC** acted as financial advisor to the Acquirers  
November 2020

**UAM INVESTMENTS**  
acquired a majority stake in  
**demenego**  
Acquisition financing

**illimity** **SPRINGGROWTH**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
September 2020

**WHITE BRIDGE INVESTMENTS**  
**B**  
acquired a majority stake in  
**Alpha Test**  
Acquisition financing

**BANCO BPM** **Banca Popolare di Sondrio**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
July 2020

**WISE EQUITY**  
acquired a majority stake in  
**FIMO**  
from  
**IGI SGR SpA**  
PRIVATE EQUITY  
Acquisition financing and ancillary facilities

**BANCO BPM** **CREDIT AGRICOLE** **INTESA** **SANPAOLO**

**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
July 2020

**Platinum Equity**  
acquired  
**FANTINI GROUP**  
**FARNESE**  
from  
**NB Renaissance Partners**  
through a LMBO transaction  
Acquisition financing and ancillary facilities

**UniCredit**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
March 2020

**argos.wityu**  
acquired  
**sicura**  
and its subsidiaries from  
**rekeep**  
minds that work  
Acquisition financing and ancillary facilities

**BANCA IFIS** **BANCO BPM**

**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
February 2020

**ARCADIA SCR**  
acquired a majority stake in  
**FAVILLINI**  
PHARMACEUTICAL PACKAGING  
Acquisition financing and ancillary facilities

**CREDIT AGRICOLE**

**FINEUROP SODITIC** acted as exclusive financial advisor to the Borrower  
February 2020

**eoio**  
Senior secured facilities

**UniCredit** **NATIXIS** **MPS**  
**BANCO BPM** **CREDIT AGRICOLE** **INTESA** **SANPAOLO**

**FINEUROP SODITIC** acted as exclusive financial advisor to the Borrower  
December 2019

**Platinum Equity**  
alongside  
the Management team  
acquired  
**DE WAVE GROUP**  
from and Private Shareholders  
**FINEUROP SODITIC** acted as exclusive financial advisor to the Sellers  
October 2019

**PROGRESSIO SGR**  
Passion for growth  
acquired a majority stake in  
**Damiano**  
THINK ORGANIC  
Acquisition financing and ancillary facilities

**MEDIO CREDITO ITALIANO**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
July 2019

**H.I.G. CAPITAL**  
acquired  
**metal print**  
STAMPAGGIO A CALDO E LAVORAZIONE OTTONE  
MADE IN ITALY  
Acquisition financing and ancillary facilities

**UBI** **Banca** **MPS**  
**illimity** **BANCA IFIS** **MEDIO CREDITO ITALIANO**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
June 2019

**AMBIENTA**  
acquired a majority stake in  
**PHOENIX**  
ALUMINUM EXTRUSION  
Acquisition financing and ancillary facilities

**BANCA IMI** **UBI** **Banca** **BANCO BPM**

**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
May 2019

**EQUINOX**  
acquired a majority stake in  
**QUID**  
ICT FOR BUSINESS  
Acquisition financing and ancillary facility

**BANCO BPM** **MEDIO CREDITO ITALIANO** **UniCredit**

**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
April 2019

**XENON Private Equity**  
acquired  
**PanaPesca**  
Gli specialisti del pesce  
Acquisition financing and ancillary facilities

**BANCA IMI** **MEDIO CREDITO ITALIANO**  
**BANCO BPM** **BANCA IFIS**

**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
December 2018

**XENON Private Equity**  
acquired  
**ZUMA**  
PELLI PREGIATE  
**QUAKE** **koverlux**  
THE VALUE OF FINISHING  
creating a platform active in the production of accessories for fashion and luxury  
Acquisition financing and ancillary facilities

**INTESA** **SANPAOLO** **BANCO BPM** **illimity** **CREDIT AGRICOLE**

**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
November and December 2019

**TECNOPOOL**  
FOOD PROCESSING EQUIPMENT  
acquired  
**LF** **LOGIDICE** and **MIMAC**  
FOOD PROCESSING EQUIPMENT  
Acquisition financing and ancillary facilities

**BANCO BPM** **MPS**  
**CREDIT AGRICOLE** **BANCA IFIS**

**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
November 2018

**Apax PARTNERS**  
acquired a majority stake in  
**Bip**  
alongside the Co-Founders  
**TIKEHAU CAPITAL**  
Senior Secured Notes and Ancillary Facility

**CREDIT AGRICOLE** **CARIPARMA**

**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
March 2018

**NB Renaissance Partners**  
acquired a majority stake in  
**COMELZ**  
Acquisition financing and ancillary facilities

**UniCredit** **BANCO BPM**  
**BANCA IFIS** **MPS**

**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
September 2017



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