



YOUR ADVISOR IN CORPORATE FINANCE



## PROFILE

Fineurop Soditic is an independent corporate finance boutique established in 1998. Its activities range from mergers and acquisitions to debt advisory. Headquartered in Milan, Fineurop Soditic has an extensive international network.

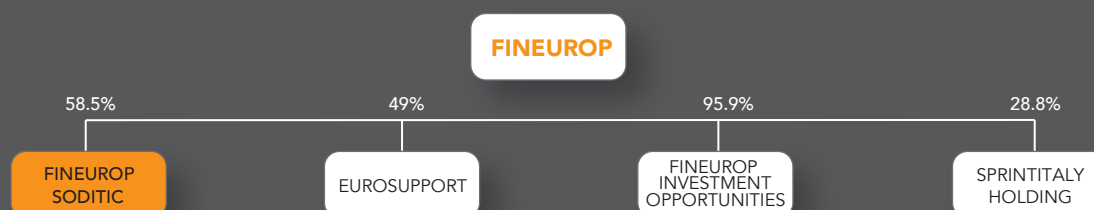
Fineurop Soditic has successfully completed over 600 domestic and cross border transactions with family owned businesses, large corporates and private equity firms. It has established a position as a leading player in the Italian market with a particular focus on mid-sized businesses.

Fineurop Soditic's main shareholders are the **Fineurop Group**, active in export finance since 1966; **Soditic Finance**, an international financial services company based in London and Geneva; and the senior management.

Besides corporate finance, Fineurop Group is successfully active in direct investments and investments in distressed assets. It has promoted a special purpose acquisition company (SPAC) named **SprintItaly**, which has performed a business combination with SICIT 2000, in May 2019.

Fineurop Soditic is an Associate Member of **AIFI** (Italian Venture Capital and Private Equity Association) and it is also member of the **World M&A Alliance** (international cooperation of independent M&A advisory firms, each having a strong track record in their home market).

## THE FINEUROP GROUP



## DEBT ADVISORY TEAM



**Umberto Zanuso**  
Senior Partner  
Head of Structured Finance



**Francesco Panizza**  
Partner



**Ilenia Furlanis**  
Partner



**Michela Agostini**  
Senior Associate



**Giovanni Fanfani**  
Analyst



**Alessandro Anacleto**  
Analyst



**Matteo Brancaleoni**  
Analyst



**Giulio Angelini**  
Analyst

## THE ROLE OF A DEBT ADVISOR

- In a more and more complex financial market, identification of the optimal financial structure in terms of amounts, costs, and operational flexibility, allowing the company to pursue its development strategy
- Assistance within the current scenario, characterized by markets volatility under inflation, geopolitical turmoil and uncertain economic 2023 outlook, in approaching the right lender and reaching the envisaged result
- Deep and customized valuation of short – mid term financial needs, finding the convenient instrument among the solutions introduced by the recent Italian regulation
- Assessment of a precise strategy to approach the lending market, selecting the best financial institutions fitting with the project
- Structuring a daily dialogue with potential lenders helping them, even through an appropriate level of information, to get a clear view on the company and to minimize the execution uncertainty
- Assistance on all the aspects related to financing (i.e. management of the information flow, negotiations on legal documentation) until completion



## DEBT ADVISORY - SELECTED TRANSACTIONS

**SMI**  
a subsidiary of  
**CRIPPA**  
portfolio company of  
**ASTRACO**  
CAPITAL HOLDING  
acquired  
**CMS**  
Acquisition financing  
**illimity** **Impebanc** **Merito SGR**  
**FINEUROP SODITIC** acted as financial advisor to the Company  
September 2023

**HWG**  
Your security asset  
controlled by  
**INVESTCORP**  
TECHNOLOGY PARTNERS  
acquired  
**Sababa**  
Security  
Acquisition financing  
and ancillary facilities  
**BNL** **BNP PARIBAS** **BANCO BPM** **Sella**  
**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
May 2023

**AMBIENTA**  
ENVIRONMENTAL INVESTMENTS  
acquired  
a majority stake in  
**PREVIERO**  
Acquisition financing  
and ancillary facilities  
**CREDIT AGRICOLE** **BNL** **BNP PARIBAS** **BPER**  
**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
May 2023

**montesiore**  
INVESTMENT  
acquired a majority stake in  
**exa**  
GROUP  
from  
**Alcedo**  
Senior secured loan  
**EURAZEO**  
**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
May 2023

**ARDIAN**  
acquired a majority stake in  
**ASSIST**  
DIGITAL  
Senior secured notes  
**TIKEHAU**  
CAPITAL  
and super senior facilities  
**CREDIT AGRICOLE** **BANCO BPM** **INTESA** **SNBIOLO**  
**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
March 2023

**Vam Investments**  
acquired  
a majority stake in  
**CONFORMGEST**  
UNA SCELTA DI GARANZIA  
Acquisition financing  
and ancillary facilities  
**CREDIT AGRICOLE** **Banca Ifis** **Sella**  
**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
February 2023

**SABO**  
CHEMICAL VALUES  
acquired trade and assets  
through a carve out from  
**EVONIK**  
Leading Beyond Chemistry  
Acquisition financing  
**BANCO BPM** **Deutsche Bank**  
**INTESA** **SNBIOLO** **BPER**  
**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
December 2022

**SETTIMA**  
research & innovation, always  
controlled by  
**XENON**  
Private Equity  
acquired  
**emotive**  
Acquisition financing  
and ancillary facilities  
**CREDIT AGRICOLE** **BNL** **BNP PARIBAS**  
**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
December 2022

**GRUPPO FLORENCE**  
acquired a majority stake in  
**NOVARESE** **tacetti**  
QUALITY FOOTWEAR FOOTWEAR SINCE 1880  
**Ideal Blue**  
GENE EVOLUTION  
Acquisition financing  
and ancillary facilities  
**BNL** **CREDIT AGRICOLE** **UniCredit** **BANCO BPM** **CREDIT AGRICOLE**  
**BPER** **cdp** **SOCIETE GENERALE** **Banca Ifis**  
**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
December 2022

**ntc**  
Novelty Technology Care  
Refinancing  
of existing indebtedness  
and ancillary facilities  
**CREDIT AGRICOLE** **Banca Ifis**  
**FINEUROP SODITIC** acted as financial advisor to the Company  
November 2022

**H.I.G.**  
CAPITAL  
acquired a majority stake in  
**VISA**  
Acquisition financing  
**CREDIT AGRICOLE** **Deutsche Bank** **MPS** **BPER**  
Mezzanine financing  
**EQUITA**  
**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
November 2022

**zanzar**  
backed by  
**(21) Invest**  
acquired  
**PALAGINA**  
Acquisition financing  
**CREDIT AGRICOLE** **BPER** **Deutsche Bank**  
**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
November 2022

**CSG**  
CZECHOSLOVAK GROUP  
acquired a 70% stake in  
**FIOCCHI**  
Acquisition financing  
**UniCredit** **BNL** **CREDIT AGRICOLE** **BANCO BPM**  
**BPER** **CREDIT AGRICOLE** **KB**  
**FINEUROP SODITIC** acted as exclusive M&A and financial advisor to the Acquirer  
November 2022

**AA**  
acquired a majority stake in  
**JATO 1991** and **GRUPPO MECANICHE LUCIANI**  
Refinancing and Acquisition Financing  
**CREDIT AGRICOLE** **INTESA** **SNBIOLO** **BANCO BPM**  
**Banca Ifis** **UniCredit** **illimity**  
**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
October 2022

**ARCADIA** SCR  
acquired  
a majority stake in  
**KFL** and **CBS.Est**  
**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
July 2022

**GRUPPO FLORENCE**  
acquired a majority stake in  
**BARBETTA** and **Facopel**  
CREATIVE JERSEY HAT FACTORY  
Refinancing and acquisition financing  
**BNL** **CREDIT AGRICOLE** **UniCredit** **INTESA** **SNBIOLO**  
**BPER** **CREDIT AGRICOLE** **BANCO BPM** **cdp**  
**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
July 2022

**DGS**  
BUILDING THE FUTURE  
controlled by  
**H.L.G.**  
CAPITAL  
acquired

**SMC** and **TOW80**  
SERVICES CONSULTING  
Acquisition facility

INTESA **SANPAOLO** **BANCO BPM**  
CREDIT AGRICOLE *Muscinich & Co.* Deutsche Bank

**FINEUROP**  
SODITIC acted as exclusive financial advisor to the Acquirer  
June and July 2022

**NB | RENAISSANCE**  
acquired

**ARBO**  
Acquisition financing

**Deutsche Bank** **BPER**  
INTESA **SANPAOLO** **BANCO BPM**  
Mezzanine financing

**euazeo**

**FINEUROP**  
SODITIC acted as exclusive financial advisor to the Acquirer  
June 2022

**SPACE**  
CAPITAL  
acquired a minority stake in

**BGG**

Acquisition financing  
**Deutsche Bank**

**FINEUROP**  
SODITIC acted as financial advisor to the Acquirer  
June 2022

**BU**  
a Bregal Company  
acquired a majority stake in

**ital gel**

Acquisition financing and ancillary facilities  
**BANCO BPM**

**FINEUROP**  
SODITIC acted as financial advisor to the Acquirer  
May 2022

**project.it**  
GRUPPO PROJECT  
backed by  
**H.L.G.**  
LEASING  
acquired

**CONVERGE** **SINTHERA.COM**  
**EXTRAORDY**  
Acquisition financing and ancillary facilities

INTESA **SANPAOLO** **BANCO BPM** **MPS** **Deutsche Bank**  
acted as financial advisor to the Acquirer  
March 2022

**VISION**  
GROUP  
acquired 174 stores

**vistes** and **GrandVision**  
from

**EssilorLuxottica** and **GrandVision**

Acquisition and refinancing facilities  
**BANCO BPM** **MPS** **Banca Ifis** **Sella**

**FINEUROP**  
SODITIC acted as financial advisor to the Acquirer  
March 2022

**FairConnect**  
controlled by  
**Palamon**  
Capital Partners  
acquired 100% stake in

**Evolution**  
from  
**Groupama**  
Senior secured notes  
**BlackRock**

**FINEUROP**  
SODITIC acted as financial advisor to the Acquirer  
December 2021

**BLUCLAD**  
backed by  
**LBO FRANCE**  
acquired

**proget**

to create an integrated platform serving the luxury market  
Acquisition financing

**BPER** **BANCO BPM** **MPS** **CREDIT AGRICOLE**  
**FINEUROP**  
SODITIC acted as financial advisor to the Acquirer  
December 2021

**OAKTREE**  
acquired a majority stake in

**MARINI**  
INFANZI INDUSTRIES S.p.A.

Acquisition financing and ancillary facilities  
**BNL** **INTESA** **SANPAOLO**  
**BANCO BPM** **Banca Ifis** **CREDIT AGRICOLE**

**FINEUROP**  
SODITIC acted as financial advisor to the Acquirer  
November 2021

**ISOClima**  
controlled by  
**STIRLING SQUARE**  
CAPITAL PARTNERS  
acquired

**Global** and **DLUBAK**  
Security Glazing and SPECIALTY GLASS CORPORATION  
Senior secured notes and ancillary facility

**BARINGS** **CREDIT AGRICOLE**

**FINEUROP**  
SODITIC acted as financial advisor to the Acquirer  
November 2021

**ARCADIA**  
acquired a majority stake in

**EMC**  
**COLOSIO**

Acquisition financing and ancillary facilities  
**BANCO BPM** **CREDIT AGRICOLE**

**FINEUROP**  
SODITIC acted as financial advisor to the Acquirer  
October 2021

**Gyrus**  
acquired  
the Public Administration and Healthcare system consulting business of

**pwc**

Acquisition note and ancillary facility  
**TIKEHAU CAPITAL** **CREDIT AGRICOLE**

**FINEUROP**  
SODITIC acted as financial advisor to the Acquirer  
July 2021

**Gnutti Cirillo**  
Acquisition and Refinancing facilities

**BANCO BPM** **INTESA** **SANPAOLO** **BPER**  
**MPS** **CASSA CENTRALE BANCA** **CREDIT COOPERATIVO ITALIANO** **NUOVA BRESIA**

Mezzanine financing  
**ANIMA** **ALTERNATIVE**

**FINEUROP**  
SODITIC acted as financial advisor to the Acquirer  
May 2021

**XP**  
**27**  
has acquired

**SP PLAST**  
creating  
from the founding shareholders

Acquisition Financing and Ancillary Facilities  
**BANCO BPM** **CREDIT AGRICOLE** **illimity**

**FINEUROP**  
SODITIC acted as financial advisor to the Acquirer  
May 2021

**F2A**  
owned by  
**ARDIAN**

Term loan and ancillary facilities  
**BANCO BPM** **CREDIT AGRICOLE**  
*Muscinich & Co.* **Banca Ifis**

**FINEUROP**  
SODITIC acted as exclusive financial advisor to the Borrower  
March 2021

**CASA DELLA PIADA**  
CRM  
controlled by  
**Aksia group**  
acquired a majority stake in

**alba**  
FRANCIGINI

Acquisition financing and ancillary facilities  
**Banca Ifis** *Muscinich & Co.*

**FINEUROP**  
SODITIC acted as financial advisor to the Acquirer  
December 2020

**UAM INVESTMENTS** and **FONDO ITALIANO D'INVESTIMENTO**  
 acquired a majority stake in  
**Gimmini**  
**CIEMMECI GROUP**  
**MELY'S**  
 Senior secured financing  
**FINEUROP SODITIC** acted as financial advisor to the Acquirers  
 November 2020

**UAM INVESTMENTS**  
 acquired a majority stake in  
**demenego**  
 Acquisition financing  
**illimity** **SPRINGGROWTH**  
**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
 September 2020

**WHITE BRIDGE INVESTMENTS**  
 acquired a majority stake in  
**Alpha Test**  
 Acquisition financing  
**BANCO BPM** **Banca Popolare di Sondrio**  
**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
 July 2020

**WISE EQUITY**  
 acquired a majority stake in  
**FIMO**  
 from  
**IGI SGR SpA**  
 PRIVATE EQUITY  
 Acquisition financing and ancillary facilities  
**BANCO BPM** **CREDIT AGRICOLE** **INTESA** **SANPAOLO**  
**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
 July 2020

**Platinum Equity**  
 acquired  
**FANTINI GROUP**  
**FARNESE**  
 from  
**NB Renaissance Partners**  
 through a LMBO transaction  
 Acquisition financing and ancillary facilities  
**UniCredit**  
**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
 March 2020

**argos. wityu**  
 acquired  
**SICURA**  
 and its subsidiaries from  
**rekeep**  
 minds that work  
 Acquisition financing and ancillary facilities  
**BANCA IFIS** **BANCO BPM**  
**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
 February 2020

**ARCADIA SGR**  
 acquired a majority stake in  
**FAVILLINI**  
**PHARMACEUTICAL PACKAGING**  
 Acquisition financing and ancillary facilities  
**CREDIT AGRICOLE**  
**FINEUROP SODITIC** acted as exclusive financial advisor to the Borrower  
 February 2020

**ēolo**  
 Senior secured facilities  
**UniCredit** **NATIXIS** **MPS CAPITAL SERVICES**  
**BANCO BPM** **CREDIT AGRICOLE** **INTESA** **SANPAOLO**  
**FINEUROP SODITIC** acted as exclusive financial advisor to the Borrower  
 December 2019

**XENON Private Equity**  
 acquired  
**C.B.G. ACCIAI**  
 and its subsidiaries  
 Acquisition financing and ancillary facilities  
**MPS** **BANCO BPM** **BANCA IFIS**  
**UBI** **Banca** **INTESA** **SANPAOLO**  
**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
 November 2019

**Platinum Equity**  
 alongside  
 the Management team  
 acquired  
**DE WAVE GROUP**  
**ENI** **ENEL** **ENI** **ENEL**  
 from  
 and  
 Private Shareholders  
**FINEUROP SODITIC** acted as exclusive financial advisor to the Sellers  
 October 2019

**PROGRESSIO SGR**  
 Passion for growth  
 acquired a majority stake in  
**Damiano**  
**THINK ORGANIC**  
 Acquisition financing and ancillary facilities  
**MEDIO CREDITO ITALIANO**  
**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
 July 2019

**H.I.G. CAPITAL**  
 acquired  
**metal print**  
 STAMPAGGIO A CALDAIA LAVORAZIONE OTTONE  
 MADE IN ITALY  
 Acquisition financing and ancillary facilities  
**UBI** **Banca** **MPS**  
**illimity** **BANCA IFIS** **MEDIO CREDITO ITALIANO**  
**FINEUROP SODITIC** acted as financial advisor to the Acquirer  
 June 2019

**AMBIENTA**  
 Environmental Investments  
 acquired a majority stake in  
**PHOENIX**  
**ALUMINUM EXTRUSION DIE**  
 Acquisition financing and ancillary facilities  
**BANCA IMI** **CREDIT AGRICOLE** **UBI** **Banca** **BANCO BPM**  
**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
 May 2019

**XENON Private Equity**  
 acquired  
**PanaPesca**  
 Gli specialisti del pesce  
 Acquisition financing and ancillary facilities  
**BANCA IMI** **MEDIO CREDITO ITALIANO**  
**BANCO BPM** **BANCA IFIS**  
**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
 December 2018

**TECNOPOOL**  
 FOOD PROCESSING EQUIPMENT  
 acquired  
**LOGIDICE** and **MIMAC**  
 Food processing equipment  
 Acquisition financing and ancillary facilities  
**BANCO BPM** **MPS**  
**CREDIT AGRICOLE** **FIRULADRIA** **BANCA IFIS**  
**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
 November 2018

**Apax PARTNERS**  
 acquired a majority stake in  
**Bip**  
 alongside the Co-Founders  
**TO TIKHAU CAPITAL**  
 Senior Secured Notes  
 and  
**CREDIT AGRICOLE**  
 CASSABIANA  
 Ancillary Facility  
**FINEUROP SODITIC** acted as exclusive financial advisor to the Acquirer  
 March 2018



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