



YOUR ADVISOR IN CORPORATE FINANCE



PROFILE

Fineurop Soditic is an independent corporate finance boutique established in 1998. Its activities range from mergers and acquisitions to debt advisory. Headquartered in Milan, Fineurop Soditic has an extensive international network.

Fineurop Soditic has successfully completed over 650 domestic and cross border transactions with family owned businesses, large corporates and private equity firms. It has established a position as a leading player in the Italian market with a particular focus on mid-sized businesses.

Fineurop Soditic's main shareholders are the **Fineurop Group**, active in export finance since 1966; **Soditic Finance**, an international financial services company based in London; and the senior management.

Besides corporate finance, Fineurop Group is successfully active in direct investments and investments in distressed assets. It has promoted a special purpose acquisition company (SPAC) named **SprintItaly**, which has performed a business combination with SICIT 2000, in May 2019.

Fineurop Soditic is an Associate Member of **AIFI** (Italian Venture Capital and Private Equity Association) and it is also member of the **World M&A Alliance** (international cooperation of independent M&A advisory firms, each having a strong track record in their home market).



Eugenio Morpurgo
CEO and founding Partner

“ Since the creation within Fineurop Soditic of a fully dedicated department in the year 2000, the role of our independent debt advisory has become more and more important in the Italian M&A landscape.

It is not just a matter of finding the best conditions in terms of costs and structure but also participating with the borrower to a correct assessment of the risks and financial sustainability of the acquisition.

In a M&A context our debt advisory practice gives buy side, both for strategic and financial investors, an important competitive advantage, helping to reduce the “time to signing” and to get the deal done through a swift delivery.

Beside M&A projects, we assist corporates in financial restructuring and refinancing, allowing them to meet their investment needs or to overcome transitional financial strains.”

DEBT ADVISORY TEAM



Umberto Zanuso
Senior Partner
Head of Structured Finance



Francesco Panizza
Partner



Ilenia Furlanis
Partner



Michela Agostini
Vice President



Giovanni Fanfani
Senior Analyst



Alessandro Anaclerio
Senior Analyst



Matteo Brancaleoni
Senior Analyst



Giulio Angelini
Analyst

THE ROLE OF A DEBT ADVISOR

- In a more and more complex financial market, identification of the optimal financial structure in terms of amounts, costs, and operational flexibility, allowing the company to pursue its development strategy
- Assistance within the current scenario, characterized by markets volatility under inflation, geopolitical turmoil and uncertain economic outlook, in approaching the right lender and reaching the envisaged result
- Deep and customized valuation of short – mid term financial needs, finding the convenient instrument among the solutions introduced by the recent Italian regulation
- Assessment of a precise strategy to approach the lending market, selecting the best financial institutions fitting with the project
- Structuring a daily dialogue with potential lenders helping them, even through an appropriate level of information, to get a clear view on the company and to minimize the execution uncertainty
- Assistance on all the aspects related to financing (i.e. management of the information flow, negotiations on legal documentation) until completion



DEBT ADVISORY - SELECTED TRANSACTIONS

SERIOPLAST
Senior Secured Facilities

EIFFEL INVESTMENT GROUP
cdp
Banca Ifis
CA
UniCredit
BANCO BPM
MEDIOBANCA
Banca Popolare del Sud
BIM BANCA

FINEUROP SODITIC acted as exclusive financial advisor to the Company
June 2024

ARCA SPACE CAPITAL
acquired a majority stake in
Valtema
BULGARELLI PRODUCTION
brandlabel
Acquisition financing and ancillary facilities

BPER
BANCO BPM
CA
Banca Popolare del Sud
cdp
FINEUROP SODITIC acted as financial advisor to the Acquirer
June 2024

SPA OF WONDERS
backed by
W
B
Senior Secured Facilities

BANCO BPM
BPER
INTESA
SANPAOLO
cdp
CA
FINEUROP SODITIC acted as exclusive financial advisor to the Company
June 2024

B&P Barabino & Partners
Consulenza in Comunicazione d'Impresa
joined
EXCELLERA ADVISORY GROUP
backed by
XENON Private Equity
Financing and ancillary facilities
EURAZEO

FINEUROP SODITIC acted as financial advisor to the Sponsor
May 2024

XENON Private Equity
acquired a 60% stake in
Mionelli SERVICE
Acquisition financing and ancillary facilities

BPER
BANCO BPM
CA
Banca Popolare del Sud
BIM BANCA
FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
May 2024

XENON Private Equity
acquired
SOLANA
Acquisition financing and ancillary facilities

BPER
Sella
CASSA CENTRALE BANCA
GRUPPO BCC
BCC CENTROPADANA
BCC LODI
FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
April 2024

DEA CAPITAL
ALTERNATIVE FUNDS SGR
acquired a majority stake in
AVANTEA
Acquisition financing and ancillary facilities

BPER
FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
February 2024

MODA
acquired a majority stake in
deste
Capex Acquisition Facilities

CA
INTESA
SANPAOLO
BNL
BPER
Banca Ifis
FINEUROP SODITIC acted as financial advisor to the Acquirer
November 2023

ARCADIA SGR
acquired a 75% stake in
KAP ITALIA
Acquisition financing and ancillary facilities
illimity

FINEUROP SODITIC acted as financial advisor to the Acquirer
November 2023

MICROTEST
breakthrough innovation
controlled by
XENON Private Equity
Capex line and ancillary facilities

BNL
INTESA
SANPAOLO
CA
FINEUROP SODITIC acted as financial advisor to the Company
September 2023

SMI
a subsidiary of
CRIPPA
portfolio company of
ASTRACO
CAPITAL HOLDING acquired
CMS
Acquisition financing

illimity
Imprebanca
Merito SGR
FINEUROP SODITIC acted as financial advisor to the Company
September 2023

CONTENT group
controlled by
Aksia group
Capex line and ancillary facilities

CA
BNL
BPER
FINEUROP SODITIC acted as financial advisor to the Company
August 2023

HWG
Your security asset
controlled by
INVESTCORP
TECHNOLOGY PARTNERS
acquired
Sababa
Security
Acquisition financing and ancillary facilities

BNL
BNP PARIBAS
BANCO BPM
Sella
FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
May 2023

AMBIENTA
Environmental Investments
acquired a majority stake in
PREVIERO
Acquisition financing and ancillary facilities

CA
CREDIT AGRICOLE
BNL
BNP PARIBAS
BPER
FINEUROP SODITIC acted as financial advisor to the Acquirer
May 2023

montefiore
INVESTMENT
acquired a majority stake in
exa
GROUP
from
Alcedo
Senior secured loan
EURAZEO

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
May 2023

ARDIAN
acquired a majority stake in
ASSIST
DIGITAL
Senior secured notes
TIKEHAU
CAPITAL
and super senior facilities

CA
CREDIT AGRICOLE
BANCO BPM
INTESA
SANPAOLO
FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
March 2023

Vam Investments
acquired a majority stake in

CONFORMGEST
UNA SCELTA DI GARANZIA

Acquisition, financing and ancillary facilities

FINEUROP SODITIC acted as financial advisor to the Acquirer February 2023

SABO
CHEMICAL VALUES

acquired trade and assets through a carve out from

EVONIK
Leading Beyond Chemistry

Acquisition, financing

FINEUROP SODITIC acted as financial advisor to the Acquirer December 2022

SETTIMA
research & innovation, always controlled by

XENON
Private Equity

acquired

imotive

Acquisition, financing and ancillary facilities

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer December 2022

GRUPPO FLORENCE

acquired a majority stake in

NOVARESE **taccetti**
QUALITY FOOTWEAR FOOTWEAR SINCE 1989

Ideal Blue
DENIM EVOLUTION

Acquisition, financing and ancillary facilities

FINEUROP SODITIC acted as financial advisor to the Acquirer December 2022

ntc
Novelty Technology Care.

Refinancing of existing indebtedness and ancillary facilities

FINEUROP SODITIC acted as financial advisor to the Company November 2022

H.L.G. CAPITAL

acquired a majority stake in

VISA

Acquisition, financing

Mezzanine financing

FINEUROP SODITIC acted as financial advisor to the Acquirer November 2022

zanzar

backed by

Invest

acquired

PALAGINA

Acquisition, financing

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer November 2022

CSG
CZECHOSLOVAK GROUP

acquired a 70% stake in

FIOCCHI

Acquisition, financing

FINEUROP SODITIC acted as exclusive M&A and financial advisor to the Acquirer November 2022

JATO 1991 and **GRUPPO LUCIANI**

Refinancing and Acquisition Financing

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer October 2022

ARCADIA SCR

acquired a majority stake in

KFL and **CBS.Est**

FINEUROP SODITIC acted as financial advisor to the Acquirer July 2022

GRUPPO FLORENCE

acquired a majority stake in

BARBETTA and **Facopel**
CREATIVE JARNEY HAT FACTORY

Refinancing and acquisition, financing

FINEUROP SODITIC acted as financial advisor to the Acquirer July 2022

DGS
BUILDING THE FUTURE

controlled by

H.L.G. CAPITAL

acquired

SMC and **TOW80**
REVENUE CONSULTING

Acquisition, financing

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer June and July 2022

NB | RENAISSANCE

acquired

ARBO

Acquisition, financing

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer June 2022

SPACE CAPITAL

acquired a minority stake in

BGG

Acquisition, financing

FINEUROP SODITIC acted as financial advisor to the Acquirer June 2022

BU
a Bregal Company

acquired a majority stake in

ital gel

Acquisition, financing and ancillary facilities

FINEUROP SODITIC acted as financial advisor to the Acquirer May 2022

project.it
GRUPPO PROJECT

backed by

H.L.G. CAPITAL

acquired

CONVERGE **SINTHERA.COM**

EXTRAORDY
EXPERIMENTAL COLLABORATION

Acquisition, financing and ancillary facilities

FINEUROP SODITIC acted as financial advisor to the Acquirer March 2022

VISION GROUP

acquired 174 stores

visitesi and **GrandVision**

from

EssilorLuxottica and **GrandVision**

Acquisition and refinancing facilities

FINEUROP SODITIC acted as financial advisor to the Acquirer March 2022

FairConnect

controlled by

Palamon
Capital Partners

acquired 100% stake in

Evolution

from

Groupama
Acquisition

Senior secured notes

BlackRock

FINEUROP SODITIC acted as financial advisor to the Acquirer December 2021

BLUCLAD
luxury real estate

backed by

LBO FRANCE

acquired

progetti

to create an integrated platform serving the luxury market

Acquisition, financing

FINEUROP SODITIC acted as financial advisor to the Acquirer December 2021

OAKTREE

acquired a majority stake in

MARINI
MARINI INDUSTRIES S.p.A.

Acquisition, financing and ancillary facilities

FINEUROP SODITIC acted as financial advisor to the Acquirer November 2021

ISOCLIMA
controlled by
STIRLING SQUARE
CAPITAL PARTNERS
acquired
Global and **DLUBAK**
Security Glazing
Senior secured notes and ancillary facility
BARINGS and **CRÉDIT AGRICOLE**
FINEUROP acted as financial advisor
SODITIC to the Acquirer
November 2021

ARCADIA SCR
acquired a majority stake in
EMAC
COLOSIO
Acquisition financing
and ancillary facilities
BANCO BPM and **CRÉDIT AGRICOLE**
FINEUROP acted as financial advisor
SODITIC to the Acquirer
October 2021

Gyrus
CAPITAL
acquired
the Public Administration and
Healthcare system consulting
business of
pwc
Acquisition note and ancillary facility
TIKEHAU CAPITAL and **CRÉDIT AGRICOLE**
FINEUROP acted as financial advisor
SODITIC to the Acquirer
July 2021

Gnutti Cirillo
Acquisition and Refinancing facilities
BANCO BPM **INTESA** **SANPAOLO** **BPER**
MPS **CASSA CENTRALE BANCA** **BCC**
CREDIT SERVICES CREDITO COOPERATIVO ITALIANO BRESCIA
Mezzanine financing
ANIMA
ALTERNATIVE
FINEUROP acted as financial advisor
SODITIC to the Acquirer
May 2021

XP
P7
has acquired
SPPLAST
creating
from the founding shareholders
Acquisition Financing and Ancillary Facilities
BANCO BPM **CRÉDIT AGRICOLE** and **illimity**
FINEUROP acted as financial advisor
SODITIC to the Acquirer
May 2021

F2A
owned by
ARDIAN
Term loan and ancillary facilities
BANCO BPM and **CRÉDIT AGRICOLE**
Musinich & Co. and **Banca Ifis**
FINEUROP acted as exclusive financial advisor
SODITIC to the Borrower
March 2021

CASA DELLA PIADA
CRM
controlled by
Aksia group
acquired a majority stake in
alba
Acquisition financing and ancillary facilities
Banca Ifis and **Musinich & Co.**
FINEUROP acted as financial advisor
SODITIC to the Acquirer
December 2020

U2M
INVESTMENTS and **FONDO ITALIANO**
D'INVESTIMENTO
acquired a majority stake in
Gimmini
CIEMMECI GROUP
MELY'S
Senior secured financing
FINEUROP acted as financial advisor
SODITIC to the Acquirers
November 2020

U2M
INVESTMENTS
acquired a majority stake in
demenego
Acquisition financing
illimity and **SPRINGGROWTH**
FINEUROP acted as financial advisor
SODITIC to the Acquirer
September 2020

W
B
WHITE BRIDGE INVESTMENTS
acquired a majority stake in
Alpha Test
Acquisition financing
BANCO BPM and **Banca Popolare**
di Sondrio
FINEUROP acted as financial advisor
SODITIC to the Acquirer
July 2020

WISE
EQUITY
acquired a majority stake in
FIMO
from
IGI SGR SpA
PRIVATE EQUITY
Acquisition financing and ancillary facilities
BANCO BPM **CRÉDIT AGRICOLE** **INTESA** **SANPAOLO**
FINEUROP acted as exclusive financial advisor
SODITIC to the Acquirer
July 2020

Platinum Equity
acquired
FANTINI
GROUP
FARNESE
from
NB Renaissance Partners
through a LMBO transaction
Acquisition financing and ancillary facilities
UniCredit
FINEUROP acted as financial advisor
SODITIC to the Acquirer
March 2020

argos
wityu
acquired
Sicura
and its subsidiaries from
rekeep
minds that work
Acquisition financing and ancillary facilities
BANCA IFIS and **BANCO BPM**
FINEUROP acted as exclusive financial advisor
SODITIC to the Acquirer
February 2020

ARCADIA SCR
acquired a majority stake in
FAVILLINI
PHARMACEUTICAL PACKAGING
Acquisition financing and ancillary facilities
CRÉDIT AGRICOLE
FINEUROP acted as exclusive financial advisor
SODITIC to the Borrower
February 2020

èolo
Senior secured facilities
UniCredit **NATIXIS** **MPS**
CREDIT SERVICES
BANCO BPM **CRÉDIT AGRICOLE** **INTESA** **SANPAOLO**
FINEUROP acted as exclusive financial advisor
SODITIC to the Borrower
December 2019

Platinum Equity
alongside
the Management team
acquired
DE WAVE GROUP
eur **eur** **eur** **eur** **eur** **eur** **eur** **eur**
from
and Private
Shareholders
FINEUROP acted as exclusive financial advisor
SODITIC to the Sellers
October 2019

PROGRESSIO SCR
Passion for growth
acquired a majority stake in
Damiano
THINK ORGANIC
Acquisition financing and ancillary facilities
MEDIO CREDITO ITALIANO
FINEUROP acted as financial advisor
SODITIC to the Acquirer
July 2019

H. I. G.
CAPITAL
acquired
metal print
STAMPAGGIO A CALDO E A LAVORAZIONE OTTONE
MADE IN ITALY
Acquisition financing and ancillary facilities
UBI **Banca** **MPS**
illimity **BANCA IFIS** **MEDIO CREDITO**
ITALIANO
FINEUROP acted as financial advisor
SODITIC to the Acquirer
June 2019

AMBIENTA
acquired a majority stake in
PHOENIX
ALUMINUM
EXTENSION DEE
Acquisition financing
and ancillary facilities
BANCA IMI **UBI** **Banca** **BANCO BPM**
FINEUROP acted as exclusive financial advisor
SODITIC to the Acquirer
May 2019

EQUINOX
acquired
a majority stake in
QUID
ICT for business
Acquisition financing
and ancillary facility
BANCO BPM **MEDIO CREDITO**
ITALIANO **UniCredit**
FINEUROP acted as exclusive financial advisor
SODITIC to the Acquirer
April 2019



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