



YOUR ADVISOR IN CORPORATE FINANCE



PROFILE

Fineurop Soditic is an independent corporate finance boutique established in 1998. Its activities range from mergers and acquisitions to debt advisory. Headquartered in Milan, Fineurop Soditic has an extensive international network.

Fineurop Soditic has successfully completed over 650 domestic and cross border transactions with family owned businesses, large corporates and private equity firms. It has established a position as a leading player in the Italian market with a particular focus on mid-sized businesses.

Fineurop Soditic's main shareholders are the **Fineurop Group**, active in export finance since 1966; **Soditic Finance**, an international financial services company based in London; and the senior management.

Besides corporate finance, Fineurop Group is successfully active in direct investments and investments in distressed assets. It has promoted a special purpose acquisition company (SPAC) named **SprintItaly**, which has performed a business combination with SICIT 2000, in May 2019.

Fineurop Soditic is an Associate Member of **AIFI** (Italian Venture Capital and Private Equity Association) and it is also member of the **World M&A Alliance** (international cooperation of independent M&A advisory firms, each having a strong track record in their home market).

“ Since the creation within Fineurop Soditic of a fully dedicated department in the year 2000, the role of our independent debt advisory has become more and more important in the Italian M&A landscape.

It is not just a matter of finding the best conditions in terms of costs and structure but also participating with the borrower to a correct assessment of the risks and financial sustainability of the acquisition.

In a M&A context our debt advisory practice gives buy side, both for strategic and financial investors, an important competitive advantage, helping to reduce the “time to signing” and to get the deal done through a swift delivery.

Beside M&A projects, we assist corporates in financial restructuring and refinancing, allowing them to meet their investment needs or to overcome transitional financial strains. ”



Eugenio Morpurgo
CEO and founding Partner

DEBT ADVISORY TEAM



Umberto Zanuso
Senior Partner
Head of Structured Finance



Francesco Panizza
Partner



Ilenia Furlanis
Partner



Michela Agostini
Vice President



Giovanni Fanfani
Senior Analyst



Alessandro Anaclerio
Senior Analyst



Matteo Brancaloni
Senior Analyst



Giulio Angelini
Analyst

THE ROLE OF A DEBT ADVISOR

- In a more and more complex financial market, identification of the optimal financial structure in terms of amounts, costs, and operational flexibility, allowing the company to pursue its development strategy
- Assistance within the current scenario, characterized by markets volatility under inflation, geopolitical turmoil and uncertain economic outlook, in approaching the right lender and reaching the envisaged result
- Deep and customized valuation of short – mid term financial needs, finding the convenient instrument among the solutions introduced by the recent Italian regulation
- Assessment of a precise strategy to approach the lending market, selecting the best financial institutions fitting with the project
- Structuring a daily dialogue with potential lenders helping them, even through an appropriate level of information, to get a clear view on the company and to minimize the execution uncertainty
- Assistance on all the aspects related to financing (i.e. management of the information flow, negotiations on legal documentation) until completion



DEBT ADVISORY - SELECTED TRANSACTIONS

zanzar®
backed by
21 Invest
acquired
PINTO

Acquisition financing

CA CREDIT AGRICOLE
BPER: Banca
MPS MUTUALITÀ POPOLARE
Sella CAPITAL SERVICES
BNL GRUPPO BNP PARIBAS
Deutsche Bank

FINEUROP SODITIC acted as debt advisor to the Acquirer
September 2024

ICG
acquired
VISION GROUP
from
ARCADIA SGR
and other investors
ICG **BANCO BPM**

Senior Secured Notes and Super Senior Ancillary Facility

FINEUROP SODITIC acted as debt advisor to the Company
August 2024

TIKEHAU CAPITAL
acquired a majority stake in
CEBAT
from
OAKTREE
Senior Secured Notes
PEMBERTON

Super Senior Ancillary Facility

INTESA **SNBIOLO**

FINEUROP SODITIC acted as financial advisor to the Acquirer
August 2024

SERIOPLAST
Senior Secured Facilities

EIFFEL INVESTMENT GROUP
cdp
UniCredit
BANCO BPM
Monte dei Paschi di Siena
BANCA

Banca Ifis **Banca Popolare di Sondrio** **BIM BANCA**

FINEUROP SODITIC acted as exclusive financial advisor to the Company
June 2024

ARCA SPACE CAPITAL
acquired a majority stake in
Valtenna **DAuria**
BULGARELLI PRODUCTION
brandlabel **CO:RI**

Acquisition financing and ancillary facilities

BPER: **BANCO BPM** **CA** **Banca Popolare di Sondrio** **cdp**

FINEUROP SODITIC acted as financial advisor to the Acquirer
June 2024

SPA OF WONDERS
backed by
WORLD FUND INVESTMENTS
B

Senior Secured Facilities

BANCO BPM **INTESA** **SNBIOLO**
BPER: **MONTE DEI PASCHI DI SIENA** **cdp** **CA**

FINEUROP SODITIC acted as exclusive financial advisor to the Company
June 2024

B&P Barabino & Partners
Consulenza in Comunicazione d'Impresa
joined
EXCELLERA ADVISORY GROUP
backed by
XENON Private Equity

Financing and ancillary facilities

EURAZEO

FINEUROP SODITIC acted as financial advisor to the Sponsor
May 2024

XENON Private Equity
acquired a 60% stake in
Miorelli SERVICE

Acquisition financing and ancillary facilities

IB **MONTE DEI PASCHI DI SIENA** **BNL** GRUPPO BNP PARIBAS **Maximich & Co**

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
May 2024

XENON Private Equity
acquired
SOLANA

Acquisition financing and ancillary facilities

BPER: **Sella** **CASA CENTRALE BANCA** **BIM BANCA**
GRUPPO BCC **BCC CENTROPADANA** **BCC LODI**

Mezzanine financing

EQUITA

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
April 2024

DEA CAPITAL
ALTERNATIVE FUNDS SGR
acquired a majority stake in
AVANTEA BIOFARMACI SGR

Acquisition financing and ancillary facilities

BPER: Banca

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
February 2024

MODA
acquired a majority stake in
deste

Capex Acquisition Facilities

CA **INTESA** **SNBIOLO** **BNL** GRUPPO BNP PARIBAS **cdp**
BANCO BPM **MONTE DEI PASCHI DI SIENA** **BPER:** **Banca Ifis**

FINEUROP SODITIC acted as financial advisor to the Acquirer
November 2023

ARCADIA SGR
acquired a 75% stake in
KAP ITALIA

Acquisition financing and ancillary facilities

illimity

FINEUROP SODITIC acted as financial advisor to the Acquirer
November 2023

MICROTEST
Breakthrough Innovation
controlled by
XENON Private Equity

Capex line and ancillary facilities

BNL GRUPPO BNP PARIBAS **INTESA** **SNBIOLO** **CA**

FINEUROP SODITIC acted as financial advisor to the Company
September 2023

SMI **Web Tube**
a subsidiary of
CRIPPA
portfolio company of
ASTRACO CAPITAL HOLDING
acquired
CMS

Acquisition financing

illimity **Imprebanca** **Merito SGR**

FINEUROP SODITIC acted as financial advisor to the Company
September 2023

CONTENT group
controlled by
Aksia group

Capex line and ancillary facilities

CA **BNL** GRUPPO BNP PARIBAS **MONTE DEI PASCHI DI SIENA**

FINEUROP SODITIC acted as financial advisor to the Company
August 2023

HWG
Your security asset
controlled by
INVESTCORP TECHNOLOGY PARTNERS
acquired
Sababa Security

Acquisition financing and ancillary facilities

BNL **BNP PARIBAS** **BANCO BPM** **Sella**

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer
May 2023

AMBIENTA
ENVIRONMENTAL INVESTMENTS

acquired a majority stake in

PREVIERO

Acquisition financing and ancillary facilities

CREDIT AGRICOLE **BNL BNP PARIBAS** **BPER: Banca**

FINEUROP SODITIC acted as financial advisor to the Acquirer **May 2023**

montefiore
INVESTMENT

acquired a majority stake in

EXA GROUP

from **Alcedo**
Senior secured loan **EURAZEO**

CREDIT AGRICOLE **BANCO BPM** **INTESA SBNBIOLO**

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer **May 2023**

ARDIAN

acquired a majority stake in

ASSIST DIGITAL

Senior secured notes

TIKEHAU CAPITAL

and super senior facilities

CREDIT AGRICOLE **BANCO BPM** **INTESA SBNBIOLO**

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer **March 2023**

Vam Investments

acquired a majority stake in

CONFORMGEST
UNA SCELTA DI GARANZIA

Acquisition financing and ancillary facilities

CREDIT AGRICOLE **Banca Ifis** **Sella**

FINEUROP SODITIC acted as financial advisor to the Acquirer **February 2023**

SABO
CHEMICAL VALUES

acquired trade and assets through a carve out from

EVONIK
Leading Beyond Chemistry

Acquisition financing

BANCO BPM **Deutsche Bank** **INTESA SBNBIOLO** **BPER: Banca**

FINEUROP SODITIC acted as financial advisor to the Acquirer **December 2022**

SETTIMA
research & innovation, always

controlled by **XENON** Private Equity

acquired **motive**

Acquisition financing and ancillary facilities

CREDIT AGRICOLE **BNL Gruppo BNP Paribas**

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer **December 2022**

GRUPPO FLORENCE

acquired a majority stake in

NOVARESE **taccetti**
QUALITY FOOTWEAR FOOTWEAR SINCE 1860

Ideal Blue
GENIUM EVOLUTION

Acquisition financing and ancillary facilities

BNL Gruppo BNP Paribas **UniCredit** **BANCO BPM** **CREDIT AGRICOLE** **BPER: Banca** **cdp** **SOCIETE GENERALE** **Banca Ifis**

FINEUROP SODITIC acted as financial advisor to the Acquirer **December 2022**

ntc
Novelty Technology. Care.

Refinancing of existing indebtedness and ancillary facilities

CREDIT AGRICOLE **Banca Ifis**

FINEUROP SODITIC acted as financial advisor to the Company **November 2022**

H.I.G.
CAPITAL

acquired a majority stake in

VISA

Acquisition financing

Mezzanine financing

EQUITA

CREDIT AGRICOLE **Deutsche Bank** **MPS CREDIT SERVICES** **BPER: Banca**

FINEUROP SODITIC acted as financial advisor to the Acquirer **November 2022**

zanzar

backed by **(21) Invest**

acquired **PALAGINA**

Acquisition financing

CREDIT AGRICOLE **BPER: Banca** **Deutsche Bank**

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer **November 2022**

CSG
CZECHOSLOVAK GROUP

acquired a 70% stake in

FIOCCHI

Acquisition financing

UniCredit **BNL Gruppo BNP Paribas** **BANCO BPM** **BPER: Banca** **CREDIT AGRICOLE** **KB**

FINEUROP SODITIC acted as exclusive M&A and financial advisor to the Acquirer **November 2022**

JATO 1991 and **GRUPPO LUCCIANI**

acquired a majority stake in

Refinancing and Acquisition Financing

CREDIT AGRICOLE **INTESA SBNBIOLO** **BANCO BPM** **Banca Ifis** **UniCredit** **ilimity**

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer **October 2022**

ARCADIA SCR

acquired a majority stake in

KFL and **CBS.Est**

Acquisition financing

Deutsche Bank

FINEUROP SODITIC acted as financial advisor to the Acquirer **July 2022**

GRUPPO FLORENCE

acquired a majority stake in

BARBETTA and **Facopel**
CREATIVE JERSEY HAT FACTORY

Refinancing and acquisition financing

BNL Gruppo BNP Paribas **UniCredit** **INTESA SBNBIOLO** **BPER: Banca** **CREDIT AGRICOLE** **BANCO BPM** **cdp**

FINEUROP SODITIC acted as financial advisor to the Acquirer **July 2022**

DGS
BUILDING THE FUTURE

controlled by **H.I.G. CAPITAL**

acquired **SMC** and **TOW80**
HAT FACTORY SERVICE/CONSULTING

Acquisition facility

INTESA SBNBIOLO **BANCO BPM** **CREDIT AGRICOLE** **Munich & Co** **Deutsche Bank**

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer **June and July 2022**

NB RENAISSANCE

acquired **ARBO**

Acquisition financing

CREDIT AGRICOLE **Deutsche Bank** **BPER: Banca** **INTESA SBNBIOLO** **BANCO BPM**

Mezzanine financing

euرازEO

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer **June 2022**

SPACE CAPITAL

acquired a minority stake in

BGG

Acquisition financing

Deutsche Bank

FINEUROP SODITIC acted as financial advisor to the Acquirer **June 2022**

BU
a Bregal Company

acquired a majority stake in

ital gel

Acquisition financing and ancillary facilities

BANCO BPM

FINEUROP SODITIC acted as financial advisor to the Acquirer **May 2022**

project.it
GRUPPO PROJECT

backed by **H.I.G. CAPITAL**

acquired **CONVERGE** **SINTHERA.COM**

Acquisition financing and ancillary facilities

EXTRAORDY
INTERNATIONAL CENTER

INTESA SBNBIOLO **BANCO BPM** **MPS CREDIT SERVICES** **Deutsche Bank**

FINEUROP SODITIC acted as financial advisor to the Acquirer **March 2022**

VISION GROUP

acquired 174 stores

vistes and **GrandVision**

from **EssilorLuxottica** and **GrandVision**

Acquisition and refinancing facilities

BANCO BPM **MPS CREDIT SERVICES** **Banca Ifis** **Sella**

FINEUROP SODITIC acted as financial advisor to the Acquirer **March 2022**

FairConnect
controlled by
Palamon
Capital Partners
acquired 100% stake in
Evolution
from
Groupama
Assicurazioni
Senior secured notes
BlackRock

FINEUROP acted as financial advisor
SODITIC to the Acquirer
December 2021

BLUCLAD
PLANNING SOLUTIONS
backed by
LBO FRANCE
acquired
progab

to create an integrated platform
serving the luxury market
Acquisition financing

BPER: **BANCO BPM** **MPS** **CRÉDIT AGRICOLE**

FINEUROP acted as financial advisor
SODITIC to the Acquirer
December 2021

OAKTREE[®]
acquired a majority stake in
MARINI
INFANTRY INDUSTRIAL S.p.A.

Acquisition financing and ancillary facilities

BNL **INTESA** **SNIPALO**
BANCO BPM **Banca Ifis** **CRÉDIT AGRICOLE**

FINEUROP acted as financial advisor
SODITIC to the Acquirer
November 2021

ISOCLIMA
controlled by
STIRLING SQUARE
CAPITAL PARTNERS
acquired
Global and **DLUBAK**
Security Glazing *PROPERTY GROUP OF AUSTRALIA*
Senior secured notes and ancillary facility

BARINGS **CRÉDIT AGRICOLE**

FINEUROP acted as financial advisor
SODITIC to the Acquirer
November 2021

ARCADIA SGR
acquired a majority stake in
EMC
COLOSIO

Acquisition financing
and ancillary facilities

BANCO BPM **CRÉDIT AGRICOLE**

FINEUROP acted as financial advisor
SODITIC to the Acquirer
October 2021

Gyrus
CAPITAL
acquired
the Public Administration and
Healthcare system consulting
business of
pwc

Acquisition note and ancillary facility

TIKEHAU CAPITAL **CRÉDIT AGRICOLE**

FINEUROP acted as financial advisor
SODITIC to the Acquirer
July 2021

Gnutti Cirillo
Acquisition and Refinancing facilities

BANCO BPM **INTESA** **SNIPALO** **BPER:**
MPS **CASSA CENTRALE BANCA** **Banca Ifis**
CREDIT SERVICES *CREDITO COOPERATIVO ITALIANO* *ASSOCIATI*

Mezzanine financing
ANIMA
ALTERNATIVE

FINEUROP acted as financial advisor
SODITIC to the Acquirer
May 2021

XP
PT
has acquired
SPPLAST
creating

from the founding shareholders

Acquisition Financing and Ancillary Facilities

BANCO BPM **CRÉDIT AGRICOLE** **illimity**

FINEUROP acted as financial advisor
SODITIC to the Acquirer
May 2021

F2A
owned by
ARDIAN

Term loan and ancillary facilities

BANCO BPM **CRÉDIT AGRICOLE**
Musiniich & Co **Banca Ifis**

FINEUROP acted as exclusive financial advisor
SODITIC to the Borrower
March 2021

CASA DELLA PIADA
CRM
controlled by
Aksia group
acquired a majority stake in
alba
TRAMEZZINI

Acquisition financing and ancillary facilities

Banca Ifis *Musiniich & Co*

FINEUROP acted as financial advisor
SODITIC to the Acquirer
December 2020

U2M **INVESTMENTS** and **FONDO ITALIANO D'INVESTIMENTO**
acquired a majority stake in
Gimmini
CIEMMECI GROUP
MELY'S

Senior secured financing

FINEUROP acted as financial advisor
SODITIC to the Acquirers
November 2020

U2M **INVESTMENTS**
acquired a majority stake in
demenego

Acquisition financing

illimity **SPRINGGROWTH**

FINEUROP acted as financial advisor
SODITIC to the Acquirer
September 2020

W
WHITE BRIDGE INVESTMENTS
B
acquired a majority stake in
Alpha Test

Acquisition financing

BANCO BPM **Banca Popolare di Sondrio**

FINEUROP acted as financial advisor
SODITIC to the Acquirer
July 2020

WISE
EQUITY
acquired a majority stake in
FIMO

from
IGI SGR SpA
PRIVATE EQUITY

Acquisition financing and ancillary facilities

BANCO BPM **CRÉDIT AGRICOLE** **INTESA** **SNIPALO**

FINEUROP acted as exclusive financial advisor
SODITIC to the Acquirer
July 2020

Platinum Equity
acquired
FANTINI
GROUP
FARNESE
from
NB Renaissance Partners
through a LMBO transaction

Acquisition financing and ancillary facilities

UniCredit

FINEUROP acted as financial advisor
SODITIC to the Acquirer
March 2020

argos.
wityu
acquired
Sicura
and its subsidiaries from
rekeep
minds that work

Acquisition financing and ancillary facilities

BANCA IFIS **BANCO BPM**

FINEUROP acted as exclusive financial advisor
SODITIC to the Acquirer
February 2020

ARCADIA SGR
acquired a majority stake in
FAMILLINI
PHARMACEUTICAL PACKAGING

Acquisition financing and ancillary facilities

CRÉDIT AGRICOLE

FINEUROP acted as exclusive financial advisor
SODITIC to the Borrower
February 2020

éolo
Senior secured facilities

UniCredit **NATIXIS** **MPS**
BANCO BPM **CRÉDIT AGRICOLE** **INTESA** **SNIPALO**
CREDIT SERVICES

FINEUROP acted as exclusive financial advisor
SODITIC to the Borrower
December 2019

Platinum Equity
alongside
the Management team
acquired
DE WAVE GROUP

eur **USA** **UK** **FR** **EUROPE**
CITIBANK *AMERICAN EXPRESS* *HSBC* *BARCLAYS* *ING* *BNP PARIBAS*

from and Private Shareholders

FINEUROP acted as exclusive financial advisor
SODITIC to the Sellers
October 2019

PROGRESSIO SGR
Passion for growth
acquired a majority stake in
Damiano
THINK ORGANIC

Acquisition financing and ancillary facilities

MEDIOCREDITO ITALIANO

FINEUROP acted as financial advisor
SODITIC to the Acquirer
July 2019



Corso Vittorio Emanuele II, 24 - 20122 Milano, Italy - Tel : +39 02 7749350
www.fineuropsoditic.com

The information contained herein has been prepared and distributed solely for informational purposes and is not construed as a solicitation or an offer (neither private nor public) to buy or sell any securities or related financial instruments. This material is provided on a confidential basis and may not be reproduced, redistributed or transmitted, in whole or in part, without Fineurop Soditic's consent. Any unauthorized use is strictly prohibited.