



YOUR ADVISOR IN CORPORATE FINANCE



PROFILE

Fineurop Soditic is an independent corporate finance boutique established in 1998. Its activities range from mergers and acquisitions to debt advisory. Headquartered in Milan, Fineurop Soditic has an extensive international network.

Fineurop Soditic has successfully completed over 650 domestic and cross border transactions with family owned businesses, large corporates and private equity firms. It has established a position as a leading player in the Italian market with a particular focus on mid-sized businesses.

Fineurop Soditic's main shareholders are the **Fineurop Group**, active in export finance since 1966; **Soditic Finance**, an international financial services company based in London; and the senior management.

Besides corporate finance, Fineurop Group is successfully active in direct investments and investments in distressed assets. It has promoted a special purpose acquisition company (SPAC) named **SprintItaly**, which has performed a business combination with SICIT 2000, in May 2019.

Fineurop Soditic is an Associate Member of **AIFI** (Italian Venture Capital and Private Equity Association) and it is also member of the **World M&A Alliance** (international cooperation of independent M&A advisory firms, each having a strong track record in their home market).



Eugenio Morpurgo
CEO and founding Partner

“ Since the creation within Fineurop Soditic of a fully dedicated department in the year 2000, the role of our independent debt advisory has become more and more important in the Italian M&A landscape.

It is not just a matter of finding the best conditions in terms of costs and structure but also participating with the borrower to a correct assessment of the risks and financial sustainability of the acquisition.

In a M&A context our debt advisory practice gives buy side, both for strategic and financial investors, an important competitive advantage, helping to reduce the “time to signing” and to get the deal done through a swift delivery.

Beside M&A projects, we assist corporates in financial restructuring and refinancing, allowing them to meet their investment needs or to overcome transitional financial strains. ”

DEBT ADVISORY TEAM



Umberto Zanuso
Senior Partner
Head of Structured Finance



Francesco Panizza
Partner



Ilenia Furlanis
Partner



Michela Agostini
Vice President



Giovanni Fanfani
Senior Analyst



Alessandro Anaclerio
Senior Analyst



Matteo Brancaloni
Senior Analyst



Giulio Angelini
Analyst

THE ROLE OF A DEBT ADVISOR

- In a more and more complex financial market, identification of the optimal financial structure in terms of amounts, costs, and operational flexibility, allowing the company to pursue its development strategy
- Assistance within the current scenario, characterized by markets volatility under inflation, geopolitical turmoil and uncertain economic outlook, in approaching the right lender and reaching the envisaged result
- Deep and customized valuation of short – mid term financial needs, finding the convenient instrument among the solutions introduced by the recent Italian regulation
- Assessment of a precise strategy to approach the lending market, selecting the best financial institutions fitting with the project
- Structuring a daily dialogue with potential lenders helping them, even through an appropriate level of information, to get a clear view on the company and to minimize the execution uncertainty
- Assistance on all the aspects related to financing (i.e. management of the information flow, negotiations on legal documentation) until completion



DEBT ADVISORY - SELECTED TRANSACTIONS

ICG
acquired
VISION GROUP
from
ARCADIA SGR
and other investors
ICG **BANCO BPM**
Senior Secured Notes and
Super Senior Ancillary Facility
FINEUROP SODITIC acted as debt advisor
to the Company
August 2024

TIKEHAU CAPITAL
acquired a majority stake in
CEBAT
from
OAKTREE
Senior Secured Notes
PEMBERTON
Super Senior Ancillary Facility
INTESA **SANPIOLO**
FINEUROP SODITIC acted as financial advisor
to the Acquirer
August 2024

SERIOPLAST
Senior Secured Facilities
EIFFEL **CDP** **BANCO BPM**
UniCredit **BANCA IFS** **BANCA POPOLARE DEL SUDTIR** **BOM BANCA**
FINEUROP SODITIC acted as exclusive financial advisor
to the Company
June 2024

ARCA SPACE CAPITAL
acquired a majority stake in
Valtenna **D'Auria**
BULGARELLI PRODUCTION
brandlabel **CO-RI**
Acquisition financing and
ancillary facilities
BPER **BANCO BPM** **BANCA POPOLARE DEL SUDTIR** **CDP**
FINEUROP SODITIC acted as financial advisor
to the Acquirer
June 2024

SPA OF WONDERS
backed by
WORLD BRIDGE INVESTMENTS
Senior Secured Facilities
BANCO BPM **INTESA** **SANPIOLO**
BPER **BANCA POPOLARE DEL SUDTIR** **CDP**
FINEUROP SODITIC acted as exclusive financial advisor
to the Company
June 2024

B&P Barabino & Partners
Consulenza in Comunicazione d'Impresa
joined
EXCELLERA ADVISORY GROUP
backed by
XENON Private Equity
Financing
and ancillary facilities
EURAZEO
FINEUROP SODITIC acted as financial advisor
to the Sponsor
May 2024

XENON Private Equity
acquired a 60% stake in
Miorelli SERVICE
Acquisition financing
and ancillary facilities
BANCA POPOLARE DEL SUDTIR **BANCA IFS** **MAXINICH & CO**
FINEUROP SODITIC acted as exclusive financial advisor
to the Acquirer
May 2024

XENON Private Equity
acquired
SOLANA
Acquisition financing
and ancillary facilities
BPER **Sella** **CASA CENTRALE BANCA** **BOM BANCA**
GRUPPO BCC **BCC CENTROPADANA** **BCC LODI**
Mezzanine financing
EQUITA
FINEUROP SODITIC acted as exclusive financial advisor
to the Acquirer
April 2024

DEA CAPITAL ALTERNATIVE FUNDS SGR
acquired a majority stake in
AVANTEA
Acquisition financing
and ancillary facilities
BPER
FINEUROP SODITIC acted as exclusive financial advisor
to the Acquirer
February 2024

MODA
acquired a majority stake in
deste
Capex Acquisition Facilities
INTESA **SANPIOLO** **BNL** **CDP**
BANCO BPM **BANCA POPOLARE DEL SUDTIR** **BPER** **BANCA IFS**
FINEUROP SODITIC acted as financial advisor
to the Acquirer
November 2023

ARCADIA SGR
acquired
a 75% stake in
KAP ITALIA
Acquisition financing
and ancillary facilities
illimity
FINEUROP SODITIC acted as financial advisor
to the Acquirer
November 2023

MICROTEST
breakthrough innovation
controlled by
XENON Private Equity
Capex line and ancillary facilities
BNL **INTESA** **SANPIOLO**
FINEUROP SODITIC acted as financial advisor
to the Company
September 2023

SMI
a subsidiary of
CRIPPA
portfolio company of
ASTRACO
CAPITAL HOLDING
acquired
CMS
Acquisition financing
illimity **Imprebanca** **Merito SGR**
FINEUROP SODITIC acted as financial advisor
to the Company
September 2023

CONTENT group
controlled by
Aksia group
Capex line and ancillary facilities
BNL **BANCA POPOLARE DEL SUDTIR** **BANCA IFS**
FINEUROP SODITIC acted as financial advisor
to the Company
August 2023

HWG
Your security asset
controlled by
INVESTCORP TECHNOLOGY PARTNERS
acquired
Sababa
Security
Acquisition financing
and ancillary facilities
BNL **BNP PARIBAS** **BANCO BPM** **Sella**
FINEUROP SODITIC acted as exclusive financial advisor
to the Acquirer
May 2023

AMBIENTA
Environmental Investments
acquired
a majority stake in
PREVIERO
Acquisition financing
and ancillary facilities
CREDIT AGRICOLE **BNL** **BNP PARIBAS** **BPER**
FINEUROP SODITIC acted as financial advisor
to the Acquirer
May 2023

montefiore
INVESTMENT
acquired a majority stake in
EXA
GROUP
from
Alcedo
Senior secured loan
EURAZEO

FINEUROP acted as exclusive financial advisor
SODITIC to the Acquirer
May 2023

ARDIAN
acquired a majority stake in
ASSIST
DIGITAL
Senior secured notes
TIKEHAU
CAPITAL
and super senior facilities

FINEUROP acted as exclusive financial advisor
SODITIC to the Acquirer
March 2023

Vam Investments
acquired a majority stake in
CONFORMGEST
UNA SCELTA DI GARANZIA
Acquisition financing
and ancillary facilities

FINEUROP acted as financial advisor
SODITIC to the Acquirer
February 2023

SABO
CHEMICAL VALUES
acquired trade and assets
through a carve out from
EVONIK
Leading Beyond Chemistry
Acquisition financing

FINEUROP acted as financial advisor
SODITIC to the Acquirer
December 2022

SETTIMA
research & innovation, always
controlled by
XENON
Private Equity
acquired
motive
Acquisition financing
and ancillary facilities

FINEUROP acted as exclusive financial advisor
SODITIC to the Acquirer
December 2022

GRUPPO FLORENCE
acquired a majority stake in
NOVARESE **taccetti**
QUALITY FOOTWEAR FOOTWEAR SINCE 1890
Ideal Blue
GENEVA EVOLUTION
Acquisition financing
and ancillary facilities

FINEUROP acted as financial advisor
SODITIC to the Acquirer
December 2022

ntc
Novelty Technology Care.
Refinancing of existing indebtedness
and ancillary facilities

FINEUROP acted as financial advisor
SODITIC to the Company
November 2022

H.I.G.
CAPITAL
acquired a majority stake in
VISA
Acquisition financing
Mezzanine financing

FINEUROP acted as financial advisor
SODITIC to the Acquirer
November 2022

zanzar
backed by
21 Invest
acquired
PALAGINA
Acquisition financing

FINEUROP acted as exclusive financial advisor
SODITIC to the Acquirer
November 2022

CSG
CZECHOSLOVAK GROUP
acquired a 70% stake in
FIOCCHI
Acquisition financing

FINEUROP acted as exclusive M&A and financial
SODITIC advisor to the Acquirer
November 2022

JATO 1991 and **GRUPPO MECCANICHE**
Refinancing and Acquisition Financing

FINEUROP acted as exclusive financial advisor
SODITIC to the Acquirer
October 2022

ARCADIA SCR
acquired a majority stake in
KFL and **CBS.Est**

FINEUROP acted as financial advisor
SODITIC to the Acquirer
July 2022

GRUPPO FLORENCE
acquired a majority stake in
BARBETTA and **Facopel**
CREATIVE JERSEY HAT FACTORY
Refinancing and acquisition financing

FINEUROP acted as financial advisor
SODITIC to the Acquirer
July 2022

DGS
BUILDING THE FUTURE
controlled by
H.I.G.
CAPITAL
acquired
SMC and **TOW80**
HAT FACTORY SERVICES/CONSULTING
Acquisition facility

FINEUROP acted as exclusive financial advisor
SODITIC to the Acquirer
June and July 2022

NB | RENAISSANCE
acquired
ARBO
Acquisition financing

FINEUROP acted as exclusive financial advisor
SODITIC to the Acquirer
June 2022

SPACE
CAPITAL
acquired a minority stake in
BGG
Acquisition financing

FINEUROP acted as financial advisor
SODITIC to the Acquirer
June 2022

BU
a Bregal Company
acquired a majority stake in
ital gel
Acquisition financing
and ancillary facilities

FINEUROP acted as financial advisor
SODITIC to the Acquirer
May 2022

project.it
GRUPPO PROJECT
backed by
H.I.G.
acquired
CONVERGE **SINTHERA.COM**
EXTRAORDY
Acquisition financing and ancillary facilities

FINEUROP acted as financial advisor
SODITIC to the Acquirer
March 2022

VISION
GROUP
acquired 174 stores
vistesi and **GrandVision**
from
EssilorLuxottica and **GrandVision**
Acquisition and refinancing facilities

FINEUROP acted as financial advisor
SODITIC to the Acquirer
March 2022

FairConnect
controlled by
Palamon
Capital Partners
acquired 100% stake in
Evolution
from
Groupama
Senior secured notes
BlackRock

FINEUROP acted as financial advisor
SODITIC to the Acquirer
December 2021

BLUCLAD
PLANNING SOLUTIONS
backed by
LBO FRANCE
acquired
progab

to create an integrated platform
serving the luxury market
Acquisition financing

BPER **BANCO BPM** **MPS** **CRÉDIT AGRICOLE**
CREDIT SERVICES

FINEUROP acted as financial advisor
SODITIC to the Acquirer
December 2021

OAKTREE[®]
acquired a majority stake in
MARINI
INFANTRY INDUSTRIAL S.p.A.

Acquisition financing and ancillary facilities

BNL **INTESA** **SANPAOLO**
BANCO BPM **Banca Ifis** **CRÉDIT AGRICOLE**

FINEUROP acted as financial advisor
SODITIC to the Acquirer
November 2021

ISOCLIMA
controlled by
STIRLING SQUARE
CAPITAL PARTNERS
acquired
Global and **DLUBAK**
Security Glazing SECURITY GLASS CORPORATION
Senior secured notes and ancillary facility

BARINGS **CRÉDIT AGRICOLE**

FINEUROP acted as financial advisor
SODITIC to the Acquirer
November 2021

ARCADIA SGR
acquired a majority stake in
EMC
COLOSIO

Acquisition financing
and ancillary facilities

BANCO BPM **CRÉDIT AGRICOLE**

FINEUROP acted as financial advisor
SODITIC to the Acquirer
October 2021

Gyrus
CAPITAL
acquired
the Public Administration and
Healthcare system consulting
business of
pwc

Acquisition note and ancillary facility

TIKEHAU **CRÉDIT AGRICOLE**
CAPITAL

FINEUROP acted as financial advisor
SODITIC to the Acquirer
July 2021

Gnuffi Cirillo
Acquisition and Refinancing facilities

BANCO BPM **INTESA** **SANPAOLO** **BPER**
CREDIT SERVICES

MPS **CASSA CENTRALE BANCA** **BCC BRESCIA**
CREDIT SERVICES CREDITO COOPERATIVO ITALIANO

Mezzanine financing
ANIMA
ALTERNATIVE

FINEUROP acted as financial advisor
SODITIC to the Acquirer
May 2021

XP
PT
has acquired
SPPLAST
creating
from the founding shareholders

Acquisition Financing and Ancillary Facilities

BANCO BPM **CRÉDIT AGRICOLE** **illimity**

FINEUROP acted as financial advisor
SODITIC to the Acquirer
May 2021

F2A
owned by
ARDIAN

Term loan and ancillary facilities

BANCO BPM **CRÉDIT AGRICOLE**
Maximich & Co **Banca Ifis**

FINEUROP acted as exclusive financial advisor
SODITIC to the Borrower
March 2021

CASA DELLA PIADA
CRM
controlled by
Aksia group
acquired a majority stake in
alba
FRATELLINI

Acquisition financing and ancillary facilities

Banca Ifis *Maximich & Co*

FINEUROP acted as financial advisor
SODITIC to the Acquirer
December 2020

U2M **INVESTMENTS** and **FONDO ITALIANO**
D'INVESTIMENTO
acquired a majority stake in
Gimmini
CIEMMEC GROUP
MELY'S

Senior secured financing

FINEUROP acted as financial advisor
SODITIC to the Acquirers
November 2020

U2M
INVESTMENTS
acquired a majority stake in
demenego

Acquisition financing

illimity **SPRINGGROWTH**

FINEUROP acted as financial advisor
SODITIC to the Acquirer
September 2020

WHITE BRIDGE INVESTMENTS
B
acquired a majority stake in
Alpha Test

Acquisition financing

BANCO BPM **Banca Popolare**
di Sondrio

FINEUROP acted as financial advisor
SODITIC to the Acquirer
July 2020

WISE
EQUITY
acquired a majority stake in
FIMO

from
IGI SGR SpA
PRIVATE EQUITY

Acquisition financing and ancillary facilities

BANCO BPM **CRÉDIT AGRICOLE** **INTESA** **SANPAOLO**

FINEUROP acted as exclusive financial advisor
SODITIC to the Acquirer
July 2020

Platinum Equity
acquired
FANTINI
GROUP
FARNESE
from
NB Renaissance Partners
through a LMBO transaction

Acquisition financing and ancillary facilities

UniCredit

FINEUROP acted as financial advisor
SODITIC to the Acquirer
March 2020

argos.
wityu
acquired
Sicura
and its subsidiaries from
rekeep
minds that work

Acquisition financing and ancillary facilities

BANCA IFIS **BANCO BPM**

FINEUROP acted as exclusive financial advisor
SODITIC to the Acquirer
February 2020

ARCADIA SGR
acquired a majority stake in
FAVILLINI
PHARMACEUTICAL PACKAGING

Acquisition financing and ancillary facilities

CRÉDIT AGRICOLE

FINEUROP acted as exclusive financial advisor
SODITIC to the Borrower
February 2020

eolo

Senior secured facilities

UniCredit **NATIXIS** **MPS**
CREDIT SERVICES

BANCO BPM **CRÉDIT AGRICOLE** **INTESA** **SANPAOLO**

FINEUROP acted as exclusive financial advisor
SODITIC to the Borrower
December 2019

Platinum Equity
alongside
the Management team
acquired
DE WAVE GROUP

eur **SPIN GROUP**
CREDIT SERVICES

from
XENON and
Private
Shareholders

FINEUROP acted as exclusive financial advisor
SODITIC to the Sellers
October 2019

PROGRESSIO SGR
Passion for growth
acquired a majority stake in
Damiano
THINK ORGANIC

Acquisition financing and ancillary facilities

MEDIO CREDITO ITALIANO

FINEUROP acted as financial advisor
SODITIC to the Acquirer
July 2019

H.I.G.
CAPITAL
acquired
metal print
STAMPAGGIO A CALDO LAVORAZIONE OTTONE
MADE IN ITALY

Acquisition financing and ancillary facilities

UBI **Banca** **MPS**
CREDIT SERVICES

illimity **BANCA IFIS** **MEDIO CREDITO**
ITALIANO

FINEUROP acted as financial advisor
SODITIC to the Acquirer
June 2019



Corso Vittorio Emanuele II, 24 - 20122 Milano, Italy - Tel : +39 02 7749350
www.fineuropsoditic.com

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