



YOUR ADVISOR IN CORPORATE FINANCE



PROFILE

Fineurop Soditic is an independent corporate finance boutique established in 1998. Its activities range from mergers and acquisitions to debt advisory. Headquartered in Milan, Fineurop Soditic has an extensive international network.

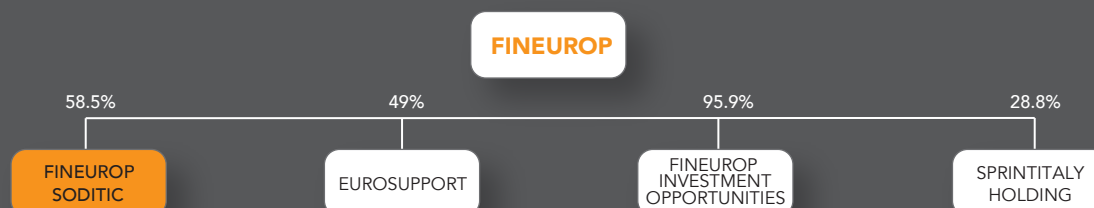
Fineurop Soditic has successfully completed over 600 domestic and cross border transactions with family owned businesses, large corporates and private equity firms. It has established a position as a leading player in the Italian market with a particular focus on mid-sized businesses.

Fineurop Soditic's main shareholders are the **Fineurop Group**, active in export finance since 1966; **Soditic Finance**, an international financial services company based in London and Geneva; and the senior management.

Besides corporate finance, Fineurop Group is successfully active in direct investments and investments in distressed assets. It has promoted a special purpose acquisition company (SPAC) named **SprintItaly**, which has performed a business combination with SICIT 2000, in May 2019.

Fineurop Soditic is an Associate Member of **AIFI** (Italian Venture Capital and Private Equity Association) and it is also member of the **World M&A Alliance** (international cooperation of independent M&A advisory firms, each having a strong track record in their home market).

THE FINEUROP GROUP



DEBT ADVISORY TEAM



Umberto Zanuso
Senior Partner
Head of Structured Finance



Francesco Panizza
Partner



Ilenia Furlanis
Partner



Michela Agostini
Senior Associate



Giovanni Fanfani
Analyst



Alessandro Anaclerio
Analyst



Matteo Brancaloni
Analyst

THE ROLE OF A DEBT ADVISOR

- In a more and more complex financial market, identification of the optimal financial structure in terms of amounts, costs, and operational flexibility, allowing the company to pursue its development strategy
- Assistance within the current scenario, characterized by markets volatility under inflation, geopolitical turmoil and uncertain economic 2023 outlook, in approaching the right lender and reaching the envisaged result
- Deep and customized valuation of short – mid term financial needs, finding the convenient instrument among the solutions introduced by the recent Italian regulation
- Assessment of a precise strategy to approach the lending market, selecting the best financial institutions fitting with the project
- Structuring a daily dialogue with potential lenders helping them, even through an appropriate level of information, to get a clear view on the company and to minimize the execution uncertainty
- Assistance on all the aspects related to financing (i.e. management of the information flow, negotiations on legal documentation) until completion



DEBT ADVISORY - SELECTED TRANSACTIONS

HWG
Your security asset
controlled by
INVESTCORP
TECHNOLOGY PARTNERS
acquired
Sababa
Security
Acquisition financing
and ancillary facilities

BNL **BNP PARIBAS** **BANCO BPM** **Sella**
FINEUROP acted as exclusive financial advisor
SODITIC to the Acquirer
May 2023

AMBIENTA
ENVIRONMENTAL INVESTMENTS
acquired
a majority stake in
PREVIERO
Acquisition financing
and ancillary facilities

CRÉDIT AGRICOLE **BNL** **BNP PARIBAS** **BPER**
FINEUROP acted as financial advisor
SODITIC to the Acquirer
May 2023

montefiore
INVESTMENT
acquired a majority stake in
exa
GROUP
from
Alcedo
Senior secured loan
EURAZEO

FINEUROP acted as exclusive financial advisor
SODITIC to the Acquirer
May 2023

ARDIAN
acquired a majority stake in
ASSIST
DIGITAL
Senior secured notes
TIKEHAU
CAPITAL
and super senior facilities

CRÉDIT AGRICOLE **BANCO BPM** **INTESA** **SNIMIOLO**
FINEUROP acted as exclusive financial advisor
SODITIC to the Acquirer
March 2023

Vam Investments
acquired
a majority stake in
CONFORMGEST
UNA SCELTA DI GARANZIA
Acquisition financing
and ancillary facilities

CRÉDIT AGRICOLE **Banca Ifis** **Sella**
FINEUROP acted as financial advisor
SODITIC to the Acquirer
February 2023

SABO
CHEMICAL VALUES
acquired trade and assets
through a carve out from
EVONIK
Leading Beyond Chemistry
Acquisition financing

BANCO BPM **Deutsche Bank**
INTESA **SNIMIOLO** **BPER**
FINEUROP acted as financial advisor
SODITIC to the Acquirer
December 2022

ZETTIMA
research & innovation, always
controlled by
XENON
Private Equity
acquired
emotive
Acquisition financing
and ancillary facilities

CRÉDIT AGRICOLE **BNL** **GRUPPO BNP PARIBAS**
FINEUROP acted as exclusive financial advisor
SODITIC to the Acquirer
December 2022

GRUPPO FLORENCE
acquired a majority stake in
NOVARESE **taccetti**
QUALITY FOOTWEAR
700WEAR SINCE 1889
Ideal Blue
DENIM EVOLUTION
Acquisition financing
and ancillary facilities

BNL **GRUPPO BNP PARIBAS** **UniCredit** **BANCO BPM** **CRÉDIT AGRICOLE**
BPER **cdp** **SOCIETE GENERALE** **Banca Ifis**
FINEUROP acted as financial advisor
SODITIC to the Acquirer
December 2022

ntc
Novelty Technology Care
Refinancing
of existing indebtedness
and
ancillary facilities

CRÉDIT AGRICOLE **Banca Ifis**
FINEUROP acted as financial advisor
SODITIC to the Company
November 2022

H.I.G.
CAPITAL
acquired a majority stake in
VISA
Acquisition financing

CRÉDIT AGRICOLE **Deutsche Bank** **MPS** **BPER**
Mezzanine financing
EQUITA
FINEUROP acted as financial advisor
SODITIC to the Acquirer
November 2022

zanzar
backed by
(21) Invest
acquired
PALAGINA
Acquisition financing

CRÉDIT AGRICOLE **BPER** **Deutsche Bank**
FINEUROP acted as exclusive financial advisor
SODITIC to the Acquirer
November 2022

CSG
CZECHOSLOVAK GROUP
acquired a 70% stake in
FIOCCHI
Acquisition financing

UniCredit **BNL** **GRUPPO BNP PARIBAS** **BANCO BPM**
BPER **CRÉDIT AGRICOLE** **KB**
FINEUROP acted as exclusive M&A and financial
SODITIC advisor to the Acquirer
November 2022

AA
acquired a majority stake in
JATO 1991 and **GRUPPO FINANZIARIO LUCIANI**
Refinancing and Acquisition Financing

CRÉDIT AGRICOLE **INTESA** **SNIMIOLO** **BANCO BPM**
Banca Ifis **UniCredit** **Illimity**
FINEUROP acted as exclusive financial advisor
SODITIC to the Acquirer
October 2022

ARCADIA SCR
acquired
a majority stake in
KFL and **CBS.Est**
KFL KLIPS FOR LIFE

FINEUROP acted as financial advisor
SODITIC to the Acquirer
July 2022

GRUPPO FLORENCE
acquired a majority stake in
BARBETTA and **Facopel**
CREATIVE JERSEY HAT FACTORY
Refinancing and acquisition financing

BNL **GRUPPO BNP PARIBAS** **UniCredit** **INTESA** **SNIMIOLO**
BPER **CRÉDIT AGRICOLE** **BANCO BPM** **cdp**
FINEUROP acted as financial advisor
SODITIC to the Acquirer
July 2022

DGS
BUILDING THE FUTURE
controlled by
H.I.G.
CAPITAL
acquired
SMC and **TOW80**
Acquisition facility

INTESA **SNIMIOLO** **BANCO BPM**
CRÉDIT AGRICOLE **Maximich & Co** **Deutsche Bank**
FINEUROP acted as exclusive financial advisor
SODITIC to the Acquirer
June and July 2022

NB | RENAISSANCE
acquired

ARBO
Acquisition financing

Deutsche Bank BPER:
INTESA SANPAOLO BANCO BPM
Mezzanine financing
eurozeo

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer June 2022

SPACE
CAPITAL
acquired a minority stake in

BGG
Acquisition financing
Deutsche Bank

FINEUROP SODITIC acted as financial advisor to the Acquirer June 2022

BU
a Bregal Company
acquired a majority stake in

ital gel
Acquisition financing and ancillary facilities
BANCO BPM

FINEUROP SODITIC acted as financial advisor to the Acquirer May 2022

project.it
GRUPPO PROJECT
backed by
ILG
acquired
CONVERGE SINTHERA.COM
EXTRAORDY
Acquisition financing and ancillary facilities
INTESA SANPAOLO BANCO BPM MPS CREDIT SERVICES Deutsche Bank
FINEUROP SODITIC acted as financial advisor to the Acquirer March 2022

VISION
GROUP
acquired 174 stores

vistasi and GrandVision
from
EssilorLuxottica and GrandVision
Acquisition and refinancing facilities
BANCO BPM MPS Banca Ifis Sella
FINEUROP SODITIC acted as financial advisor to the Acquirer March 2022

FairConnect
controlled by
Palamon
Capital Partners
acquired 100% stake in
Evolution
from
Groupama
Senior secured notes
BlackRock
FINEUROP SODITIC acted as financial advisor to the Acquirer December 2021

BLUCLAD
backed by
LBO FRANCE
acquired
progetti
to create an integrated platform serving the luxury market
Acquisition financing
BPER: BANCO BPM MPS CREDIT SERVICES CREDIT AGRICOLE
FINEUROP SODITIC acted as financial advisor to the Acquirer December 2021

OAKTREE®
acquired a majority stake in
MARINI
Acquisition financing and ancillary facilities
BNL CREDIT AGRICOLE INTESA SANPAOLO BANCO BPM Banca Ifis CREDIT AGRICOLE
FINEUROP SODITIC acted as financial advisor to the Acquirer November 2021

ISOCLIMA
controlled by
STIRLING SQUARE
CAPITAL PARTNERS
acquired
Global Security Glazing and DLUBAK
Senior secured notes and ancillary facility
BARINGS CREDIT AGRICOLE
FINEUROP SODITIC acted as financial advisor to the Acquirer November 2021

ARCADIA SUR
acquired a majority stake in
EMC COLOSIO
Acquisition financing and ancillary facilities
BANCO BPM CREDIT AGRICOLE
FINEUROP SODITIC acted as financial advisor to the Acquirer October 2021

Gyrus
CAPITAL
acquired
the Public Administration and Healthcare system consulting business of
pwc
Acquisition note and ancillary facility
TIKEHAU CAPITAL CREDIT AGRICOLE
FINEUROP SODITIC acted as financial advisor to the Acquirer July 2021

Gnutti Grillo
Acquisition and Refinancing facilities
BANCO BPM INTESA SANPAOLO BPER:
MPS CREDIT SERVICES CASSA CENTRALE BANCA CREDITO COOPERATIVO ITALIANO CREDIT AGRICOLE
Mezzanine financing
ANIMA ALTERNATIVE
FINEUROP SODITIC acted as financial advisor to the Acquirer May 2021

XP
P7
has acquired
SPPLAST
creating
from the founding shareholders
Acquisition Financing and Ancillary Facilities
BANCO BPM CREDIT AGRICOLE illimity
FINEUROP SODITIC acted as financial advisor to the Acquirer May 2021

F2A
owned by
ARDIAN
Term loan and ancillary facilities
BANCO BPM CREDIT AGRICOLE
Musinich & Co Banca Ifis
FINEUROP SODITIC acted as exclusive financial advisor to the Borrower March 2021

CASA DELLA PIADA
CRM
controlled by
Aksia group
acquired a majority stake in
alba
Acquisition financing and ancillary facilities
Banca Ifis Musinich & Co
FINEUROP SODITIC acted as financial advisor to the Acquirer December 2020

UAM
INVESTMENTS and FONDO ITALIANO D'INVESTIMENTO
acquired a majority stake in
Gimmini
CIEMMECI GROUP
MELY'S
Senior secured financing
FINEUROP SODITIC acted as financial advisor to the Acquirers November 2020

U&M INVESTMENTS
acquired a majority stake in
demenego
Acquisition financing
illimity **SPRINGGROWTH**
FINEUROP SODITIC acted as financial advisor to the Acquirer
September 2020

WHITE BRIDGE INVESTMENTS
acquired a majority stake in
Alpha Test
Acquisition financing
BANCO BPM **Banca Popolare di Sondrio**
FINEUROP SODITIC acted as financial advisor to the Acquirer
July 2020

WISE EQUITY
acquired a majority stake in
FIMO
from
IGI SGR SpA
Acquisition financing and ancillary facilities
BANCO BPM **CREDIT AGRICOLE** **INTESA** **SANPAOLO**
FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
July 2020

Platinum Equity
acquired
FANTINI GROUP FARNESE
from
NB Renaissance Partners
through a LMBO transaction
Acquisition financing and ancillary facilities
UniCredit
FINEUROP SODITIC acted as financial advisor to the Acquirer
March 2020

argos wityu
acquired
SICURA
and its subsidiaries from
rekeep
Acquisition financing and ancillary facilities
BANCA IFIS **BANCO BPM**
FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
February 2020

ARCADIA SGR
acquired a majority stake in
FAMILLINI
PHARMACEUTICAL PACKAGING
Acquisition financing and ancillary facilities
CREDIT AGRICOLE
FINEUROP SODITIC acted as exclusive financial advisor to the Borrower
February 2020

ēolo
Senior secured facilities
UniCredit **NATIXIS** **MPS**
BANCO BPM **CREDIT AGRICOLE** **INTESA** **SANPAOLO**
FINEUROP SODITIC acted as exclusive financial advisor to the Borrower
December 2019

XENON Private Equity
acquired
C.B.G. ACCIAI
and its subsidiaries
Acquisition financing and ancillary facilities
MPS **BANCO BPM** **BANCA IFIS**
UBI **Banca** **INTESA** **SANPAOLO**
FINEUROP SODITIC acted as financial advisor to the Acquirer
November 2019

Platinum Equity
alongside
the Management team
acquired
DE WAVE GROUP
EW **AMERICAN** **EUROPEAN** **GLOBAL**
from and Private Shareholders
FINEUROP SODITIC acted as exclusive financial advisor to the Sellers
October 2019

PROGRESSIO SGR
Passion for growth
acquired a majority stake in
Damiano
THINK ORGANIC
Acquisition financing and ancillary facilities
MEDIO CREDITO ITALIANO
FINEUROP SODITIC acted as financial advisor to the Acquirer
July 2019

H.I.G. CAPITAL
acquired
metal print
STAMPAGGIO A CALDA LAVORAZIONE OTTONE
MADE IN ITALY
Acquisition financing and ancillary facilities
UBI **Banca** **MPS**
illimity **BANCA IFIS** **MEDIO CREDITO ITALIANO**
FINEUROP SODITIC acted as financial advisor to the Acquirer
June 2019

AMBIENTA
acquired a majority stake in
PHOENIX
ALUMINUM EXTRUSION DIE
Acquisition financing and ancillary facilities
BANCA IMI **CREDIT AGRICOLE** **UBI** **Banca** **BANCO BPM**
FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
May 2019

EQUINOX
acquired a majority stake in
QUID
ICT FOR BUSINESS
Acquisition financing and ancillary facility
BANCO BPM **MEDIO CREDITO ITALIANO** **UniCredit**
FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
April 2019

XENON Private Equity
acquired
PanaPesca
Gli specialisti del pesce
Acquisition financing and ancillary facilities
BANCA IMI **MEDIO CREDITO ITALIANO**
BANCO BPM **BANCA IFIS**
FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
December 2018

TECNOPOOL
FOOD PROCESSING EQUIPMENT
acquired
LOGIDICE and **MIMAC**
FOOD PROCESSING EQUIPMENT
Acquisition financing and ancillary facilities
BANCO BPM **MPS**
CREDIT AGRICOLE **FIRULADRIA** **BANCA IFIS**
FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
November 2018

Apax PARTNERS
acquired a majority stake in
Bip
alongside the Co-Founders
TO TIKEHAU CAPITAL
Senior Secured Notes and
CREDIT AGRICOLE
CASSINARA
Ancillary Facility
FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
March 2018



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